# Axis Capital (AXS) 

Updated May 4th, 2018 by Josh Arnold

Key Metrics

| Current Price: | $\$ 57$ | 5 Year CAGR Estimate: | $4.3 \%$ | Quality Percentile: | N/A |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Fair Value Price: | $\$ 48$ | 5 Year Growth Estimate: | $4.9 \%$ | Momentum Percentile: | N/A |
| \% Fair Value: | $119 \%$ | 5 Year Valuation Multiple Estimate: | $-3.4 \%$ | Total Return Percentile: | N/A |
| Dividend Yield: | $2.8 \%$ | 5 Year Price Target | $\$ 61$ | Valuation Percentile: | N/A |

## Overview \& Current Events

Axis Capital is a global insurer and reinsurer that was founded in 2001. It is split into Insurance and Reinsurance divisions, with the former making up about $55 \%$ of total revenue. The company offers a broad range of risk transfer products for a diverse base of customers and sports a market cap of $\$ 4.8 \mathrm{~B}$; it should do right at $\$ 5 \mathrm{~B}$ in revenue this year.
Axis recently reported a very successful Q1 as it saw operating income rise 147\% over last year's Q1. Gross premiums were up $39 \%$, primarily due to the company's recent acquisition of Novae, a bolt-on purchase that enhanced Axis' specialty insurance competitive position. It also saw strong organic growth in the reinsurance business with gross premiums up $27 \%$ in that segment. Its combined ratio - which is a measure of losses and expenses used to produce revenue - also fell significantly from $102.1 \%$ to $90.8 \%$. Axis had a very tough 2017 due to several major - and expensive - catastrophes but it seems to be well on its way to profitable growth once again.

## Growth on a Per-Share Basis

| Year | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EPS | $\$ 2.26$ | $\$ 5.10$ | $\$ 4.60$ | $-\$ 0.90$ | $\$ 3.41$ | $\$ 5.49$ | $\$ 5.32$ | $\$ 4.02$ | $\$ 4.48$ | $-\$ 3.15$ | $\mathbf{\$ 4 . 4 5}$ |
| DPS | $\$ 0.76$ | $\$ 0.81$ | $\$ 0.86$ | $\$ 0.93$ | $\$ 0.97$ | $\$ 1.02$ | $\$ 1.10$ | $\$ 1.22$ | $\$ 1.43$ | $\$ 1.53$ | $\mathbf{\$ 1 . 5 6}$ |
| $\mathbf{\$ 2}$ | $\mathbf{\$ 2 . 0 0}$ |  |  |  |  |  |  |  |  |  |  |

EPS has been tremendously volatile for the past decade, which is certainly expected for an insurer. Axis' profits rise and fall based upon how efficiently it writes premiums and things that are out of its control, including claims. This year's first quarter showed what good times can look like for Axis and over the years, this has certainly been more the rule than the exception. Axis also benefits from higher rates as its investment income rises commensurately. We see moderate growth going forward as Axis continues to grow its business organically through prudent risk taking in addition to further acquisitions like Novae. We are expecting 4.9\% EPS growth going forward through a combination of continued premium growth, investment income and buybacks. There is potential room for additional upside should Axis avoid years like 2017 in the future or if it completes a sizable acquisition but overall, Axis looks well positioned at present.

We see the dividend growing at about the same rate as EPS and should reach $\$ 2$ or so in the next five years.

## Valuation Analysis

| Year | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | Now |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2023 |  |  |  |  |  |  |  |  |  |  |  |
| Avg. P/B | $112 \%$ | $71 \%$ | $73 \%$ | $85 \%$ | $78 \%$ | $95 \%$ | $90 \%$ | $99 \%$ | $94 \%$ | $\mathbf{1 1 3 \%}$ | $\mathbf{1 0 8 \%}$ |
| Avg. Yld. | $2.3 \%$ | $3.0 \%$ | $2.7 \%$ | $2.9 \%$ | $2.9 \%$ | $2.3 \%$ | $2.4 \%$ | $2.3 \%$ | $2.6 \%$ | $2.5 \%$ | $\mathbf{2 . 8 \%}$ |
| A.3\% |  |  |  |  |  |  |  |  |  |  |  |

The company's price-to-book ratio has moved around significantly as its fortunes have risen and fallen, similar to other companies' $P / E$ multiples. Right now, Axis is enjoying a $P / B$ ratio that is well above average and as a result, we see it as overvalued. A recent rally has taken shares from being fairly valued to just about as expensive as they've been in the past decade. We therefore see a pretty meaningful $3.4 \%$ headwind to total returns from the valuation going forward as the $\mathrm{P} / \mathrm{B}$ ratio moves back in line with its historical averages nearer to 90\%.

As a result of a declining valuation, we see the dividend payment growing as a percentage of the share price, increasing from the current $2.8 \%$ to $3.3 \%$. That yield would be a new high for Axis but given that its dividend is far more mature than it was several years ago, that is not entirely unexpected. The bottom line is that we expect Axis to remain a valuable income stock but given the current overvaluation, there will likely be a better entry point in the future.

# Safety, Quality, Competitive Advantage, \& Recession Resiliency 

| Year | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2023 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net L/E | 64\% | 51\% | 57\% | 81\% | 61\% | 58\% | 57\% | 59\% | 60\% | 79\% | 57\% | 58\% |
| Debt/A | 69\% | 64\% | 66\% | 69\% | 69\% | 70\% | 71\% | 71\% | 70\% | 78\% | 76\% | 75\% |
| Int. Cov. | 13.9 | 17.9 | 17.0 | 2.0 | 9.9 | 12.9 | 12.1 | 13.6 | 11.2 | -5.7 | 11.0 | 13.0 |
| Payout | 34\% | 16\% | 19\% | N/A | 28\% | 19\% | 21\% | 30\% | 32\% | N/A | 35\% | 35\% |
| Std. Dev. | 38.7\% | 37.1\% | 13.6\% | 29.0\% | 13.0\% | 17.3\% | 13.5\% | 12.1\% | 13.8\% | 14.7\% | 15.0\% | 20.0\% |

Axis' quality metrics have actually been fairly stable throughout the past decade despite the fact that its earnings have experienced significant volatility. Its net loss and expenses ratio - which would equate to something akin to cost of goods - has spent the good years in the $60 \%$ range while worse years are closer to $80 \%$. Last year was one of those years at $79 \%$ but we expect Axis to get back to the area of $60 \%$ in the coming years, which will go a long way towards boosting profitability over 2017. Its asset base is roughly three-quarters financed with debt and we don't see meaningful movement there barring a wholesale change in strategy, which seems unlikely. Axis struggles to cover interest in down years but reserves are more than capable of absorbing those impacts and the payout ratio is very reasonable at $35 \%$.
Competitive advantages are tough to come by for insurers but Axis' management has proven adept at acquiring portfolios that suit its model and its underwriting is sound and profitable, barring catastrophes. It is also somewhat agnostic to economic conditions, which makes it a stable performer in recessions.

## Final Thoughts \& Recommendation

We see Axis as overvalued here but offering investors total annual returns of $4.3 \%$ in the coming years. Axis' EPS growth of $4.9 \%$ will largely be offset by a $3.4 \%$ decline in the valuation, so the bulk of its returns will result from the $2.8 \%$ yield. Axis simply does not offer high enough total returns to make it an attractive investment at current prices. Investors should wait for a significant decline in this insurer's P/B ratio before buying in.

Total Return Breakdown by Year


