



# Everest Re (RE)

Updated October 29<sup>th</sup>, 2018 by Jonathan Weber

## Key Metrics

|                             |       |                                            |       |                                 |       |
|-----------------------------|-------|--------------------------------------------|-------|---------------------------------|-------|
| <b>Current Price:</b>       | \$206 | <b>5 Year CAGR Estimate:</b>               | 8.3%  | <b>Volatility Percentile:</b>   | 28.8% |
| <b>Fair Value Price:</b>    | \$206 | <b>5 Year Growth Estimate:</b>             | 5.8%  | <b>Momentum Percentile:</b>     | 27.9% |
| <b>% Fair Value:</b>        | 100%  | <b>5 Year Valuation Multiple Estimate:</b> | 0.0%  | <b>Growth Percentile:</b>       | 45.8% |
| <b>Dividend Yield:</b>      | 2.5%  | <b>5 Year Price Target</b>                 | \$273 | <b>Valuation Percentile:</b>    | 46.7% |
| <b>Dividend Risk Score:</b> | C     | <b>Retirement Suitability Score:</b>       | C     | <b>Total Return Percentile:</b> | 38.8% |

## Overview & Current Events

Everest Re Group is a holding company that provides insurance as well as reinsurance services. Everest Re provides reinsurances for property & casualty insurances as well as for special lines such as maritime and aviation. Everest Re operates in the US and through branches in Canada, Singapore and Bermuda. The company was founded in 1999, is headquartered in Hamilton, Bermuda, and is currently valued at \$8.4 billion.

Everest Re has reported its third quarter earnings results on October 29. The company announced revenues of \$1.94 billion, an increase of 12% year over year. Revenue growth was derived through a combination of higher premiums earned and higher net investment income. Due to the fact that interest rates are rising, the substantial increase in Everest Re's net investment income (up 17.5% year over year) was not surprising. Everest Re was able to grow its earnings-per-share to \$4.09 on an adjusted basis. GAAP earnings-per-share rose to an even higher level of \$5.02.

## Growth on a Per-Share Basis

| Year          | 2008   | 2009    | 2010   | 2011   | 2012    | 2013    | 2014    | 2015    | 2016    | 2017   | 2018           | 2023           |
|---------------|--------|---------|--------|--------|---------|---------|---------|---------|---------|--------|----------------|----------------|
| <b>EPS</b>    | \$9.07 | \$12.51 | \$9.08 | ---    | \$13.62 | \$21.47 | \$24.71 | \$25.04 | \$23.61 | \$9.10 | <b>\$22.85</b> | <b>\$30.30</b> |
| <b>DPS</b>    | \$1.92 | \$1.92  | \$1.92 | \$1.92 | \$1.92  | \$2.19  | \$3.20  | \$4.00  | \$4.70  | \$5.05 | <b>\$5.25</b>  | <b>\$6.25</b>  |
| <b>Shares</b> | 61.4   | 59.3    | 54.4   | 53.7   | 51.1    | 47.4    | 44.5    | 42.7    | 40.9    | 40.8   | <b>40.2</b>    | <b>36.4</b>    |

Everest Re's profitability is quite uneven. As a reinsurer the company is significantly impacted by major events such as hurricanes, earthquakes, wildfires, etc. During 2017, for example, the wildfires in California, which were responsible for total damages of \$9 billion, reduced Everest Re's profitability significantly. Since those events are relatively seldom, though, the company's earnings generation is quite strong in less eventful years. In the 10 years from 2006-2016 Everest Re grew its earnings-per-share by 6.5% a year. Written premiums grew substantially, but the company's margins decreased slightly (losses relative to premiums increased), which is why total net profits did not grow much. Everest Re has, however, lowered its share count tremendously over those ten years. In the decade following 2006, Everest Re's share count declined from 65 million to 41 million, which contributed 4.7% per year to the company's EPS growth.

The buyback pace has come down a bit recently, but due to solid profitability and a relatively low dividend payout ratio Everest Re should be able to continue lowering its share count in the future. On top of that, the company will benefit from rising interest rates, as this means that the premiums the company writes can be invested at higher rates. Rising investment income (up 18% during Q3), which is responsible for about 40% of profits, will be a tailwind going forward that should lift Everest Re's overall profits. The combination of positive investment income growth and some share repurchases should allow for mid-single digit earnings per share growth over the coming years.

Everest Re's dividend has risen by 21% annually since 2012, but the dividend growth record is not overly consistent.

## Valuation Analysis

| Year             | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | Now         | 2023        |
|------------------|------|------|------|------|------|------|------|------|------|------|-------------|-------------|
| <b>Avg. P/E</b>  | 9.4  | 6.2  | 8.9  | ---  | 7.4  | 6.3  | 6.5  | 8.1  | 8.1  | 26.7 | <b>9.0</b>  | <b>9.0</b>  |
| <b>Avg. Yld.</b> | 2.3% | 2.5% | 2.4% | 2.3% | 1.9% | 1.6% | 2.0% | 2.2% | 2.5% | 2.1% | <b>2.5%</b> | <b>2.5%</b> |

*Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.*



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Everest Re trades at nine times this year's expected net earnings, which is perfectly in line with our fair value estimate. Everest Re has been trading at a low valuation throughout most of the last decade, but due to the macro tailwind of rising interest rates, which will boost Everest Re's investment income, its valuation will likely be slightly above the long-term median going forward.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

| Year             | 2008  | 2009  | 2010  | 2011  | 2012  | 2013  | 2014  | 2015  | 2016  | 2017  | 2018         | 2023         |
|------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------------|--------------|
| <b>Debt/A</b>    | 70.6% | 66.1% | 65.9% | 67.9% | 66.0% | 64.8% | 64.2% | 63.0% | 62.1% | 64.5% | <b>64.0%</b> | <b>63.0%</b> |
| <b>Int. Cov.</b> | 11.4  | 14.0  | 11.6  | ---   | 18.5  | 34.7  | 37.0  | 31.7  | 31.4  | 13.8  | <b>23.0</b>  | <b>25.0</b>  |
| <b>Payout</b>    | 21.2% | 15.3% | 21.1% | ---   | 14.1% | 10.2% | 13.0% | 16.0% | 19.9% | 55.5% | <b>23.0%</b> | <b>20.6%</b> |
| <b>Std. Dev.</b> | 27.1% | 27.0% | 17.0% | 21.9% | 12.1% | 13.5% | 10.7% | 10.2% | 16.5% | 19.1% | <b>18.0%</b> | <b>17.0%</b> |

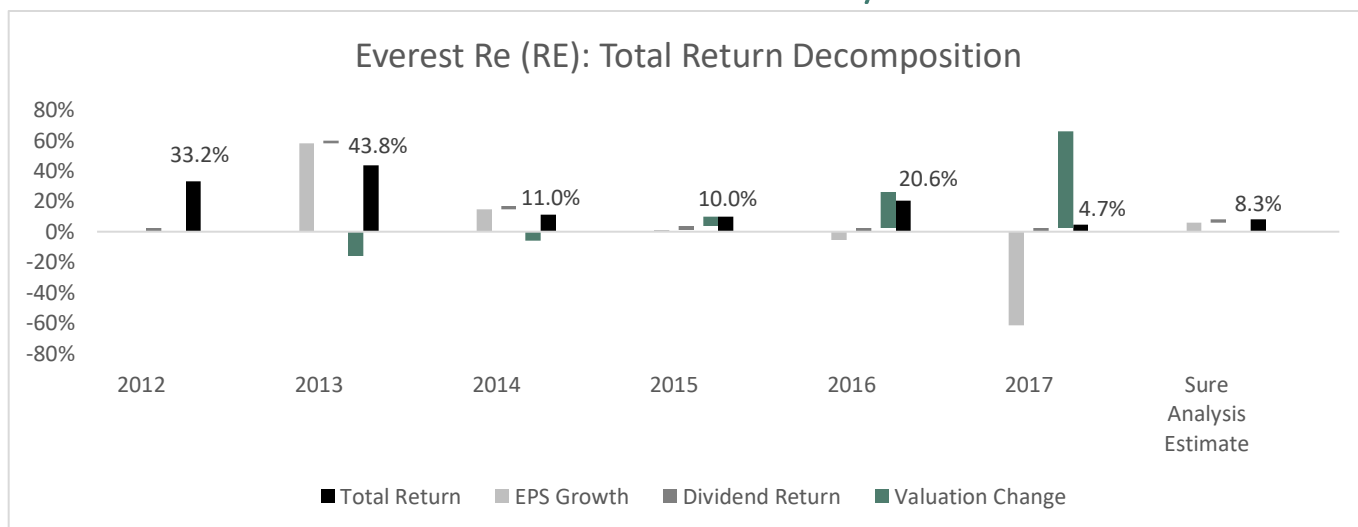
Everest Re is relatively highly leveraged in terms of total liabilities to assets, but that is not a problem on closer investigation. A majority of the company's liabilities (\$12 billion out of \$15 billion) are reserves for losses and loss adjustment expenses, i.e. non-interest bearing accounting items. Everest Re's actual interest expenses are quite low, which, in turn, is the reason for the very strong interest coverage.

The dividend payout ratio usually is in the high teens to 20s, which means that the dividend is very safe and can be grown easily. Everest Re is not operating in a business that is impacted by recessions, since people and corporations still need insurance, and insurers still need reinsurers during recessions. Everest Re's results are certainly still cyclical, though. An above-average amount of catastrophic events, or a single very large catastrophic event, during a specific period of time leads to increased payouts to insurers. Such events can therefore hurt Everest Re's profitability to a significant degree. Everest Re is thus not specifically impacted by recessions or times when the economy is a bit weaker, but results can still swing up and down on a year-over-year basis.

## Final Thoughts & Recommendation

Everest Re is a rather small reinsurer that showcases the typical cyclicity in its results that stems from increased payouts during years with a higher amount of natural disasters. Everest Re will benefit from rising interest rates going forward, and it is to be expected that the company will continue to return a lot of cash to its owners via dividends and stock buybacks. Everest Re is fairly valued here. Shares earn a solid hold recommendation at current prices.

## Total Return Breakdown by Year



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## Income Statement Metrics

| Year           | 2008  | 2009  | 2010  | 2011  | 2012  | 2013  | 2014  | 2015  | 2016  | 2017 |
|----------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------|
| Revenue        | 3528  | 4499  | 4706  | 4694  | 4923  | 5641  | 5679  | 5677  | 5794  | 6608 |
| SG&A Exp.      | 931   | 946   | 15    | 16    | 24    | 25    | 23    | 23    | 27    | 26   |
| Net Profit     | -19   | 807   | 611   | -80   | 829   | 1259  | 1199  | 978   | 996   | 469  |
| Net Margin     | -0.5% | 17.9% | 13.0% | -1.7% | 16.8% | 22.3% | 21.1% | 17.2% | 17.2% | 7.1% |
| Free Cash Flow | 663   | 785   | 918   | 718   | 695   | 1098  | 1055  | 1108  | 1384  | 1163 |
| Income Tax     | -65   | 132   | -20   | -153  | 111   | 290   | 188   | 134   | 104   | -64  |

## Balance Sheet Metrics

| Year               | 2008  | 2009  | 2010  | 2011  | 2012  | 2013  | 2014  | 2015  | 2016  | 2017  |
|--------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Total Assets       | 16847 | 18001 | 18408 | 18894 | 19778 | 19808 | 20818 | 20545 | 21322 | 23592 |
| Cash & Equivalents | 206   | 248   | 258   | 449   | 537   | 611   | 437   | 284   | 482   | 635   |
| Acc. Receivable    | 908   | 979   | 845   | 1658  | 1897  | 1994  | 2069  | 2377  | 2504  | 3193  |
| Total Liabilities  | 11886 | 11900 | 12124 | 12822 | 13044 | 12840 | 13367 | 12937 | 13246 | 15223 |
| Accounts Payable   | 51    | 53    | 48    | 61    | 163   | 116   | 140   | 173   | 191   | 218   |
| Long-Term Debt     | 1179  | 1018  | 868   | 818   | 1009  | 488   | 638   | 633   | 633   | 633   |
| Total Equity       | 4960  | 6102  | 6284  | 6071  | 6733  | 6968  | 7451  | 7609  | 8075  | 8369  |
| D/E Ratio          | 0.24  | 0.17  | 0.14  | 0.13  | 0.15  | 0.07  | 0.09  | 0.08  | 0.08  | 0.08  |

## Profitability & Per Share Metrics

| Year             | 2008  | 2009  | 2010  | 2011  | 2012  | 2013   | 2014   | 2015   | 2016   | 2017   |
|------------------|-------|-------|-------|-------|-------|--------|--------|--------|--------|--------|
| Return on Assets | -0.1% | 4.6%  | 3.4%  | -0.4% | 4.3%  | 6.4%   | 5.9%   | 4.7%   | 4.8%   | 2.1%   |
| Return on Equity | -0.4% | 14.6% | 9.9%  | -1.3% | 12.9% | 18.4%  | 16.6%  | 13.0%  | 12.7%  | 5.7%   |
| ROIC             | -0.3% | 12.2% | 8.6%  | -1.1% | 11.3% | 16.6%  | 15.4%  | 12.0%  | 11.8%  | 5.3%   |
| Shares Out.      | 61.4  | 59.3  | 54.4  | 53.7  | 51.1  | 47.4   | 44.5   | 42.7   | 40.9   | 40.8   |
| Revenue/Share    | 56.94 | 73.93 | 82.87 | 87.06 | 94.55 | 114.99 | 123.99 | 129.62 | 139.19 | 161.79 |
| FCF/Share        | 10.70 | 12.90 | 16.17 | 13.31 | 13.34 | 22.39  | 23.03  | 25.31  | 33.24  | 28.47  |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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