1st Source (SRCE)

Updated October 20th, 2018 by Josh Arnold

Key Metrics

Current Price:	$47	**5 Year CAGR Estimate:**	11.3%	**Volatility Percentile:**	41.3%
Fair Value Price:	$49	**5 Year Growth Estimate:**	8.4%	**Momentum Percentile:**	25.7%
% Fair Value:	96%	**5 Year Valuation Multiple Estimate:**	0.8%	**Growth Percentile:**	80.0%
Dividend Yield:	2.1%	**5 Year Price Target**	$73	**Valuation Percentile:**	59.7%
Dividend Risk Score:	C	**Retirement Suitability Score:**	C	**Total Return Percentile:**	67.5%

Overview & Current Events

1st Source was founded back in 1863 and since that time, has grown into a $6 billion asset regional bank. The company is headquartered in Indiana and has about 80 branches to service its customers. 1st Source's market capitalization is $1.2 billion, and it is expected to produce just over $300 million in revenue this year.

1st Source reported Q3 earnings on 10/18/18 and results missed expectations. Earnings-per-share still rose 15% year-over-year as return on assets was boosted from 1.19% to 1.27%. Deposits grew 12% and loans rose 10%, although charge-offs increased sharply as well. Net interest income was up 15% as higher rates and a larger loan portfolio fueled gains, while fee income fell 6%. Finally, noninterest expense rose 6.5%, but was outpaced by revenue growth. Q3's mixed results have us reiterating our estimate of $3.35 in earnings-per-share for this year.

Growth on a Per-Share Basis

Year	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2023
EPS	$1.37	$0.72	$1.10	$1.78	$1.84	$2.03	$2.17	$2.17	$2.22	$2.52	***$3.35***	***$5.00***
DPS	$0.58	$0.54	$0.55	$0.58	$0.60	$0.62	$0.65	$0.67	$0.72	$0.76	***$1.00***	***$1.75***
Shares	27	27	27	27	27	27	26	26	26	26	***26***	***25***

Earnings-per-share growth has been robust since the bottom in 2009 as this year should be nearly five times the amount produced during the Great Recession. Recent growth has been fueled by gains in its asset base, averaging 3% in the past decade, but 7% in the past three years. 1st Source's strong balance sheet growth has been accompanied by expanding margins and prudent operating expenditures, allowing for a rise in returns on its asset base. In light of this, we are expecting robust 8.4% earnings-per-share growth going forward, achieved by a continuation of what 1st Source has been doing for years. Higher lending rates and continued low deposit costs combined are a tailwind for earnings growth. Charge-offs are a growing concern but overall, there is still a favorable growth outlook for 1st Source after Q3 results.

We expect the dividend to grow more rapidly than earnings given the recent increase in the pace of dividend increases. Our expectation for the dividend has been raised to $1.75 in 2023, representing 35% of projected earnings.

Valuation Analysis

Year	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	Now	2023
Avg. P/E	15.7	21.5	14.5	10.9	11.3	11.8	12.8	13.9	15.3	18.4	***14.0***	***14.6***
Avg. Yld.	2.4%	3.5%	3.5%	3.0%	2.9%	2.6%	2.3%	2.2%	2.1%	1.6%	***2.1%***	***2.4%***

1st Source's price-to-earnings multiple has been fairly steady, all things considered, for the past decade. It is trading for 14.0 times earnings after a recent selloff, which is slightly under our estimate of fair value of 14.6. As a result, we are forecasting a 0.8% tailwind to total returns in the coming years as the valuation remains about where it is today. The yield should rise moderately in the coming years as the payout ratio increases and the valuation remains roughly where it is today. 1st Source's current yield is modest by historical standards and we see that condition as being rectified in the coming years. It was once an income stock with a 3%+ yield, but it has simply grown too quickly in recent years and outpaced its payout growth to maintain that status. Surely, shareholders do not begrudge this development, but it may be a very long time before new money sees a 3%+ yield in this stock; management is certainly more focused on earnings growth than achieving a 3% yield at this stage.

Safety, Quality, Competitive Advantage, & Recession Resiliency

Year	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2023
ROA	0.76%	0.56%	0.93%	1.10%	1.09%	1.16%	1.20%	1.11%	1.05%	1.16%	***1.25%***	***1.30%***
Debt/A	88%	88%	88%	87%	88%	88%	88%	89%	87%	90%	***90%***	***90%***
Int. Cov.	1.6	1.9	2.5	3.0	3.7	4.7	5.8	6.0	5.3	5.1	***5.3***	***5.5***
Payout	42%	75%	50%	33%	33%	31%	30%	32%	34%	30%	***30%***	***35%***
Std. Dev.	95.5%	67.3%	40.8%	45.2%	26.0%	20.6%	23.3%	24.4%	22.8%	22.1%	***25.0%***	***35.0%***

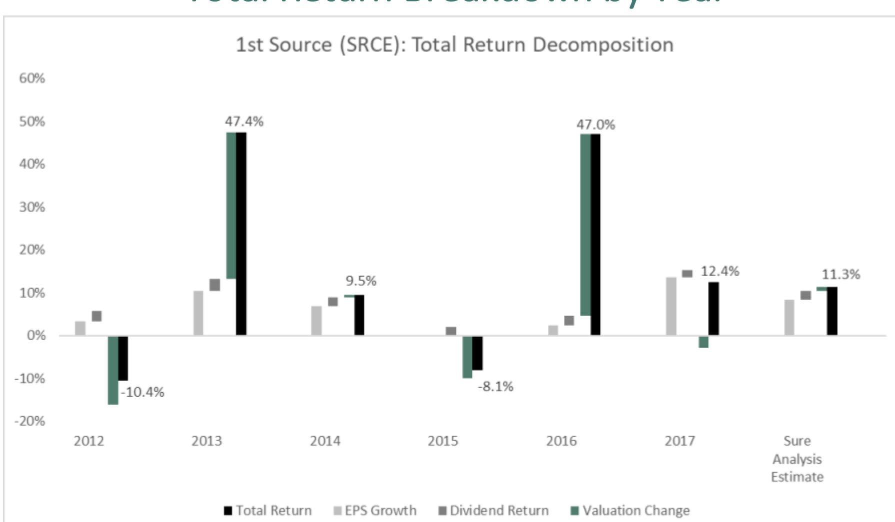
1st Source's quality metrics have improved in recent years, although growth in its return on assets has waned of late. The company came through the Great Recession relatively unscathed considering so many banks were losing money, and its return on assets never fell below 56 basis points. It is now more than double that level and this year should see a move up not only from operating earnings growth for reasons mentioned above, but a lower tax rate as well. We reiterate 1.25% in ROA this year after Q3. Sustained growth resulting from leverage from a higher asset base and improving spreads should continue to draw ROA up in the coming years. Its debt level is very steady around 90% of assets, which is more than acceptable for a bank. Loan production and acquisitions have ramped in recent years, resulting in lots of growth, and it has done so largely without taking on interest-bearing debt, improving spreads as rates rise. The payout ratio should be in the mid-30% range given that dividend raises should outpace earnings growth in the coming years.

1st Source's competitive advantage is in its clean balance sheet, strong profitability metrics and robust market position in the areas it serves. The advantage of a community or regional bank is that it can generate sizable market share in lots of small markets, creating a sustainable competitive advantage. It is obviously not immune from recessions but given its performance during the Great Recession, 1st Source looks well positioned for when the next economic downturn arrives.

Final Thoughts & Recommendation

We believe total returns for 1st Source investors will be 11.3% annually, consisting of the current 2.1% yield, a 0.8% tailwind from the valuation and 8.4% earnings-per-share growth. 1st Source is a high-quality stock and after the recent selloff, we rate it a buy. The stock is much cheaper than it has been in recent years and we see it as attractive.

Total Return Breakdown by Year



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Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.

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Income Statement Metrics

Year	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Revenue	216.2	213.7	234.2	229.3	233.0	234.0	238.2	249.8	258.6	284.3
SG&A Exp.	91.3	94.5	97.6	91.2	101.9	97.9	96.6	101.1	101.8	105.0
D&A Exp.	27.6	28.5	28.1	25.3	22.4	19.4	19.9	24.5	28.4	32.0
Net Profit	33.4	25.5	41.2	48.2	49.6	55.0	58.1	57.5	57.8	68.1
Net Margin	15.4%	11.9%	17.6%	21.0%	21.3%	23.5%	24.4%	23.0%	22.3%	23.9%
Free Cash Flow	40.0	15.1	106.9	102.9	83.7	58.7	36.8	36.6	59.0	65.8
Income Tax	13.0	6.0	19.2	25.6	26.0	29.0	26.4	31.1	31.3	33.3

Balance Sheet Metrics

Year	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Total Assets	4464	4542.1	4445.3	4374.1	4550.7	4722.8	4830.0	5187.9	5486.3	5887.3
Cash & Equivalents	119.8	72.9	62.3	61.4	83.2	77.6	64.8	65.2	58.6	73.6
Goodwill & Int. Ass.	91.7	90.2	89.0	87.7	87.5	86.3	85.4	84.7	84.1	83.7
Total Liabilities	4011	3971.8	3958.9	3850.2	3992.0	4137.4	4215.5	4543.9	4813.6	5168.7
Long-Term Debt	143.2	135.8	134.5	145.1	140.3	250.1	222.0	218.7	262.1	137.6
Shareholder's Equity	453.7	465.4	486.4	523.9	558.7	585.4	614.5	644.1	672.7	718.5
D/E Ratio	0.32	0.24	0.28	0.28	0.25	0.43	0.36	0.34	0.39	0.19

Profitability & Per Share Metrics

Year	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Return on Assets	0.7%	0.6%	0.9%	1.1%	1.1%	1.2%	1.2%	1.1%	1.1%	1.2%
Return on Equity	7.6%	5.5%	8.7%	9.5%	9.2%	9.6%	9.7%	9.1%	8.8%	9.8%
ROIC	5.6%	3.9%	6.2%	7.5%	7.3%	7.2%	6.9%	6.8%	6.4%	7.6%
Shares Out.	27	27	27	27	27	27	26	26	26	26
Revenue/Share	8.06	8.04	8.78	8.60	8.72	8.74	9.01	9.55	9.99	10.97
FCF/Share	1.49	0.57	4.01	3.86	3.13	2.19	1.39	1.40	2.28	2.54

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.