



# Gladstone Investment Corp. (GAIN)

Updated February 6<sup>th</sup>, 2019 by Jonathan Weber

## Key Metrics

<b>Current Price:</b>	\$11.00	<b>5 Year CAGR Estimate:</b>	7.4%	<b>Volatility Percentile:</b>	48.6%
<b>Fair Value Price:</b>	\$9.15	<b>5 Year Growth Estimate:</b>	3.6%	<b>Momentum Percentile:</b>	89.8%
<b>% Fair Value:</b>	120%	<b>5 Year Valuation Multiple Estimate:</b>	-3.6%	<b>Growth Percentile:</b>	20.0%
<b>Dividend Yield:</b>	7.4%	<b>5 Year Price Target</b>	\$10.95	<b>Valuation Percentile:</b>	16.1%
<b>Dividend Risk Score:</b>	F	<b>Retirement Suitability Score:</b>	C	<b>Total Return Percentile:</b>	26.7%

## Overview & Current Events

Gladstone Investment is a business development company (BDC) that focuses on US-based small- and medium-sized companies. Industries which Gladstone Investment targets include aerospace & defense, oil & gas, machinery, electronics, and media & communications. Gladstone Investment was founded in 2005, is headquartered in McLean, VA, and trades with a market capitalization of just \$360 million.

Gladstone Investment reported its third quarter earnings results on February 5 (its fiscal year begins on April 1). The company generated total investment income - Gladstone Investment's revenue equivalent - of \$15 million during the quarter, which represents a growth rate of 14.3% compared to the prior year's third quarter. Gladstone Investment's adjusted net investment income-per-share totaled \$0.24 during the third quarter, which was 30% more than what the analyst community had estimated. GAAP net investment income-per-share was lower than that, though, at \$0.18, which slightly missed the GAAP consensus estimate. During the third quarter Gladstone Investment has invested \$25 million into existing portfolio companies, and \$29 million into one new portfolio company.

Gladstone Investment was able to grow its net assets per share by \$0.50 during the quarter, which has allowed Gladstone Investment to grow the net asset value per common share to \$12.53 at the end of the third quarter. This equates to a 2% increase over the company's net asset value per common share at the end of the second quarter.

Gladstone Investment has declared a monthly dividend of \$0.068 for January, February, and March, which equates to a quarterly payout of \$0.204, and to an annual payout of \$0.816.

## Growth on a Per-Share Basis

Year	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2023
<b>NIIPS</b>	\$0.79	\$0.62	\$0.48	\$0.73	\$0.62	\$0.68	\$0.73	\$0.75	\$0.68	\$0.74	<b>\$0.77</b>	<b>\$0.92</b>
<b>DPS</b>	\$0.93	\$0.96	\$0.48	\$0.48	\$0.61	\$0.60	\$0.71	\$0.73	\$0.75	\$0.75	<b>\$0.82</b>	<b>\$0.96</b>
<b>Shares</b>	22	22	22	22	26	26	26	30	30	33	<b>33</b>	<b>35</b>

Gladstone Investment's net investment income per share is quite lumpy. During the financial crisis the company's profits declined substantially, but Gladstone Investment remained profitable. Over the last five years profits grew by 3.6% annually, which is not a very high growth rate, but which is not disappointing for a high-yielding investment either.

Gladstone Investment's business model is relatively straightforward. The company lends money to small- and mid-sized companies. Position sizes for debt investments usually range from \$5 million to \$30 million. The company also takes equity stakes in such companies, with position sizes for equity investments typically ranging from \$10 million to \$40 million. The companies Gladstone Investment does business with usually cannot access debt or equity markets directly, as bond sales and public listings are not possible for them due to their small size.

Gladstone Investment makes its money via spreads between the interest rates the company pays on cash that it borrows and the interest rates the company receives on cash that it lends - the same principle as with banks. All else equal, rising interest rates should widen these spreads, which would be beneficial for Gladstone Investment.

NIIPS has been lower than dividend payments in several years, but that is not necessarily a problem. The BDC's underlying earnings power is higher than NII, due to factors such as unrealized appreciation of equity investments.

*Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.*



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## Valuation Analysis

Year	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	Now	2023
P/NII	9.0	7.7	13.3	10.1	12.1	10.7	10.5	10.2	11.9	12.8	<b>14.3</b>	<b>11.9</b>
Avg. Yld.	13.1%	18.7%	7.5%	6.5%	8.1%	8.2%	9.2%	10.1%	9.3%	7.9%	<b>7.4%</b>	<b>8.8%</b>

Gladstone Investment has been valued at a low-double digit price to net investment income multiple throughout the majority of the last decade. Today shares trade above the historic valuation, which means that shares look somewhat overvalued at current prices. Shares still offer a high dividend yield of more than 7%.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

Year	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2024
Payout	118%	155%	100%	65.8%	98.4%	88.2%	97.3%	103%	110%	101%	<b>104%</b>	<b>104%</b>

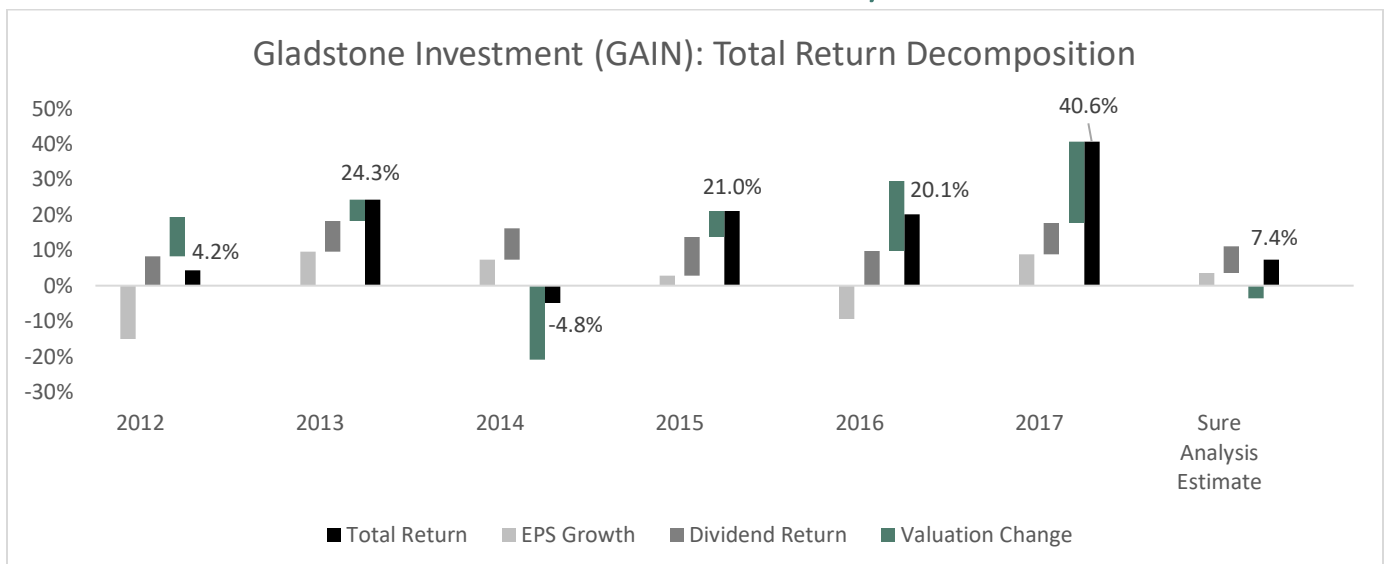
Gladstone Investment's dividend payout ratio, relative to its net investment income, has been close to, or above, 100% throughout several years during the last decade. The company usually is more profitable than the net investment income metric suggests due to the fact that Gladstone Investment can also generate gains from its equity investments, which are not reflected in the net investment income metrics. The company nevertheless had to cut its dividend during the last financial crisis when both net investment income as well as equity gains declined substantially.

Gladstone Investment's equity investment gains explain the company's book value growth. Gladstone Investment's recession performance is not very compelling compared to less cyclical income stocks, but at least Gladstone Investment remained profitable during the last financial crisis, unlike many other financial corporations. Both Gladstone Investment's dividend as well as its net investment income remain below pre-crisis levels, though.

## Final Thoughts & Recommendation

Gladstone Investment is a high-yielding business development company that targets small companies that do not have the ability to access debt and/or equity markets. Gladstone Investment does not generate a lot of growth, but due to the high dividend yield that Gladstone Investment's shares offer, that is not necessary for solid total returns. Right now shares trade above our fair value estimate, which is why we rate Gladstone Investment a hold at current prices.

## Total Return Breakdown by Year



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## Income Statement Metrics

Year	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
<b>Revenue</b>	26	21	26	21	31	36	N/A	N/A	N/A	N/A
<b>SG&amp;A Exp.</b>	6	7	9	7	14	18	8	10	9	16
<b>D&amp;A Exp.</b>	20	0	0	3	1	0	N/A	N/A	N/A	N/A
<b>Operating Profit</b>	19	13	17	14	15	18	-3	-8	-6	-10
<b>Operating Margin</b>	72.6%	60.6%	64.7%	63.8%	50.5%	48.5%	N/A	N/A	N/A	N/A
<b>Net Profit</b>	-11	-11	16	22	17	-1	50	25	45	61
<b>Net Margin</b>	-44%	-53.3%	63.1%	103%	56.6%	-3.7%	N/A	N/A	N/A	N/A
<b>Free Cash Flow</b>	14	99	67	-49	-40	-34	-98	4	32	-29

## Balance Sheet Metrics

Year	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
<b>Total Assets</b>	327	297	241	325	380	331	484	503	515	611
<b>Cash &amp; Equivalents</b>	7	88	81	92	86	5	5	4	3	4
<b>Accounts Receivable</b>	3	1	1	2	N/A	N/A	5	N/A	N/A	N/A
<b>Total Liabilities</b>	112	104	42	118	139	110	210	224	214	257
<b>Accounts Payable</b>		0	0	1	1	1	1	1	1	1
<b>Long-Term Debt</b>	110	103	40	76	95	67	N/A	N/A	N/A	N/A
<b>Shareholder's Equity</b>	215	193	199	207	241	221	273	279	301	354
<b>D/E Ratio</b>	0.51	0.53	0.20	0.37	0.39	0.30	N/A	N/A	N/A	N/A

## Profitability & Per Share Metrics

Year	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
<b>Return on Assets</b>	-3.4%	-3.5%	6.1%	7.8%	4.9%	-0.4%	N/A	N/A	N/A	N/A
<b>Return on Equity</b>	-5.4%	-5.4%	8.4%	10.8%	7.7%	-0.6%	N/A	N/A	N/A	N/A
<b>ROIC</b>	-3.4%	-3.6%	6.1%	8.4%	5.6%	-0.4%	N/A	N/A	N/A	N/A
<b>Shares Out.</b>	22	22	22	22	26	26	26	30	30	33
<b>Revenue/Share</b>	1.20	0.94	1.18	0.96	1.26	1.37	N/A	N/A	N/A	N/A
<b>FCF/Share</b>	0.63	4.50	3.04	-2.20	-1.64	-1.27	-3.66	0.13	1.07	-0.89

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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