# Occidental Petroleum Corporation (OXY) 

Updated May 20th, 2019 by Aristofanis Papadatos

Key Metrics

| Current Price: | $\$ 53$ | 5 Year CAGR Estimate: | 15.0\% | Volatility Percentile: | $54.4 \%$ |
| :--- | :--- | :--- | :--- | :--- | ---: |
| Fair Value Price: | $\$ 55$ | 5 Year Growth Estimate: | $8.4 \%$ | Momentum Percentile: | $5.3 \%$ |
| \% Fair Value: | $96 \%$ | 5 Year Valuation Multiple Estimate: | $0.7 \%$ | Growth Percentile: | $85.0 \%$ |
| Dividend Yield: | $5.9 \%$ | 5 Year Price Target | $\$ 83$ | Valuation Percentile: | $60.9 \%$ |
| Dividend Risk Score: | D | Retirement Suitability Score: | B | Total Return Percentile: $88.5 \%$ |  |

## Overview \& Current Events

Occidental Petroleum is an international oil and gas exploration and production company with operations in the U.S., the Middle East, and Latin America. It has a market capitalization of $\$ 39$ billion. While the company also has a midstream and a chemical segment, it is more sensitive to the price of oil than the integrated oil majors. That's why Occidental was more severely affected than its integrated peers by the downturn in the oil market which began in mid-2014. Due to that downturn, the company reported negligible earnings in 2015 and posted losses in 2016.
However, the price of oil has more than doubled off its bottom in early 2016 and is likely to remain at healthy levels for the foreseeable future. In early May, Occidental reported (5/5/19) financial results for the first quarter of fiscal 2019. Total production grew $3 \%$ sequentially and $18 \%$ on an annual basis. Production in the Permian grew $4 \%$ sequentially and $47 \%$ on an annual basis. However, core earnings-per-share fell $31 \%$, from $\$ 1.22$ in the previous quarter to $\$ 0.84$, primarily due to lower realized prices of oil and natural gas. Management expects $9 \%-11 \%$ production growth this year, with more than 30\% growth in Permian Resources.

Occidental recently prevailed in a bidding war with Chevron over the acquisition of Anadarko, with an offer of \$76 per share in a cash-and-stock deal. The shareholders of Anadarko will receive $\$ 59$ in cash and 0.2934 shares of Occidental for each share of Anadarko they own. Occidental pursued this acquisition thanks to the promising asset base of Anadarko in Permian, which will enhance the already strong presence of Occidental in the area, and the $\$ 3$ billion annual synergies it expects to achieve from the integration of the two companies.

With that said, this is a huge acquisition, as the $\$ 38$ billion value of the deal is almost equal to the market capitalization of Occidental (\$39 billion). There are great concerns that the deal will stretch the balance sheet of the company to the extreme. Moody's has stated that it will probably downgrade the company from A3 to B-. Occidental has already agreed to sell many non-core assets of Anadarko (LNG and off-shore assets in Mozambique) to Total for $\$ 8.8$ billion while it has secured $\$ 10$ billion funding from Berkshire Hathaway in exchange for preferred shares, which will accrue their dividend at $8 \%$ per year. There are also concerns that Occidental overpaid for the deal, as Chevron offered only $\$ 65$ per share. Due to these concerns, the market has punished the stock harshly, sending it to a 10-year low level.

## Growth on a Per-Share Basis

| Year | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EPS | $\$ 3.79$ | $\$ 5.72$ | $\$ 8.39$ | $\$ 7.09$ | $\$ 6.96$ | $\$ 4.83$ | $\$ 0.12$ | $-\$ 1.01$ | $\$ 0.89$ | $\$ 5.01$ | $\mathbf{\$ 4 . 0 0}$ |
| DPS | $\$ 1.30$ | $\$ 1.42$ | $\$ 1.76$ | $\$ 2.62$ | $\$ 1.92$ | $\$ 2.80$ | $\$ 2.94$ | $\$ 3.01$ | $\$ 3.05$ | $\$ 3.10$ | $\$ 3.14$ |
| Shares | 811.9 | 812.8 | 811.0 | 805.5 | 796.0 | 770.6 | 763.7 | 764.2 | 766.4 | 755.4 | $\mathbf{7 4 5 . 0}$ |

The price of oil has rallied since our last research report. As a result, we maintain our forecast for the earnings-per-share of this year at $\$ 4.00$, as that forecast already discounted our expectations for higher oil prices. Moreover, thanks to the exciting growth prospects of Occidental, particularly in Permian Resources, we expect earnings-per-share of around $\$ 6.00$ by 2024 . The acquisition of Anadarko may result in greater long-term earnings but we prefer to be somewhat conservative due to the high debt load that will result from this acquisition.

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Valuation Analysis

| Year | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ | Now |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{2 0 2 4}$ |  |  |  |  |  |  |  |  |  |  |  |
| Avg. P/E | 17.8 | 14.4 | 11.4 | 12.4 | 12.8 | 19.5 | --- | --- | --- | 15.0 | $\mathbf{1 3 . 3}$ |
| Avg. Yld. | $1.9 \%$ | $1.7 \%$ | $1.8 \%$ | $3.0 \%$ | $2.2 \%$ | $3.0 \%$ | $4.0 \%$ | $4.2 \%$ | $4.7 \%$ | $4.1 \%$ | $\mathbf{5 . 9} \%$ |
| $\mathbf{4 . 0} \%$ |  |  |  |  |  |  |  |  |  |  |  |

Since early October, shares of Occidental have fallen 34\%, partly due to the acquisition of Anadarko. Occidental is now trading at a $P / E$ ratio of 13.3 , which is slightly lower than its 10 -year average $P / E$ ratio of 13.8 . If the stock reverts to its average valuation level over the next five years, it will enjoy a $0.7 \%$ annualized gain thanks to $\mathrm{P} / \mathrm{E}$ expansion.

> Safety, Quality, Competitive Advantage, \& Recession Resiliency

| Year | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Payout | $34.3 \%$ | $24.8 \%$ | $21.0 \%$ | $37.0 \%$ | $27.6 \%$ | $58.0 \%$ | --- | --- | $343 \%$ | $61.9 \%$ | $\mathbf{7 8 . 5 \%}$ |
| $\mathbf{2 0}$ | $\mathbf{5 5 . 7 \%}$ |  |  |  |  |  |  |  |  |  |  |

Occidental has raised its dividend for 16 consecutive years at a $12 \%$ average annual rate and currently offers a generous $5.9 \%$ dividend yield. Cash flows are sufficient to support capital expenses and dividends and hence the dividend should be considered safe for the foreseeable future. On the other hand, the company has only marginally raised its dividend in each of the last four years and will almost certainly continue to do so for the foreseeable future, given the Anadarko acquisition. Investors should thus expect minimal dividend growth and a pause in share repurchases for a few years.

Occidental is remarkably sensitive to the gyrations of oil prices. The company's reliance on oil prices was prominent in the Great Recession, when its earnings-per-share plunged 58\%, from $\$ 8.98$ in 2008 to $\$ 3.79$ in 2009. We reiterate that it is more sensitive to oil prices than the energy sector "supermajors" like Exxon Mobil (XOM) and Total (TOT).

## Final Thoughts \& Recommendation

Occidental will greatly strengthen its position in Permian thanks to its takeover of Anadarko but the deal will stretch the balance sheet of the former to a great extent. With that said, we believe that the market has punished the stock to the extreme, as we do not view the current 10-year low level of the stock as fair. We expect Occidental to reduce its debt load easily thanks to its ample cash flows and offer a $15.0 \%$ average annual return over the next five years from its current stock price. We thus rate the stock as a buy.


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Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.

# Occidental Petroleum Corporation (OXY) 

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Income Statement Metrics

| Year | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | 14942 | 19045 | 23939 | 20100 | 20170 | 19312 | 12480 | 10090 | 12508 | 17824 |
| Gross Profit | 9583 | 12933 | 16554 | 13570 | 13673 | 12509 | 6676 | 4901 | 6914 | 11256 |
| Gross Margin | $64.1 \%$ | $67.9 \%$ | $69.2 \%$ | $67.5 \%$ | $67.8 \%$ | $64.8 \%$ | $53.5 \%$ | $48.6 \%$ | $55.3 \%$ | $63.2 \%$ |
| SG\&A Exp. | 1300 | 1396 | 1523 | 1366 | 1544 | 1503 | 1270 | 1330 | 1424 | 1613 |
| Operating Profit | 5171 | 7750 | 10757 | 7989 | 7329 | 6175 | 601 | -930 | 1194 | 5253 |
| Op. Margin | $34.6 \%$ | $40.7 \%$ | $44.9 \%$ | $39.7 \%$ | $36.3 \%$ | $32.0 \%$ | $4.8 \%$ | $-9.2 \%$ | $9.5 \%$ | $29.5 \%$ |
| Net Profit | 2915 | 4530 | 6771 | 4598 | 5903 | 616 | -7829 | -574 | 1311 | 4131 |
| Net Margin | $19.5 \%$ | $23.8 \%$ | $28.3 \%$ | $22.9 \%$ | $29.3 \%$ | $3.2 \%$ | $-62.7 \%$ | $-5.7 \%$ | $10.5 \%$ | $23.2 \%$ |
| Free Cash Flow | 2562 | 5626 | 4763 | 3438 | 5570 | 2680 | -2513 | 552 | 1519 | 2749 |
| Income Tax | 2063 | 2995 | 4201 | 2659 | 3214 | 1685 | -1330 | -662 | 17 | 1477 |

Balance Sheet Metrics

| Year | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Assets | 44229 | 52432 | 60044 | 64210 | 69443 | 56259 | 43409 | 43109 | 42026 | 43854 |
| Cash \& Equivalents | 1224 | 2578 | 3781 | 1592 | 3393 | 3789 | 3201 | 2233 | 1672 | 3033 |
| Acc. Receivable | 4092 | 5032 | 5395 | 4916 | 5674 | 4206 | 2970 | 3989 | 4145 | 4893 |
| Inventories | 998 | 1041 | 1069 | 1344 | 1200 | 1052 | 986 | 866 | 1246 | 1191 |
| Total Liabilities | 15070 | 19948 | 22424 | 24162 | 26071 | 21300 | 19059 | 21612 | 21454 | 22524 |
| Accounts Payable | 3282 | 4646 | 5304 | 4708 | 5520 | 5229 | 3069 | 3926 | 4408 | 4885 |
| Long-Term Debt | 2796 | 5111 | 5871 | 7623 | 6939 | 6838 | 8305 | 9819 | 9828 | 10317 |
| Total Equity | 29081 | 32484 | 37620 | 40016 | 43126 | 34959 | 24350 | 21497 | 20572 | 21330 |
| D/E Ratio | 0.10 | 0.16 | 0.16 | 0.19 | 0.16 | 0.20 | 0.34 | 0.46 | 0.48 | 0.48 |

## Profitability \& Per Share Metrics

| Year | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Return on Assets | $6.8 \%$ | $9.4 \%$ | $12.0 \%$ | $\mathbf{7 . 4 \%}$ | $\mathbf{8 . 8 \%}$ | $\mathbf{1 . 0 \%}$ | $-15.7 \%$ | $-1.3 \%$ | $3.1 \%$ | $9.6 \%$ |
| Return on Equity | $10.3 \%$ | $14.7 \%$ | $19.3 \%$ | $11.8 \%$ | $14.2 \%$ | $1.6 \%$ | $-26.4 \%$ | $-2.5 \%$ | $6.2 \%$ | $19.7 \%$ |
| ROIC | $9.4 \%$ | $13.0 \%$ | $16.7 \%$ | $10.1 \%$ | $12.0 \%$ | $1.3 \%$ | $-21.0 \%$ | $-1.8 \%$ | $4.2 \%$ | $13.3 \%$ |
| Shares Out. | 811.9 | 812.8 | 811.0 | 805.5 | 796.0 | 770.6 | 763.7 | 764.2 | 766.4 | 755.4 |
| Revenue/Share | 18.36 | 23.40 | 29.45 | 24.81 | 25.07 | 24.72 | 16.30 | 13.21 | 16.33 | 23.35 |
| FCF/Share | 3.15 | 6.91 | 5.86 | 4.24 | 6.92 | 3.43 | -3.28 | 0.72 | 1.98 | 3.60 |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

## Disclaimer

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     to the contrary should be made. There is a risk of loss from an investment in marketable securities. Past performance is not a guarantee of future performance.

