



# Gladstone Investment Corp. (GAIN)

Updated September 4<sup>th</sup>, 2019 by Jonathan Weber

## Key Metrics

<b>Current Price:</b>	\$12	<b>5 Year CAGR Estimate:</b>	7.7%	<b>Volatility Percentile:</b>	44.8%
<b>Fair Value Price:</b>	\$11	<b>5 Year Growth Estimate:</b>	3.6%	<b>Momentum Percentile:</b>	59.9%
<b>% Fair Value:</b>	111%	<b>5 Year Valuation Multiple Estimate:</b>	-2.1%	<b>Growth Percentile:</b>	26.6%
<b>Dividend Yield:</b>	6.8%	<b>5 Year Price Target</b>	\$13	<b>Valuation Percentile:</b>	45.5%
<b>Dividend Risk Score:</b>	F	<b>Retirement Suitability Score:</b>	C	<b>Total Return Percentile:</b>	52.7%

## Overview & Current Events

Gladstone Investment is a business development company (BDC) that focuses on US-based small- and medium-sized companies. Industries which Gladstone Investment targets include aerospace & defense, oil & gas, machinery, electronics, and media & communications. Gladstone Investment was founded in 2005, is headquartered in McLean, VA, and trades with a market capitalization of just \$380 million.

Gladstone Investment reported its first quarter (fiscal 2019) earnings results on July 31. The company generated total investment income - Gladstone Investment's revenue equivalent - of \$17.3 million during the quarter, which represents a growth rate of 7.5% compared to the prior year's quarter. This number beat the analyst consensus estimate easily, by \$3.5 million. Gladstone Investment's adjusted net investment income-per-share totaled \$0.25 during the first quarter, which was in line with what the analyst community had estimated. GAAP net investment income-per-share was higher than that, at \$0.27, which easily beat the GAAP net investment income consensus estimate by \$0.06. During the first quarter, Gladstone Investment invested \$13 million into existing portfolio companies, part of \$39 million in new investments in total during the first quarter.

Gladstone Investment's net assets per share totaled \$12.29 on a per-share basis at the end of the first quarter, which was down slightly versus the \$12.40 of net asset value per share that the company reported at the end of the previous quarter. The decline was due to net unrealized depreciation across Gladstone Investment's portfolio. Net asset value was still somewhat higher than the current share price, though.

## Growth on a Per-Share Basis

Year	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2024
<b>NIIPS</b>	\$0.62	\$0.48	\$0.73	\$0.62	\$0.68	\$0.73	\$0.75	\$0.68	\$0.74	\$0.77	<b>\$0.90</b>	<b>\$1.07</b>
<b>DPS</b>	\$0.96	\$0.48	\$0.48	\$0.61	\$0.60	\$0.71	\$0.73	\$0.75	\$0.75	\$0.82	<b>\$0.82</b>	<b>\$0.95</b>
<b>Shares<sup>1</sup></b>	22	22	22	26	26	26	30	30	33	33	<b>33</b>	<b>35</b>

Gladstone Investment's net investment income per share is quite lumpy. During the financial crisis the company's profits declined substantially, but Gladstone Investment remained profitable. Over the last five years profits grew by 3.6% annually, which is not a very high growth rate, but which is not disappointing for a high-yielding investment either.

Gladstone Investment's business model is relatively straightforward. The company lends money to small- and mid-sized companies. Position sizes for debt investments usually range from \$5 million to \$30 million. The company also takes equity stakes in such companies, with position sizes for equity investments typically ranging from \$10 million to \$40 million. The companies Gladstone Investment does business with usually cannot access debt or equity markets directly, as bond sales and public listings are not possible for them due to their small size. Gladstone Investment makes its money via spreads between the interest rates the company pays on cash that it borrows, and the interest rates the company receives on cash that it lends - the same principle as with banks. Declining interest rates could turn into a headwind, but during the most recent quarter Gladstone Investment's weighted average interest yield was actually up by 10 basis points. The company generates additional earnings through appreciation of its equity investments.

<sup>1</sup> In Millions

Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.



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## Valuation Analysis

Year	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	Now	2024
P/NII	7.7	13.3	10.1	12.1	10.7	10.5	10.2	11.9	12.8	15.3	<b>13.3</b>	<b>12.0</b>
Avg. Yld.	18.7%	7.5%	6.5%	8.1%	8.2%	9.2%	10.1%	9.3%	7.9%	7.0%	<b>6.8%</b>	<b>7.4%</b>

Gladstone Investment has been valued at a low-double digit price to net investment income multiple throughout the majority of the last decade. Today, shares trade above this historic valuation, which means that shares look somewhat overvalued at current prices. We therefore believe that multiple contraction will be a headwind for Gladstone Investment's total returns going forward. Shares still offer a high dividend yield of nearly 7%.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

Year	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2024
Payout	155%	100%	65.8%	98.4%	88.2%	97.3%	103%	110%	101%	106%	<b>91%</b>	<b>89%</b>

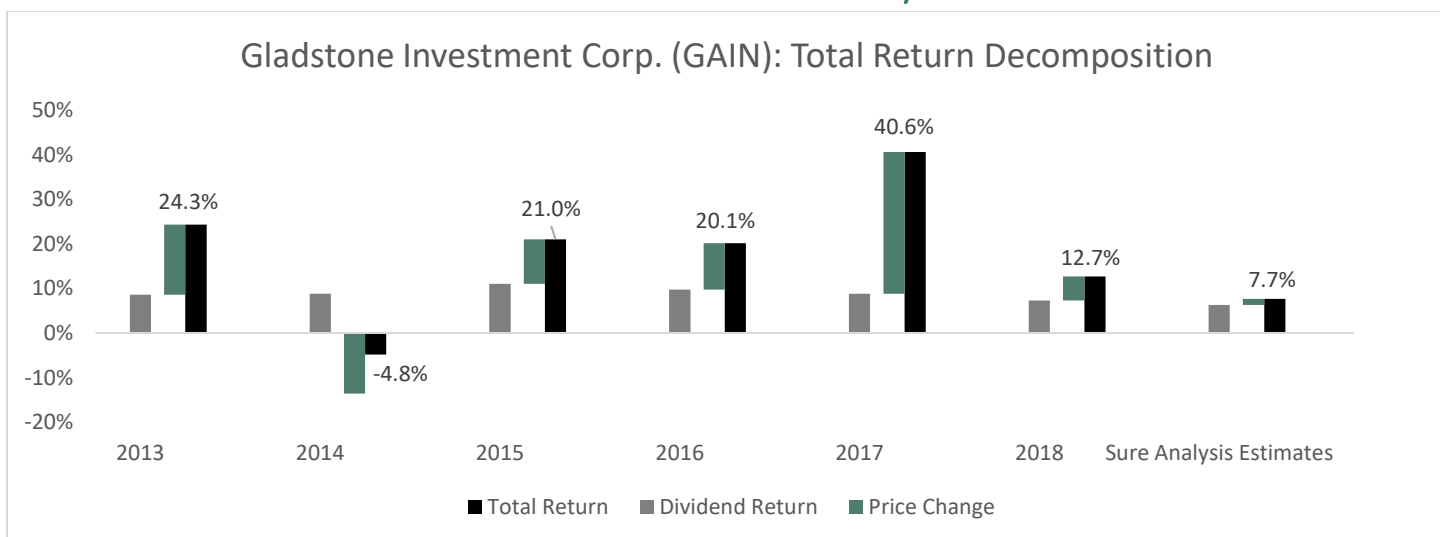
Gladstone Investment's dividend payout ratio, relative to its net investment income, has been close to or above 100% throughout several years during the last decade. The company usually is more profitable than the net investment income metric suggests, due to the fact that Gladstone Investment can also generate gains from its equity investments, which are not reflected in the net investment income metric. The company nevertheless had to cut its dividend during the last financial crisis, when both net investment income, as well as equity gains, declined substantially.

Gladstone Investment's equity investment gains explain the company's long-term book value growth. Gladstone Investment's recession performance is not very compelling compared to less cyclical income stocks, but at least the company remained profitable during the last financial crisis, unlike many other financial corporations. Both its dividend, as well as its net investment income, remain below pre-crisis levels today.

## Final Thoughts & Recommendation

Gladstone Investment is a business development company that targets small companies that do not have the ability to access debt and/or equity markets. The company does not generate a lot of growth, but the high payout ratio allows for an above-average dividend yield. Right now shares trade above our fair value estimate, which is why we rate Gladstone Investment a hold at current prices.

## Total Return Breakdown by Year



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## Income Statement Metrics

Year	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Revenue	21	19	24	22	3	56	36	56	72	106
SG&A Exp.	7	2	3	6	7	8	11	11	10	13
D&A Exp.	0	0	0	1	0	0	0	0	1	1
Net Profit	-11	16	22	17	-1	50	25	45	61	82
Net Margin	-53.3%	87.8%	90.4%	77.8%	-39.5%	89.9%	69.4%	79.9%	84.8%	76.9%
Free Cash Flow	99	67	-49	-40	-34	-98	4	33	-30	94

## Balance Sheet Metrics

Year	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Total Assets	297	241	325	380	331	484	503	515	611	635
Cash & Equivalents	88	81	92	86	5	5	4	3	4	2
Accounts Receivable	1	1	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Total Liabilities	104	42	118	139	110	210	224	214	257	228
Accounts Payable	0	0	1	1	1	1	1	1	1	1
Long-Term Debt	103	40	76	95	67	124	100	75	113	58
Shareholder's Equity	193	199	207	241	221	273	279	301	354	407
D/E Ratio	0.53	0.20	0.37	0.39	0.30	0.45	0.36	0.25	0.32	0.14

## Profitability & Per Share Metrics

Year	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Return on Assets	-3.5%	6.1%	7.8%	4.9%	-0.4%	12.3%	5.0%	8.8%	10.8%	13.1%
Return on Equity	-5.4%	8.4%	10.8%	7.7%	-0.6%	20.3%	9.0%	15.4%	18.5%	21.4%
ROIC	-3.6%	6.1%	8.4%	5.6%	-0.4%	14.7%	6.4%	11.9%	14.4%	17.5%
Shares Out.	22	22	22	26	26	26	30	30	33	33
Revenue/Share	0.94	0.85	1.10	0.92	0.13	2.10	1.18	1.85	2.22	3.23
FCF/Share	4.50	3.04	-2.20	-1.64	-1.27	-3.66	0.13	1.08	-0.92	2.85

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

## Disclaimer

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