



UBS Group AG (UBS)

Updated December 9th, 2019 by Aristofanis Papadatos

Key Metrics

Current Price:	\$12	5 Year CAGR Estimate:	10.6%	Volatility Percentile:	NA
Fair Value Price:	\$16	5 Year Growth Estimate:	1.0%	Momentum Percentile:	22.6%
% Fair Value:	77%	5 Year Valuation Multiple Estimate:	5.3%	Growth Percentile:	5.8%
Dividend Yield:	5.8%	5 Year Price Target	\$16	Valuation Percentile:	94.8%
Dividend Risk Score:	NA	Retirement Suitability Score:	NA	Total Return Percentile:	80.3%

Overview & Current Events

UBS Group's roots go back to the mid-19th century through many different financial institutions. In 1998, two of the three largest banks in Switzerland, Union Bank of Switzerland and Swiss Bank Corporation (SBC), merged to form UBS Group. A few years later, in 2000, the bank acquired PaineWebber, a U.S. brokerage and asset management firm, to establish a presence in the U.S. market. The primary goal of UBS is to provide financial services to private, corporate and institutional clients. The bank has a market cap of \$44 billion and also offers investment, retail, corporate and institutional banking, in addition to wealth management planning and asset management services.

In late October, UBS reported (10/22/19) financial results for the third quarter of fiscal 2019. Invested assets reached an all-time high level of \$2.5 billion but the pre-tax profit of global wealth management fell -2% over last year's quarter due to a -3% decrease in net interest income. This segment is the most important, as it generates 60% of the total earnings of the bank. Despite its lackluster performance, UBS grew its book value per share from \$14.53 in the second quarter to \$15.47. While the bank did not provide an explanation for the steep increase in its book value per share, we were forced to raise our expected book value per share at the end of the year from \$14.70 to \$15.50.

The continuing monetary policies of central banks may help to mitigate the deceleration of global economic growth but they are exerting significant pressure on the results of UBS. To be sure, in the first nine months of the year, net interest income of UBS has decreased -15%. That's why its management has repeatedly characterized the business conditions as challenging in recent quarters.

Growth on a Per-Share Basis

Year	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2024
Book/S	\$11.30	\$13.20	\$15.20	\$13.40	\$14.30	\$14.00	\$14.80	\$14.20	\$14.10	\$14.40	\$15.50	\$16.29
DPS	\$0.01	\$0.01	\$0.10	\$0.14	\$0.22	\$0.58	\$0.77	\$0.59	\$0.67	\$0.71	\$0.69	\$0.73
Shares¹	3,521	3,792	3,747	3,747	3,768	3,629	3,751	3,712	3,721	3,689	3,630	3,700

UBS Group had a terrific 2018, as it managed to grow its earnings-per-share from \$0.28 in 2017 to \$1.21. However, UBS has a poor and inconsistent earnings growth record. We have thus used book value per share as its primary growth metric, as it shows how the company has been able to acquire new assets and revenue while it has also issued new shares. Unfortunately, UBS has been unable to grow its book value per share since 2011. We thus prefer to be conservative and assume only 1% annual growth of book value per share over the next five years. This conservative outlook is also warranted by the poor momentum of the major segment of UBS, i.e., global wealth management.

Valuation Analysis

Year	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	Now	2024
Avg. P/B	---	---	---	---	---	1.25	1.35	1.01	1.15	1.15	0.77	1.00
Avg. Yld.	0.0%	0.0%	0.9%	0.0%	0.0%	2.9%	2.5%	0.0%	3.3%	5.3%	5.8%	4.5%

¹ In millions.

Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.



UBS Group AG (UBS)

Updated December 9th, 2019 by Aristofanis Papadatos

UBS failed to post a meaningful profit during the 2009-2013 period. In the last five years, the stock has traded at an average price-to-book value ratio of 1.18. Since early 2018, the stock of UBS has fallen -43%, partly due to the sell-off of all the financial stocks that has resulted from the negative interest rates in Europe and the dovish stance of the Fed this year. As a result, the stock is now trading at a depressed P/B ratio of 0.77. Given the markedly volatile performance record of UBS, we assume a fair price-to-book value ratio of 1.00 for the stock. If the stock reaches our fair value estimate over the next five years, it will enjoy a 5.3% annualized boost in its returns during this period.

Safety, Quality, Competitive Advantage, & Recession Resiliency

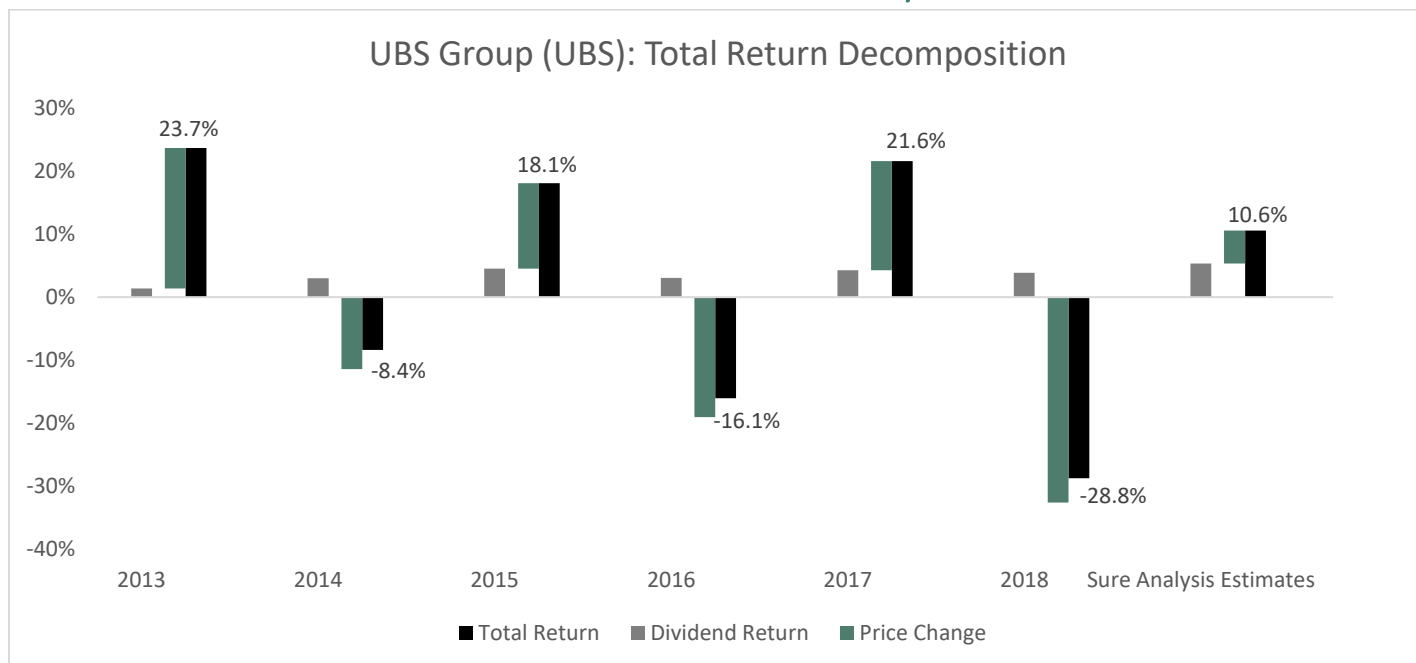
Year	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2024
Payout	---	---	9%	52%	92%	52%	51%	70%	230%	57%	58%	58%

Thanks to its suppressed stock price, UBS currently offers a remarkable 5.8% dividend yield. This yield will entice some investors, particularly given the healthy payout ratio of 58%. In the absence of a downturn, the dividend seems to be safe. However, it is important to remember that the bank posted sizeable losses during the Great Recession. Whenever the next recession shows up, UBS is likely to perform poorly once again and slash its dividend. This is an important risk factor to keep in mind, particularly given the absence of a recession in the U.S. and the global economy for a whole decade.

Final Thoughts & Recommendation

UBS has posted fairly decent results in the last two years. However, interest rates in Europe have remained negative for several years in a row while the Fed has become more dovish this year. Consequently, the stock of UBS is now trading 43% lower than it did in early 2018. Thanks to its suppressed valuation and its resultant high dividend yield, UBS could offer a 10.6% average annual return over the next five years. With that said, we caution investors that this security is likely to perform poorly during a severe recession as evidenced by its weak performance over the Great Recession, when earnings collapsed and the dividend was cut. Moreover, its volatile earnings record is a great concern to us. We rate the stock as a cautious buy.

Total Return Breakdown by Year



[Click here to rate and review this research report. Your feedback is important to us.](#)

Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.



UBS Group AG (UBS)

Updated December 9th, 2019 by Aristofanis Papadatos

Income Statement Metrics

Year	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Revenue	23607	33885	29531	27711	30757	28126	30231	28600	29622	29981
SG&A Exp.	22020	22441	20653	20659	22293	19985	20959	20431	20579	20342
D&A Exp.	2291	1107	944	871	1013	910	1039	1090	1124	1293
Net Profit	-2643	7972	4397	-2476	3804	3649	6276	3348	969	4515
Net Margin	-11.2%	23.5%	14.9%	-8.9%	12.4%	13.0%	20.8%	11.7%	3.3%	15.1%
Free Cash Flow	51.9B	13741	-16.3B	72342	59876	5350	1283	-20.0B	-53.7B	27225
Income Tax	-428	-438	957	505	-124	-1193	-909	777	4305	1468

Balance Sheet Metrics

Year	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Total Assets (\$B)	1295.2	1406.6	1505.7	1380.0	1141.8	1074.5	953.8	918.9	939.3	958.5
Cash & Eq. (\$B)	36.4	47.1	67.9	96.0	106.8	120.1	105.7	105.9	91.4	109.7
Goodwill & Int.	10636	10508	10302	7077	7091	6862	6645	6442	6563	6647
Total Liab. (\$B)	1248.2	1354.4	1449.4	1326.2	1085.6	1019.5	895.9	865.3	886.7	905.4
Accounts Payable	327790		40510	42217	39094	41067	47826			38420
LT Debt (\$B)	126.9	139.4	149.4	114.8	91.9	92.2	94.2	150.9	193.9	189.3
Total Equity	39626	46780	51568	50332	54089	51180	55960	52916	52495	52928
D/E Ratio	3.20	2.98	2.90	2.28	1.70	1.80	1.68	2.85	3.69	3.58

Profitability & Per Share Metrics

Year	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Return on Assets	-0.2%	0.6%	0.3%	-0.2%	0.3%	0.3%	0.6%	0.4%	0.1%	0.5%
Return on Equity	-7.5%	18.5%	8.9%	-4.9%	7.3%	6.9%	11.7%	6.2%	1.8%	8.6%
ROIC	-1.0%	4.4%	2.2%	-1.3%	2.4%	2.5%	4.2%	1.9%	0.4%	1.8%
Shares Out.	3,521	3,792	3,747	3,747	3,768	3,629	3,751	3,712	3,721	3,689
Revenue/Share	6.45	8.83	7.70	7.38	8.00	7.39	8.00	7.48	7.72	7.80
FCF/Share	14.15	3.58	-4.26	19.27	15.58	1.41	0.34	-5.25	-14.00	7.09

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

Disclaimer

Nothing presented herein is, or is intended to constitute, specific investment advice. Nothing in this research report should be construed as a recommendation to follow any investment strategy or allocation. Any forward-looking statements or forecasts are based on assumptions and actual results are expected to vary from any such statements or forecasts. No reliance should be placed on any such statements or forecasts when making any investment decision. While Sure Dividend has used reasonable efforts to obtain information from reliable sources, we make no representations or warranties as to the accuracy, reliability or completeness of third-party information presented herein. No guarantee of investment performance is being provided and no inference to the contrary should be made. There is a risk of loss from an investment in marketable securities. Past performance is not a guarantee of future performance.