



# Brookfield Renewable Partners (BEP)

Updated February 10<sup>th</sup>, 2020 by Aristofanis Papadatos

## Key Metrics

|                             |      |                                            |       |                                  |           |
|-----------------------------|------|--------------------------------------------|-------|----------------------------------|-----------|
| <b>Current Price:</b>       | \$52 | <b>5 Year CAGR Estimate:</b>               | 3.3%  | <b>Market Cap:</b>               | \$16.2 B  |
| <b>Fair Value Price:</b>    | \$36 | <b>5 Year Growth Estimate:</b>             | 6.0%  | <b>Ex-Dividend Date:</b>         | 2/27/2020 |
| <b>% Fair Value:</b>        | 143% | <b>5 Year Valuation Multiple Estimate:</b> | -6.9% | <b>Dividend Payment Date:</b>    | 3/30/2020 |
| <b>Dividend Yield:</b>      | 4.2% | <b>5 Year Price Target</b>                 | \$49  | <b>Years Of Dividend Growth:</b> | 10        |
| <b>Dividend Risk Score:</b> | D    | <b>Retirement Suitability Score:</b>       | D     | <b>Last Dividend Increase:</b>   | 5.3%      |

## Overview & Current Events

Brookfield Renewable Partners L.P. operates one of the world's largest portfolios of publicly-traded renewable power assets. Its portfolio consists of about 19,000 megawatts of capacity in North America, South America, Europe, and Asia. Brookfield Renewable Partners is one of four publicly-traded listed partnerships that are operated by Brookfield Asset Management (BAM). The others are Brookfield Property Partners (BPY), Brookfield Infrastructure Partners (BIP), and Brookfield Business Partners (BBU). Brookfield Energy Partners trades with a market capitalization of US\$16 billion and is cross-listed on the New York Stock Exchange and the Toronto Stock Exchange, where it trades under the tickers 'BEP' and 'BEP.UN', respectively. Despite operating as a Canadian company, Brookfield Energy Partners reports financial results in U.S. dollars. All figures in this report refer to its NYSE stock listing and are denominated in U.S. dollars.

In early February, Brookfield Renewable Partners reported (2/6/20) financial results for the fourth quarter of fiscal 2019. In the year, the company's share of actual generation rose 1.1% while its long-term average generation capability (which represents how much electricity would be generated if all of the company's assets generated electricity at their long-term average levels) rose 1.3%. Normalized funds from operations per unit grew 13%, from \$2.16 in 2018 to \$2.45, thanks to the contribution from recent acquisitions and recently commissioned facilities.

## Growth on a Per-Share Basis

| Year                      | 2010 | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   | 2020          | 2025          |
|---------------------------|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|---------------|
| <b>FFOPS<sup>1</sup></b>  | ---  | \$1.65 | \$1.31 | \$2.24 | \$2.07 | \$1.69 | \$1.45 | \$1.90 | \$2.16 | \$2.45 | <b>\$2.60</b> | <b>\$3.48</b> |
| <b>DPS</b>                | ---  | \$1.31 | \$1.38 | \$1.45 | \$1.55 | \$1.66 | \$1.78 | \$1.87 | \$1.96 | \$2.06 | <b>\$2.17</b> | <b>\$2.75</b> |
| <b>Shares<sup>2</sup></b> | ---  | 262.5  | 265.3  | 265.3  | 271.2  | 275.6  | 288.7  | 311.8  | 312.2  | 311.3  | <b>311.0</b>  | <b>320.0</b>  |

We expect Brookfield Renewable Partners to continue growing funds from operations at a meaningful pace via its heavy investing in new projects. The company recently acquired a 50% stake in X-Elio, a leading global solar developer, while it invested a total of \$2.0 billion (12% of its market cap) in new growth projects in 2019.

Brookfield Renewable Partners objective as a publicly traded partnership is *"to deliver long-term annualized total returns of 12%-15%, including annual distribution increases of 5%-9% from organic cash flow growth and project development."* While the total return portion is based on the market price of the security, the distribution and business growth are under the company's control. We believe Brookfield Renewable Partners investors can expect organic growth of around 6% over the intermediate term.

## Valuation Analysis

| Year              | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | Now         | 2025        |
|-------------------|------|------|------|------|------|------|------|------|------|-------------|-------------|
| <b>Avg. P/FFO</b> | 16.2 | 22.4 | 11.7 | 14.9 | 15.5 | 20.5 | 18.4 | 14.1 | 14.6 | <b>20.0</b> | <b>14.0</b> |
| <b>Avg. Yld.</b>  | 4.9% | 4.7% | 6.9% | 5.8% | 6.3% | 6.0% | 5.4% | 6.4% | 5.7% | <b>4.2%</b> | <b>5.6%</b> |

<sup>1</sup> We use normalized funds from operations where applicable.

<sup>2</sup> In millions.

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Brookfield Renewable Partners has traded at an average price-to-FFO multiple of 16.7 over the last decade. We believe that this valuation is rich for the company given comparable valuations among its peer group (and its cousins in the Brookfield family of companies). Instead, we believe a price-to-FFO multiple of 14 is reasonable. The stock has doubled since late 2018 and it is now trading at a price-to-FFO multiple of 20.0. If it reaches our fair value estimate, it will incur a -6.9% annualized drag to total returns.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

| Year                | 2010 | 2011  | 2012 | 2013  | 2014  | 2015  | 2016 | 2017  | 2018  | 2019  | 2020         | 2025         |
|---------------------|------|-------|------|-------|-------|-------|------|-------|-------|-------|--------------|--------------|
| Payout <sup>3</sup> | ---  | 79.4% | 105% | 64.7% | 74.9% | 98.2% | 123% | 98.4% | 90.7% | 84.1% | <b>83.5%</b> | <b>79.0%</b> |

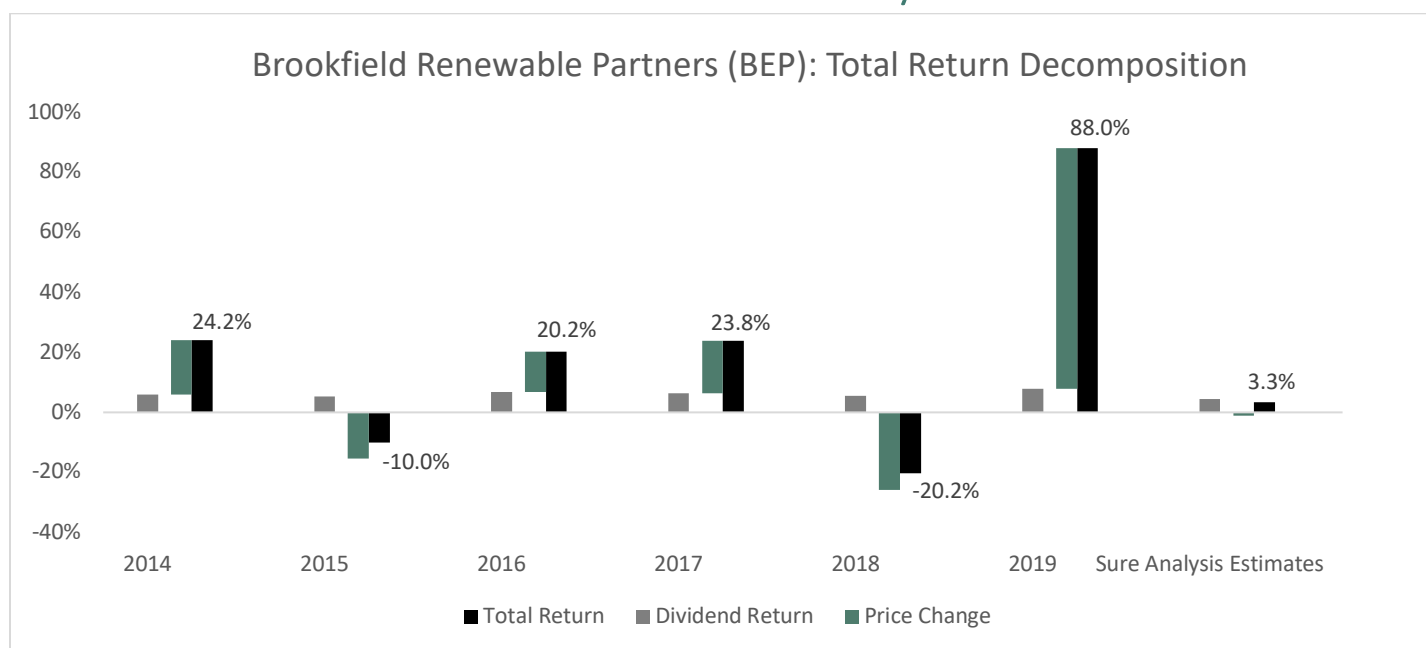
Brookfield Renewable Partners hardly covers its interest expense, as it consumes 64% of operating income. On the other hand, the company has no material debt maturities until 2023.

Moreover, the company benefits from Brookfield's various competitive advantages, which include a global operating presence, a long and successful track record of operating real assets, and a skilled management team. It is also critical to note that hydroelectric energy generates 80% of the total funds from operations of the company. Brookfield Renewable Partners has one of the largest hydroelectric businesses in the world, which has doubled in size in the last five years. Hydroelectric assets benefit from long useful lives (often over 100 years) and low operating and capital costs.

## Final Thoughts & Recommendation

Brookfield Renewable Partners is one of the largest and most successful pure-play investment vehicles in the world of renewable energy. The stock has doubled off its bottom at the end of 2018 and is now trading at an all-time high. Consequently, it has become less attractive and now may offer just a 3.3% average annual return over the next five years. We view its valuation as too rich, particularly given its leverage. We thus rate the stock as a hold. Due to the high leverage and the high payout ratio, unforeseen headwinds could cause a reduction in the company's dividend.

## Total Return Breakdown by Year



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<sup>3</sup> Using funds from operations.

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## Income Statement Metrics

| Year             | 2010  | 2011   | 2012  | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  |
|------------------|-------|--------|-------|-------|-------|-------|-------|-------|-------|-------|
| Revenue          | 1,079 | 1,169  | 1,309 | 1,706 | 1,704 | 1,628 | 2,452 | 2,625 | 2,982 | 2,980 |
| Gross Profit     | 751   | 762    | 823   | 1,176 | 1,180 | 1,076 | 1,414 | 1,647 | 1,946 | 1,968 |
| Gross Margin     | 69.6% | 65.2%  | 62.9% | 68.9% | 69.2% | 66.1% | 57.7% | 62.7% | 65.3% | 66.0% |
| SG&A Exp.        | -     | 1      | 36    | 41    | 51    | 48    | 62    | 82    | 80    | 108   |
| D&A Exp.         | 446   | 468    | 483   | 535   | 548   | 616   | 781   | 782   | 819   | 798   |
| Operating Profit | 305   | 293    | 304   | 600   | 581   | 412   | 571   | 783   | 1,047 | 1,062 |
| Operating Margin | 28.3% | 25.1%  | 23.2% | 35.2% | 34.1% | 25.3% | 23.3% | 29.8% | 35.1% | 35.6% |
| Net Profit       | 294   | (475)  | (71)  | 137   | 114   | 4     | (50)  | (28)  | 80    | (15)  |
| Net Margin       | 27.2% | -40.6% | -5.4% | 8.0%  | 6.7%  | 0.2%  | -2.0% | -1.1% | 2.7%  | -0.5% |
| Free Cash Flow   | 165   | (415)  | 51    | 509   | 514   | 303   | 263   | 573   | 868   | 1,017 |
| Income Tax       | 29    | (42)   | (40)  | 1     | (11)  | (60)  | (53)  | 88    | (59)  | 51    |

## Balance Sheet Metrics

| Year               | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   |
|--------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Total Assets       | 13,874 | 15,708 | 16,925 | 16,999 | 19,849 | 19,507 | 27,737 | 30,904 | 34,103 | 35,691 |
| Cash & Equivalents | 164    | 225    | 137    | 203    | 150    | 63     | 223    | 799    | 173    | 115    |
| Acc. Receivable    | 111    | 158    | 106    | 105    | 91     | 98     | 262    | 360    | 339    | 1,172  |
| Goodwill & Int.    | 87     | 57     | 128    | 74     | 23     | 23     | 910    | 914    | 839    | 821    |
| Total Liabilities  | 8,689  | 8,524  | 9,117  | 9,463  | 10,968 | 10,744 | 15,065 | 16,622 | 16,897 | 17,560 |
| Accounts Payable   | 133    | 190    | 23     | 31     | 29     | 43     | 87     | 117    | 76     | 895    |
| Long-Term Debt     | 4,994  | 5,519  | 6,119  | 6,623  | 7,678  | 7,338  | 10,182 | 11,766 | 10,718 | 11,004 |
| Total Equity       | 1,355  | 6,314  | 6,280  | 5,437  | 6,091  | 5,566  | 6,507  | 7,368  | 8,509  | 8,792  |

## Profitability & Per Share Metrics

| Year             | 2010  | 2011   | 2012  | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  |
|------------------|-------|--------|-------|-------|-------|-------|-------|-------|-------|-------|
| Return on Assets | 3.4%  | -3.2%  | -0.4% | 0.8%  | 0.6%  | 0.0%  | -0.2% | -0.1% | 0.2%  | 0.0%  |
| Return on Equity | 26.6% | -12.4% | -1.1% | 2.3%  | 2.0%  | 0.1%  | -0.8% | -0.4% | 1.0%  | -0.2% |
| Shares Out.      | ---   | 262.5  | 265.3 | 265.3 | 271.2 | 275.6 | 288.7 | 311.8 | 312.2 | 311.3 |
| Revenue/Share    | 4.11  | 8.80   | 9.85  | 6.43  | 6.29  | 5.91  | 8.49  | 8.58  | 9.54  | 9.58  |
| FCF/Share        | 0.63  | (3.12) | 0.38  | 1.92  | 1.90  | 1.10  | 0.91  | 1.87  | 2.78  | 3.27  |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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