



CAE Inc. (CAE)

Updated August 26th, 2020 by Aristofanis Papadatos

Key Metrics

Current Price:	\$15	5 Year CAGR Estimate:	7.5%	Market Cap:	\$3.9 B
Fair Value Price:	\$15	5 Year Growth Estimate:	7.0%	Ex-Dividend Date:	N/A
% Fair Value:	98%	5 Year Valuation Multiple Estimate:	0.5%	Dividend Payment Date:	N/A
Dividend Yield:	0.0% ¹	5 Year Price Target	\$22	Years Of Dividend Growth:	N/A
Dividend Risk Score:	N/A	Retirement Suitability Score:	N/A	Last Dividend Increase:	N/A

Overview & Current Events

CAE Inc. is the global leader in training and simulation devices for civil aviation, defense, military security, and healthcare employees. The company operates in three reporting segments, including Civil Aviation Training Solutions, Defense and Security, and Healthcare. CAE is headquartered in Montreal, Quebec, Canada and is cross listed on both the Toronto Stock Exchange and the New York Stock Exchange, where it trades with a market capitalization of US\$3.9 billion. The company reports financial results in Canadian dollars, but we have converted all the figures to USD for this report.

In mid-August, CAE reported (8/12/20) financial results for the first quarter of fiscal 2021. Due to the pandemic, revenue plunged -33% over last year's quarter and CAE switched from earnings-per-share of \$0.18 to a net loss of -\$0.08. The pandemic forced CAE to close its facilities and suspend its production at its main facility. Moreover, it has caused a collapse in air traffic and thus it has put airlines under great pressure. As a result, CAE is likely to experience material declines in its revenues in the upcoming quarters. CAE has a backlog of \$8.6 billion, which is equal to approximately 2 years' worth of revenue but the company is consuming it at a fast pace due to the downturn in its business.

Management has suspended the dividend and share repurchases. It believes that the worst is behind the company and expects free cash flow to turn positive at the second half of the fiscal year but does not expect a strong recovery.

Growth on a Per-Share Basis

Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2026
EPS	\$0.67	\$0.70	\$0.72	\$0.64	\$0.57	\$0.62	\$0.79	\$0.86	\$0.94	\$1.01	\$0.30	\$1.18
DPS	\$0.15	\$0.16	\$0.18	\$0.19	\$0.20	\$0.21	\$0.24	\$0.26	\$0.30	\$0.33	\$0.08	\$0.00
Shares²	256.5	258.3	259.4	263.8	266.9	269.6	268.4	267.7	266.2	266.2	266.2	260.0

CAE is facing an unprecedented downturn in its business due to the pandemic, which has caused extreme financial stress to airlines. However, we expect the pandemic to attenuate and CAE to begin to recover from next year, though we expect a gradual recovery. In the long run, CAE has a strong growth outlook as the leader in the employee training and simulation industry, which is characterized by secular growth. While the company has only managed to compound its adjusted earnings-per-share at 4.7% per year over the last decade, we believe its future growth will be better. In addition, its backlog, which is worth approximately 2 years' revenues, provides a buffer in the ongoing downturn. We expect the company to generate 7% earnings-per-share growth off its mid-cycle level (5-year average) of \$0.84 beyond fiscal 2021.

Valuation Analysis

Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Now	2026
Avg. P/E	15.8	13.8	16.6	19.1	16.7	19.0	19.9	20.8	25.9	25.2	17.9	18.3
Avg. Yld.	1.4%	1.9%	1.8%	1.8%	2.0%	1.7%	1.5%	1.5%	1.2%	1.3%	0.0%	0.0%

¹ Forward dividend yield.

² In millions.

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CAE has traded at an average price-to-earnings ratio of 18.3 over the last decade. The stock has plunged -50% in about six months due to the coronavirus and it is now trading at 17.9 times its mid-cycle earnings. If the stock reverts to its average valuation level over the next five years, it will enjoy a modest 0.5% annualized gain in its returns.

Safety, Quality, Competitive Advantage, & Recession Resiliency

Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2026
Payout	22.7%	22.9%	25.7%	30.1%	34.2%	33.7%	30.1%	30.6%	32.0%	32.8%	0.0%	0.0%

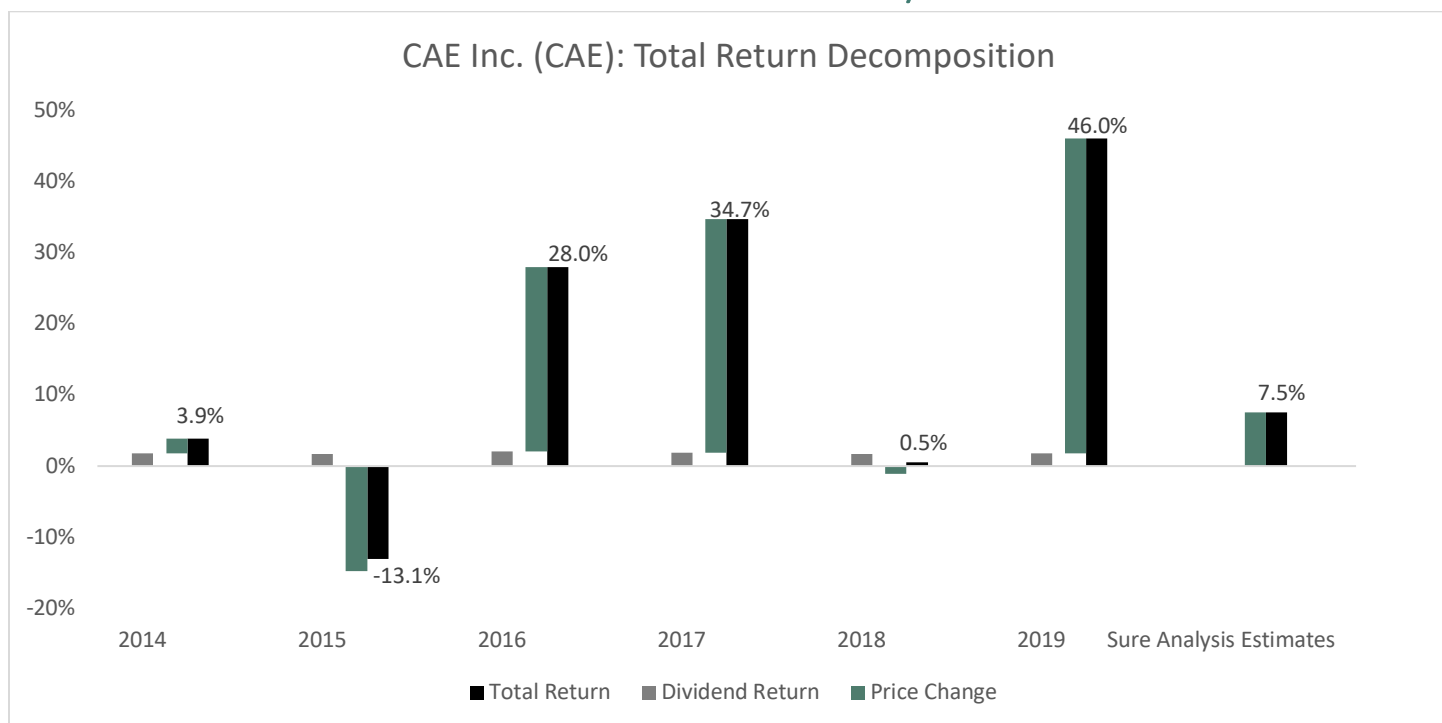
CAE operates in highly regulated industries, which have mandatory and recurring training requirements for the renewal of professional certifications. As a result, the company has long-term contracts with many airlines and business aircraft operators and a significant portion of its revenues are recurring. In addition, as CAE is the global leader in its business, it has a strong brand name, which provides a meaningful competitive advantage to the company.

Moreover, CAE has a healthy balance sheet. While its interest expense has increased in recent quarters, it is still consuming only 30% of its operating income and hence it stands at a manageable level. The company will see its earnings slump this year due to the pandemic but it can endure the crisis and it is likely to recover strongly after the end of the pandemic.

Final Thoughts & Recommendation

CAE is the leader in the business-to-business training and simulation industry but it is now facing an unprecedented downturn in its business. Due to the financial stress of its customers, CAE will see its earnings slump this year. However, we expect the coronavirus crisis to subside and the airline industry to begin to recover from next year. We thus expect CAE to offer a 7.5% average annual return over the next five years and rate it as a hold. For those who want to invest in the recovery of the airline industry, CAE is much safer than airlines, as the former has a much healthier balance sheet than most airlines and is likely to remain profitable in the running fiscal year, in sharp contrast to airlines.

Total Return Breakdown by Year



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Income Statement Metrics

Year	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Revenue	1,403	1,601	1,835	2,033	1,974	1,979	1,918	2,060	2,205	2,518
Gross Profit	243	539	604	584	537	532	531	618	686	717
Gross Margin	17.3%	33.7%	33.0%	28.7%	27.2%	26.9%	27.7%	30.0%	31.1%	28.5%
SG&A Exp.	---	236	258	264	246	233	238	278	297	316
D&A Exp.	86	108	127	143	156	167	166	161	156	166
Operating Profit	180	277	290	261	238	247	244	260	297	318
Operating Margin	12.8%	17.3%	15.8%	12.8%	12.1%	12.5%	12.7%	12.6%	13.5%	12.6%
Net Profit	133	157	182	138	181	178	175	192	270	251
Net Margin	9.5%	9.8%	9.9%	6.8%	9.1%	9.0%	9.1%	9.3%	12.3%	10.0%
Free Cash Flow	116	73	51	39	100	92	162	174	142	146
Income Tax	55	61	58	28	28	51	16	27	24	45

Balance Sheet Metrics

Year	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Total Assets	2,581	2,899	3,038	3,633	3,833	3,673	3,849	4,048	4,476	5,367
Cash & Equivalents	308	284	255	256	283	260	374	378	474	334
Accounts Receivable	234	197	303	243	267	229	227	338	268	275
Inventories	125	128	147	173	199	187	214	412	400	402
Goodwill & Int. Ass.	283	387	530	782	788	666	716	708	817	1,519
Total Liabilities	1,443	1,939	1,984	2,505	2,492	2,343	2,355	2,539	2,697	3,562
Accounts Payable	---	260	558	264	261	218	235	514	237	344
Long-Term Debt	485	679	710	1,030	1,033	992	965	941	963	1,697
Shareholder's Equity	1,138	941	1,034	1,097	1,304	1,290	1,455	1,464	1,726	1,746
D/E Ratio	0.43	0.72	0.69	0.94	0.79	0.77	0.66	0.64	0.56	0.97

Profitability & Per Share Metrics

Year	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Return on Assets	5.7%	5.7%	6.1%	4.1%	4.8%	4.7%	4.7%	4.9%	6.3%	5.1%
Return on Equity	12.7%	15.1%	18.4%	12.9%	15.0%	13.7%	12.8%	13.1%	16.9%	14.5%
ROIC	8.5%	9.6%	10.7%	7.0%	8.0%	7.6%	7.3%	7.8%	10.4%	8.1%
Shares Out.	256.5	256.5	258.3	259.4	263.8	266.9	269.6	268.4	267.7	265.5
Revenue/Share	5.48	6.22	7.10	7.84	7.54	7.44	7.13	7.64	8.18	9.40
FCF/Share	0.45	0.28	0.20	0.15	0.38	0.35	0.60	0.65	0.53	0.55

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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