



Invesco Ltd. (IVZ)

Updated October 28th, 2020 by Jonathan Weber

Key Metrics

Current Price:	\$13	5 Year CAGR Estimate:	10.1%	Market Cap:	\$6B
Fair Value Price:	\$16	5 Year Growth Estimate:	2.0%	Ex-Dividend Date:	11/11/20
% Fair Value:	81%	5 Year Valuation Multiple Estimate:	4.2%	Dividend Payment Date:	12/02/20
Dividend Yield:	4.8%	5 Year Price Target	\$18	Years Of Dividend Growth:	-
Dividend Risk Score:	D	Retirement Suitability Score:	B	Last Dividend Increase:	-

Overview & Current Events

Invesco Ltd. is an investment management firm with assets under management of approximately \$1.1 trillion. The company serves retail, institutional, and wealth management customers around the world. Invesco was founded in 1935, and the company is headquartered in Atlanta, GA.

Invesco Ltd. reported its third quarter earnings results on October 27. The company was able to generate revenues of \$1.09 billion during the quarter, which was down 11% compared to the prior year's period. Invesco's assets under management continued to recover during the third quarter, ending at more than \$1.2 trillion, up 6% from the end of the previous quarter, which was a better than expected performance. Invesco also did well in terms of net flows, which stood at a positive \$7.8 billion for the quarter, a large improvement from a net outflow of \$14 billion during the previous quarter. Due to weaker margins on its products, rising AuM could not be translated into higher revenues, however.

Invesco generated earnings-per-share of \$0.53 during the third quarter, which beat the analyst consensus estimate. Earnings-per-share were up meaningfully versus the previous quarter, thanks to the positive impact of higher assets under management. 2020 will likely be a down year for Invesco due to the coronavirus impact, in order to adjust for that we calculate fair value using an earnings power estimate of \$2.00.

Growth on a Per-Share Basis

Year	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2025
EPS	\$1.01	\$1.57	\$1.49	\$2.10	\$2.51	\$2.26	\$2.06	\$2.75	\$2.43	\$2.55	\$1.50	\$2.21
DPS	\$0.43	\$0.48	\$0.64	\$0.85	\$0.98	\$1.06	\$1.12	\$1.15	\$1.19	\$1.23	\$0.62	\$0.70
Shares¹	460	446	441	433	429	418	404	414	410	459	440	410

Invesco has compounded its adjusted earnings-per-share at a rate of more than 9% per year since 2008. Growth started to stall in 2014, however, and the company has not managed to grow its profits meaningfully since then.

Through assets under management growth, Invesco was able to grow its revenues in the past, but more recently assets under management did not grow much, backing out the Oppenheimer Funds acquisition. Invesco had to battle with net outflows, like many of its peers. The OF acquisition has boosted Invesco's assets under management considerably, and Invesco has stated it has already captured synergies of more than \$500 million on a forward basis, which should help drive the company's margins over the coming years. Invesco expects that cost synergies alone will result in a \$0.60+ annual tailwind to its earnings-per-share. Through share buybacks, Invesco can drive its earnings-per-share growth further. As shares are trading at a relatively inexpensive valuation, these share repurchases will be quite accretive for shareholders. Invesco's \$1.2 billion share repurchase program will allow the company to reduce its share count significantly over the coming years. We believe that the share issuance for the OF acquisition will only result in a temporary uptick in Invesco's share count that will be balanced out by buybacks over the years. ETF investing will remain a headwind, which is why we believe that growth will slow down to the low-single-digits. 2020 will further be negatively impacted by the impact that the coronavirus had on global equity markets, although equity markets have already recovered to pre-crisis levels during the summer months of 2020, which is why the corona impact will be limited.

¹ In Millions

Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.



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Valuation Analysis

Year	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	Now	2025
Avg. P/E	20.5	14.0	16.0	15.0	14.9	16.2	14.4	12.2	7.0	7.1	6.5	8.0
Avg. Yld.	2.1%	2.2%	2.7%	2.7%	2.6%	2.9%	3.8%	3.4%	7.0%	6.9%	4.8%	4.0%

Invesco's shares trade at around 6.5 times our earnings power estimate right now, which is a low valuation compared to how Invesco's shares were trading in the past. Shares were trading at a mid-teens price-to-earnings multiple throughout most of the last ten years, but we believe that multiple expansion towards that level is unlikely going forward. The fact that Invesco's earnings-per-share growth rate will be lower during the coming years compared to how quickly the company grew in the past, coupled with the fact that Invesco is under pressure from ETF providers, leads us to believe that a fair price to earnings multiple for Invesco's shares is in the high-single-digits range.

Safety, Quality, Competitive Advantage, & Recession Resiliency

Year	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2025
Payout	42.6%	30.6%	43.0%	40.5%	39.0%	46.9%	54.4%	41.8%	49.0%	48.2%	31.0%	31.8%

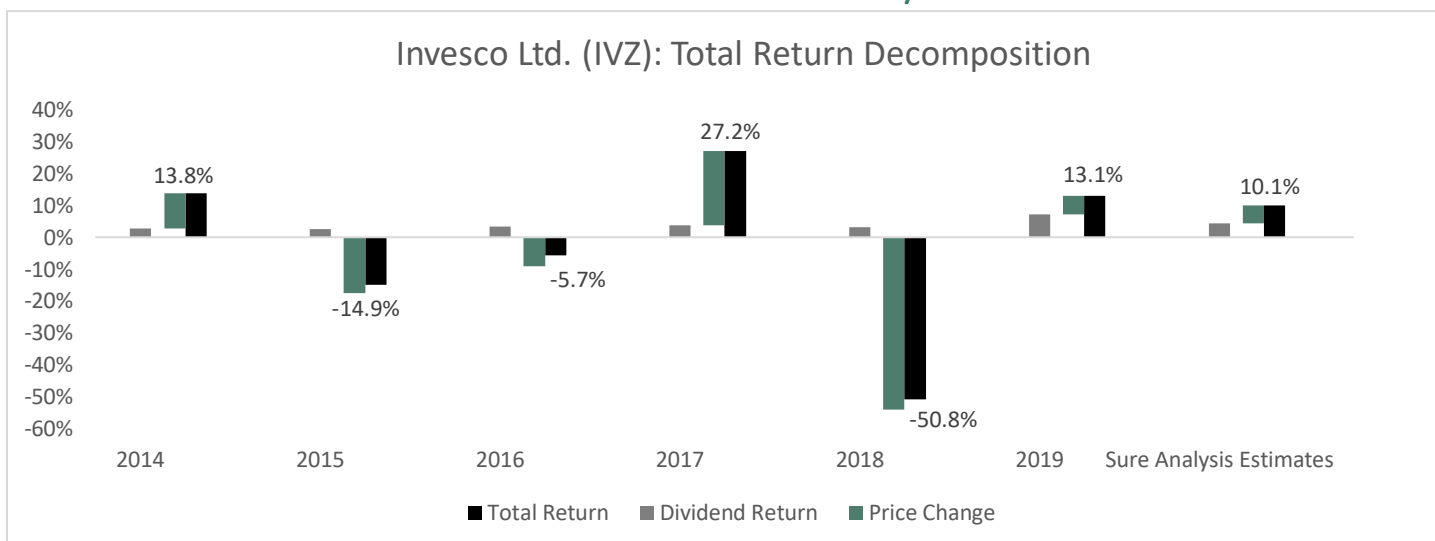
Invesco's dividend payout ratio peaked in the mid-50s in 2009 and 2016. Without a dividend cut, the payout ratio would have increased to a high level during 2020, but the 50% cut means that Invesco should be able to easily cover this year's payments. We do not think that there is a high risk for another dividend cut.

Invesco's brand and strong financial position provide it with a durable advantage in the highly competitive asset management industry. Invesco's strong credit rating, coupled with a compelling performance of Invesco's assets (two-thirds of AuM perform better than the respective peer group), allow the asset management firm to uphold a positive reputation, which provides a competitive advantage versus peers.

Final Thoughts & Recommendation

Invesco's results during 2020 will most likely be down meaningfully versus 2019, but Invesco will still remain profitable easily. We believe that ultimately, profits should recover to a higher level once this crisis has passed. Invesco has already generated attractive returns since our last update, but shares continue to trade at an inexpensive valuation, which is why we continue to rate the stock a buy for now.

Total Return Breakdown by Year



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Income Statement Metrics

Year	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Revenue	3,488	3,982	4,050	4,645	5,147	5,123	4,734	5,160	5,314	6,117
Gross Profit	2,373	2,802	2,822	3,315	3,753	3,727	3,365	3,661	3,820	4,408
Gross Margin	68.0%	70.4%	69.7%	71.4%	72.9%	72.8%	71.1%	70.9%	71.9%	72.1%
SG&A Exp.	1,633	1,890	1,972	2,192	2,476	2,369	2,144	2,280	2,478	2,927
D&A Exp.	97	117	95	88	89	94	101	117	142	178
Operating Profit	740	912	851	1,123	1,277	1,358	1,221	1,381	1,342	1,481
Op. Margin	21.2%	22.9%	21.0%	24.2%	24.8%	26.5%	25.8%	26.8%	25.2%	24.2%
Net Profit	466	730	677	940	988	968	854	1,127	883	688
Net Margin	13.4%	18.3%	16.7%	20.2%	19.2%	18.9%	18.0%	21.8%	16.6%	11.3%
Free Cash Flow	290	858	720	692	1,067	1,004	506	1,046	726	992
Income Tax	197	280	261	337	391	398	338	268	255	235

Balance Sheet Metrics

Year	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Total Assets	20444	19347	17492	19271	20450	25073	25734	31669	30978	39420
Cash & Equivalents	1377	1110	1123	1915	1918	2215	2070	2518	1805	1701
Acc. Receivable	584	523	534	559	707	702	650	754	715	1029
Goodwill & Int.	8317	8231	8336	8131	7826	7530	7529	8149	9333	15868
Total Liabilities	11083	10209	8443	10293	11330	16378	18123	22713	22042	25102
Accounts Payable	303	273	288	335	344	303	274	320	284	415
Long-Term Debt	7181	6798	5085	5806	6726	7510	6506	6876	7635	8315
Total Equity	8265	8119	8317	8393	8326	7885	7504	8696	8579	9852
D/E Ratio	0.87	0.84	0.61	0.69	0.81	0.95	0.87	0.79	0.89	0.60

Profitability & Per Share Metrics

Year	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Return on Assets	3.0%	3.7%	3.7%	5.1%	5.0%	4.3%	3.4%	3.9%	2.8%	2.0%
Return on Equity	6.1%	8.9%	8.2%	11.3%	11.8%	11.9%	11.1%	13.9%	10.2%	7.5%
ROIC	3.7%	4.5%	4.5%	6.5%	6.5%	6.0%	5.6%	7.5%	5.4%	3.5%
Shares Out.	460	446	441	433	429	418	404	414	410	459
Revenue/Share	7.53	8.57	8.93	10.72	12.16	12.24	11.75	12.59	12.88	13.89
FCF/Share	0.63	1.85	1.59	1.60	2.52	2.40	1.26	2.55	1.76	2.25

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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