



Gladstone Capital (GLAD)

Updated November 27th, 2020 by Josh Arnold

Key Metrics

Current Price:	\$8.47	5 Year CAGR Estimate:	7.0%	Market Cap:	\$271 M
Fair Value Price:	\$8.00	5 Year Growth Estimate:	0.0%	Ex-Dividend Date:	12/22/20
% Fair Value:	106%	5 Year Valuation Multiple Estimate:	-1.1%	Dividend Payment Date:	12/31/20
Dividend Yield:	9.2%	5 Year Price Target	\$8.00	Years Of Dividend Growth:	0
Dividend Risk Score:	F	Retirement Suitability Score:	C	Last Dividend Increase:	N/A

Overview & Current Events

Gladstone Capital is a business development company, or BDC, that primarily invests in small and medium businesses. These investments are made via a variety of equity (10% of portfolio) and debt instruments (90% of portfolio), generally with very high yields. Loan size is typically in the \$7 million to \$30 million range and has terms up to seven years. The BDC's stated purpose is to generate income it can distribute to its shareholders. It trades today with a market capitalization of \$271 million and it pays distributions monthly, instead of quarterly.

Gladstone reported fourth quarter earnings on November 10th, 2020 with results coming in better than expectations on the top line. Net investment income per share came to 20 cents, which is unchanged from the third quarter, and is a BDC-specific metric that is equivalent to earnings-per-share. Total investment income came to \$12.6 million, up 7% from the third quarter. Interest income was up by \$0.3 million, or 2.6%, as the company's weighted average principal balance of its interest-bearing portfolio rose from the prior period.

Net asset value ended the period at \$7.40 per share, up slightly from \$7.27 at the end of the third quarter.

The company said it invested \$20.7 million in one new portfolio company during the quarter, as well as \$1.3 million in existing portfolio companies. Gladstone received \$22.6 million in repayments and net proceeds in Q4, meaning its inflows and outflows essentially offset one another.

We see 80 cents in NII per share for Gladstone in fiscal 2021, as the company continues to struggle with low rates and credit quality given challenging business conditions for middle market companies.

Growth on a Per-Share Basis

Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2026
NII	\$0.88	\$0.91	\$0.88	\$0.87	\$0.84	\$0.84	\$0.84	\$0.85	\$0.84	\$0.81	\$0.80	\$0.80
DPS	\$0.84	\$0.84	\$0.84	\$0.84	\$0.84	\$0.84	\$0.84	\$0.84	\$0.84	\$0.78	\$0.78	\$0.78
Shares¹	21.0	21.0	21.0	21.0	21.1	23.2	25.5	27.1	29.3	33.0	35.0	42.0

Gladstone reports net investment income per share, or NII, instead of earnings-per-share, which is consistent with other BDCs. On that measure, the company's results have been fairly lackluster in terms of growth over the past decade. Our estimate of 80 cents for this year is down from historical NII, but only slightly. Gladstone's share issuances have funded higher NII in dollar terms but haven't earned enough above its cost of capital to move the needle on NII-per-share. Given this history, we estimate Gladstone's long-term growth rate at 0%.

The yields on the company's portfolio influence its ability to earn income and therefore, cover its expenses and pay distributions to shareholders. Over time, the company's portfolio yield has drifted higher to 10%+ where it is today. However, higher expenses have offset that growth recently, which is part of the reason why NII-per-share continues to be flat over time. Gladstone's portfolio continues to grow in dollar terms, but given its offsetting rising expenses, and loan non-accruals, NII hasn't grown. We see this cycle of new investments being largely offset by losses and higher expenses.

¹ Share count in millions

Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.



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Gladstone's dividend had been at \$0.07 monthly, or \$0.84 annually, since 2010. However, the cut for Q2 of 2020 still has the annualized payout at \$0.78. We see this payout as covered by NII-per-share moving forward, but only just.

Valuation Analysis

Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Now	2026
Avg. P/NII	10.7	9.2	10.1	10.9	10.0	9.1	11.4	10.7	10.8	10.2	10.6	10.0
Avg. Yld.	8.9%	10.1%	9.5%	8.8%	10.0%	11.0%	8.8%	9.3%	9.2%	9.4%	9.2%	9.8%

Gladstone has traded at a price-to-NII ratios very near 10 in the past decade, which is where we assess fair value. At 10.6 times NII, the stock appears to be slightly overvalued. We therefore see a very small headwind to total returns should the valuation drift lower.

The yield is more in line with its historical range at 9.2%; Gladstone's average yield in the past decade has been close to 10%, and we see the yield rising slightly over time, closer to 10%.

Safety, Quality, Competitive Advantage, & Recession Resiliency

Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2026
Payout	95%	92%	95%	97%	100%	100%	100%	99%	100%	96%	98%	98%

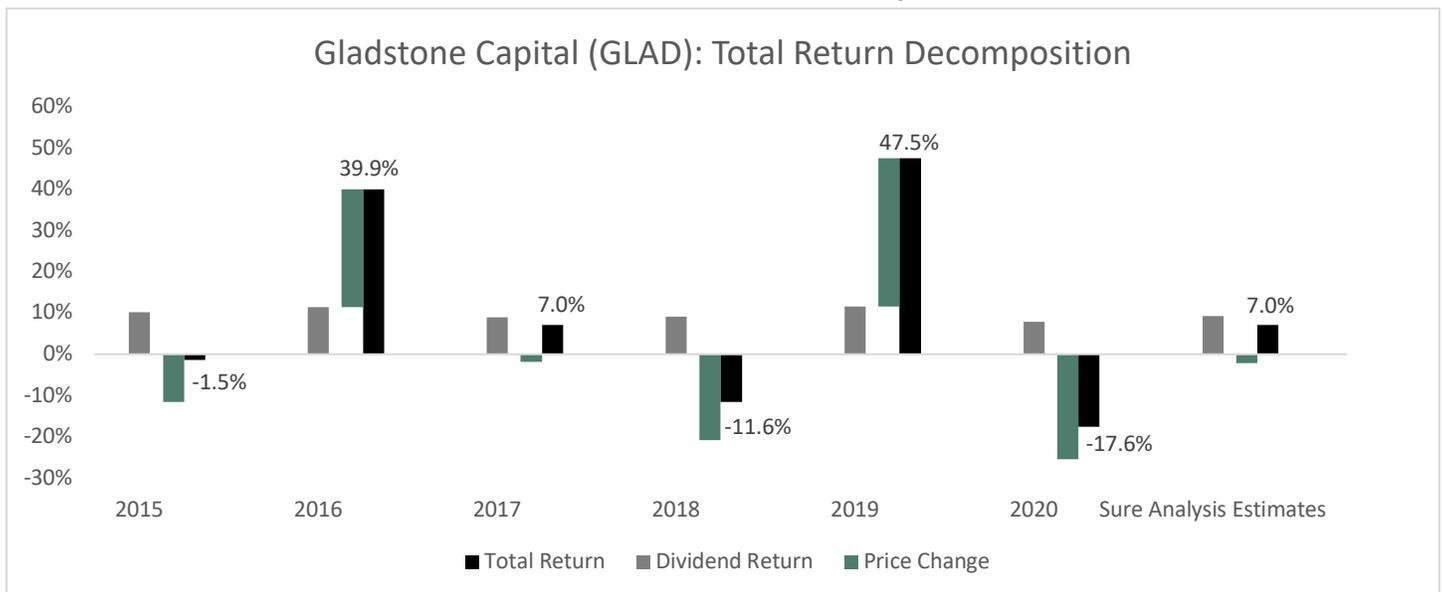
Gladstone doesn't have any competitive advantages as it operates in much the same way as any other BDC. It is also dependent upon funding costs and the spreads it can earn on its debt and equity investments. During recessions, Gladstone will likely struggle as repayments may become a problem for its debt investments. Indeed, this caused the company to cut its dividend during the Great Recession, and it hasn't recovered.

Gladstone cut its distribution for this reason in Q2 2020, and we believe the cut should be enough for the foreseeable future.

Final Thoughts & Recommendation

We see 7% total annual returns in the coming years as Gladstone's yield provides all of the stock's projected returns. We are moving Gladstone to a hold rating from the prior rating of buy.

Total Return Breakdown by Year



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Income Statement Metrics

Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Revenue	-12	4	43	24	21	25	30	31	33	7
SG&A Exp.	6	7	6	6	6	7	7	8	8	8
Net Profit	-21	-8	32	11	8	11	17	19	20	-2
Net Margin	175%	-212%	75.4%	46.1%	40.4%	46.0%	56.8%	59.5%	59.4%	-27.1%
Free Cash Flow	-68	26	32	0	-74	60	-13	-18	9	-46

Balance Sheet Metrics

Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Total Assets	318	293	295	301	382	336	366	400	426	459
Cash & Equivalents	7	10	14	6	4	6	5	2	16	2
Accounts Receivable	3	3	2	3	6	2	2	3	3	3
Total Liabilities	104	105	89	102	191	134	146	162	177	225
Accounts Payable	0	1	1	1	1	1	1	1	1	2
Long-Term Debt	100	62	47	38	127	71	93	110	123	222
Shareholder's Equity	214	189	206	200	191	201	220	237	249	234
D/E Ratio	0.47	0.33	0.23	0.19	0.66	0.35	0.42	0.46	0.49	0.95

Profitability & Per Share Metrics

Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Return on Assets	-7.2%	-2.6%	10.9%	3.8%	2.5%	3.2%	4.9%	4.9%	4.8%	-0.4%
Return on Equity	-9.1%	-4.0%	16.3%	5.5%	4.3%	5.8%	8.2%	8.2%	8.2%	-0.8%
ROIC	-7.3%	-2.8%	12.8%	4.6%	3.0%	3.8%	5.9%	5.7%	5.5%	-0.5%
Shares Out.	21.0	21.0	21.0	21.0	21.1	23.2	25.5	27.1	29.3	33.0
Revenue/Share	-0.57	0.18	2.03	1.16	1.00	1.07	1.19	1.16	1.14	0.22
FCF/Share	-3.25	1.25	1.53	0.02	-3.54	2.59	-0.51	-0.66	0.32	-1.48

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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