



Qualcomm Inc (QCOM)

Updated November 6th, 2020 by Nate Parsh

Key Metrics

Current Price:	\$145	5 Year CAGR Estimate:	3.3%	Market Cap:	\$164 billion
Fair Value Price:	\$110	5 Year Growth Estimate:	7.0%	Ex-Dividend Date:	12/2/2020
% Fair Value:	132%	5 Year Valuation Multiple Estimate:	-5.4%	Dividend Payment Date:	12/17/2020
Dividend Yield:	1.8%	5 Year Price Target	\$154	Years Of Dividend Growth:	18
Dividend Risk Score:	C	Retirement Suitability Score:	D	Last Dividend Increase:	4.8%

Overview & Current Events

“Quality Communications” was started in the living room of Dr. Irwin Jacobs in 1985. The company’s first product and service was a satellite used by long-haul trucking companies that could locate and message drivers. Qualcomm, as it is known today, develops and sells integrated circuits for use in voice and data communications. The chip maker receives royalty payments for its patents used in devices that are on 3G and 4G networks. Qualcomm has a current market capitalization of \$164 billion and should generate sales of more than \$30 billion this year.

On 4/16/2019, Qualcomm and Apple (AAPL) agreed to settle all disputes, dismissing all litigation between the two companies. Qualcomm recognized \$4.7 billion in licensing revenue in the third quarter of fiscal 2019 related to its settlement with Apple. The two companies have a six-year license agreement with options to add two additional years.

Qualcomm and Huawei reached a settlement agreement in July. The two companies had been in dispute regarding royalty payments due to Qualcomm. Qualcomm received \$1.8 billion for past due royalties in the fourth quarter.

Qualcomm released earnings results for the fourth quarter of fiscal 2020 on 11/4/2020 (the company’s fiscal year ends September 30th). Excluding payments from Huawei, revenue surged 35.4% to \$6.5 billion, \$566 million better than expected. Adjusted earnings-per-share improved 86% to \$1.45, \$0.27 better than expected. For the fiscal year, adjusted revenue was higher by 12% to \$21.7 billion while adjusted EPS increased 18% to \$4.19. This was \$0.33 better than had been expected.

Revenues for Qualcomm CDMA Technologies, or QCT, increased 38% to just under \$5 billion for the quarter, aided by a 7% improvement in chip shipments. Revenues for Qualcomm Technology Licensing, or QTL, were up 30% to \$1.5 billion. Shipments for 3G/4G/5G headsets were down 5% year-over-year due to the COVID-19 pandemic, but were better than the previous quarter and below the company’s expectations of a 15% decline. Leadership stated on the conference call that all major handset OEMs were now under license, with more than 110 5G agreements in place. Qualcomm didn’t repurchase any shares during the fourth quarter, but did retire 31 million during the course of the year at an average price of \$79. Analysts expect EPS of \$7.05 for fiscal 2021, which would be a 68% increase from the prior fiscal year.

Growth on a Per-Share Basis

Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2026
EPS	\$3.20	\$3.71	\$4.51	\$5.27	\$4.66	\$4.44	\$4.28	\$3.69	\$3.59	\$4.19	\$7.05	\$9.89
DPS	\$0.81	\$0.93	\$1.20	\$1.54	\$1.80	\$2.02	\$2.20	\$2.43	\$2.48	\$2.60	\$2.60	\$3.65
Shares¹	1681	1706	1685	1669	1524	1476	1474	1470	1470	1130	1130	1000

Qualcomm’s earnings-per-share declined almost 16% during the last recession. The company has grown earnings-per-share at a rate of 6.6% per year over the last decade. An agreement with Apple and Huawei, a lower share count and leadership in 5G should allow the company to grow in the coming years. We also believe that demand for 3G/4G/5G headsets will increase following a recovery from the COVID-19 pandemic. We are raising our earnings-per-share growth

¹ In millions of shares

Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.



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rate through 2026 to 7% from 6.6%. Applying the expected growth rate to our guidance for fiscal 2020 of \$7.05, Qualcomm could earn \$9.89 by fiscal 2026.

After increasing its dividend 4.8% for the 6/25/2020 payment, Qualcomm has raised its dividend for 18 consecutive years.

Valuation Analysis

Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Now	2026
Avg. P/E	16.4	15.9	14.2	14.3	14.5	12.1	13.7	17.7	21.2	28.1	20.6	15.6
Avg. Yld.	1.5%	1.6%	1.9%	2.0%	2.7%	3.8%	3.8%	3.9%	3.3%	2.2%	1.8%	2.4%

Shares of Qualcomm have increased \$42, or 40.8%, since our 7/30/2020 report. Based off of the earnings forecast for fiscal 2020, the stock trades with a price-to-earnings ratio of 20.6. Qualcomm's stock had an average price-to-earnings ratio of 15.6 over the last decade. If the stock were to revert to our new P/E target by 2026, valuation would be a 5.4% headwind to annual returns over this time period.

Safety, Quality, Competitive Advantage, & Recession Resiliency

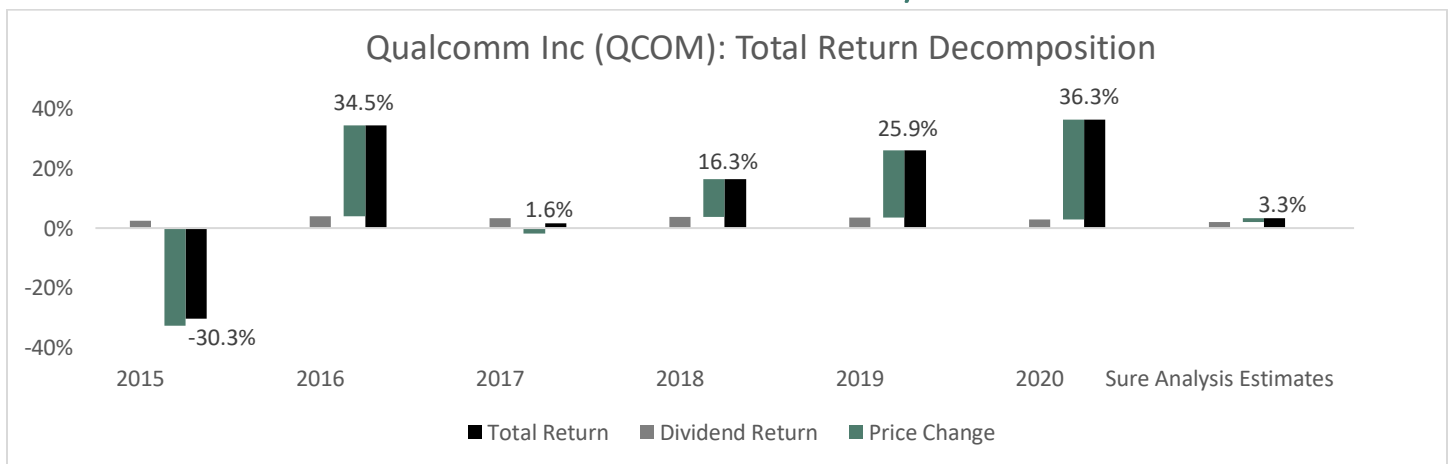
Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2026
Payout	25%	25%	27%	29%	39%	46%	51%	67%	69%	62%	37%	37%

Qualcomm earnings declined during the last recession and would likely do so in the event of the next one. While handheld devices have become a necessity amongst consumers, the company would likely see a decline in earnings-per-share due to their high costs. The components that Qualcomm produces are considered to be the best available, so phone makers will likely continue using the company's products in future iterations of their devices. This is especially true as 5G launches occur.

Final Thoughts & Recommendation

Following fourth quarter results, Qualcomm is projected to return 3.3% annually through fiscal 2026, up from an expected loss of 0.5% previously. Top and bottom-line growth was well above what analysts had expected. 5G should be a sizeable tailwind for Qualcomm, which is evident given what the company is expected to earn in the current fiscal year. We have increased our five-year price target \$70 to \$154 due to expected EPS for fiscal 2021. That said, the stock is up almost 84% since the end of April. As such, Qualcomm continues to receive a sell recommendation from Sure Dividend.

Total Return Breakdown by Year



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Income Statement Metrics

Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Revenue	14957	19121	24866	26487	25281	23554	22258	22611	24273	23531
Gross Profit	10080	12025	15046	15801	14903	13805	12466	12367	15674	14276
Gross Margin	67.4%	62.9%	60.5%	59.7%	58.9%	58.6%	56.0%	54.7%	64.6%	60.7%
SG&A Exp.	1945	2270	2518	2290	2344	2385	2658	2986	2195	2074
D&A Exp.	1061	897	1017	1150	1214	1428	1461	1561	1401	1393
Operating Profit	5026	5682	7230	7550	5776	6495	2581	621	7667	6255
Op. Margin	33.6%	29.7%	29.1%	28.5%	22.8%	27.6%	11.6%	2.7%	31.6%	26.6%
Net Profit	4260	6109	6853	7967	5271	5705	2445	-4964	4386	5198
Net Margin	28.5%	31.9%	27.6%	30.1%	20.8%	24.2%	11.0%	-22.0%	18.1%	22.1%
Free Cash Flow	4307	4714	7730	7702	4512	7093	4311	3124	6399	4407
Income Tax	1132	1279	1349	1244	1219	1131	543	5356	3095	521

Balance Sheet Metrics

Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Total Assets	36422	43012	45516	48574	50796	52359	65486	32718	32957	35594
Cash & Equivalents	5462	3807	6142	7907	7560	5946	35029	11777	11839	6707
Acc. Receivable	951	1418	2066	2362	1941	2194	3576	2667	1046	2687
Inventories	765	1030	1302	1458	1492	1556	2035	1693	1400	2598
Goodwill & Int.	6531	6855	6529	7068	9221	9179	10360	9453	8454	7976
Total Liabilities	9450	9467	9429	9408	19382	20591	34740	31911	28048	29517
Accounts Payable	969	1298	1554	2183	1300	1858	1971	1825	1368	2248
Long-Term Debt	994	0	0	0	10969	11757	21893	16370	15933	15726
Total Equity	26951	33523	36088	39169	31421	31778	30746	807	4909	6077
D/E Ratio	0.04	0.00	0.00	0.00	0.35	0.37	0.71	20.29	3.25	2.59

Profitability & Per Share Metrics

Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Return on Assets	12.7%	15.4%	15.5%	16.9%	10.6%	11.1%	4.1%	-10.1%	13.4%	15.2%
Return on Equity	17.8%	20.2%	19.7%	21.2%	14.9%	18.1%	7.8%	-31.5%	153.5%	94.6%
ROIC	17.1%	19.9%	19.7%	21.2%	12.9%	13.3%	5.1%	-14.2%	23.1%	24.4%
Shares Out.	1681	1706	1685	1669	1524	1476	1474	1470	1470	1130
Revenue/Share	8.85	10.98	14.18	15.45	15.42	15.72	14.94	15.46	19.90	20.48
FCF/Share	2.55	2.71	4.41	4.49	2.75	4.74	2.89	2.14	5.25	3.84

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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