Eni SpA (E)

Updated February 25th, 2021 by Aristofanis Papadatos

Key Metrics

Current Price:	$23	**5 Year CAGR Estimate:**	6.2%	**Market Cap:**	$41.5 B
Fair Value Price:	$16	**5 Year Growth Estimate:**	10.0%	**Ex-Dividend Date:**	5/24/2021
% Fair Value:	147%	**5 Year Valuation Multiple Estimate:**	-7.4%	**Dividend Payment Date:**	5/26/2021
Dividend Yield:	4.3%	**5 Year Price Target**	$25	**Years Of Dividend Growth:**	0
Dividend Risk Score:	F	**Retirement Suitability Score:**	D	**Last Dividend Increase:**	N/A

Overview & Current Events

Eni is a major oil and gas producer based in Italy. It has exploration activity in more than 40 countries and trades with a market capitalization of $41.5 billion. It operates in three segments: exploration & production, gas & power, and refining & marketing. Its upstream segment is *by far* the largest. In 2018 and 2019, this segment generated 92% and 93% of total operating income, respectively. This is a major difference between Eni and the other energy super majors; Eni's business is much less diversified.

Eni is currently facing a downturn due to the pandemic and the resultant collapse in global oil consumption. However, OPEC and Russia have executed unprecedented production cuts and thus they have led the oil price to rally to pre-COVID levels. As a result, upstream oil companies, such as Eni, are less vulnerable to this downturn than refiners.

In mid-February, Eni reported (2/19/21) financial results for the fourth quarter of fiscal 2020. Its average realized oil price plunged -30% over the prior year's quarter while its production fell -11% due to the pandemic and the resultant OPEC+ production cuts. As a result, Eni switched from an adjusted profit per share of €0.15 to an adjusted loss of -€0.02. Eni cut its dividend by -34% last year due to the impact of the pandemic on its business. On the bright side, the rally of the oil price, which has resulted from the aggressive production cuts of OPEC and Russia, will greatly improve the results of Eni this year. We also expect the pandemic to subside in the second half of the year thanks to the ongoing vaccination program all over the world. As a result, we expect Eni to achieve earnings-per-share of $1.25 this year.

Growth on a Per-Share Basis

Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2026
EPS	$5.29	$2.98	$4.14	$1.27	-$4.90	-$0.65	$2.12	$2.76	$1.79	-$0.51	***$1.25***	***$2.01***
DPS	$2.78	$2.40	$2.89	$2.61	$2.13	$1.79	$1.91	$1.89	$1.86	$1.23	***$1.00***	***$1.34***
Shares[1]	1,811	1,811	1,811	1,805	1,801	1,801	1,801	1,794	1,820	1,789	***1,789***	***1,800***

While the ongoing downturn in the energy sector is unprecedented, we expect the energy market to begin to recover in the second half of this year. Eni expects to grow its output by approximately 3.5% per year on average until 2025. A major growth driver will be the Zohr field in Egypt, the largest gas field in the Mediterranean, which holds about 30 trillion cf of gas. Eni has a 50% stake in this field. We expect Eni to grow its earnings-per-share by 10.0% per year on average over the next five years. Notably natural gas comprises 52% of total production of Eni, which aims to raise this metric to 60% by 2030. As a result, Eni is more sensitive to the price of natural gas than the other oil majors, which produce more oil than gas.

Valuation Analysis

Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Now	2026
Avg. P/E	8.0	13.7	10.7	27.0	---	---	15.8	13.0	17.9	---	***18.4***	***12.5***
Avg. Yld.	6.6%	5.9%	6.5%	7.6%	5.7%	5.4%	5.7%	5.3%	5.8%	6.1%	***4.3%***	***5.3%***

[1] In millions.

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Eni is currently trading at a forward price-to-earnings ratio of 18.4, which is higher than its 10-year historical average of 12.5. If the stock trades at its average valuation level in five years, it will incur a -7.4% annualized drag in its returns.

Safety, Quality, Competitive Advantage, & Recession Resiliency

Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2026
Payout	52.6%	80.5%	69.8%	206%	---	---	90.1%	68.5%	104%	---	***80.0%***	***66.5%***

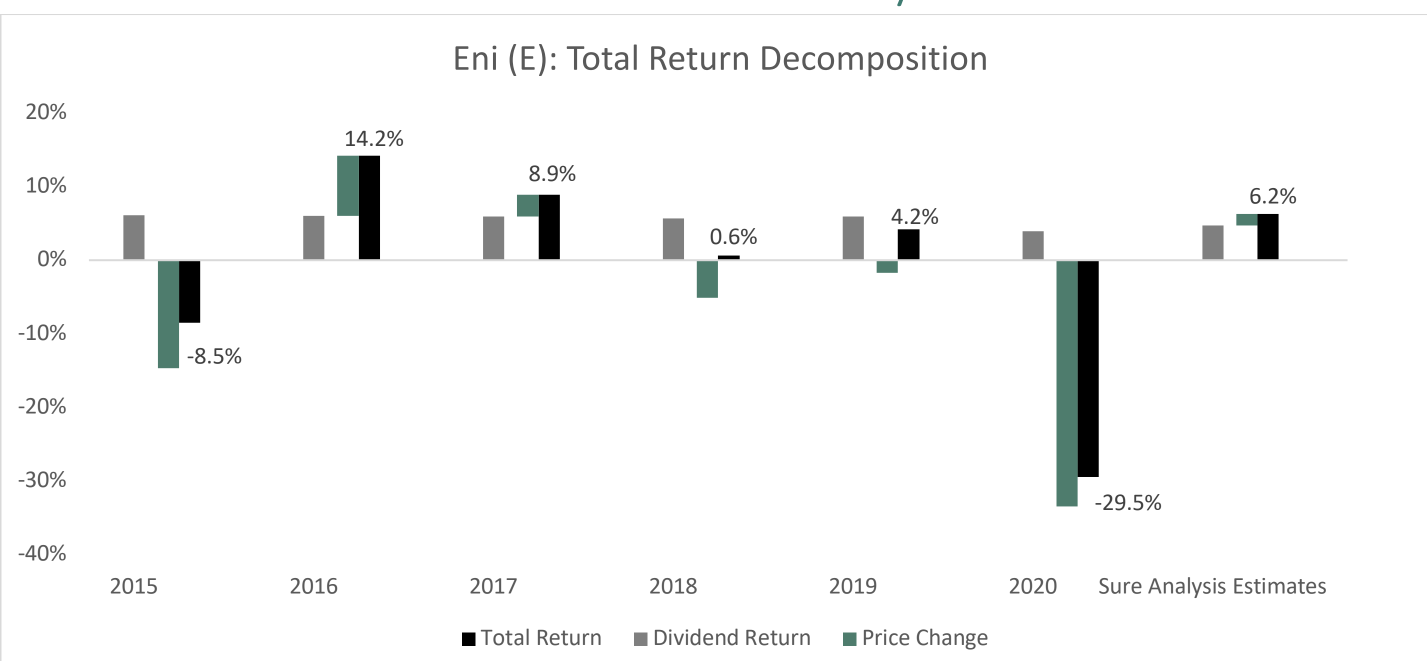
Due to its almost pure upstream focus, Eni suffered more than its peers in the downturn of the energy sector between 2014 and 2017. As a result, it reduced its dividend per ADR from €2.24 in 2014 to €1.60 in 2015. For comparison, during the downturn of the oil market between 2014 and 2017, the integrated oil majors, Exxon Mobil, Chevron, Royal Dutch Shell, Total and BP, saw their earnings plunge but none of them cut their dividend. Although BP and Shell cut their dividends amid the COVID-19 pandemic in 2020.

Eni has about 6.9 billion barrels of oil equivalent in proved reserves, which are sufficient for 10 years of production given the current production rate of the company. The duration of its reserves is lower than the ~12-year duration of the reserves of its peers. In addition, Eni has a breakeven point of about $55 per barrel. This is much higher than the breakeven point of most oil majors, which have cut their expenses and reshaped their portfolios more drastically than Eni. For perspective, BP has already driven its breakeven point below $50 and aims to reduce it to $35-$40 by 2021. All the above help explain why the dividend of Eni is much more vulnerable than the dividends of its peers.

Final Thoughts & Recommendation

Eni is facing a downturn due to the pandemic but we expect this crisis to subside later this year. However, the market has already priced a significant part of the expected recovery in the stock of Eni. We expect Eni to offer a 6.2% average annual return over the next five years and hence we rate it as a hold. In the short run, the stock of Eni could maintain its strong momentum thanks to the enthusiasm of the market over the ongoing vaccination program. However, we need a higher 5-year expected return to rate the stock as a buy.

Total Return Breakdown by Year



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Income Statement Metrics

Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Revenue ($B)	150.15	163.42	130.88	130.61	80.22	61.72	75.79	89.5	78.2	50.2
Gross Profit	28040	23730	12588	17471	7211	4514	7899	15,601	12,204	3,591
Gross Margin	18.7%	14.5%	9.6%	13.4%	9.0%	7.3%	10.4%	17.4%	15.6%	7.1%
SG&A Exp.	6141	5965	3529	3895	3461	3314	3342	3,652	3,354	3,270
D&A Exp.	10813	12400	11428	10208	9921	8366	8475	8,252	9,075	8,341
Operating Profit	22921	18732	9941	14777	4535	2126	5334	12,730	9,978	542
Op. Margin	15.3%	11.5%	7.6%	11.3%	5.7%	3.4%	7.0%	14.2%	12.8%	1.1%
Net Profit	9565	10015	6853	1733	-9741	-1620	3821	4,872	166	-9,779
Net Margin	6.4%	6.1%	5.2%	1.3%	-12.1%	-2.6%	5.0%	5.4%	0.2%	-19.5%
Free Cash Flow	1316	-1278	-2356	3817	385	-1668	1626	5,347	4,496	203
Income Tax	13808	15015	12026	8599	3464	2143	3926	7,049	6,259	2,981

Balance Sheet Metrics

Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Total Assets ($B)	185.16	185.40	191.03	182.85	151.97	131.66	137.88	135.5	138.3	134.9
Cash & Equivalents	1943	10495	7500	8043	5695	5998	8833	12,395	6,714	11,578
Acc. Receivable	22938	26394	29291	34779	13793	11825	12215	14,349	12,497	13,366
Inventories	9812	11344	10963	9187	5006	4902	5544	5,320	5,303	4,788
Goodwill & Int.	14184	5934	5352	5375	3317	3456	3509	2,390	2,272	4,162
Total Liab. ($B)	106.93	102.86	106.73	103.03	89.20	75.54	80.20	77.0	84.6	88.7
Accounts Payable	17404	19906	21519	28823	10501	11669	13065	13,321	11,739	15,831
Long-Term Debt	38337	31994	35295	31484	30386	28796	29641	29,587	27,464	32,823
Total Equity	71853	78107	80380	76835	60670	56069	57622	58,357	53,588	46,096
D/E Ratio	0.53	0.41	0.44	0.41	0.50	0.51	0.51	0.51	0.51	0.71

Profitability & Per Share Metrics

Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Return on Assets	5.3%	5.4%	3.6%	0.9%	-5.8%	-1.1%	2.8%	3.6%	0.1%	-7.2%
Return on Equity	13.7%	13.4%	8.6%	2.2%	-14.2%	-2.8%	6.7%	8.4%	0.3%	-19.6%
ROIC	8.4%	8.7%	5.9%	1.5%	-9.5%	-1.8%	4.4%	5.5%	0.2%	-12.2%
Shares Out.	1,811	1,811	1,811	1,805	1,801	1,801	1,801	1,794	1,820	1,789
Revenue/Share	82.90	90.22	72.25	72.35	44.55	34.28	42.09	49.69	43.53	28.07
FCF/Share	0.73	-0.71	-1.30	2.11	0.21	-0.93	0.90	2.97	2.50	0.11

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.