



Gladstone Capital (GLAD)

Updated February 15th, 2021 by Josh Arnold

Key Metrics

| | | | | | |
|-----------------------------|--------|--|-------|----------------------------------|----------|
| Current Price: | \$9.90 | 5 Year CAGR Estimate: | 3.8% | Market Cap: | \$320 M |
| Fair Value Price: | \$8 | 5 Year Growth Estimate: | 0.0% | Ex-Dividend Date: | 03/17/20 |
| % Fair Value: | 124% | 5 Year Valuation Multiple Estimate: | -4.1% | Dividend Payment Date: | 03/31/20 |
| Dividend Yield: | 7.9% | 5 Year Price Target | \$8 | Years Of Dividend Growth: | 0 |
| Dividend Risk Score: | F | Retirement Suitability Score: | C | Last Dividend Increase: | N/A |

Overview & Current Events

Gladstone Capital is a business development company, or BDC, that primarily invests in small and medium businesses. These investments are made via a variety of equity (10% of portfolio) and debt instruments (90% of portfolio), generally with very high yields. Loan size is typically in the \$7 million to \$30 million range and has terms up to seven years. The BDC's stated purpose is to generate income it can distribute to its shareholders. It trades today with a market capitalization of \$320 million and it pays distributions monthly, instead of quarterly.

Gladstone reported first quarter earnings on February 3rd, 2021 with results coming in ahead of expectations. Interest income was up fractionally year-over-year, with the 1.2% increase driven primarily by an increase in the weighted average principal balance of the company's interest-bearing investment portfolio. The portfolio averaged \$443 million for the quarter, up from \$436 million in last year's Q1. Other income was also up year-over-year, adding \$0.2 million to revenue, and total expenses increased 2.2%, primarily due to increased interest expenses.

Net investment income was \$6.3 million, up 2.7% year-over-year, or \$0.195 per share. Net assets increased by \$12.3 million in Q1, or \$0.38 per share in Q1, most of which was attributable to portfolio price appreciation of \$8.2 million.

The company noted it redeemed 6.125% notes due in 2023 voluntarily during January for \$58.1 million as it continues to take advantage of lower funding rates to save interest expense over time. We maintain our expectation of \$0.80 in NII per share for this year after Q1 results.

Growth on a Per-Share Basis

| Year | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2026 |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|---------------|
| NII | \$0.88 | \$0.91 | \$0.88 | \$0.87 | \$0.84 | \$0.84 | \$0.84 | \$0.85 | \$0.84 | \$0.81 | \$0.80 | \$0.80 |
| DPS | \$0.84 | \$0.84 | \$0.84 | \$0.84 | \$0.84 | \$0.84 | \$0.84 | \$0.84 | \$0.84 | \$0.78 | \$0.78 | \$0.78 |
| Shares¹ | 21.0 | 21.0 | 21.0 | 21.0 | 21.1 | 23.2 | 25.5 | 27.1 | 29.3 | 33.0 | 35.0 | 42.0 |

Gladstone reports net investment income per share, or NII, instead of earnings-per-share, which is consistent with other BDCs. On that measure, the company's results have been fairly lackluster in terms of growth over the past decade. Our estimate of 80 cents for this year is down from historical NII, but only slightly. Gladstone's share issuances have funded higher NII in dollar terms but haven't earned enough above its cost of capital to move the needle on NII-per-share. Given this history, we estimate Gladstone's long-term growth rate at 0%.

The yields on the company's portfolio influence its ability to earn income and therefore, cover its expenses and pay distributions to shareholders. Over time, the company's portfolio yield has drifted higher to nearly 11%, where it is today. However, higher expenses have offset that growth recently, which is part of the reason why NII-per-share continues to be flat over time. Gladstone's portfolio continues to grow in dollar terms, but given its offsetting rising expenses, and loan non-accruals, NII hasn't grown. We see this cycle of new investments being largely offset by losses and higher expenses.

¹ Share count in millions

Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.



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Gladstone's dividend had been at \$0.07 monthly, or \$0.84 annually, since 2010. However, the cut for Q2 of 2020 still has the annualized payout at \$0.78. We see this payout as covered by NII-per-share moving forward, but only just.

Valuation Analysis

| Year | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | Now | 2026 |
|------------|------|-------|------|------|-------|-------|------|------|------|------|-------------|-------------|
| Avg. P/NII | 10.7 | 9.2 | 10.1 | 10.9 | 10.0 | 9.1 | 11.4 | 10.7 | 10.8 | 10.2 | 12.4 | 10.0 |
| Avg. Yld. | 8.9% | 10.1% | 9.5% | 8.8% | 10.0% | 11.0% | 8.8% | 9.3% | 9.2% | 9.4% | 7.9% | 9.8% |

Gladstone has traded at a price-to-NII ratio very near 10 in the past decade, which is where we assess fair value. At 12.4 times NII, the stock appears to be overvalued. We therefore see a modest headwind to total returns should the valuation drift lower.

The yield is now lower than it has been for most of the past decade; Gladstone's average yield in the past decade has been close to 10%, and we see the yield rising slightly over time, closer to 10%. We see the yield as warning investors that Gladstone is overpriced today.

Safety, Quality, Competitive Advantage, & Recession Resiliency

| Year | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2026 |
|--------|------|------|------|------|------|------|------|------|------|------|------------|------------|
| Payout | 95% | 92% | 95% | 97% | 100% | 100% | 100% | 99% | 100% | 96% | 98% | 98% |

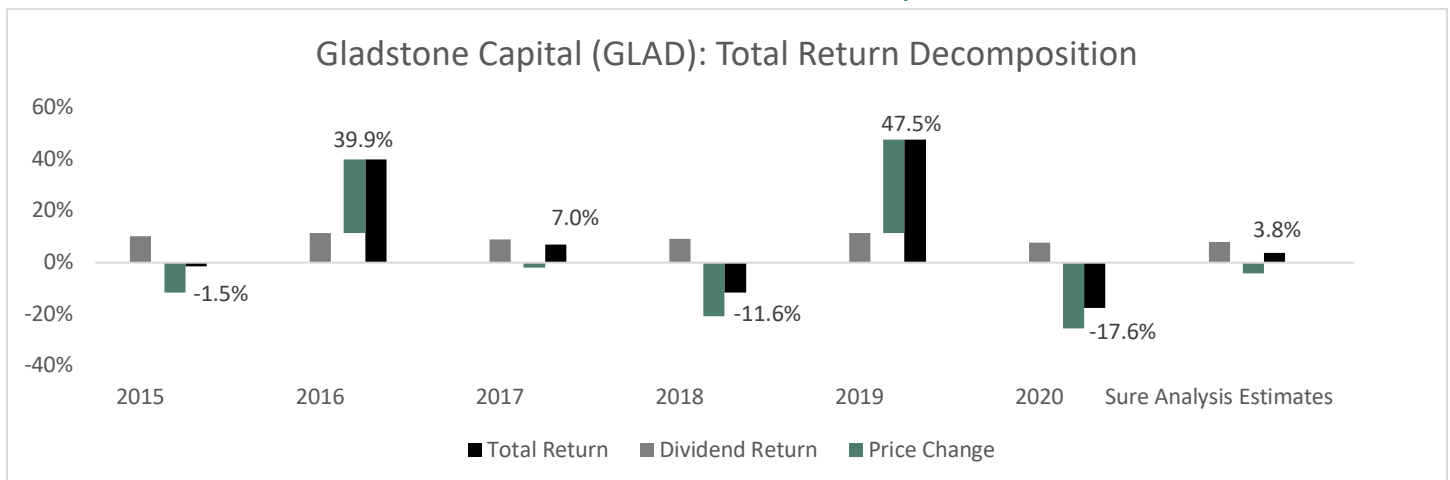
Gladstone doesn't have any competitive advantages as it operates in much the same way as any other BDC. It is also dependent upon funding costs and the spreads it can earn on its debt and equity investments. During recessions, Gladstone will likely struggle as repayments may become a problem for its debt investments. Indeed, this caused the company to cut its dividend during the Great Recession, and it hasn't recovered.

Gladstone cut its distribution for this reason in Q2 2020, and we believe the cut should be enough for the foreseeable future. NII appears to have stabilized and we see the payout as sustainable currently.

Final Thoughts & Recommendation

We see 3.8% total annual returns in the coming years as Gladstone's yield provides all of the stock's projected returns, and then some. This is down substantially from our prior total return forecast of 7%, as the stock has rallied strongly since our last update. Given this, we are moving Gladstone to a sell rating from the prior rating of hold, making two consecutive updates where we've downgraded Gladstone from a deteriorating valuation.

Total Return Breakdown by Year



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Income Statement Metrics

| Year | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 |
|----------------|------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
| Revenue | -12 | 4 | 43 | 24 | 21 | 25 | 30 | 31 | 33 | 7 |
| SG&A Exp. | 6 | 7 | 6 | 6 | 6 | 7 | 7 | 8 | 8 | 8 |
| Net Profit | -21 | -8 | 32 | 11 | 8 | 11 | 17 | 19 | 20 | -2 |
| Net Margin | 175% | -212% | 75.4% | 46.1% | 40.4% | 46.0% | 56.8% | 59.5% | 59.4% | -27.1% |
| Free Cash Flow | -68 | 26 | 32 | 0 | -74 | 60 | -13 | -18 | 9 | -46 |

Balance Sheet Metrics

| Year | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 |
|----------------------|------|------|------|------|------|------|------|------|------|------|
| Total Assets | 318 | 293 | 295 | 301 | 382 | 336 | 366 | 400 | 426 | 459 |
| Cash & Equivalents | 7 | 10 | 14 | 6 | 4 | 6 | 5 | 2 | 16 | 2 |
| Accounts Receivable | 3 | 3 | 2 | 3 | 6 | 2 | 2 | 3 | 3 | 3 |
| Total Liabilities | 104 | 105 | 89 | 102 | 191 | 134 | 146 | 162 | 177 | 225 |
| Accounts Payable | 0 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 |
| Long-Term Debt | 100 | 62 | 47 | 38 | 127 | 71 | 93 | 110 | 123 | 222 |
| Shareholder's Equity | 214 | 189 | 206 | 200 | 191 | 201 | 220 | 237 | 249 | 234 |
| D/E Ratio | 0.47 | 0.33 | 0.23 | 0.19 | 0.66 | 0.35 | 0.42 | 0.46 | 0.49 | 0.95 |

Profitability & Per Share Metrics

| Year | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 |
|------------------|-------|-------|-------|------|-------|------|-------|-------|------|-------|
| Return on Assets | -7.2% | -2.6% | 10.9% | 3.8% | 2.5% | 3.2% | 4.9% | 4.9% | 4.8% | -0.4% |
| Return on Equity | -9.1% | -4.0% | 16.3% | 5.5% | 4.3% | 5.8% | 8.2% | 8.2% | 8.2% | -0.8% |
| ROIC | -7.3% | -2.8% | 12.8% | 4.6% | 3.0% | 3.8% | 5.9% | 5.7% | 5.5% | -0.5% |
| Shares Out. | 21.0 | 21.0 | 21.0 | 21.0 | 21.1 | 23.2 | 25.5 | 27.1 | 29.3 | 33.0 |
| Revenue/Share | -0.57 | 0.18 | 2.03 | 1.16 | 1.00 | 1.07 | 1.19 | 1.16 | 1.14 | 0.22 |
| FCF/Share | -3.25 | 1.25 | 1.53 | 0.02 | -3.54 | 2.59 | -0.51 | -0.66 | 0.32 | -1.48 |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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