



# Entergy Corporation (ETR)

Updated February 28<sup>th</sup>, 2021 by Jonathan Weber

## Key Metrics

|                             |      |                                            |       |                                  |          |
|-----------------------------|------|--------------------------------------------|-------|----------------------------------|----------|
| <b>Current Price:</b>       | \$87 | <b>5 Year CAGR Estimate:</b>               | 8.2%  | <b>Market Cap:</b>               | \$17B    |
| <b>Fair Value Price:</b>    | \$89 | <b>5 Year Growth Estimate:</b>             | 4.0%  | <b>Ex-Dividend Date:</b>         | 05/11/21 |
| <b>% Fair Value:</b>        | 97%  | <b>5 Year Valuation Multiple Estimate:</b> | 0.5%  | <b>Dividend Payment Date:</b>    | 06/01/21 |
| <b>Dividend Yield:</b>      | 4.4% | <b>5 Year Price Target</b>                 | \$109 | <b>Years Of Dividend Growth:</b> | 27       |
| <b>Dividend Risk Score:</b> | B    | <b>Retirement Suitability Score:</b>       | A     | <b>Last Dividend Increase:</b>   | 2.2%     |

## Overview & Current Events

Entergy Corporation is an electric utility company that engages in the generation and distribution of electric power. On top of that, Entergy also owns a smaller natural gas distribution business. Entergy is one of the largest nuclear power plant operators in the United States. The company's utility segment operates in Arkansas, Louisiana, Mississippi, and Texas, where the company serves a total of 2.7 million customers. Entergy Corporation was founded in 1913 and is headquartered in New Orleans, LA.

Entergy Corporation reported its fourth quarter earnings results on February 24. The company reported that its revenues totaled \$2.4 billion during the quarter, which represents a decline of 4% versus the previous year's quarter. The sales decline did not hurt Entergy's profitability, however, as margins rose year over year, which allowed the company to grow its profits despite delivering slightly lower revenues compared to the previous year.

Entergy's earnings-per-share totaled \$0.71 on an adjusted basis during the fourth quarter, which was up 4% year over year, and which beat analyst estimates easily, as analysts had expected an earnings decline versus the previous year's quarter. Entergy's guidance for 2021 forecasts \$5.80 - \$6.10 in earnings-per-share, which represents a 5% increase versus the earnings-per-share of \$5.66 that Entergy generated during fiscal 2020, assuming Entergy hits the midpoint of the guidance range. Entergy is not seeing any meaningful impacts from the coronavirus crisis, which is not a big surprise, as the company's customers still require electricity to power their homes, despite the economic downturn that has occurred. Entergy didn't feel any meaningful COVID-related headwinds during 2020, either.

## Growth on a Per-Share Basis

| Year                      | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021          | 2026          |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|---------------|
| <b>EPS</b>                | \$7.55 | \$6.02 | \$4.96 | \$5.77 | \$5.81 | \$6.88 | \$5.19 | \$5.29 | \$5.39 | \$5.66 | <b>\$5.95</b> | <b>\$7.24</b> |
| <b>DPS</b>                | \$3.32 | \$3.32 | \$3.32 | \$3.32 | \$3.34 | \$3.42 | \$3.50 | \$3.58 | \$3.66 | \$3.74 | <b>\$3.80</b> | <b>\$4.30</b> |
| <b>Shares<sup>1</sup></b> | 176    | 178    | 178    | 179    | 178    | 179    | 181    | 182    | 197    | 201    | <b>205</b>    | <b>220</b>    |

Entergy remained highly profitable during the last financial crisis, which is not surprising, as households still need electricity during difficult economic periods. Entergy has, however, not been able to grow its profits consistently; its earnings-per-share during fiscal 2019 were lower than the company's earnings-per-share during 2010.

Entergy's utility business, which is the much more profitable unit compared to EWC, should continue to grow throughout the coming years, as a rising customer count and inflation will allow for rising revenues. Entergy's nuclear power generation business, on the other hand, will continue to shrink, as additional nuclear power stations are shut down. The two reactors in the Indian Point nuclear power plant, for example, will both be shut down by the end of 2021. Shutting down these nuclear power plants will lead to lower revenue generation for this segment in the future, although that will not necessarily go hand in hand with lower earnings, as not all of Entergy's nuclear power plants are operating profitably. The costs for decommissioning Entergy's plants are reflected in the reserves that Entergy has built on its balance sheet for this purpose over the years. Entergy is forecasting that its earnings-per-share will grow meaningfully, by 5%-7% a year in the long run, but due to a weaker track record we are more conservative with our estimate of 4%.

<sup>1</sup> In Millions

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## Valuation Analysis

| Year      | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | Now         | 2026        |
|-----------|------|------|------|------|------|------|------|------|------|------|-------------|-------------|
| Avg. P/E  | 9.1  | 11.2 | 13.2 | 12.9 | 12.5 | 10.9 | 15.0 | 15.9 | 22.1 | 17.5 | <b>14.6</b> | <b>15.0</b> |
| Avg. Yld. | 4.9% | 4.9% | 5.1% | 4.5% | 4.6% | 4.6% | 4.5% | 4.3% | 3.1% | 3.7% | <b>4.4%</b> | <b>4.0%</b> |

Entergy's shares have declined meaningfully in recent months, which is why shares are trading for less than 15 times this year's expected profits right now. This is lower relative to how the company's shares were valued over the last two years, which is why we see shares as relatively fairly valued now, after having them at overvalued for a while. From the current level, Entergy's shares also offer a sizeable dividend yield of more than 4%.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

| Year   | 2011  | 2012  | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021         | 2026         |
|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------------|--------------|
| Payout | 44.0% | 55.1% | 66.9% | 57.5% | 57.4% | 49.7% | 67.4% | 67.7% | 67.9% | 66.1% | <b>63.9%</b> | <b>59.4%</b> |

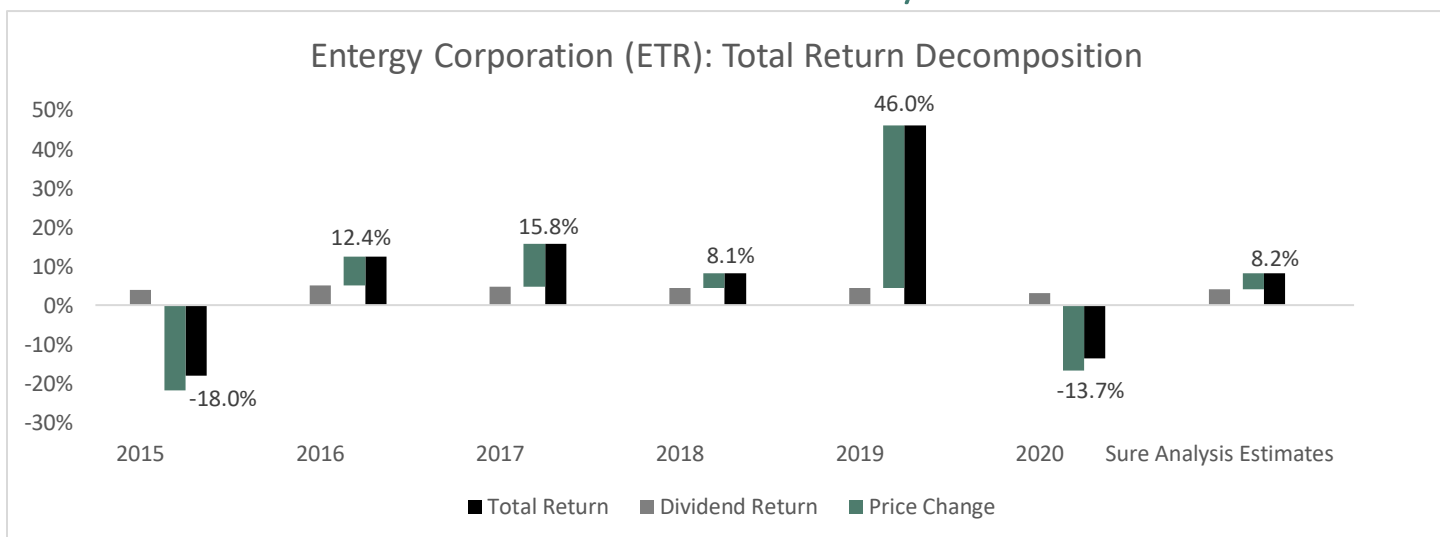
Entergy's dividend payout ratio has risen from roughly 50% one decade ago to more than 60% today. This is not a big surprise, as Entergy has increased its dividend regularly during that time frame, whereas earnings-per-share did not move upwards meaningfully during those years. The dividend looks sustainable for now, and according to management, Entergy should be able to grow its earnings-per-share more regularly going forward, which will likely result in a stabilizing or even moderately declining payout ratio.

Entergy's recession performance was compelling during the last financial crisis, and it is likely that future economic downturns will not impact Entergy too much, either. The company has also fared quite well during the current pandemic. This makes Entergy a stock that could provide stability to an investors' portfolio during troubled times. Thanks to its multi-billion-dollar decommissioning fund for its nuclear plants, Entergy's balance sheet is looking solid.

## Final Thoughts & Recommendation

Entergy is an electricity-focused utility that also operates a shrinking nuclear power generation segment. Its growth track record is not strong at all, but that was partially based on the impact of the ongoing wind-down of its nuclear power generation segment. The more promising electric utility segment should provide improved growth rates over the coming years. Shares currently look fairly valued, which is why we rate the stock a hold at current prices.

## Total Return Breakdown by Year



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## Income Statement Metrics

| Year             | 2011   | 2012   | 2013   | 2014   | 2015   | 2016    | 2017    | 2018    | 2019    | 2020    |
|------------------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|
| Revenue          | 11,229 | 10,302 | 11,391 | 12,495 | 11,513 | 10,846  | 11,074  | 11,009  | 10,879  | 10,114  |
| Gross Profit     | 4,048  | 3,363  | 3,461  | 4,189  | 1,959  | 1,546   | 4,180   | 3,703   | 4,179   | 4,458   |
| Gross Margin     | 36.0%  | 32.6%  | 30.4%  | 33.5%  | 17.0%  | 14.3%   | 37.7%   | 33.6%   | 38.4%   | 44.1%   |
| D&A Exp.         | 1,745  | 1,772  | 2,012  | 2,128  | 2,117  | 2,123   | 2,079   | 2,041   | 2,182   | 2,258   |
| Operating Profit | 2,013  | 1,301  | 1,311  | 2,007  | (453)  | (815)   | 1,899   | 1,002   | 1,681   | 1,796   |
| Op. Margin       | 17.9%  | 12.6%  | 11.5%  | 16.1%  | -3.9%  | -7.5%   | 17.1%   | 9.1%    | 15.4%   | 17.8%   |
| Net Profit       | 1,367  | 868    | 731    | 960    | (157)  | (565)   | 425     | 863     | 1,258   | 1,407   |
| Net Margin       | 12.2%  | 8.4%   | 6.4%   | 7.7%   | -1.4%  | -5.2%   | 3.8%    | 7.8%    | 11.6%   | 13.9%   |
| Free Cash Flow   | (199)  | (749)  | 367    | 1,233  | 297    | (1,046) | (1,378) | (1,886) | (1,815) | (2,467) |
| Income Tax       | 286    | 31     | 226    | 590    | (643)  | (817)   | 543     | (1,037) | (170)   | (122)   |

## Balance Sheet Metrics

| Year               | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   |
|--------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Total Assets       | 40,702 | 43,203 | 43,406 | 46,414 | 44,648 | 45,904 | 46,707 | 48,275 | 51,724 | 58,239 |
| Cash & Equivalents | 694    | 533    | 739    | 1,422  | 1,351  | 1,188  | 781    | 481    | 426    | 1,759  |
| Acc. Receivable    | 537    | 537    | 636    | 561    | 569    | 643    | 660    | 551    | 588    | 716    |
| Inventories        | 1,097  | 1,142  | 1,124  | 1,124  | 1,091  | 878    | 906    | 870    | 970    | 1,135  |
| Goodwill & Int.    | 377    | 377    | 377    | 377    | 377    | 377    | 377    | 377    | 377    | 377    |
| Total Liabilities  | 31,646 | 33,911 | 33,680 | 36,313 | 35,391 | 37,823 | 38,715 | 39,431 | 41,465 | 47,278 |
| Accounts Payable   | 1,069  | 1,217  | 1,173  | 1,166  | 1,072  | 1,286  | 1,452  | 1,496  | 1,500  | 2,739  |
| Long-Term Debt     | 12,345 | 13,435 | 13,643 | 13,884 | 13,820 | 15,248 | 16,654 | 18,111 | 19,820 | 23,997 |
| Total Equity       | 8,961  | 9,197  | 9,632  | 10,008 | 9,257  | 8,082  | 7,993  | 8,844  | 10,224 | 10,926 |
| D/E Ratio          | 1.36   | 1.45   | 1.40   | 1.37   | 1.49   | 1.89   | 2.08   | 2.05   | 1.93   | 2.19   |

## Profitability & Per Share Metrics

| Year             | 2011   | 2012   | 2013  | 2014  | 2015  | 2016   | 2017   | 2018    | 2019   | 2020    |
|------------------|--------|--------|-------|-------|-------|--------|--------|---------|--------|---------|
| Return on Assets | 3.4%   | 2.1%   | 1.7%  | 2.1%  | -0.3% | -1.2%  | 0.9%   | 1.8%    | 2.5%   | 2.6%    |
| Return on Equity | 15.6%  | 9.6%   | 7.8%  | 9.8%  | -1.6% | -6.5%  | 5.3%   | 10.2%   | 13.2%  | 13.3%   |
| ROIC             | 6.5%   | 3.9%   | 3.2%  | 4.1%  | -0.7% | -2.4%  | 1.8%   | 3.3%    | 4.4%   | 4.3%    |
| Shares Out.      | 176    | 178    | 178   | 179   | 178   | 179    | 181    | 182     | 197    | 201     |
| Revenue/Share    | 62.95  | 57.96  | 63.79 | 69.30 | 64.26 | 60.63  | 61.34  | 60.04   | 55.22  | 50.29   |
| FCF/Share        | (1.11) | (4.21) | 2.05  | 6.84  | 1.66  | (5.84) | (7.63) | (10.28) | (9.21) | (12.27) |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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