# Northeast Indiana Bancorp, Inc. (NIDB) 

## Updated April $25^{\text {th }}, 2021$ by Nathan Parsh <br> Key Metrics

| Current Price: | $\$ 42$ | 5 Year CAGR Estimate: | $6.0 \%$ | Market Cap: | $\$ 51 \mathrm{M}$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Fair Value Price: | $\$ 43$ | 5 Year Growth Estimate: | $3.0 \%$ | Ex-Dividend Date: | $5 / 13 / 2021^{1}$ |
| \% Fair Value: | $97 \%$ | 5 Year Valuation Multiple Estimate: | $0.5 \%$ | Dividend Payment Date: | $5 / 28 / 2021^{2}$ |
| Dividend Yield: | $2.7 \%$ | 5 Year Price Target | $\$ 50$ | Years Of Dividend Growth: | 26 |
| Dividend Risk Score: | A | Retirement Suitability Score: | A | Last Dividend Increase: | $3.7 \%$ |

## Overview \& Current Events

Northeast Indiana Bancorp, Inc. is a bank holding company for First Federal Savings Bank based in Indiana. The bank offers a variety of financial services, including savings, checking, retirement and health savings accounts along with certificates of deposits and direct deposits. Customers also have access to debt and credit cards, safe deposit boxes and online banking services. Northeast Indiana Bancorp's loan portfolio consists of mortgage, new construction, home equity, auto and recreational vehicle loans. The bank was founded in 1995 and operates nine full-service branches.
On 4/13/2021, Northeast Indiana Bancorp reported fourth quarter earnings results for the period ending 3/31/2021. Revenue grew $24.5 \%$ to $\$ 4.58$ million. Net income of $\$ 1.89$ million, or $\$ 1.58$ per share, compared very favorably to net income of $\$ 1.03$ million, or $\$ 0.86$ per share, in the prior year.
Total loans improved $1.9 \%$ to $\$ 406.3$ million year-over-year while total deposits increased $6 \%$ to $\$ 315$ million. The bank's return on average assets was higher by 72 basis points to $1.88 \%$ while return on average equity expanded more than 500 basis points to $14.87 \%$. Provisions for loan losses declined $\$ 100 \mathrm{~K}$ to $\$ 120 \mathrm{~K}$. We reaffirm our earnings-per-share estimates for 2021 at $\$ 4.79$.

Growth on a Per-Share Basis

| Year | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2026 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EPS | \$1.65 | \$2.31 | \$2.01 | \$2.59 | \$3.20 | \$2.99 | \$2.84 | \$3.49 | \$3.91 | \$4.65 | \$4.79 | \$5.55 |
| DPS | \$0.71 | \$0.73 | \$0.77 | \$0.79 | \$0.81 | \$0.85 | \$0.90 | \$0.97 | \$1.02 | \$1.09 | \$1.12 | \$1.30 |
| Shares ${ }^{3}$ | 1.2 | 1.2 | 1.2 | 1.2 | 1.2 | 1.2 | 1.2 | 1.2 | 1.2 | 1.2 | 1.2 | 1.2 |

Northeast Indiana Bancorp has increased earnings-per-share at a rate of $12.2 \%$ over the last decade. Given its size and the expected increase in earnings-per-share this year, we feel that a target growth rate of $3 \%$ going forward is appropriate. This takes into consideration the company's history paired against the uncertainty and low rates of the current environment.
Northeast Indiana Bancorp raised its quarterly dividend $3.7 \%$ to $\$ 0.28$ for the $11 / 27 / 2020$ payment. The bank has now raised its dividend for 26 consecutive years. Northeast Indiana Bancorp also announced a $\$ 1.00$ per share special dividend payable 12/23/2020 for shareholders of record at the close of business on 12/9/2020.

Valuation Analysis

| Year | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ | Now |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{2 0 2 6}$ |  |  |  |  |  |  |  |  |  |  |  |
| Avg. P/E | 7.4 | 7.1 | 10.4 | 10.0 | 9.4 | 11.0 | 12.4 | 10.6 | 10.3 | 8.6 | $\mathbf{8 . 8}$ |
| Avg. YId. | $5.8 \%$ | $4.5 \%$ | $3.7 \%$ | $3.0 \%$ | $2.7 \%$ | $2.6 \%$ | $2.6 \%$ | $2.6 \%$ | $2.5 \%$ | $2.7 \%$ | $\mathbf{2 . 7 \%}$ |
| $\mathbf{2 . 6 \%}$ |  |  |  |  |  |  |  |  |  |  |  |

Shares of Northeast Indiana Bancorp have increased \$2, or 5\%, since our 3/9/2021 update. The stock has traded hands with an average price-to-earnings ratio of 11.3 since 2010 . We have used a targeted price-to-earnings ratio of 9.0 due to

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the size of the bank and valuation of peer companies. Using the current share price and our expected earnings-per-share for the year, the stock is trading with a current price-to-earnings ratio of 8.8 . If this were to revert to our target price-toearnings ratio by 2026 then valuation would be a $0.5 \%$ tailwind to annual returns over this period of time.
Northeast Indiana Bancorp currently yields $2.7 \%$, more than a full percentage point higher than the yield of the S\&P 500 .
Safety, Quality, Competitive Advantage, \& Recession Resiliency

| Year | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Payout | $43 \%$ | $32 \%$ | $38 \%$ | $31 \%$ | $25 \%$ | $28 \%$ | $32 \%$ | $28 \%$ | $34 \%$ | $23 \%$ |
| $\mathbf{2 0 2 1}$ | $\mathbf{2 3 \%}$ | $\mathbf{2 3 \%}$ |  |  |  |  |  |  |  |  |

Northeast Indiana Bancorp performed well during the last recession. Earnings-per-share declined by -71\% from 2006 to 2007 but rebounded by $58 \%$ to $\$ 1.53$ from 2007 through 2009. The bank's performance during the last recession gives us some confidence that it would endure the next recession as well. Northeast Indiana Bancorp's ability to pay and raise its dividend for more than a quarter century despite its size is a sign of a strong business model.
As a small regional bank, Northeast Indiana Bancorp doesn't have the numerous advantages of larger regional banks. One point in the bank's favor is that offers a wide variety of services that compares favorably to those offered by its larger peers. This will likely aid Northeast Indiana Bancorp's ability to prevent customers from switching to a different bank. In addition, some customers prefer the smaller bank operation.

## Final Thoughts \& Recommendation

Northeast Indiana Bancorp could offer a total annual return of $6.0 \%$ through 2026, down from our prior projection of a $7.0 \%$ return. This estimate is based on a $3.0 \%$ earnings growth rate, $2.7 \%$ dividend yield and a slight contribution from valuation expansion. Northeast Indiana Bancorp saw its good end of year performance in 2020 continue into the first quarter of the new year. Loan and deposit growth was solid and we note that the company decreased its provisions for loan losses by a very high rate. We maintain our $\$ 50$ five-year price target as well as our hold rating on Northeast Indiana Bancorp due to projected returns.

## Total Return Breakdown by Year

Northeast Indiana Bancorp, Inc. (NIDB): Total Return Decomposition


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Income Statement Metrics

| Year | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | 12 | 11 | 13 | 13 | 13 | 13 | 14 | 15 | 17 | 12 |
| SG\&A Exp. | 5 | 5 | 5 | 6 | 5 | 6 | 6 | 6 | 7 | 5 |
| D\&A Exp. | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 1 |
| Net Profit | 2 | 2 | 3 | 4 | 4 | 3 | 4 | 5 | 6 | 2 |
| Net Margin | $17.5 \%$ | $21.7 \%$ | $25.0 \%$ | $29.4 \%$ | $28.1 \%$ | $27.0 \%$ | $30.0 \%$ | $31.4 \%$ | $33.1 \%$ | $17.5 \%$ |
| Free Cash Flow | 5 | 7 | 4 | 4 | 3 | 2 | 4 | 4 | 6 | 5 |
| Income Tax | 1 | 1 | 1 | 1 | 1 | 2 | 1 | 1 | 1 | 1 |

Balance Sheet Metrics

| Year | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Assets | 262 | 269 | 276 | 284 | 301 | 314 | 334 | 354 | 391 | 262 |
| Cash \& Equivalents | 14 | 15 | 19 | 24 | 16 | 9 | 10 | 15 | 18 | 14 |
| Acc. Receivable | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 2 | 1 |
| Total Liabilities | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Long-Term Debt | 235 | 241 | 246 | 252 | 267 | 279 | 297 | 313 | 346 | 235 |
| Total Equity | 30 | 20 | 30 | 39 | - | - | - | 46 | 38 | 30 |
| D/E Ratio | 26 | 28 | 30 | 32 | 34 | 36 | 37 | 41 | 46 | 26 |

Profitability \& Per Share Metrics

| Year | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Return on Assets | $0.8 \%$ | $0.9 \%$ | $1.1 \%$ | $\mathbf{1 . 4 \%}$ | $\mathbf{1 . 2 \%}$ | $\mathbf{1 . 1 \%}$ | $\mathbf{1 . 3 \%}$ | $1.4 \%$ | $\mathbf{1 . 5 \%}$ | $0.8 \%$ |
| Return on Equity | $8.1 \%$ | $9.2 \%$ | $10.8 \%$ | $12.2 \%$ | $10.9 \%$ | $9.9 \%$ | $11.4 \%$ | $11.9 \%$ | $12.9 \%$ | $8.1 \%$ |
| ROIC | $3.4 \%$ | $4.8 \%$ | $5.8 \%$ | $5.8 \%$ | $6.8 \%$ | $9.9 \%$ | $11.4 \%$ | $7.5 \%$ | $6.6 \%$ | $3.4 \%$ |
| Shares Out. | 1.2 | 1.2 | 1.2 | 1.2 | 1.2 | 1.2 | 1.2 | 1.2 | 1.2 | 1.2 |
| Revenue/Share | 9.43 | 9.27 | 10.37 | 10.86 | 10.66 | 10.51 | 11.62 | 12.46 | 14.04 | 9.43 |
| FCF/Share | 4.33 | 5.32 | 3.03 | 3.56 | 2.66 | 1.55 | 3.37 | 3.69 | 4.80 | 4.33 |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

## Disclaimer

[^1]
[^0]:    ${ }^{1}$ Estimated ex-dividend date.
    ${ }^{2}$ Estimated dividend payment date.
    ${ }^{3}$ In millions.
    Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.

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