



# Raytheon Technologies Corp. (RTX)

Updated April 29<sup>th</sup>, 2021 by Eli Inkrot

## Key Metrics

|                             |      |                                            |       |                                           |          |
|-----------------------------|------|--------------------------------------------|-------|-------------------------------------------|----------|
| <b>Current Price:</b>       | \$83 | <b>5 Year CAGR Estimate:</b>               | 2.4%  | <b>Market Cap:</b>                        | \$125 B  |
| <b>Fair Value Price:</b>    | \$58 | <b>5 Year Growth Estimate:</b>             | 7.0%  | <b>Ex-Dividend Date<sup>1</sup>:</b>      | 05/20/21 |
| <b>% Fair Value:</b>        | 144% | <b>5 Year Valuation Multiple Estimate:</b> | -7.0% | <b>Dividend Payment Date<sup>1</sup>:</b> | 06/17/21 |
| <b>Dividend Yield:</b>      | 2.5% | <b>5 Year Price Target</b>                 | \$81  | <b>Years Of Dividend Growth:</b>          | 27       |
| <b>Dividend Risk Score:</b> | B    | <b>Retirement Suitability Score:</b>       | B     | <b>Last Dividend Increase:</b>            | 7.4%     |

## Overview & Current Events

Raytheon Technologies (RTX) was created on April 3<sup>rd</sup>, 2020 after the completion of the merger between Raytheon (previous ticker: RTN) and United Technologies (previous ticker: UTX), following United Technologies' spin-offs of its Carrier (CARR) and Otis (OTIS) businesses. The combined business, trading with a \$125 billion market cap and headquartered in Waltham, MA, is one the largest aerospace and defense companies in the world with \$57 billion in 2020 sales and a global team of 195,000 employees, including 60,000 engineers and scientists. The company has four segments: Collins Aerospace Systems, Pratt & Whitney, Raytheon Intelligence & Space and Raytheon Missiles & Defense.

On April 26<sup>th</sup>, 2021 Raytheon Technologies increased its quarterly dividend 7.4% to \$0.51.

On April 27<sup>th</sup>, 2021 Raytheon Technologies reported Q1 2021 results for the period ending March 31<sup>st</sup>, 2021. This marks the fourth quarter of reporting all four segments together as a combined business. For the quarter sales totaled \$15.3 billion, including -32% and -25% respective declines in the Collins Aerospace and Pratt & Whitney segments, as the COVID-19 pandemic continues to weigh on results. Compared to Q1 2020 sales were up, but this is a skewed metric as the company no longer includes the Otis and Carrier segments but does include the Raytheon Intelligence and Raytheon Missiles segments after the spin-offs and merger. Adjusted net income equaled \$1.37 billion or \$0.90 per share.

Raytheon Technologies backlog at the end of the quarter was \$147.4 billion (down from \$150.1 billion last quarter), of which \$82.2 billion was from commercial aerospace and \$65.2 billion was from defense.

Raytheon Technologies also updated its full year 2021 outlook, now anticipating sales of \$63.9 billion to \$65.4 billion (from \$63.4 - \$65.4 billion) and adjusted earnings-per-share of \$3.50 to \$3.70 (from \$3.40 to \$3.70 prior). The company expects share repurchases of at least \$2 billion.

## Growth on a Per-Share Basis

| Year                      | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021          | 2026          |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|---------------|
| <b>EPS</b>                | \$5.49 | \$5.34 | \$6.21 | \$6.82 | \$6.29 | \$6.61 | \$6.60 | \$7.61 | \$8.26 | \$2.73 | <b>\$3.60</b> | <b>\$5.05</b> |
| <b>DPS</b>                | \$1.87 | \$2.03 | \$2.20 | \$2.36 | \$2.56 | \$2.62 | \$2.72 | \$2.84 | \$2.94 | \$2.16 | <b>\$2.04</b> | <b>\$2.86</b> |
| <b>Shares<sup>2</sup></b> | 907    | 919    | 917    | 909    | 838    | 809    | 799    | 861    | 864    | 1,515  | <b>1,510</b>  | <b>1,490</b>  |

Note that we have elected to show United Technologies' history through 2019, as ~57% of the new business is now owned by legacy UTX shareholders. However, the company is much different today with the merger and spin-offs. With that being said, both United Technologies and Raytheon have put together solid operating records. In the last decade United Technologies grew earnings-per-share by an average rate of 7.2%, while increasing its dividend for over 25 years. Meanwhile, Raytheon grew earnings-per-share by 9.3% annually while increasing its dividend for 15 consecutive years. Moving forward we anticipate solid growth to continue, forecasting 7% growth over the intermediate term. This takes into account the strong history of the underlying operating businesses, along with the idea of growth becoming more difficult given the size of the business along with the recent uncertainty related to the worldwide COVID-19 pandemic.

<sup>1</sup> Estimate.

<sup>2</sup> In millions.

Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.



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## Valuation Analysis

| Year      | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | Now         | 2026        |
|-----------|------|------|------|------|------|------|------|------|------|------|-------------|-------------|
| Avg. P/E  | 14.6 | 14.7 | 16   | 16.4 | 17.0 | 15.3 | 17.7 | 16.8 | 16.1 | 22.0 | <b>23.0</b> | <b>16.0</b> |
| Avg. Yld. | 2.3% | 2.6% | 2.2% | 2.1% | 2.4% | 2.6% | 2.3% | 2.2% | 2.2% | 3.6% | <b>2.5%</b> | <b>3.5%</b> |

Once again note that we are using the history of United Technologies, which has traded with an average P/E ratio of about 16 times earnings over the past decade. We believe this is a fair starting multiple, considering the quality and growth prospects of the firm. With shares trading at 23 times estimated earnings, this implies a material valuation headwind.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

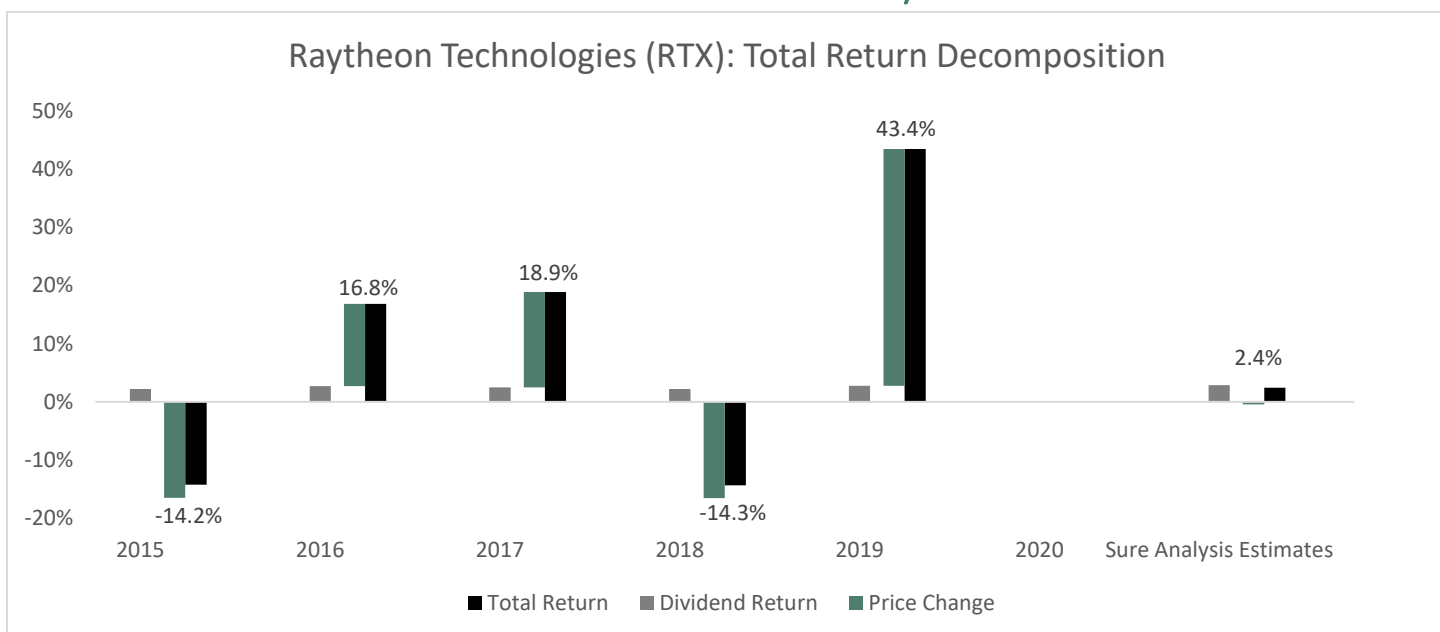
| Year   | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021       | 2026       |
|--------|------|------|------|------|------|------|------|------|------|------|------------|------------|
| Payout | 34%  | 38%  | 35%  | 35%  | 41%  | 40%  | 41%  | 37%  | 36%  | 79%  | <b>57%</b> | <b>57%</b> |

Both United Technologies and Raytheon showed tremendous resiliency during the last recession, with UTX posting \$4.90, \$4.12, \$4.74 and \$5.49 in earnings-per-share during the 2008 through 2011 timeframe, while Raytheon increased earnings every year during the recession. Moreover, both companies kept increasing their dividends during this period. As of Q1 2021 Raytheon Technologies held \$8.6 billion in cash, \$42.6 billion in current assets and \$160.6 billion in total assets against \$36.4 billion in current liabilities and \$87.3 billion in total liabilities. Long-term debt stood at \$29.9 billion.

## Final Thoughts & Recommendation

After being up 20% in our last report, shares are up another 22% in the last three months. There is uncertainty surrounding the new RTX, related to how the merged company will operate along with the global pandemic. We are enthused on a number of fronts, including the storied histories of the companies, the resilient businesses and tremendous backlog. However, the valuation leaves something to be desired in our view. We are forecasting 2.4% annual return potential stemming from 7% growth and a 2.5% dividend yield offset by the potential for a meaningful valuation headwind. Shares earn a hold rating.

## Total Return Breakdown by Year



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## Income Statement Metrics

| Year             | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   |
|------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Revenue          | 55,754 | 57,708 | 56,600 | 57,900 | 56,098 | 57,244 | 59,837 | 66,501 | 77,046 | 56,590 |
| Gross Profit     | 15,385 | 15,555 | 16,132 | 17,002 | 15,667 | 15,773 | 15,636 | 16,516 | 19,981 | 8,531  |
| Gross Margin     | 27.6%  | 27.0%  | 28.5%  | 29.4%  | 27.9%  | 27.6%  | 26.1%  | 24.8%  | 25.9%  | 14.3%  |
| SG&A Exp.        | 6,161  | 6,452  | 6,364  | 6,172  | 5,886  | 5,958  | 6,429  | 7,066  | 8,521  | 5,540  |
| D&A Exp.         | 1,263  | 1,524  | 1,735  | 1,820  | 1,863  | 1,962  | 2,140  | 2,433  | 3,783  | 4,156  |
| Operating Profit | 7,846  | 7,684  | 8,549  | 9,593  | 7,291  | 8,221  | 8,138  | 8,553  | 8,966  | 1,294  |
| Op. Margin       | 14.1%  | 13.3%  | 15.1%  | 16.6%  | 13.0%  | 14.4%  | 13.6%  | 12.9%  | 11.6%  | 2.2%   |
| Net Profit       | 4,979  | 5,130  | 5,721  | 6,220  | 7,608  | 5,055  | 4,552  | 5,269  | 5,537  | -3,519 |
| Net Margin       | 8.9%   | 8.9%   | 10.1%  | 10.7%  | 13.6%  | 8.8%   | 7.6%   | 7.9%   | 7.2%   | -3.9%  |
| Free Cash Flow   | 5,661  | 3,714  | 4,586  | 5,134  | 4,294  | 1,793  | 3,237  | 4,020  | 6,276  | 1,639  |
| Income Tax       | 2,134  | 1,711  | 1,999  | 2,244  | 2,111  | 1,697  | 2,843  | 2,626  | 2,295  | 575    |

## Balance Sheet Metrics

| Year               | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018    | 2019    | 2020    |
|--------------------|--------|--------|--------|--------|--------|--------|--------|---------|---------|---------|
| Total Assets       | 61,452 | 89,409 | 90,594 | 91,206 | 87,484 | 89,706 | 96,920 | 134,211 | 139,716 | 162,150 |
| Cash & Equivalents | 5,960  | 4,819  | 4,619  | 5,229  | 7,075  | 7,157  | 8,985  | 6,152   | 7,378   | 8,802   |
| Acc. Receivable    | 9,546  | 11,099 | 11,458 | 10,448 | 10,653 | 11,481 | 12,595 | 14,271  | 13,524  | 9,254   |
| Inventories        | 7,797  | 9,537  | 10,330 | 7,642  | 8,135  | 8,704  | 9,881  | 10,083  | 10,950  | 9,411   |
| Goodwill & Int.    | 21,861 | 42,990 | 43,689 | 42,976 | 42,904 | 42,743 | 43,793 | 74,536  | 74,109  | 94,820  |
| Total Liabilities  | 38,632 | 62,340 | 57,375 | 58,642 | 58,640 | 60,537 | 65,499 | 93,601  | 95,485  | 88,300  |
| Accounts Payable   | 5,570  | 6,431  | 6,965  | 6,250  | 6,875  | 7,483  | 9,579  | 11,080  | 10,809  | 8,639   |
| Long-Term Debt     | 10,260 | 23,221 | 20,241 | 19,701 | 20,425 | 23,901 | 27,485 | 45,537  | 43,648  | 31,182  |
| Total Equity       | 21,880 | 25,914 | 31,866 | 31,213 | 27,358 | 27,579 | 29,610 | 38,446  | 41,774  | 72,160  |
| D/E Ratio          | 0.47   | 0.90   | 0.64   | 0.63   | 0.75   | 0.87   | 0.93   | 1.18    | 1.04    | 0.44    |

## Profitability & Per Share Metrics

| Year             | 2011  | 2012  | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  |
|------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Return on Assets | 8.3%  | 6.8%  | 6.4%  | 6.8%  | 8.5%  | 5.7%  | 4.9%  | 4.6%  | 4.0%  | -2.3% |
| Return on Equity | 23.0% | 21.5% | 19.8% | 19.7% | 26.0% | 18.4% | 15.9% | 15.5% | 13.8% | -6.2% |
| ROIC             | 15.1% | 12.3% | 11.0% | 11.8% | 15.0% | 9.9%  | 8.1%  | 7.3%  | 6.4%  | -3.6% |
| Shares Out.      | 907   | 919   | 917   | 909   | 838   | 809   | 799   | 795   | 864   | 1,358 |
| Revenue/Share    | 61.48 | 63.65 | 61.85 | 63.51 | 63.52 | 69.29 | 74.88 | 82.09 | 89.18 | 41.68 |
| FCF/Share        | 6.24  | 4.10  | 5.01  | 5.63  | 4.86  | 2.17  | 4.05  | 4.96  | 7.26  | 1.21  |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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