



# National Grid (NGG)

Updated May 28<sup>th</sup>, 2021 by Prakash Kolli

## Key Metrics

|                             |      |                                            |       |                                  |           |
|-----------------------------|------|--------------------------------------------|-------|----------------------------------|-----------|
| <b>Current Price:</b>       | \$67 | <b>5 Year CAGR Estimate:</b>               | 6.7%  | <b>Market Cap:</b>               | \$47.63 B |
| <b>Fair Value Price:</b>    | \$60 | <b>5 Year Growth Estimate:</b>             | 4.0%  | <b>Ex-Dividend Date:</b>         | 06/03/21  |
| <b>% Fair Value:</b>        | 113% | <b>5 Year Valuation Multiple Estimate:</b> | -2.4% | <b>Dividend Payment Date:</b>    | 08/18/21  |
| <b>Dividend Yield:</b>      | 5.4% | <b>5 Year Price Target</b>                 | \$72  | <b>Years Of Dividend Growth:</b> | 0         |
| <b>Dividend Risk Score:</b> | D    | <b>Retirement Suitability Score:</b>       | B     | <b>Last Dividend Increase:</b>   | N/A       |

## Overview & Current Events

National Grid plc is a diversified electricity and natural gas utility with operations in the UK and U.S. In the UK, National Grid owns and operates the electric and natural gas transmission network. In the U.S., the company serves 7.1 million electricity and natural gas customers in Massachusetts, Rhode Island, and New York. National Grid acquired Keyspan in 2007 entering the U.S. market and divested its UK natural gas distribution business in 2019. Today, the utility operates in five business segments: UK Electricity Transmission, UK Gas Transmission, US Regulated, National Grid Ventures, and Other. The stock trades on the LSE and as an ADR on the NYSE. The utility had revenue of over \$20.95B in FY2021<sup>1</sup>.

National Grid reported full year results on May 20<sup>th</sup>, 2021. Companywide operating profit fell -5% to \$4,646M from \$4,888M and underlying earnings per share fell -7% to \$0.77 from \$0.82 in comparable periods. National Grid continues to be negatively impacted by the COVID-19 pandemic in both the UK and U.S. UK Electricity Transmission operating profit was down -4% to \$1,588M from \$1,662M and UK Gas Transmission operating profit was up 9% to \$620M from \$569M on a year-over-years basis. US Regulated operating profit was down -9% to \$2,103M from \$2,315M in the prior year. NG Ventures operating profit was down -2% to \$335M compared to \$343M last year.

In the U.S., National Grid continues with a robust capital investment program and is pursuing rate cases in New York and Massachusetts. In the UK, the RIIO-2 price control mechanism set by Ofgem took effect in April 2021. National Grid earned a 7% real rate of return in 2011 – 2020 plus incentives. This will be cut to 4.3% for electricity transmission and 3.6% for gas transmission from 2021 – 2026. The utility is acquiring Western Power Distribution in the UK and will sell the majority of its Gas Transmission business. The company is investing in unregulated projects including the North Sea Link, Viking Link, Qatar LNG facility, and 1,000+ MW of renewable power generation in the U.S.

## Growth on a Per-Share Basis

| Year <sup>2</sup>         | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022          | 2027          |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|---------------|
| <b>EPS</b>                | \$4.43 | \$3.73 | \$4.15 | \$4.72 | \$3.85 | \$3.65 | \$3.20 | \$6.81 | \$2.95 | \$3.85 | <b>\$3.97</b> | <b>\$4.83</b> |
| <b>DPS</b>                | \$3.27 | \$3.45 | \$3.43 | \$3.77 | \$3.63 | \$3.26 | \$2.91 | \$3.12 | \$3.10 | \$3.45 | <b>\$3.59</b> | <b>\$4.37</b> |
| <b>Shares<sup>3</sup></b> | 650    | 685    | 693    | 700    | 703    | 695    | 693    | 695    | 680    | 696    | <b>703</b>    | <b>738</b>    |

National Grid's earnings have been volatile over the past decade due to the effects of the sub-prime mortgage crisis, COVID-19, regulatory changes, and the divestment of UK gas distribution assets. The top and bottom line are facing diverging fortunes in the UK and U.S. In the UK, the utility is faced with a large cut in base return on equity in the RIIO-2 price control mechanism that took effect on April 2021. In the U.S., National Grid has historically had lower returns of capital than in the UK. This will likely reverse after RIIO-2 due to declines in the UK and improving trends in the U.S. We are forecasting a 4% average annual increase in earnings-per-share and dividends. The dividend has grown in GBP but has been volatile for the U.S. ADR after accounting for currency exchange rates. The payout ratio is elevated and there is risk of a dividend cut if earnings in the UK fall and are not offset by gains in the U.S.

<sup>1</sup> National Grid plc reports results in GBP. This report will use USD at the prevailing exchange rate.

<sup>2</sup> National Grid's fiscal year ends in March. The values in the tables are in fiscal year.

<sup>3</sup> ADR share count in millions. One ADR equals five ordinary shares.

*Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.*



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## Valuation Analysis

| Year      | 2010 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | Now  | 2027 |
|-----------|------|------|------|------|------|------|------|------|------|------|------|------|
| Avg. P/E  | 11.9 | 16.8 | 17.2 | 16.3 | 19.7 | 17.4 | 18.4 | 7.0  | 21.2 | 15.3 | 16.9 | 15.0 |
| Avg. Yld. | 6.2% | 5.5% | 4.8% | 4.9% | 4.8% | 5.1% | 4.9% | 6.5% | 4.9% | 5.8% | 5.4% | 6.0% |

National Grid's stock price is up since our last report. The stock is trading above our fair value estimate, which is a price-to-earnings ratio 15 times earnings. Our fair value estimate is \$60 per share. Our 5-year price target is \$72 per share.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

| Year   | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2027 |
|--------|------|------|------|------|------|------|------|------|------|------|------|------|
| Payout | 74%  | 92%  | 83%  | 80%  | 94%  | 89%  | 91%  | 46%  | 105% | 90%  | 90%  | 90%  |

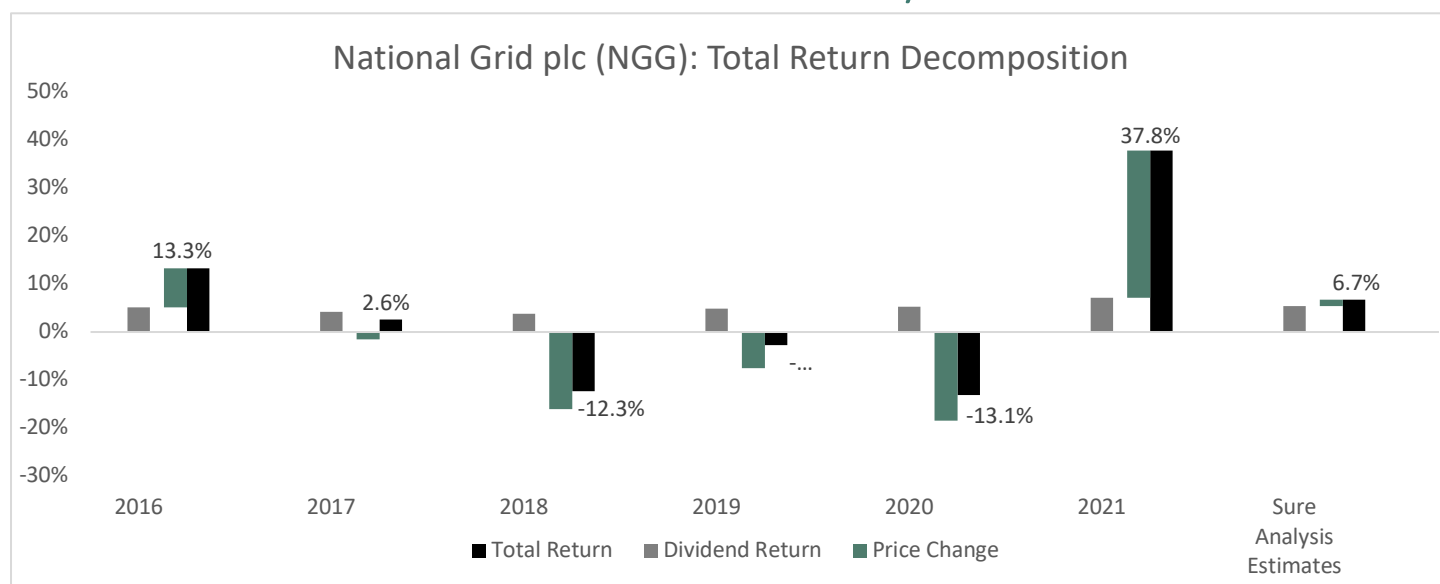
In the UK, National Grid owns and operates the electric and natural gas transmission network essentially giving it a monopoly. In the U.S., the utility has the advantages of most regulated utilities in that it is a monopoly in its service area. That said, there is risk in that National Grid is faced with a declining rate of return in the UK after April 2021. It is unlikely that efficiency incentives and inflation adjustments will make up the decline. There is also a risk of nationalization of transmission assets. In the U.S., National Grid faces risk from tough regulatory environments that could lead to low rates of return. Furthermore, U.S. regulators do not allow inflation adjustments or efficiency incentives.

Long-term debt is now at \$37,962M offset by \$3,540M in cash, equivalents, and short-term investments. Interest coverage is 3.4x and the leverage ratio is elevated at about 6.3x.

## Final Thoughts & Recommendation

At present we are forecasting a 6.7% annualized total return through FY 2027. National Grid is faced with a more challenging future in the UK after the RIIO-2 price control mechanism. The company is acquiring Western Power Division and will sell the majority of Gas Transmission in the UK. The utility has a robust capital investment plan that should support growth. The dividend yield is more than double the market average, but the payout ratio is elevated. We believe there is risk of a cut if earnings fall, and the payout ratio trends higher. At the current price, we rate this stock a hold.

## Total Return Breakdown by Year



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## Income Statement Metrics

| Year             | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  |
|------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Revenue          | 22693 | 23537 | 24534 | 19911 | 19647 | 20299 | 19611 | 18492 | 19323 |
| Gross Profit     | 18813 | 18421 | 19529 | 16460 | 16532 | 16521 | 15477 | 15193 |       |
| Gross Margin     | 82.9% | 78.3% | 79.6% | 82.7% | 84.1% | 81.4% | 78.9% | 82.2% |       |
| D&A Exp.         | 2151  | 2252  | 2411  | 1976  | 1935  | 2037  | 2085  | 2086  | 2186  |
| Operating Profit | 10807 | 10364 | 10465 | 4844  | 6993  | 4611  | 4520  | 4207  | 3826  |
| Op. Margin       | 47.6% | 44.0% | 42.7% | 24.3% | 35.6% | 22.7% | 23.0% | 22.8% | 19.8% |
| Net Profit       | 3403  | 3935  | 3259  | 3905  | 10186 | 4725  | 1984  | 1608  | 2144  |
| Net Margin       | 15.0% | 16.7% | 13.3% | 19.6% | 51.8% | 23.3% | 10.1% | 8.7%  | 11.1% |
| Free Cash Flow   | 571   | 1424  | 2782  | 3492  | 2235  | 788   | 495   | -359  | -428  |
| Income Tax       | 880   | 451   | 996   | 644   | 489   | -1183 | 445   | 610   | 578   |

## Balance Sheet Metrics

| Year               | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  |
|--------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Total Assets       | 83130 | 87193 | 81576 | 84694 | 82149 | 82390 | 82123 | 82989 | 92390 |
| Cash & Equivalents | 1020  | 589   | 176   | 180   | 1421  | 461   | 329   | 90    | 216   |
| Acc. Receivable    | 2013  | 2667  | 2322  | 1834  | 1985  | 2346  | 2477  | 1919  | 4012  |
| Inventories        | 442   | 446   | 503   | 628   | 503   | 478   | 483   | 679   | 603   |
| Goodwill & Int.    | 8536  | 8760  | 8806  | 8913  | 8758  | 8890  | 9069  | 9312  | 8290  |
| Total Liabilities  | 67578 | 67354 | 63845 | 65200 | 56715 | 55975 | 56860 | 58764 | 65092 |
| Accounts Payable   | 3089  | 3232  | 3036  | 2929  | 2664  | 2771  | 3136  | 2728  | 4834  |
| Long-Term Debt     | 42397 | 42911 | 38067 | 40384 | 35347 | 36935 | 37120 | 37183 | 42913 |
| Total Equity       | 15544 | 19826 | 17713 | 19480 | 25413 | 26393 | 25237 | 24198 | 27269 |
| D/E Ratio          | 2.73  | 2.16  | 2.15  | 2.07  | 1.39  | 1.40  | 1.47  | 1.54  | 1.57  |

## Profitability & Per Share Metrics

| Year             | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  |
|------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Return on Assets | 4.3%  | 4.6%  | 3.9%  | 4.7%  | 12.2% | 5.7%  | 2.4%  | 1.9%  | 2.4%  |
| Return on Equity | 22.5% | 22.3% | 17.4% | 21.0% | 45.4% | 18.2% | 7.7%  | 6.5%  | 8.3%  |
| ROIC             | 6.2%  | 6.5%  | 5.5%  | 6.8%  | 16.9% | 7.6%  | 3.2%  | 2.6%  | 3.3%  |
| Shares Out.      | 685   | 693   | 700   | 703   | 695   | 693   | 695   | 680   | 696   |
| Revenue/Share    | 32.75 | 33.64 | 35.08 | 28.66 | 25.99 | 29.20 | 28.83 | 26.58 | 27.42 |
| FCF/Share        | 0.82  | 2.04  | 3.98  | 5.03  | 2.96  | 1.13  | 0.73  | -0.52 | -0.61 |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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