



# Gladstone Capital (GLAD)

Updated August 16<sup>th</sup>, 2021, by Josh Arnold

## Key Metrics

<b>Current Price:</b>	\$11.80	<b>5 Year CAGR Estimate:</b>	0.2%	<b>Market Cap:</b>	\$405 M
<b>Fair Value Price:</b>	\$8.00	<b>5 Year Growth Estimate:</b>	0.0%	<b>Ex-Dividend Date:</b>	08/20/21
<b>% Fair Value:</b>	147%	<b>5 Year Valuation Multiple Estimate:</b>	-7.5%	<b>Dividend Payment Date:</b>	08/31/21
<b>Dividend Yield:</b>	6.6%	<b>5 Year Price Target</b>	\$8.00	<b>Years Of Dividend Growth:</b>	0
<b>Dividend Risk Score:</b>	F	<b>Retirement Suitability Score:</b>	C	<b>Last Dividend Increase:</b>	N/A

## Overview & Current Events

Gladstone Capital is a business development company, or BDC, that primarily invests in small and medium businesses. These investments are made via a variety of equity (10% of portfolio) and debt instruments (90% of portfolio), generally with very high yields. Loan size is typically in the \$7 million to \$30 million range and has terms up to seven years. The BDC's stated purpose is to generate income it can distribute to its shareholders. The company trades with a market capitalization of \$405 million and it pays distributions monthly, instead of quarterly.

Gladstone reported third quarter earnings on August 3<sup>rd</sup>, 2021, with results coming in mixed; the company beat expectations for profits but missed on the top line. Total investment income was \$13.7 million, up from \$12.9 million sequentially. The gain was due to a \$0.9 million increase in interest income, which was driven primarily by \$0.6 million in payments of past due interest from a portfolio company that was previously in non-accrual status. In addition, the company's average principal balance of interest-bearing investments rose 2.1%, or \$9.5 million, sequentially.

Total expenses were up \$0.6 million, which was due in part to a \$0.2 million increase in management and incentive fees, and a similarly sized increase in interest expense on borrowings. Net investment income was \$6.6 million, up 3.2% quarter-over-quarter, translating to \$0.195 per share. Net assets were up \$18 million, a smaller increase than the \$21 million increase from the prior quarter. Following Q3 results, we now expect 80 cents per share in NII, down three cents from our prior estimate.

## Growth on a Per-Share Basis

Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2026
<b>NII</b>	\$0.88	\$0.91	\$0.88	\$0.87	\$0.84	\$0.84	\$0.84	\$0.85	\$0.84	\$0.81	<b>\$0.80</b>	<b>\$0.80</b>
<b>DPS</b>	\$0.84	\$0.84	\$0.84	\$0.84	\$0.84	\$0.84	\$0.84	\$0.84	\$0.84	\$0.78	<b>\$0.78</b>	<b>\$0.78</b>
<b>Shares<sup>1</sup></b>	21.0	21.0	21.0	21.0	21.1	23.2	25.5	27.1	29.3	33.0	<b>35.0</b>	<b>42.0</b>

Gladstone reports net investment income per share, or NII, instead of earnings-per-share, which is consistent with other BDCs. On that measure, the company's results have been fairly lackluster in terms of growth over the past decade. Our estimate of 80 cents for this year is down from historical NII, but only slightly. Gladstone's share issuances have funded higher NII in dollar terms but haven't earned enough above its cost of capital to move the needle on NII-per-share. Given this history, we reiterate our estimate of Gladstone's long-term growth rate at 0%.

The yields on the company's portfolio influence its ability to earn income and therefore, cover its expenses and pay distributions to shareholders. Over time, the company's portfolio yield has drifted higher to 10%+, where it is today. However, higher expenses have offset that growth recently, which is part of the reason why NII-per-share continues to be flat over time. We note that Q3's expenses were higher once again. Gladstone's portfolio continues to grow in dollar terms, but given its offsetting rising expenses, and loan non-accruals, NII hasn't grown. We see this cycle of new investments being largely offset by losses and higher expenses.

Gladstone's dividend had been at \$0.07 monthly, or \$0.84 annually, since 2010. However, the cut for Q2 of 2020 still has the annualized payout at \$0.78. We see this payout as covered by NII-per-share moving forward, but only just.

<sup>1</sup> Share count in millions

Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.



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## Valuation Analysis

Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Now	2026
Avg. P/NII	10.7	9.2	10.1	10.9	10.0	9.1	11.4	10.7	10.8	10.2	14.7	10.0
Avg. Yld.	8.9%	10.1%	9.5%	8.8%	10.0%	11.0%	8.8%	9.3%	9.2%	9.4%	6.6%	9.8%

Gladstone has traded at a price-to-NII ratio very near 10 in the past decade, which is where we assess fair value. At 14.7 times NII, the stock appears to be substantially overvalued. We therefore see a sizable headwind to total returns should the valuation normalize.

The yield is now lower than it has been for most of the past decade; Gladstone's average yield in the past decade has been close to 10%, and we see the yield rising sharply over time, closer to 10%. We see the yield as warning investors that Gladstone is quite overpriced today, a condition that has been exacerbated by a sustained rally of late.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2026
Payout	95%	92%	95%	97%	100%	100%	100%	99%	100%	96%	98%	98%

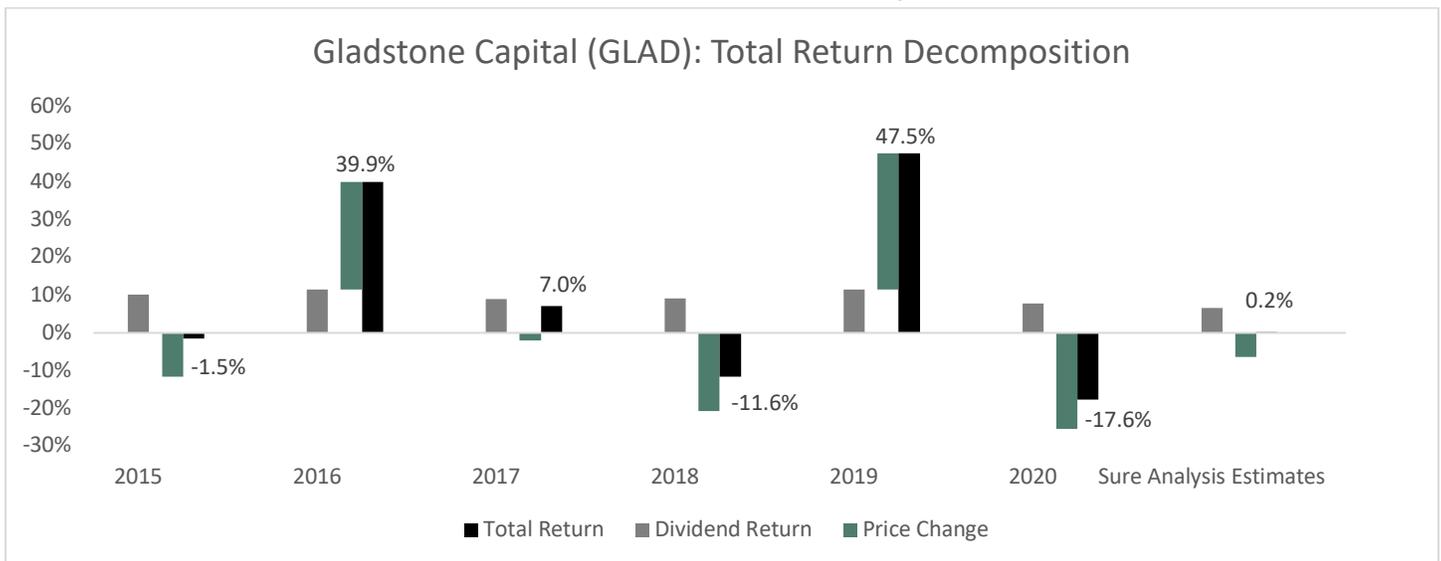
Gladstone doesn't have any competitive advantages as it operates in much the same way as any other BDC. It is also dependent upon funding costs and the spreads it can earn on its debt and equity investments. During recessions, Gladstone will likely struggle as repayments may become a problem for its debt investments. Indeed, this caused the company to cut its dividend during the Great Recession, and it hasn't recovered.

Gladstone cut its distribution for this reason in Q2 2020, and we believe the cut should be enough for the foreseeable future. NII appears to have stabilized, and we see the payout as sustainable currently.

## Final Thoughts & Recommendation

We forecast 0.2% total annual returns in the coming years as Gladstone's yield provides all the stock's projected returns, and then some. The stock continues to rally as the market is bidding up interest rate sensitive stocks. However, Gladstone's fundamentals don't appear to have improved. Given this, we are reiterating Gladstone at a sell rating, primarily due to valuation.

## Total Return Breakdown by Year



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## Income Statement Metrics

Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Revenue	-12	4	43	24	21	25	30	31	33	7
SG&A Exp.	6	7	6	6	6	7	7	8	8	8
Net Profit	-21	-8	32	11	8	11	17	19	20	-2
Net Margin	175%	-212%	75.4%	46.1%	40.4%	46.0%	56.8%	59.5%	59.4%	-27.1%
Free Cash Flow	-68	26	32	0	-74	60	-13	-18	9	-46

## Balance Sheet Metrics

Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Total Assets	318	293	295	301	382	336	366	400	426	459
Cash & Equivalents	7	10	14	6	4	6	5	2	16	2
Accounts Receivable	3	3	2	3	6	2	2	3	3	3
Total Liabilities	104	105	89	102	191	134	146	162	177	225
Accounts Payable	0	1	1	1	1	1	1	1	1	2
Long-Term Debt	100	62	47	38	127	71	93	110	123	222
Shareholder's Equity	214	189	206	200	191	201	220	237	249	234
D/E Ratio	0.47	0.33	0.23	0.19	0.66	0.35	0.42	0.46	0.49	0.95

## Profitability & Per Share Metrics

Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Return on Assets	-7.2%	-2.6%	10.9%	3.8%	2.5%	3.2%	4.9%	4.9%	4.8%	-0.4%
Return on Equity	-9.1%	-4.0%	16.3%	5.5%	4.3%	5.8%	8.2%	8.2%	8.2%	-0.8%
ROIC	-7.3%	-2.8%	12.8%	4.6%	3.0%	3.8%	5.9%	5.7%	5.5%	-0.5%
Shares Out.	21.0	21.0	21.0	21.0	21.1	23.2	25.5	27.1	29.3	33.0
Revenue/Share	-0.57	0.18	2.03	1.16	1.00	1.07	1.19	1.16	1.14	0.22
FCF/Share	-3.25	1.25	1.53	0.02	-3.54	2.59	-0.51	-0.66	0.32	-1.48

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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