



Jack Henry & Associates (JKHY)

Updated August 27th, 2021 by Jonathan Weber

Key Metrics

Current Price:	\$176	5 Year CAGR Estimate:	1.7%	Market Cap:	\$13 B
Fair Value Price:	\$114	5 Year Growth Estimate:	9.5%	Ex-Dividend Date:	09/08/21
% Fair Value:	155%	5 Year Valuation Multiple Estimate:	-8.4%	Dividend Payment Date:	09/29/21
Dividend Yield:	1.0%	5 Year Price Target	\$179	Years Of Dividend Growth:	31
Dividend Risk Score:	A	Retirement Suitability Score:	C	Last Dividend Increase:	7.0%

Overview & Current Events

Jack Henry & Associates is a business software & services company that is headquartered in Missouri. It was founded in 1976. The company provides information technology services to the financial services industry, including to more than 1,300 banks as well as other companies.

Jack Henry & Associates reported its fiscal fourth quarter earnings results on August 17. The company generated revenues of \$450 million during the quarter, which was 10% more than the revenues that Jack Henry & Associates generated during the previous year's quarter. Revenues were up 10% on an adjusted basis as well, improving growth sequentially. This was slightly more than what the analyst community had expected. The company was able to grow the revenues for its services and support unit by 6%, while its processing business saw strong growth of 15% during the quarter. Jack Henry & Associates' operating income was up 25% compared to the prior year's period.

Jack Henry & Associates reported earnings-per-share of \$1.04 for the fourth quarter, which was easily ahead of the analyst consensus, beating estimates by \$0.11. Net earnings-per-share were up 30% year-over-year. Jack Henry's management announced guidance ranges for fiscal 2022, calling for ongoing growth during the current year. The company forecasts revenues in a range of \$1.90 billion to \$1.91 billion, which equates to revenue growth of around 8% year over year, while earnings-per-share are forecasted to come in at around \$4.50 to \$4.60 during the current year, which would represent a growth rate of around 10% compared to the company's earnings-per-share in 2021.

Growth on a Per-Share Basis

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2027
EPS	\$1.78	\$2.04	\$2.36	\$2.59	\$3.12	\$3.14	\$3.65	\$3.52	\$3.86	\$4.12	\$4.55	\$7.16
DPS	\$0.44	\$0.56	\$0.84	\$0.94	\$1.06	\$1.18	\$1.36	\$1.54	\$1.72	\$1.78	\$1.84	\$2.83
Shares¹	86	85	83	81	79	77	77	77	77	77	77	75

Jack Henry & Associates has a great earnings-per-share growth track record. Since 2010, its earnings-per-share grew by 12% annually. Between 2013 and 2018, earnings-per-share grew by 12.3% annually, although 2019 and 2020 were years during which the company has not been able to grow its earnings-per-share in line with the years prior. Earnings growth has been relatively reliable in the past, as Jack Henry & Associates' earnings-per-share grew during almost every year over the last decade, even during the financial crisis. 2019 was the only year during which Jack Henry & Associates could not continue its growth track record, as profits declined slightly.

In the past, profit growth has been driven by rising revenues, as well as by growing margins. This is not a surprise, as Jack Henry & Associates benefits from solid operating leverage. Due to a relatively high portion of fixed costs, revenue increases allowed for margin expansion during most years. In recent years, Jack Henry & Associates did not manage to grow its operating margin by a lot, as product mix changes were a headwind for margins. In the long term, the company should continue to benefit from operating leverage once again, which is why we believe that profits will grow faster than revenues. Growth rates in the industry will likely decline somewhat due to a much higher base compared to ten years ago, but Jack Henry & Associates should nevertheless be able to record solid earnings growth in the future.

¹ In Millions

Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.



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Valuation Analysis

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	Now	2027
Avg. P/E	18.0	20.1	23.3	24.1	24.8	29.1	43.8	37.1	47.7	40.0	38.7	25.0
Avg. Yld.	1.4%	1.4%	1.5%	1.5%	1.4%	1.3%	0.9%	1.2%	0.9%	1.1%	1.0%	1.6%

Jack Henry & Associates is a high-quality growth company. Shares had been trading at a relatively inexpensive valuation about ten years ago, but the stock has become much more expensive in recent years. The valuation has expanded to an earnings multiple of close to 40, which we do not deem justified. The current very high valuation will result in a steep headwind to the company's total returns over the coming years, we believe.

Safety, Quality, Competitive Advantage, & Recession Resiliency

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2027
Payout	24.7%	27.5%	35.6%	36.3%	34.0%	37.6%	37.3%	43.8%	44.6%	43.2%	40.4%	39.5%

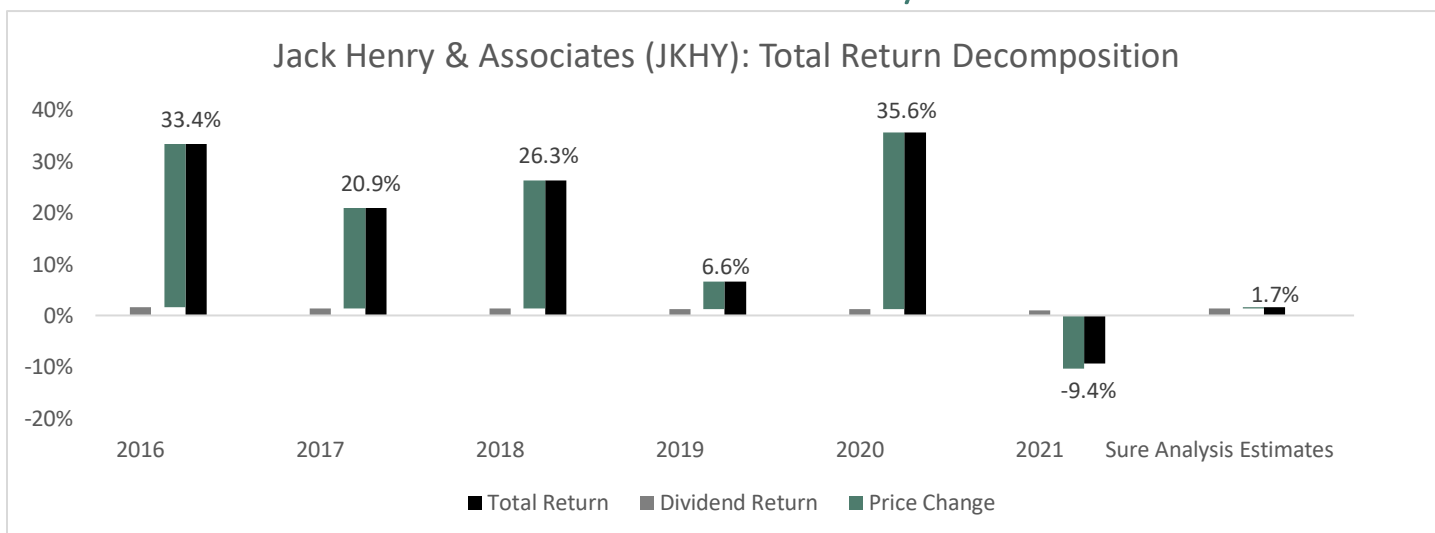
Jack Henry & Associates has raised its dividend at a very compelling pace over the last decade, which was partially possible due to an increase in the company's dividend payout ratio, and partially due to its strong earnings growth. Jack Henry & Associates pays out roughly 40-50% of its net profits, which is why the dividend looks relatively safe. It is likely that Jack Henry & Associates will also be able to raise its dividend during recessions or economic downturns, as this is what the company did during the last financial crisis, too.

Jack Henry & Associates has shown that it operates a recession-resistant business model. The company was able to generate earnings-per-share growth during every year through the Great Recession. Jack Henry & Associates' services have high switching costs from the customers' perspective, which creates sticky customers with high lifetime values. The positive growth outlook for the whole industry is why competitive pressures are not a huge problem.

Final Thoughts & Recommendation

Jack Henry & Associates is a high-quality business that generated attractive earnings and dividend growth in the past, which went hand in hand with strong total returns for shareholders. The company's growth outlook over the coming years is robust as well, mainly due to industry tailwinds. The company is weathering the coronavirus crisis well, but due to an excessively high valuation we still rate the stock a sell at current prices.

Total Return Breakdown by Year



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Income Statement Metrics

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Revenue	1,018	1,108	1,173	1,256	1,355	1,388	1,471	1,553	1,697	1,758
Gross Profit	419	461	494	536	581	582	618	630	689	695
Gross Margin	41.2%	41.7%	42.1%	42.7%	42.9%	42.0%	42.0%	40.6%	40.6%	39.5%
SG&A Exp.	126	147	139	153	158	159	172	186	198	187
D&A Exp.	95	100	108	119	130	140	152	161	172	176
Operating Profit	232	251	288	311	342	338	356	347	381	399
Operating Margin	22.8%	22.6%	24.6%	24.8%	25.3%	24.4%	24.2%	22.4%	22.4%	22.7%
Net Profit	152	168	187	211	249	230	365	272	297	311
Net Margin	14.9%	15.1%	15.9%	16.8%	18.4%	16.5%	24.8%	17.5%	17.5%	17.7%
Free Cash Flow	185	211	230	228	202	209	262	260	333	304
Income Tax	75	77	101	105	112	111	(9)	75	84	86

Balance Sheet Metrics

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Total Assets	1,619	1,672	1,681	1,837	1,816	1,909	2,033	2,185	2,428	2,336
Cash & Equivalents	157	128	70	148	70	115	31	94	213	51
Accounts Receivable	218	231	224	245	254	277	297	310	301	307
Goodwill & Int. Ass.	822	822	875	898	915	927	1,092	1,118	1,152	1,164
Total Liabilities	636	657	713	845	819	877	710	756	879	1,017
Accounts Payable	16	12	11	10	15	7	30	10	10	18
Long-Term Debt	131	14	4	51	-	50	-	-	-	100
Shareholder's Equity	983	1,016	967	992	996	1,032	1,323	1,429	1,550	1,319
D/E Ratio	0.13	0.01	0.00	0.05	-	0.05	-	-	-	0.08

Profitability & Per Share Metrics

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Return on Assets	9.7%	10.2%	11.1%	12.0%	13.6%	12.3%	18.5%	12.9%	12.9%	13.1%
Return on Equity	16.3%	16.8%	18.8%	21.6%	25.0%	22.6%	31.0%	19.8%	19.9%	21.7%
ROIC	14.2%	15.6%	18.7%	21.0%	24.4%	22.1%	30.4%	19.8%	19.9%	21.0%
Shares Out.	86	85	83	81	79	77	77	77	77	77
Revenue/Share	11.66	12.79	13.74	15.39	16.99	17.74	18.96	20.07	22.06	23.24
FCF/Share	2.11	2.44	2.69	2.80	2.53	2.67	3.38	3.37	4.33	4.02

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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