



# Trane Technologies (TT)

Updated August 8<sup>th</sup>, 2021, by Eli Inkrot

## Key Metrics

|                             |       |                                            |       |                                  |          |
|-----------------------------|-------|--------------------------------------------|-------|----------------------------------|----------|
| <b>Current Price:</b>       | \$197 | <b>5 Year CAGR Estimate:</b>               | -2.2% | <b>Market Cap:</b>               | \$48 B   |
| <b>Fair Value Price:</b>    | \$121 | <b>5 Year Growth Estimate:</b>             | 6.0%  | <b>Ex-Dividend Date:</b>         | 09/02/21 |
| <b>% Fair Value:</b>        | 163%  | <b>5 Year Valuation Multiple Estimate:</b> | -9.3% | <b>Dividend Payment Date:</b>    | 09/30/21 |
| <b>Dividend Yield:</b>      | 1.2%  | <b>5 Year Price Target</b>                 | \$162 | <b>Years Of Dividend Growth:</b> | 1        |
| <b>Dividend Risk Score:</b> | B     | <b>Retirement Suitability Score:</b>       | D     | <b>Last Dividend Increase:</b>   | 11.3%    |

## Overview & Current Events

On February 29<sup>th</sup>, 2020, Ingersoll-Rand merged its industrial segment with Gardner Denver Holdings (GDI) and spun-off this segment to shareholders. Gardner Denver took the Ingersoll-Rand name and ticker, along with the Ingersoll-Rand and Club Car brands. The remaining Climate portion of the business (roughly ~80% of the prior company) was renamed Trane Technologies (TT) and began trading on March 2<sup>nd</sup>, 2020. Trane Technologies is a pure-play global climate innovator. Through the company's leading Trane and Thermo King brands, the \$48 billion market cap company provides products and services to bring efficient and sustainable climate solutions to buildings, homes and transportation.

On February 4<sup>th</sup>, 2021 Trane Technologies declared a \$0.59 quarterly dividend, marking a 11.3% increase and authorized a new \$2 billion share repurchase program.

On August 4<sup>th</sup>, 2021, Trane Technologies released Q2 2021 results for the period ending June 30<sup>th</sup>, 2021. For the quarter the company reported \$4.384 billion in bookings, up 34.1% compared to Q2 2020, while revenue equaled \$3.83 billion, a 22.0% increase. The Americas segment, by far the largest portion of the business, saw bookings and revenue increase 31.3% and 21.0% respectively. Adjusted operating income equaled \$656 million compared to \$471 million in the prior year, while adjusted earnings-per-share totaled \$1.92 versus \$1.27 in Q2 2020.

Trane Technologies also updated its 2021 guidance, anticipating \$6.05 in EPS (up from \$6.00 prior).

## Growth on a Per-Share Basis

| Year                      | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021          | 2026          |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|---------------|
| <b>EPS</b>                | \$2.82 | \$3.29 | \$2.08 | \$3.33 | \$3.73 | \$4.13 | \$4.52 | \$5.61 | \$6.37 | \$4.46 | <b>\$6.05</b> | <b>\$8.10</b> |
| <b>DPS</b>                | \$0.59 | \$0.64 | \$0.84 | \$1.00 | \$1.16 | \$1.36 | \$1.70 | \$1.96 | \$2.12 | \$2.12 | <b>\$2.36</b> | <b>\$3.16</b> |
| <b>Shares<sup>1</sup></b> | 297    | 296    | 278    | 263    | 261    | 259    | 249    | 242    | 244    | 243    | <b>244</b>    | <b>230</b>    |

Note that the historical numbers above show the previously combined Ingersoll-Rand business through 2019. From 2020 onward the numbers reflect the independent Trane Technologies.

From 2008 through 2019, Ingersoll-Rand grew earnings-per-share by a compound rate of 8.2% per annum. This is a reasonable historical barometer as it incorporates a full business cycle (the company generates solid profits, but it is susceptible to economic cyclicalities). Moving forward Trane Technologies has a healthy growth outlook over the long-term due to the continued expansion of the global economy, as well as a strong North American housing market.

Another long-term growth catalyst is technology and innovation designed to solve climate-related issues.

Management's new guidance implies a significant increase from 2020's results. This is quite impressive considering the current operating environment. We are forecasting 6% annual growth over the intermediate term.

<sup>1</sup> In millions.

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## Valuation Analysis

| Year      | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | Now  | 2026 |
|-----------|------|------|------|------|------|------|------|------|------|------|------|------|
| Avg. P/E  | 14.3 | 12.9 | 28.1 | 18.1 | 16.7 | 15.6 | 19.0 | 16.6 | 17.8 | 23.7 | 32.6 | 20.0 |
| Avg. Yld. | 1.5% | 1.5% | 1.4% | 1.7% | 1.9% | 2.1% | 2.0% | 2.1% | 1.9% | 2.3% | 1.2% | 2.0% |

Since 2011 (excluding 2013 when reported earnings dipped) shares of Ingersoll-Rand traded hands with an average P/E ratio of about 17 times earnings. We are using 20 times earnings for Trane Technologies, weighing the solid growth prospects with the occasional cyclicality. With shares trading at 33 times management's estimate of earnings, this implies a significant valuation headwind from this point. Meanwhile, the dividend – which dates back to 1910 - has room to grow.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

| Year   | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2026 |
|--------|------|------|------|------|------|------|------|------|------|------|------|------|
| Payout | 21%  | 19%  | 40%  | 30%  | 31%  | 33%  | 38%  | 35%  | 33%  | 48%  | 39%  | 39%  |

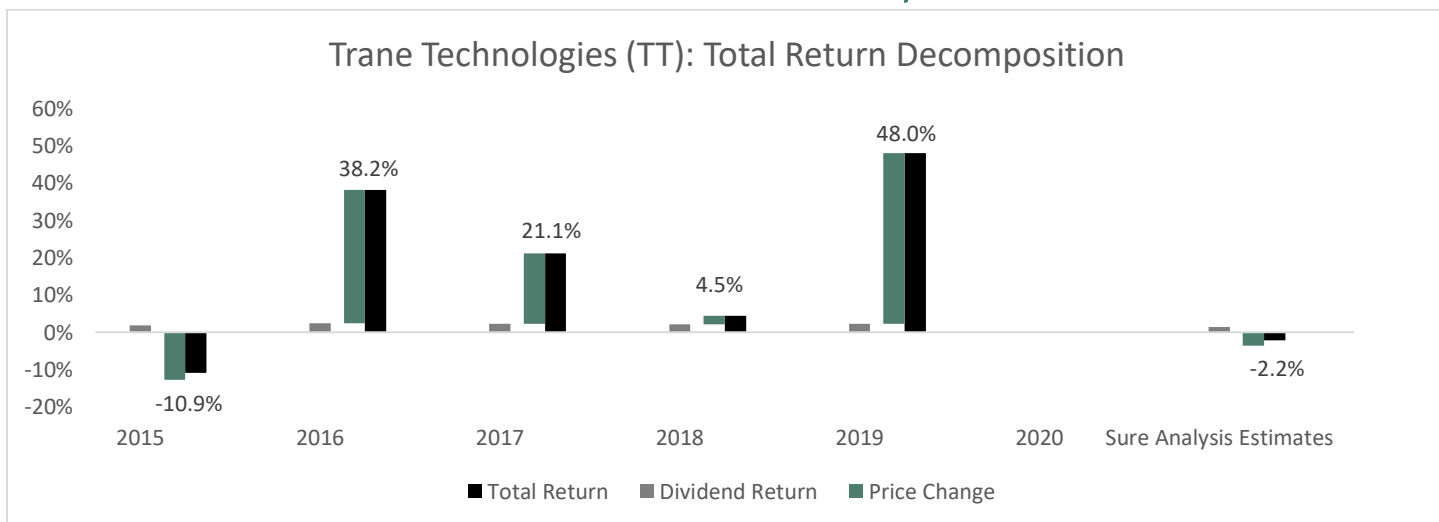
Trane Technologies' competitive advantages are its strong brands and investments in product innovation. During the last recession Ingersoll-Rand reported earnings-per-share of \$2.69, \$1.41, \$2.23 and \$2.82 for the 2008 through 2011 stretch. Additionally, the dividend was reduced from \$0.50 in 2009 down to \$0.28 in 2010. We expect Trane Technologies to perform similarly. While the bounce back performance is admirable, the company is still sensitive to economic downturns.

At the end of the quarter Trane Technologies held \$2.9 billion in cash, \$7.1 billion in current assets and \$18.4 billion in total assets (with goodwill and intangibles making up 47% of assets) against \$4.5 billion in current liabilities and \$11.9 billion in total liabilities. Long-term debt stood at \$4.5 billion.

## Final Thoughts & Recommendation

Shares are up 146% since our May 2020 report. Trane Technologies is a new pure-play climate solutions company. While the name is new, this company carries forward the majority of the legacy Ingersoll-Rand shareholders' economic interest. The business has performed well since the last recession, but we are mindful of the possibility of lackluster results during lesser times. We forecast -2.2% total return potential, driven by a 6% growth and a 1.2% dividend yield, offset by the potential for a significant valuation headwind. Shares earn a sell rating.

## Total Return Breakdown by Year



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## Income Statement Metrics

| Year             | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017  | 2018  | 2019   | 2020   |
|------------------|--------|--------|--------|--------|--------|--------|-------|-------|--------|--------|
| Revenue          | 12,761 | 11,988 | 12,351 | 12,891 | 13,301 | 13,509 | 4,198 | 5,668 | 16,599 | 12,450 |
| Gross Profit     | 3,481  | 3,455  | 3,628  | 3,909  | 4,023  | 4,201  | 4,386 | 4,821 | 5,147  | 3,803  |
| Gross Margin     | 27.3%  | 28.8%  | 29.4%  | 30.3%  | 30.2%  | 31.1%  | 31%   | 30.8% | 31.0%  | 30.5%  |
| SG&A Exp.        | 2,395  | 2,383  | 2,523  | 2,504  | 2,532  | 2,598  | 2,721 | 2,903 | 3,130  | 2,271  |
| D&A Exp.         | 359    | 334    | 334    | 332    | 364    | 352    | 353   | 362   | 397    | 294    |
| Operating Profit | 1,086  | 1,072  | 1,105  | 1,405  | 1,492  | 1,603  | ,665  | 1,917 | 2,018  | 1,533  |
| Op. Margin       | 8.5%   | 8.9%   | 8.9%   | 10.9%  | 11.2%  | 11.9%  | 12%   | 12.2% | 12.2%  | 12.3%  |
| Net Profit       | 343    | 1,019  | 619    | 932    | 665    | 1,476  | 1,303 | 1,338 | 1,411  | 855    |
| Net Margin       | 2.7%   | 8.5%   | 5.0%   | 7.2%   | 5.0%   | 10.9%  | 9.2%  | 8.5%  | 8.5%   | 6.9%   |
| Free Cash Flow   | 970    | 952    | 849    | 740    | 639    | 1,339  | 1,302 | 1,042 | 1,665  | 1,289  |
| Income Tax       | 45     | 56     | 189    | 294    | 541    | 282    | 80    | 281   | 354    | 297    |

## Balance Sheet Metrics

| Year               | 2011  | 2012  | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  | 2019   | 2020   |
|--------------------|-------|-------|-------|-------|-------|-------|-------|-------|--------|--------|
| Total Assets       | 18844 | 18482 | 17658 | 17299 | 16718 | 17397 | 18173 | 17915 | 20,492 | 18,160 |
| Cash & Equivalents | 1161  | 708   | 1937  | 1705  | 737   | 1715  | 1549  | 903   | 1,304  | 3,290  |
| Acc. Receivable    | 2136  | 1870  | 2072  | 2119  | 2151  | 2223  | 2477  | 2679  | 2,798  | 2,202  |
| Inventories        | 1278  | 1144  | 1166  | 1359  | 1411  | 1386  | 1555  | 1678  | 1,712  | 1,189  |
| Goodwill & Int.    | 10438 | 9543  | 9463  | 9174  | 9656  | 9444  | 9679  | 9594  | 10,932 | 8,629  |
| Total Liabilities  | 11828 | 11253 | 10527 | 11253 | 10838 | 10679 | 10966 | 10850 | 13,180 | 11,730 |
| Accounts Payable   | 1224  | 1019  | 1163  | 1290  | 1249  | 1334  | 1556  | 1705  | 1,809  | 1,520  |
| Long-Term Debt     | 3643  | 3229  | 3521  | 4224  | 4218  | 4070  | 4064  | 4091  | 5,573  | 5,272  |
| Total Equity       | 6928  | 7148  | 7069  | 5987  | 5817  | 6644  | 7140  | N/A   | 7,312  | 6,408  |
| D/E Ratio          | 0.53  | 0.45  | 0.50  | 0.71  | 0.73  | 0.61  | 0.57  | N/A   | 0.76   | 0.82   |

## Profitability & Per Share Metrics

| Year             | 2011  | 2012  | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  |
|------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Return on Assets | 1.8%  | 5.5%  | 3.4%  | 5.3%  | 3.9%  | 8.7%  | 7.3%  | 7.4%  | 7.3%  | 4.4%  |
| Return on Equity | 4.6%  | 14.5% | 8.7%  | 14.3% | 11.3% | 23.7% | 18.9% | ---   | 19.7% | 12.5% |
| ROIC             | 3.1%  | 9.6%  | 5.9%  | 8.9%  | 6.5%  | 14.1% | 11.8% | ---   | 11.7% | 7.0%  |
| Shares Out.      | 297   | 296   | 278   | 263   | 261   | 259   | 249   | 250   | 244   | 243   |
| Revenue/Share    | 37.61 | 38.60 | 41.40 | 47.00 | 49.67 | 51.62 | 55.01 | 62.65 | 67.92 | 51.23 |
| FCF/Share        | 2.86  | 3.07  | 2.85  | 2.70  | 2.39  | 5.12  | 5.05  | 4.17  | 6.81  | 5.30  |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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