



# Parker-Hannifin Corporation (PH)

Updated September 8<sup>th</sup>, 2021 by Aristofanis Papadatos

## Key Metrics

<b>Current Price:</b>	\$290	<b>5 Year CAGR Estimate:</b>	11.2%	<b>Market Cap:</b>	\$37.4 B
<b>Fair Value Price:</b>	\$289	<b>5 Year Growth Estimate:</b>	10.0%	<b>Ex-Dividend Date:</b>	8/26/2021
<b>% Fair Value:</b>	100%	<b>5 Year Valuation Multiple Estimate:</b>	-0.1%	<b>Dividend Payment Date:</b>	9/10/2021
<b>Dividend Yield:</b>	1.4%	<b>5 Year Price Target</b>	\$465	<b>Years Of Dividend Growth:</b>	65
<b>Dividend Risk Score:</b>	A	<b>Retirement Suitability Score:</b>	B	<b>Last Dividend Increase:</b>	17.0%

## Overview & Current Events

Parker-Hannifin is a diversified industrial manufacturer specializing in motion and control technologies. The company was founded in 1917 and has grown to a market capitalization of \$37.4 billion with annual revenues of over \$14 billion. Parker-Hannifin has paid a dividend for 71 years and has increased that dividend for a remarkable 65 consecutive years.

On October 29<sup>th</sup>, 2019, Parker-Hannifin completed the acquisition of LORD, a leading manufacturer of advanced adhesives and coatings, for \$3.675 billion in cash. On September 16<sup>th</sup>, 2019, Parker-Hannifin completed the acquisition of Exotic Metals Forming Company LLC for \$1.725 billion in cash. These two acquisitions have added ~\$1.5 billion in annual revenues. Notably Parker-Hannifin has exceeded analysts' EPS estimates for 24 consecutive quarters.

On August 2<sup>nd</sup>, 2021, Parker-Hannifin agreed to acquire Meggitt, a global leader in aerospace and defense motion and control technologies, for \$8.8 billion in a cash deal. Meggitt offers technology and products on every major aircraft platform and has annual revenues of \$2.3 billion. As the deal value is 24% of the market cap of Parker-Hannifin, it is obviously a major deal for the growth prospects of the company. The deal is expected to close in the summer of 2022.

In early August, Parker-Hannifin reported (8/5/21) financial results for the fourth quarter of fiscal 2021. Sales and organic sales grew 25% and 22%, respectively, over last year's quarter and adjusted earnings-per-share grew 47% thanks to much higher margins and accelerated synergies from its acquisitions. Parker-Hannifin posted record sales, operating margins and earnings-per-share. It also stated that it will accumulate cash for the acquisition of Meggitt but will maintain a dividend payout ratio close to 30% in the upcoming years.

Management expects 5%-9% organic sales growth in fiscal 2022 and adjusted earnings-per-share of \$16.20-\$17.00. We note that management has proved conservative in its initial guidance almost every year.

## Growth on a Per-Share Basis

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2020	2027
<b>EPS</b>	\$7.45	\$6.26	\$6.45	\$7.25	\$6.46	\$8.11	\$10.42	\$11.85	\$12.44	\$15.04	<b>\$17.50</b>	<b>\$28.18</b>
<b>DPS</b>	\$1.54	\$1.70	\$1.86	\$2.37	\$2.52	\$2.58	\$2.81	\$3.16	\$3.52	\$3.67	<b>\$4.12</b>	<b>\$6.64</b>
<b>Shares<sup>1</sup></b>	149.6	149.3	148.8	138.4	134.0	133.1	132.4	128.5	130.0	131.6	<b>133.0</b>	<b>130.0</b>

Since 2010, Parker-Hannifin has more than tripled its earnings-per-share. The growth trajectory of the company slowed last year due to the global recession caused by the coronavirus. Moreover, even after the pandemic, the company will not be able to maintain its enormous historical growth rate due to size limitations. However, Parker-Hannifin has begun to recover strongly from the pandemic. Given also its aforementioned pending acquisition, we expect Parker Hannifin to grow its earnings-per-share at a 10.0% average annual rate over the next five years.

Parker-Hannifin's growth will come in part from acquisitions. The \$4.3 billion CLARCOR transaction and the three aforementioned acquisitions are examples of this. Parker Hannifin integrates the new products in its system while it achieves significant synergies.

<sup>1</sup> In millions.

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## Valuation Analysis

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	Now	2027
Avg. P/E	12.6	10.8	13.9	18.0	16.6	16.3	17.3	14.2	10.2	17.3	16.6	16.5
Avg. Yld.	1.6%	1.9%	2.0%	1.6%	2.0%	2.4%	1.8%	1.9%	2.8%	1.4%	1.4%	1.4%

Parker-Hannifin is currently trading at a forward price-to-earnings ratio of 16.6, which is marginally higher than the 7-year average earnings multiple of 16.5 (excluding 2020 due to the pandemic). We prefer to use the 7-year average as fair value, as it is more representative of the current growth prospects of the company. If the stock trades at our fair value estimate in five years, it will incur a marginal -0.1% annualized drag in its returns.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2020	2027
Payout	20.7%	27.2%	28.8%	32.7%	39.0%	31.8%	27.0%	26.7%	28.3%	24.4%	23.5%	23.5%

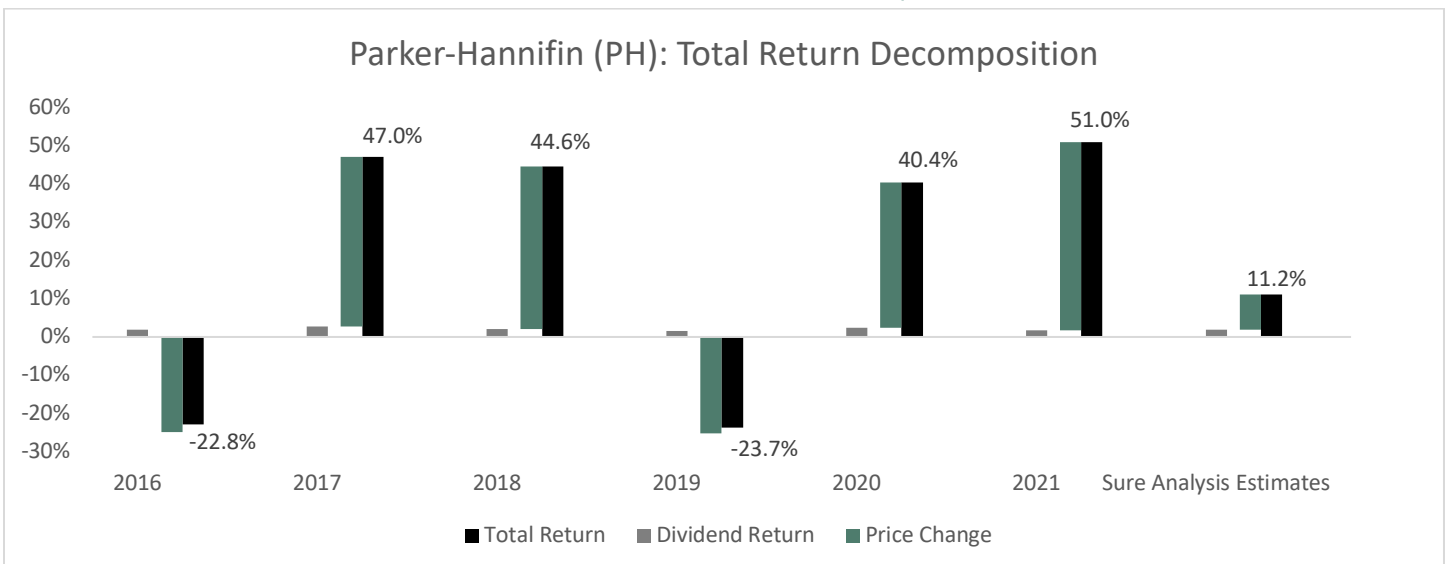
Parker-Hannifin has a number of competitive advantages, including its scale, global distribution network, and technical experience. Parker-Hannifin manufactures components that are relatively obscure yet critical to the operations of heavy machinery, factory equipment, aircrafts, and other large industrial devices. This is appealing because the company operates in a profitable niche that helps discourage large would-be competitors. The competitive advantage of Parker-Hannifin is clearly reflected in its dividend growth record, which is exceptional, particularly given the high cyclicity of the industrial sector. The company has raised its dividend for 65 consecutive years.

Due to the recent acquisitions of Parker Hannifin, its interest expense has increased more than 50% since 2017. However, its interest expense still consumes only 10% of its operating income. In addition, thanks to its strong free cash flows, Parker-Hannifin is now accumulating cash at a fast pace to fund its acquisition of Meggitt.

## Final Thoughts & Recommendation

Parker-Hannifin has proved resilient amid the pandemic and has exciting growth prospects ahead. As a result, we expect the stock to offer an 11.2% average annual return over the next five years and thus rate the stock as a buy. We view the stock as particularly attractive, given the rich valuation of the broad market at its all-time highs.

## Total Return Breakdown by Year



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## Income Statement Metrics

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
<b>Revenue</b>	13,146	13,016	13,216	12,712	11,361	12,029	14,302	14,320	13,696	14,348
<b>Gross Profit</b>	3,188	2,929	3,028	3,056	2,537	2,910	3,565	3,631	3,403	3,898
<b>Gross Margin</b>	24.2%	22.5%	22.9%	24.0%	22.3%	24.2%	24.9%	25.4%	24.8%	27.2%
<b>SG&amp;A Exp.</b>	1,519	1,555	1,634	1,545	1,359	1,413	1,640	1,544	1,657	1,527
<b>D&amp;A Exp.</b>	322	336	337	317	307	355	466	436	538	595
<b>Operating Profit</b>	1,668	1,374	1,394	1,512	1,178	1,497	1,925	2,087	1,747	2,371
<b>Op. Margin</b>	12.7%	10.6%	10.5%	11.9%	10.4%	12.4%	13.5%	14.6%	12.8%	16.5%
<b>Net Profit</b>	1,152	948	1,041	1,012	807	983	1,061	1,525	1,202	1,746
<b>Net Margin</b>	8.8%	7.3%	7.9%	8.0%	7.1%	8.2%	7.4%	10.6%	8.8%	12.2%
<b>Free Cash Flow</b>	1,312	925	1,172	1,148	1,061	1,097	1,349	1,535	1,838	2,365
<b>Income Tax</b>	421	362	515	420	308	345	641	424	305	500

## Balance Sheet Metrics

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
<b>Total Assets</b>	11,170	12,541	13,274	12,279	12,034	15,490	15,320	17,577	19,888	20,341
<b>Cash &amp; Equivalents</b>	838	1,781	1,614	1,181	1,222	885	822	3,220	686	733
<b>Accounts Receivable</b>	1,782	1,841	1,858	1,620	1,594	1,931	2,146	2,131	1,854	2,184
<b>Inventories</b>	1,401	1,377	1,372	1,300	1,173	1,549	1,621	1,678	1,964	2,091
<b>Goodwill &amp; Int. Ass.</b>	4,021	4,514	4,360	3,956	3,826	7,894	7,520	7,237	11,669	11,579
<b>Total Liabilities</b>	6,265	6,799	6,612	7,172	7,455	10,223	9,455	11,609	13,646	11,928
<b>Accounts Payable</b>	1,195	1,156	1,252	1,092	1,035	1,300	1,430	1,413	1,112	1,668
<b>Long-Term Debt</b>	1,730	2,830	2,325	2,947	3,014	5,870	4,957	7,108	8,462	6,585
<b>Shareholder's Equity</b>	4,897	5,738	6,659	5,104	4,575	5,262	5,860	5,962	6,227	8,398
<b>D/E Ratio</b>	0.35	0.49	0.35	0.58	0.66	1.12	0.85	1.19	1.36	0.78

## Profitability & Per Share Metrics

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
<b>Return on Assets</b>	10.4%	8.0%	8.1%	7.9%	6.6%	7.1%	6.9%	9.3%	6.4%	8.7%
<b>Return on Equity</b>	22.4%	17.8%	16.8%	17.2%	16.7%	20.0%	19.1%	25.8%	19.7%	23.9%
<b>ROIC</b>	16.6%	12.5%	11.9%	11.9%	10.3%	10.5%	9.7%	12.8%	8.7%	11.8%
<b>Shares Out.</b>	149.6	149.3	148.8	138.4	134.0	133.1	132.4	128.5	130.0	131.6
<b>Revenue/Share</b>	85.00	85.86	87.27	87.60	82.98	88.74	105.61	108.67	105.51	109.66
<b>FCF/Share</b>	8.48	6.10	7.74	7.91	7.75	8.09	9.96	11.65	14.16	18.08

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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