



# Targa Resources Corp. (TRGP)

Updated November 15<sup>th</sup>, 2021 by Aristofanis Papadatos

## Key Metrics

|                             |      |                                            |       |                                  |            |
|-----------------------------|------|--------------------------------------------|-------|----------------------------------|------------|
| <b>Current Price:</b>       | \$54 | <b>5 Year CAGR Estimate:</b>               | -1.6% | <b>Market Cap:</b>               | \$12.4 B   |
| <b>Fair Value Price:</b>    | \$36 | <b>5 Year Growth Estimate:</b>             | 3.0%  | <b>Ex-Dividend Date:</b>         | 10/28/2021 |
| <b>% Fair Value:</b>        | 148% | <b>5 Year Valuation Multiple Estimate:</b> | -7.6% | <b>Dividend Payment Date:</b>    | 11/15/2021 |
| <b>Dividend Yield:</b>      | 2.6% | <b>5 Year Price Target</b>                 | \$42  | <b>Years Of Dividend Growth:</b> | 0          |
| <b>Dividend Risk Score:</b> | D    | <b>Retirement Suitability Score:</b>       | D     | <b>Last Dividend Increase:</b>   | N/A        |

## Overview & Current Events

Targa Resources is a leading provider of midstream services and one of the largest independent midstream energy companies in North America. The company is primarily engaged in the business of gathering, processing, transporting and selling natural gas and natural gas liquids (NGLs). It also gathers and stores crude oil and refined products. Targa has a market capitalization of \$12.4 billion.

Targa was adversely affected by the downturn of the energy market that began in 2014 and has hardly recovered since then. Its distributable cash flow (DCF) per share is still -53% lower than it was in 2014. Moreover, its stock price plunged -90% from mid-2014 to early 2016 and is still -65% lower than it was before the downturn.

In early November, Targa reported (11/4/21) financial results for the third quarter of fiscal 2021. Adjusted EBITDA and distributable cash flow grew 21% and 30%, respectively, over last year's quarter thanks to higher realized commodity prices and higher gathered and processed volumes in the Permian Basin. Targa now expects its full-year Permian gas volumes to exceed the top of its previous guidance for 5%-10% growth. It also expects to raise its annual dividend from \$0.40 to \$1.40 next year and may even repurchase some shares. The distributable cash flow has exceeded our expectations but Targa has also increased its share count by 22% and hence we have left our annual forecast for DCF per share intact.

Due to the pandemic, Targa cut its quarterly dividend by -89% last year, from \$0.91 to \$0.10. Targa completed about \$4.0 billion of growth projects in 2019. We are worried about the high operating costs, the high interest expense of Targa and the net debt of \$8.3 billion. The company is recovering strongly from the pandemic this year thanks to multi-year high commodity prices and contribution from new growth projects but it will be vulnerable whenever the next downturn shows up.

## Growth on a Per-Share Basis

| Year                      | 2011   | 2012   | 2013   | 2014    | 2015    | 2016   | 2017   | 2018   | 2019   | 2020   | 2021          | 2026          |
|---------------------------|--------|--------|--------|---------|---------|--------|--------|--------|--------|--------|---------------|---------------|
| <b>CFPS</b>               | \$5.08 | \$5.67 | \$8.31 | \$10.76 | \$13.40 | \$2.68 | \$3.08 | \$4.06 | \$4.07 | \$5.05 | <b>\$5.20</b> | <b>\$6.03</b> |
| <b>DPS</b>                | \$1.21 | \$1.64 | \$2.21 | \$2.85  | \$3.53  | \$3.64 | \$3.64 | \$3.64 | \$3.64 | \$1.21 | <b>\$1.40</b> | <b>\$1.60</b> |
| <b>Shares<sup>1</sup></b> | 42.4   | 42.3   | 42.2   | 42.1    | 56.0    | 184.7  | 217.6  | 232.1  | 232.5  | 229.2  | <b>280.0</b>  | <b>400.0</b>  |

Midstream companies usually have more stable performance than upstream energy stocks. However, this has not been the case for Targa, which has a volatile performance record and has essentially failed to grow its cash flow per share over the last decade. On the bright side, Targa will have growth potential after the ongoing pandemic, as many growth projects came online in 2019. These projects will contribute significant, mostly fee-based cash flows to the company.

On the other hand, Targa has greatly diluted its unitholders in recent years. It also has a material debt load, with its net debt standing at \$8.3 billion or about 3.3 *times this year's elevated EBITDA* and its interest expense consuming 29% of its operating income in the last 12 months. In 2019, Targa issued 10-year bonds at a 6.875% rate, which shows the desperation of Targa for funds. Due to the high leverage, we expect cash flow per share to grow by 3% per year.

<sup>1</sup> In millions.

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## Valuation Analysis

| Year      | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | Now         | 2026        |
|-----------|------|------|------|------|------|------|------|------|------|------|-------------|-------------|
| Avg. P/CF | 6.5  | 8.1  | 8.3  | 10.8 | 5.7  | 14.7 | 16.1 | 12.1 | 9.7  | 4.1  | <b>10.4</b> | <b>7.0</b>  |
| Avg. Yld. | 3.7% | 3.6% | 3.2% | 2.5% | 4.6% | 9.2% | 7.3% | 7.4% | 9.2% | 5.8% | <b>2.6%</b> | <b>3.8%</b> |

Targa is currently trading at a price-to-cash flow ratio of 10.4, which is higher than its historical average of 9.6. Due to the high leverage and cyclicity of Targa, we assume a fair ratio of 7.0 for the stock. If Targa reaches our fair valuation level over the next five years, it will incur a -7.6% annualized drag due to the contraction of its cash flow multiple.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

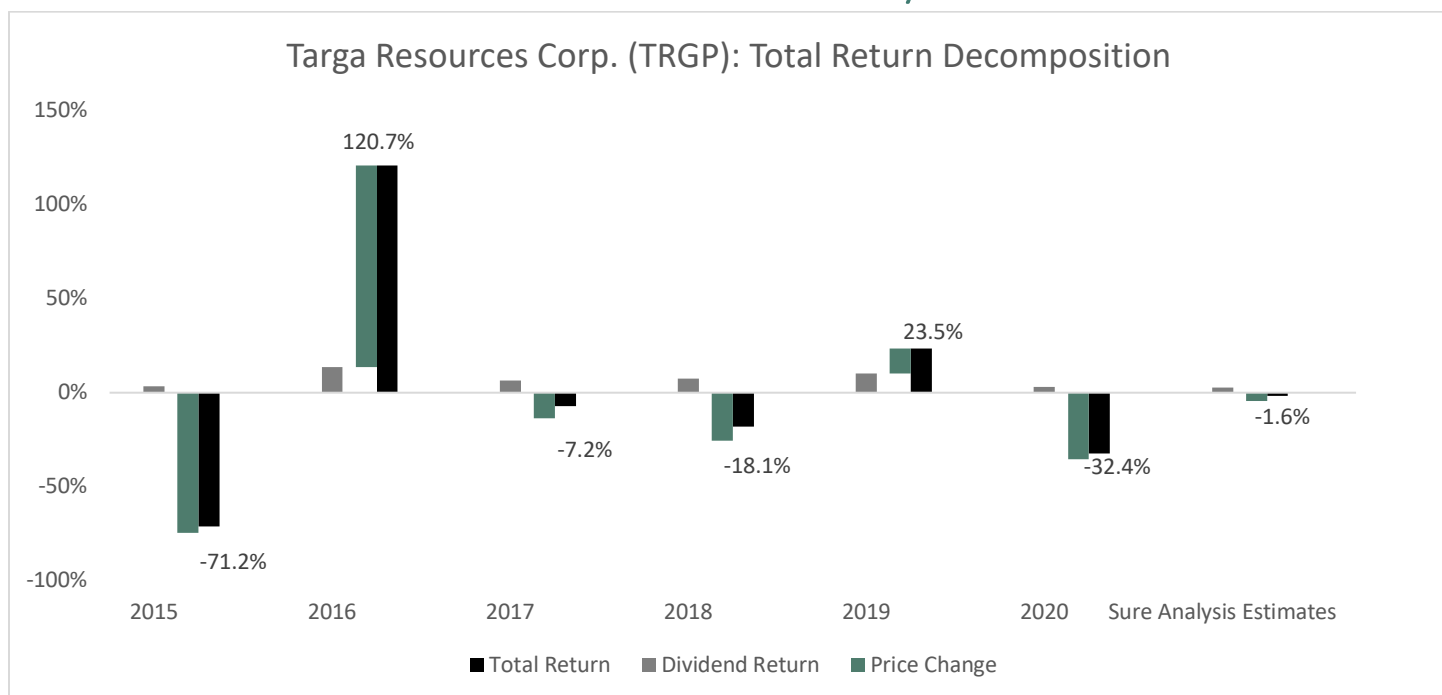
| Year   | 2011  | 2012  | 2013  | 2014  | 2015  | 2016 | 2017 | 2018  | 2019  | 2020  | 2021         | 2026         |
|--------|-------|-------|-------|-------|-------|------|------|-------|-------|-------|--------------|--------------|
| Payout | 23.8% | 28.9% | 26.6% | 26.5% | 33.9% | 136% | 118% | 89.7% | 89.3% | 24.0% | <b>26.9%</b> | <b>26.5%</b> |

Thanks to its industry position, Targa benefits from the integration of its assets and some economies of scale. While this is a competitive advantage, the volatile performance record reveals the vulnerability of the company to the gyrations of commodity prices, which are beyond its control. Targa is a risky security with a material debt load. The high leverage and the high operating and interest expenses of the company raise a red flag and help explain the decimation of the dividend in 2020. The -90% plunge of the stock in the first month of the pandemic in 2020 is a testament to the risk of the stock. Whenever the next downturn in the energy sector shows up, Targa will come under pressure.

## Final Thoughts & Recommendation

Thanks to the enthusiasm of the market over the recovery from the pandemic, Targa has rallied 170% in the last 12 months off an initial depressed level. The short-term momentum is positive for Targa. However, we expect the stock to offer a poor average annual return over the next five years due to its volatile performance and its extreme sensitivity to downturns in the energy sector. We rate the stock as a sell.

## Total Return Breakdown by Year



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## Income Statement Metrics

| Year                    | 2011  | 2012  | 2013  | 2014  | 2015  | 2016  | 2017  | 2018    | 2019    | 2020    |
|-------------------------|-------|-------|-------|-------|-------|-------|-------|---------|---------|---------|
| <b>Revenue</b>          | 6,995 | 5,679 | 6,315 | 8,617 | 6,659 | 6,691 | 8,815 | 10,484  | 8,671   | 8,260   |
| <b>Gross Profit</b>     | 775   | 809   | 906   | 1,273 | 1,177 | 1,010 | 1,099 | 1,430   | 1,581   | 2,290   |
| <b>Gross Margin</b>     | 11.1% | 14.2% | 14.3% | 14.8% | 17.7% | 15.1% | 12.5% | 13.6%   | 18.2%   | 27.7%   |
| <b>SG&amp;A Exp.</b>    | 136   | 140   | 152   | 148   | 162   | 187   | 203   | 257     | 281     | 255     |
| <b>D&amp;A Exp.</b>     | 181   | 198   | 272   | 351   | 645   | 758   | 810   | 816     | 972     | 865     |
| <b>Operating Profit</b> | 351   | 352   | 372   | 636   | 474   | 269   | 256   | 447     | 507     | 1,253   |
| <b>Operating Margin</b> | 5.0%  | 6.2%  | 5.9%  | 7.4%  | 7.1%  | 4.0%  | 2.9%  | 4.3%    | 5.8%    | 15.2%   |
| <b>Net Profit</b>       | 31    | 38    | 65    | 102   | 58    | (187) | 54    | 2       | (209)   | (1,554) |
| <b>Net Margin</b>       | 0.4%  | 0.7%  | 1.0%  | 1.2%  | 0.9%  | -2.8% | 0.6%  | 0.0%    | -2.4%   | -18.8%  |
| <b>Free Cash Flow</b>   | 47    | (155) | (631) | (0)   | 218   | 275   | (358) | (1,971) | (1,488) | 793     |
| <b>Income Tax</b>       | 27    | 37    | 48    | 68    | 40    | (101) | (397) | 6       | (88)    | (248)   |

## Balance Sheet Metrics

| Year                            | 2011  | 2012  | 2013  | 2014  | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   |
|---------------------------------|-------|-------|-------|-------|--------|--------|--------|--------|--------|--------|
| <b>Total Assets</b>             | 3,831 | 5,105 | 6,049 | 6,453 | 13,211 | 12,871 | 14,389 | 16,938 | 18,815 | 15,876 |
| <b>Cash &amp; Equivalents</b>   | 146   | 76    | 67    | 81    | 140    | 74     | 137    | 232    | 331    | 243    |
| <b>Accounts Receivable</b>      | 576   | 515   | 659   | 567   | 516    | 675    | 828    | 866    | 855    | 863    |
| <b>Inventories</b>              | 92    | 99    | 151   | 169   | 141    | 138    | 205    | 165    | 162    | 182    |
| <b>Goodwill &amp; Int. Ass.</b> | 1     | 681   | 653   | 592   | 2,227  | 1,864  | 2,422  | 2,030  | 1,735  | 1,382  |
| <b>Total Liabilities</b>        | 2,500 | 3,352 | 3,957 | 3,914 | 6,961  | 7,147  | 7,633  | 9,222  | 10,372 | 9,973  |
| <b>Accounts Payable</b>         | 604   | 571   | 656   | 528   | 521    | 691    | 1,001  | 1,201  | 955    | 834    |
| <b>Long-Term Debt</b>           | 1,567 | 2,475 | 2,989 | 3,068 | 5,938  | 4,881  | 5,053  | 6,660  | 7,784  | 7,725  |
| <b>Shareholder's Equity</b>     | 158   | 144   | 149   | 170   | 1,461  | 5,249  | 6,160  | 6,079  | 4,921  | 2,654  |
| <b>D/E Ratio</b>                | 9.91  | 17.18 | 20.09 | 18.07 | 4.06   | 0.93   | 0.82   | 1.05   | 1.58   | 2.91   |

## Profitability & Per Share Metrics

| Year                    | 2011   | 2012   | 2013   | 2014   | 2015   | 2016  | 2017  | 2018  | 2019  | 2020   |
|-------------------------|--------|--------|--------|--------|--------|-------|-------|-------|-------|--------|
| <b>Return on Assets</b> | 0.8%   | 0.9%   | 1.2%   | 1.6%   | 0.6%   | -1.4% | 0.4%  | 0.0%  | -1.2% | -9.0%  |
| <b>Return on Equity</b> | 20.3%  | 25.2%  | 44.5%  | 64.2%  | 7.1%   | -5.6% | 0.9%  | 0.0%  | -3.8% | -41.0% |
| <b>ROIC</b>             | 1.1%   | 1.1%   | 1.4%   | 1.9%   | 0.7%   | -1.6% | 0.5%  | 0.0%  | -1.4% | -10.4% |
| <b>Shares Out.</b>      | 42.4   | 42.3   | 42.2   | 42.1   | 56.0   | 184.7 | 217.6 | 232.1 | 232.5 | 229.2  |
| <b>Revenue/Share</b>    | 168.95 | 135.86 | 149.99 | 204.67 | 124.23 | 43.33 | 42.60 | 46.76 | 37.30 | 35.57  |
| <b>FCF/Share</b>        | 1.14   | -3.70  | -14.99 | -0.01  | 4.06   | 1.78  | -1.73 | -8.79 | -6.40 | 3.41   |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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