



# Entergy Corporation (ETR)

Updated March 19<sup>th</sup>, 2022 by Jonathan Weber

## Key Metrics

|                             |       |                                            |       |                                  |          |
|-----------------------------|-------|--------------------------------------------|-------|----------------------------------|----------|
| <b>Current Price:</b>       | \$109 | <b>5 Year CAGR Estimate:</b>               | 5.5%  | <b>Market Cap:</b>               | \$22B    |
| <b>Fair Value Price:</b>    | \$95  | <b>5 Year Growth Estimate:</b>             | 5.0%  | <b>Ex-Dividend Date:</b>         | 05/12/22 |
| <b>% Fair Value:</b>        | 115%  | <b>5 Year Valuation Multiple Estimate:</b> | -2.8% | <b>Dividend Payment Date:</b>    | 06/01/22 |
| <b>Dividend Yield:</b>      | 3.7%  | <b>5 Year Price Target</b>                 | \$121 | <b>Years Of Dividend Growth:</b> | 28       |
| <b>Dividend Risk Score:</b> | B     | <b>Retirement Suitability Score:</b>       | B     | <b>Last Dividend Increase:</b>   | 6.3%     |

## Overview & Current Events

Entergy Corporation is an electric utility company that engages in the generation and distribution of electric power. On top of that, Entergy also owns a smaller natural gas distribution business. Entergy is one of the largest nuclear power plant operators in the United States. The company's utility segment operates in Arkansas, Louisiana, Mississippi, and Texas, where the company serves a total of 2.7 million customers. Entergy Corporation was founded in 1913 and is headquartered in New Orleans, LA.

Entergy Corporation reported its fourth quarter earnings results on February 23. The company reported that its revenues totaled \$2.7 billion during the quarter, which represents an increase of 15% versus the previous year's quarter. The sales increase did not impact Entergy's profitability to a large degree, as margins compressed on a year over year basis, which offset some of the tailwinds from higher revenues.

Entergy's earnings-per-share totaled \$0.76 on an adjusted basis during the fourth quarter, which beat the analyst estimate but which was down sequentially due to seasonal patterns. Entergy's earnings-per-share came in around the midpoint of the guidance range for 2021, as actuals of \$6.02 were up by 6% compared to 2020. Entergy has announced it's expecting earnings-per-share to fall into a range of \$6.15 to \$6.45, which pencils out to a 5% increase at the midpoint of the guidance range, compared to 2021. Entergy also stated that the company expects further earnings-per-share growth in the coming years, with EPS forecasted to eventually hit \$7.10 in 2024, which would represent an annual growth rate of 6% in the 2023-2024 time frame.

## Growth on a Per-Share Basis

| Year                      | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022          | 2027          |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|---------------|
| <b>EPS</b>                | \$6.02 | \$4.96 | \$5.77 | \$5.81 | \$6.88 | \$5.19 | \$5.29 | \$5.39 | \$5.66 | \$6.02 | <b>\$6.30</b> | <b>\$8.04</b> |
| <b>DPS</b>                | \$3.32 | \$3.32 | \$3.32 | \$3.34 | \$3.42 | \$3.50 | \$3.58 | \$3.66 | \$3.74 | \$3.86 | <b>\$4.04</b> | <b>\$4.68</b> |
| <b>Shares<sup>1</sup></b> | 178    | 178    | 179    | 178    | 179    | 181    | 182    | 197    | 201    | 205    | <b>210</b>    | <b>230</b>    |

Entergy remained highly profitable during the last financial crisis, which is not surprising, as households still need electricity during difficult economic periods. Entergy has, however, not been able to grow its profits consistently; its earnings-per-share during fiscal 2019 were lower than the company's earnings-per-share during 2010.

Entergy's utility business, which is the much more profitable unit compared to EWC, should continue to grow throughout the coming years, as a rising customer count and inflation will allow for rising revenues. Entergy's nuclear power generation business, on the other hand, will continue to shrink, as additional nuclear power stations are shut down. The two reactors in the Indian Point nuclear power plant, for example, will both be shut down by the end of 2021. Shutting down these nuclear power plants will lead to lower revenue generation for this segment in the future, although that will not necessarily go hand in hand with lower earnings, as not all of Entergy's nuclear power plants are operating profitably. The costs for decommissioning Entergy's plants are reflected in the reserves that Entergy has built on its balance sheet for this purpose over the years. Entergy is forecasting that its earnings-per-share will grow meaningfully, by 5%-7% a year in the long run, but due to a weaker track record we are at the bottom of the range with our estimate.

<sup>1</sup> In Millions

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## Valuation Analysis

| Year      | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | Now  | 2027 |
|-----------|------|------|------|------|------|------|------|------|------|------|------|------|
| Avg. P/E  | 11.2 | 13.2 | 12.9 | 12.5 | 10.9 | 15.0 | 15.9 | 22.1 | 17.5 | 18.6 | 17.3 | 15.0 |
| Avg. Yld. | 4.9% | 5.1% | 4.5% | 4.6% | 4.6% | 4.5% | 4.3% | 3.1% | 3.7% | 3.4% | 3.7% | 3.9% |

Entergy's shares have come down since our last update, which is why Entergy is currently valued at around 17 times this year's expected net profits. This is still higher relative to how the company's shares were valued over most of the last decade, which is why we see shares as slightly overvalued today. We believe that Entergy would be fairly valued at an earnings multiple of around 15. Entergy's shares still offer a sizeable dividend yield of close to 4%.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

| Year   | 2012  | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  | 2022  | 2027  |
|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Payout | 55.1% | 66.9% | 57.5% | 57.4% | 49.7% | 67.4% | 67.7% | 67.9% | 66.1% | 64.1% | 64.1% | 58.2% |

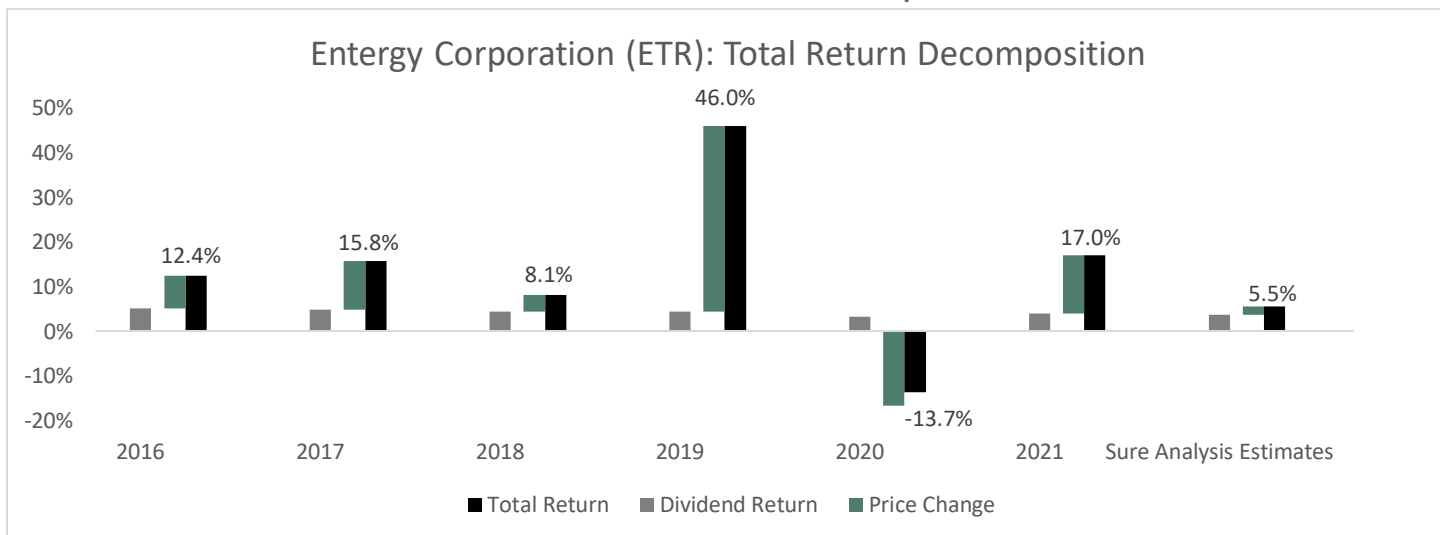
Entergy's dividend payout ratio has risen from roughly 50% one decade ago to more than 60% today. This is not a big surprise, as Entergy increased its dividend regularly during that time frame, whereas earnings-per-share did not move upwards meaningfully during those years. The dividend looks sustainable for now, and according to management, Entergy should be able to grow its earnings-per-share more regularly going forward, which will likely result in a stabilizing or even moderately declining payout ratio.

Entergy's recession performance was compelling during the last financial crisis, and it is likely that future economic downturns will not impact Entergy too much, either. The company has also fared quite well during the current pandemic. This makes Entergy a stock that could provide stability to an investors' portfolio during troubled times. Thanks to its multi-billion-dollar decommissioning fund for its nuclear plants, Entergy's balance sheet is looking solid.

## Final Thoughts & Recommendation

Entergy is an electricity-focused utility that also operates a shrinking nuclear power generation segment. Its growth track record is not too strong, but that was partially based on the impact of the ongoing wind-down of its nuclear power generation segment. The more promising electric utility segment should provide improved growth rates in 2022 and beyond. Shares trade above fair value today, which is why we rate Entergy a hold at current prices.

## Total Return Breakdown by Year



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## Income Statement Metrics

| Year             | 2012   | 2013   | 2014   | 2015   | 2016    | 2017    | 2018    | 2019    | 2020    | 2021    |
|------------------|--------|--------|--------|--------|---------|---------|---------|---------|---------|---------|
| Revenue          | 10,302 | 11,391 | 12,495 | 11,513 | 10,846  | 11,074  | 11,009  | 10,879  | 10,114  | 11,743  |
| Gross Profit     | 3,363  | 3,461  | 4,189  | 1,959  | 1,546   | 4,180   | 3,703   | 4,179   | 4,458   | 4,872   |
| Gross Margin     | 32.6%  | 30.4%  | 33.5%  | 17.0%  | 14.3%   | 37.7%   | 33.6%   | 38.4%   | 44.1%   | 41.5%   |
| D&A Exp.         | 1,772  | 2,012  | 2,128  | 2,117  | 2,123   | 2,079   | 2,041   | 2,182   | 2,258   | 2,243   |
| Operating Profit | 1,301  | 1,311  | 2,007  | (453)  | (815)   | 1,899   | 1,002   | 1,681   | 1,796   | 2,109   |
| Op. Margin       | 12.6%  | 11.5%  | 16.1%  | -3.9%  | -7.5%   | 17.1%   | 9.1%    | 15.4%   | 17.8%   | 18.0%   |
| Net Profit       | 868    | 731    | 960    | (157)  | (565)   | 425     | 863     | 1,258   | 1,407   | 1,119   |
| Net Margin       | 8.4%   | 6.4%   | 7.7%   | -1.4%  | -5.2%   | 3.8%    | 7.8%    | 11.6%   | 13.9%   | 9.5%    |
| Free Cash Flow   | (749)  | 367    | 1,233  | 297    | (1,046) | (1,378) | (1,886) | (1,815) | (2,467) | (4,121) |
| Income Tax       | 31     | 226    | 590    | (643)  | (817)   | 543     | (1,037) | (170)   | (122)   | 191     |

## Balance Sheet Metrics

| Year               | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   |
|--------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Total Assets       | 43,203 | 43,406 | 46,414 | 44,648 | 45,904 | 46,707 | 48,275 | 51,724 | 58,239 | 59,454 |
| Cash & Equivalents | 533    | 739    | 1,422  | 1,351  | 1,188  | 781    | 481    | 426    | 1,759  | 443    |
| Acc. Receivable    | 537    | 636    | 561    | 569    | 643    | 660    | 551    | 588    | 716    | 718    |
| Inventories        | 1,142  | 1,124  | 1,124  | 1,091  | 878    | 906    | 870    | 970    | 1,135  | 1,196  |
| Goodwill & Int.    | 377    | 377    | 377    | 377    | 377    | 377    | 377    | 377    | 377    | 377    |
| Total Liabilities  | 33,911 | 33,680 | 36,313 | 35,391 | 37,823 | 38,715 | 39,431 | 41,465 | 47,278 | 47,749 |
| Accounts Payable   | 1,217  | 1,173  | 1,166  | 1,072  | 1,286  | 1,452  | 1,496  | 1,500  | 2,739  | 2,610  |
| Long-Term Debt     | 13,435 | 13,643 | 13,884 | 13,820 | 15,248 | 16,654 | 18,111 | 19,820 | 23,997 | 27,082 |
| Total Equity       | 9,197  | 9,632  | 10,008 | 9,257  | 8,082  | 7,993  | 8,844  | 10,224 | 10,926 | 11,637 |
| LTD/E Ratio        | 1.45   | 1.40   | 1.37   | 1.49   | 1.89   | 2.08   | 2.05   | 1.93   | 2.19   | 2.31   |

## Profitability & Per Share Metrics

| Year             | 2012   | 2013  | 2014  | 2015  | 2016   | 2017   | 2018    | 2019   | 2020    | 2021    |
|------------------|--------|-------|-------|-------|--------|--------|---------|--------|---------|---------|
| Return on Assets | 2.1%   | 1.7%  | 2.1%  | -0.3% | -1.2%  | 0.9%   | 1.8%    | 2.5%   | 2.6%    | 1.9%    |
| Return on Equity | 9.6%   | 7.8%  | 9.8%  | -1.6% | -6.5%  | 5.3%   | 10.2%   | 13.2%  | 13.3%   | 9.9%    |
| ROIC             | 3.9%   | 3.2%  | 4.1%  | -0.7% | -2.4%  | 1.8%   | 3.3%    | 4.4%   | 4.3%    | 3.0%    |
| Shares Out.      | 178    | 178   | 179   | 178   | 179    | 181    | 182     | 197    | 201     | 205     |
| Revenue/Share    | 57.96  | 63.79 | 69.30 | 64.26 | 60.63  | 61.34  | 60.04   | 55.22  | 50.29   | 58.17   |
| FCF/Share        | (4.21) | 2.05  | 6.84  | 1.66  | (5.84) | (7.63) | (10.28) | (9.21) | (12.27) | (20.42) |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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