



# Oracle Corporation (ORCL)

Updated April 2<sup>nd</sup>, 2022 by Jonathan Weber

## Key Metrics

|                             |      |                                            |       |                                  |          |
|-----------------------------|------|--------------------------------------------|-------|----------------------------------|----------|
| <b>Current Price:</b>       | \$82 | <b>5 Year CAGR Estimate:</b>               | 8.0%  | <b>Market Cap:</b>               | \$221B   |
| <b>Fair Value Price:</b>    | \$77 | <b>5 Year Growth Estimate:</b>             | 8.0%  | <b>Ex-Dividend Date:</b>         | 04/07/22 |
| <b>% Fair Value:</b>        | 107% | <b>5 Year Valuation Multiple Estimate:</b> | -1.3% | <b>Dividend Payment Date:</b>    | 04/21/22 |
| <b>Dividend Yield:</b>      | 1.6% | <b>5 Year Price Target</b>                 | \$113 | <b>Years Of Dividend Growth:</b> | 12       |
| <b>Dividend Risk Score:</b> | B    | <b>Retirement Suitability Score:</b>       | C     | <b>Rating:</b>                   | Hold     |

## Overview & Current Events

Oracle is an information technology company that provides software, hardware, and services. Its offerings include applications, platforms, and infrastructure technologies (cloud software), hardware products such as servers, hardware-related software products (e.g., operating systems) and services such as consultation & education. Oracle was founded in 1977, is headquartered in Redwood City, CA.

Oracle reported its most recent quarterly results, for its fiscal third quarter, on March 10. The company announced that it generated revenues of \$10.5 billion during the quarter, which represents an increase of 4% year over year. Most of Oracle's revenue was generated by its cloud computing offerings, which continue to gain revenue share.

Oracle generated earnings-per-share of \$1.13 during the third quarter, which was up 1% on an organic basis versus the prior year's quarter, but which missed the consensus estimate slightly. In prior quarter, Oracle's earnings-per-share growth was higher mainly thanks to stronger margins, whereas earnings growth slowed down during the most recent quarter. In December 2021, Oracle announced that it would acquire healthcare technology company Cerner in a deal that values the target at \$28 billion. This will be an all-cash transaction, thus not be dilutive to current shareholders. The tender offer to acquire Cerner was extended in February, and again in March, due to regulators' scrutiny in regards to the deal. The current offer closing date is April 13, but there may be further extensions.

## Growth on a Per-Share Basis

| Year                      | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022          | 2027          |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|---------------|
| <b>EPS</b>                | \$2.46 | \$2.68 | \$2.87 | \$2.77 | \$2.61 | \$2.74 | \$3.05 | \$3.52 | \$3.85 | \$4.67 | <b>\$4.80</b> | <b>\$7.05</b> |
| <b>DPS</b>                | \$0.24 | \$0.30 | \$0.48 | \$0.51 | \$0.60 | \$0.64 | \$0.76 | \$0.81 | \$0.96 | \$1.04 | <b>\$1.28</b> | <b>\$1.80</b> |
| <b>Shares<sup>1</sup></b> | 4.91   | 4.65   | 4.46   | 4.34   | 4.13   | 4.14   | 4.05   | 3.50   | 3.10   | 2.90   | <b>2.70</b>   | <b>2.20</b>   |

Oracle recorded very compelling growth rates in the 2010-2014 time frame, but profits peaked in that year, and in the following years Oracle did not manage to grow its earnings-per-share further. This period was when Oracle had to refocus its operations, as the whole software industry was moving towards the megatrend of cloud computing. It looks like Oracle has successfully managed to direct its operations towards the cloud, as earnings growth accelerated again starting in 2018, while earnings-per-share hit a new record level during fiscal 2020, before the pandemic, while fiscal 2021 was even better, as Oracle did not feel any meaningful impact from the pandemic.

Oracle is not operating a cloud business as large as its peers Amazon or Microsoft, but it still is generating attractive growth in the markets it addresses. Infrastructure-as-a-Service, as well as Platform-as-a-Service, are markets that are growing at a fast pace, and should allow Oracle to maintain an attractive cloud computing growth rate going forward. Oracle Fusion ERP and Oracle's Autonomous Database are touted by management as future growth drivers due to compelling pricing and top-tier technology. Oracle is also positively impacted by rising margins, as the company managed to reduce its cost basis relative to the revenues that the company generates. Despite a high number of new shares being issued to employees and management, Oracle's share count has been declining in the past thanks to many billions of dollars that Oracle spends on share repurchases.

<sup>1</sup> In Billions

Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.



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## Valuation Analysis

| Year      | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | Now  | 2027 |
|-----------|------|------|------|------|------|------|------|------|------|------|------|------|
| Avg. P/E  | 12.0 | 12.0 | 12.5 | 15.1 | 14.8 | 15.0 | 15.4 | 14.5 | 13.8 | 16.9 | 17.1 | 16.0 |
| Avg. Yld. | 0.8% | 0.9% | 1.3% | 1.2% | 1.6% | 1.6% | 1.5% | 1.9% | 1.8% | 1.3% | 1.6% | 1.6% |

Oracle's share price has declined slightly since our last update, but shares are still trading above our fair value estimate. We would deem Oracle's shares fairly valued if they traded at 16 times net profits, but shares remain slightly above that level today. We believe that multiple changes will result in a small headwind to total returns going forward.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

| Year   | 2012 | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  | 2022  | 2027  |
|--------|------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Payout | 9.8% | 11.2% | 16.7% | 18.4% | 23.0% | 23.4% | 24.9% | 22.8% | 24.9% | 22.3% | 26.7% | 25.5% |

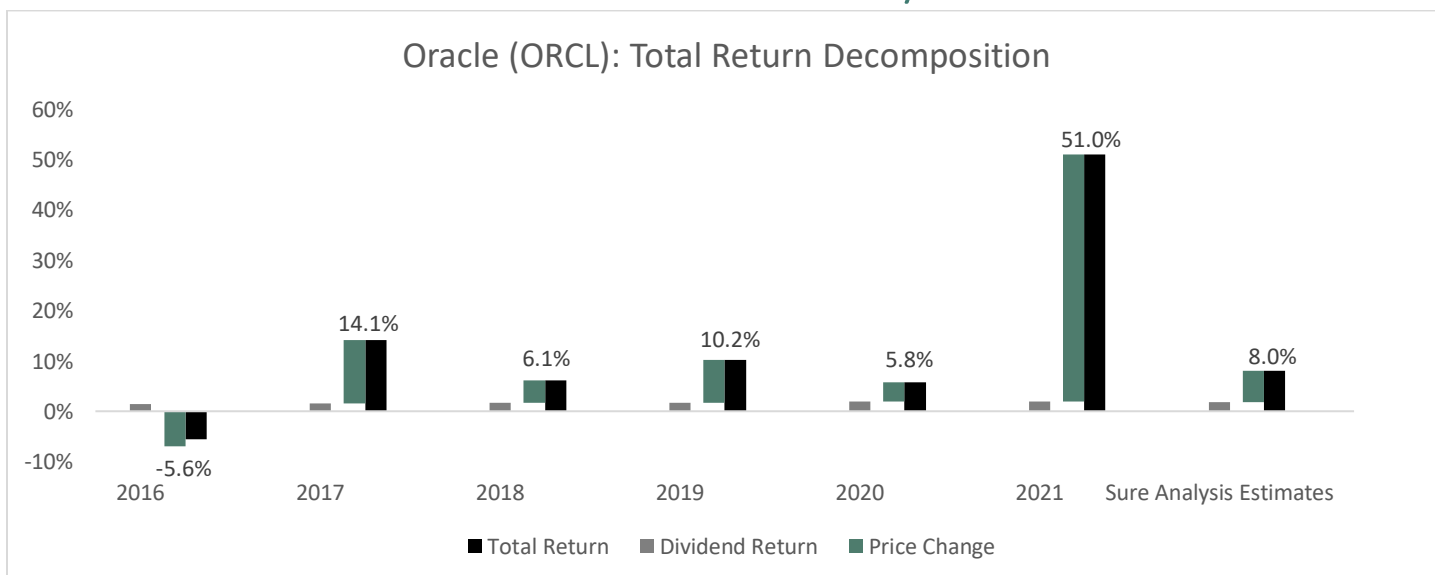
Oracle's dividend payout ratio was extremely low a decade ago, but since then the payout ratio has risen relatively consistently. At a payout ratio of less than 30%, the dividend is very manageable, and there is still a lot of room for further dividend increases. Due to the low payout ratio and the fact that the company was not impacted to a large degree during the last financial crisis, Oracle's dividend is rated very safe.

Oracle was not hurt during the last recession, and the coronavirus pandemic does not have a large impact on Oracle's business, either. Oracle has some size and scale advantages over smaller peers, although it is itself a smaller player versus peers such as Microsoft in the cloud computing industry. Thanks to strong market-wide growth rates, all companies in this field can grow at the same time, which eases competitive pressures.

## Final Thoughts & Recommendation

Oracle's shift towards cloud computing continues. Revenues have not been much of a growth tailwind in recent quarters, but thanks to strong cost controls and buybacks, Oracle's earnings-per-share continued to climb, although growth slowed down during Q3. Oracle hit a new record profit in 2021, and 2022 will most likely be even better. The Cerner acquisition provides for attractive potential in the healthcare space. Oracle's shares trade above our fair value, however, which is why we rate the stock a hold at current prices.

## Total Return Breakdown by Year



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## Income Statement Metrics

| Year             | 2012  | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  |
|------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Revenue          | 37121 | 37180 | 38275 | 38226 | 37047 | 37792 | 39383 | 39506 | 39068 | 40479 |
| Gross Profit     | 29126 | 29801 | 31039 | 30694 | 29568 | 30340 | 31323 | 31511 | 31130 | 32624 |
| Gross Margin     | 78.5% | 80.2% | 81.1% | 80.3% | 79.8% | 80.3% | 79.5% | 79.8% | 79.7% | 80.6% |
| SG&A Exp.        | 8116  | 8134  | 8605  | 8732  | 9039  | 9257  | 9715  | 9774  | 9275  | 8936  |
| D&A Exp.         | 2916  | 2931  | 2908  | 2861  | 2509  | 2451  | 2785  | 2919  | 2968  | 2916  |
| Operating Profit | 14057 | 14432 | 14983 | 14289 | 13104 | 13479 | 13904 | 14022 | 14202 | 15782 |
| Op. Margin       | 37.9% | 38.8% | 39.1% | 37.4% | 35.4% | 35.7% | 35.3% | 35.5% | 36.4% | 39.0% |
| Net Profit       | 9981  | 10925 | 10955 | 9938  | 8901  | 9452  | 3587  | 11083 | 10135 | 13746 |
| Net Margin       | 26.9% | 29.4% | 28.6% | 26.0% | 24.0% | 25.0% | 9.1%  | 28.1% | 25.9% | 34.0% |
| Free Cash Flow   | 13095 | 13574 | 14341 | 13189 | 12496 | 12105 | 13650 | 12891 | 11575 | 13752 |
| Income Tax       | 2981  | 2973  | 2749  | 2896  | 2541  | 2228  | 8837  | 1185  | 1928  | -747  |

## Balance Sheet Metrics

| Year              | 2012  | 2013  | 2014  | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   |
|-------------------|-------|-------|-------|--------|--------|--------|--------|--------|--------|--------|
| Total Assets      | 78327 | 81812 | 90266 | 110903 | 112180 | 134991 | 137851 | 108709 | 115438 | 131107 |
| Cash & Equiv.     | 14955 | 14613 | 17769 | 21716  | 20152  | 21784  | 21620  | 20514  | 37239  | 30098  |
| Acc. Receivable   | 6377  | 6049  | 6087  | 5618   | 5385   | 5300   | 5136   | 5134   | 5551   | 5409   |
| Inventories       | 158   | 240   | 189   | 314    | 212    | ---    | ---    | ---    | ---    | ---    |
| Goodwill & Int.   | 33018 | 33983 | 35789 | 40493  | 39533  | 50724  | 50425  | 49058  | 47507  | 46365  |
| Total Liabilities | 34240 | 36667 | 42819 | 61805  | 64390  | 80745  | 90978  | 86346  | 102721 | 125155 |
| Accounts Pay      | 438   | 419   | 471   | 806    | 504    | 599    | 529    | 580    | 637    | 745    |
| Long-Term Debt    | 16474 | 18494 | 24097 | 41958  | 43855  | 57909  | 60619  | 56167  | 71597  | 84245  |
| Total Equity      | 43688 | 44648 | 46878 | 48663  | 47289  | 53860  | 46372  | 21785  | 12717  | 5952   |
| LTD/E Ratio       | 0.38  | 0.41  | 0.51  | 0.86   | 0.93   | 1.08   | 1.31   | 2.58   | 5.63   | 14.2   |

## Profitability & Per Share Metrics

| Year             | 2012  | 2013  | 2014  | 2015  | 2016  | 2017  | 2018 | 2019  | 2020  | 2021   |
|------------------|-------|-------|-------|-------|-------|-------|------|-------|-------|--------|
| Return on Assets | 13.1% | 13.6% | 12.7% | 9.9%  | 8.0%  | 7.6%  | 2.6% | 9.0%  | 9.0%  | 11.2%  |
| Return on Equity | 23.9% | 24.7% | 23.9% | 20.8% | 18.6% | 18.7% | 7.2% | 32.5% | 58.8% | 152.5% |
| ROIC             | 17.1% | 17.6% | 16.2% | 12.2% | 9.7%  | 9.3%  | 3.3% | 11.9% | 12.4% | 15.8%  |
| Shares Out.      | 5.10  | 4.84  | 4.60  | 4.50  | 4.31  | 4.22  | 4.24 | 3.73  | 3.29  | 3.02   |
| Revenue/Share    | 7.29  | 7.68  | 8.31  | 8.49  | 8.61  | 8.96  | 9.29 | 10.59 | 11.86 | 13.39  |
| FCF/Share        | 2.57  | 2.80  | 3.11  | 2.93  | 2.90  | 2.87  | 3.22 | 3.45  | 3.51  | 4.55   |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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