## Albemarle Corporation (ALB)

Updated May $6^{\text {th }}, 2022$ by Nathan Parsh Key Metrics

| Current Price: | $\$ 242$ | 5 Year CAGR Estimate: | $5.9 \%$ | Market Cap: | \$28 B |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Fair Value Price: | $\$ 194$ | 5 Year Growth Estimate: | $10.0 \%$ | Ex-Dividend Date: | 06/06/22 |
| \% Fair Value: | $125 \%$ | 5 Year Valuation Multiple Estimate: | $-4.4 \%$ | Dividend Payment Date: | 07/01/22 |
| Dividend Yield: | $0.7 \%$ | 5 Year Price Target | $\$ 312$ | Years Of Dividend Growth: | 27 |
| Dividend Risk Score: | A | Retirement Suitability Score: | C | Rating: | Hold |

Albemarle is the largest producer of lithium and second largest producer of bromine in the world. The two products account for nearly two-thirds of annual sales. Albemarle produces lithium from its salt brine deposits in the U.S. and Chile. The company has two joint ventures in Australia that also produce lithium. Albemarle's Chile assets offer a very low-cost source of lithium. The company operates in nearly 100 countries and is composed of four segments: Lithium \& Advanced Materials ( $49 \%$ of sales), Bromine Specialties ( $21 \%$ of sales), Catalysts ( $21 \%$ of sales) and Other ( $9 \%$ of sales). Albemarle produces annual sales of more than $\$ 5$ billion.
On May $4^{\text {th }}, 2022$, Albemarle released first quarter results for the period ending March $31^{\text {st }}, 2022$. Revenue grew $36.3 \%$ to $\$ 1.13$ billion, $\$ 100$ million better than expected. Adjusted earnings-per-share of $\$ 2.38$ compared very favorably to $\$ 1.10$ in the prior year and was $\$ 0.75$ above estimates.
Revenue for Lithium surged $97 \%$ to $\$ 550.3$ million, due to a $66 \%$ improvement in pricing and a $31 \%$ increase in volume due to higher customer demand. The company expects volume growth to be $20 \%$ to $30 \%$ for the year. Revenues for Bromine Specialties grew $28.2 \%$ to $\$ 359.6$ million as pricing added $25 \%$ and volume improved $3 \%$. Catalysts fell by $1.1 \%$ to $\$ 217.9$ million. This was a sequential improvement from the prior three quarters, where revenue fell $1.7 \%, 2.2 \%$, and $25 \%$, respectively. The company is conducting a strategic review of this segment and should provide an update in the next quarter.
Albemarle provided an outlook for 2022 as well, with the company expecting revenue of $\$ 5.2$ billion to $\$ 5.6$ billion, up from $\$ 4.2$ billion to $\$ 4.5$ billion previously. Adjusted earnings-per-share are now projected to be in a range of $\$ 9.25$ to $\$ 12.25$, up significantly from $\$ 5.65$ to $\$ 6.65$ previously. We have updated our forecast accordingly.

## Growth on a Per-Share Basis

| Year | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2027 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EPS | \$3.47 | \$4.90 | \$1.69 | \$3.00 | \$5.68 | \$3.90 | \$5.50 | \$6.04 | \$4.12 | \$4.05 | \$10.75 | \$17.31 |
| DPS | \$0.80 | \$0.96 | \$1.10 | \$1.15 | \$1.22 | \$1.27 | \$1.33 | \$1.47 | \$1.54 | \$1.56 | \$1.58 | \$2.43 |
| Shares ${ }^{1}$ | 89 | 80 | 78 | 112 | 113 | 111 | 106 | 106 | 106 | 117 | 117 | 117 |

Albemarle has experienced somewhat erratic earnings-per-share performance over the last decade. The company also saw a 19\% decrease in earnings-per-share during the last recession, before making a new high in 2010. Albemarle has experienced steep drops in profitability in several other years (2012, 2014, 2017 and 2020). Earnings-per-share are up less than $2 \%$ over the last decade. Looking at just the last five years, that growth rate reaches nearly $10 \%$. We believe that the company can continue to grow earnings-per-share at a rate of $10 \%$ annually through 2027 due to its leadership positions in the areas of lithium and bromine. Higher demand following a recovery from the COVID-19 pandemic should allow for outsized growth from a low base in 2021 as well.
After increasing its dividend $1.3 \%$ for the dividend paid April $1^{\text {st }}, 2021$, Albemarle has now increased its dividend for 27 consecutive years. Dividends have grown by an average rate of $4.2 \%$ over the last ten years.

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Valuation Analysis

| Year | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | Now | $\mathbf{2 0 2 7}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Avg. P/E | 17.2 | 13.1 | 38.0 | 17.8 | 13.0 | 29.5 | 15.6 | 14.4 | 25.1 | 57.7 | $\mathbf{2 2 . 5}$ | $\mathbf{1 8 . 0}$ |
| Avg. YId. | $1.3 \%$ | $1.5 \%$ | $1.7 \%$ | $2.1 \%$ | $1.7 \%$ | $1.1 \%$ | $1.3 \%$ | $2.0 \%$ | $1.7 \%$ | $0.7 \%$ | $\mathbf{0 . 7 \%}$ | $\mathbf{0 . 8 \%}$ |

Shares of Albemarle have increased $\$ 51$, or $26.7 \%$, since our February $18^{\text {th }}, 2022$, report. Based on the current share price and updated guidance for 2022, the stock has a price-to-earnings ratio of 22.5 . Over the last decade, Albemarle has traded with an average price-to-earnings ratio of 24.1. We feel a valuation of 18 times earnings is a fair starting point given the quality of the company and its leadership position in its industry. If the stock were to trade with this target by 2027, then valuation would reduce annual returns by $4.4 \%$ over this time period.

Safety, Quality, Competitive Advantage, \& Recession Resiliency

| Year | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Payout | $23 \%$ | $20 \%$ | $65 \%$ | $38 \%$ | $21 \%$ | $33 \%$ | $21 \%$ | $24 \%$ | $37 \%$ | $39 \%$ | $\mathbf{1 5 \%}$ |

Albemarle's earnings-per-share declined almost $20 \%$ from 2008 to 2009 . The company has also had wild swings in profitability in recent years. Therefore, the company cannot be considered recession-proof. We should note that despite the decreases in earnings, Albemarle's dividend payout ratio has only exceeded $50 \%$ once over the last ten years. A key competitive advantage of Albemarle is that it ranks as the largest producer of lithium in the world. The metal is used in batteries for electric cars, pharmaceuticals, airplanes, mining and other applications. Albemarle is also a top producer of Bromine, which is used in the electronics, construction and automotive industries. The company possesses a size and scale that others cannot match.

## Final Thoughts \& Recommendation

After first quarter earnings, Albemarle is now projected to return $5.9 \%$ annually through 2027, compared to our prior estimate of a negative return of $0.3 \%$. This expected return is based on earnings growth of $10 \%$ and a small dividend yield that are partially offset by a mid-single-digit headwind from multiple contraction. We remain enthused by Albemarle's leadership position in its industry as well as several long-term growth prospects that the company possess, but the valuation still remains elevated. We have raised our five-year price target $\$ 134$ to $\$ 312$ due to revised guidance and now rate Albemarle as a hold due to projected returns.


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Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.

## Albemarle Corporation (ALB)

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Income Statement Metrics

| Year | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Revenue | 2,519 | 2,394 | 2,446 | 2,826 | 2,677 | 3,072 | 3,375 | 3,589 | 3,129 | 3,328 |
| Gross Profit | 899 | 850 | 771 | 860 | 970 | 1,106 | 1,217 | 1,258 | 995 | 998 |
| Gross Margin | $35.7 \%$ | $35.5 \%$ | $31.5 \%$ | $30.4 \%$ | $36.2 \%$ | $36.0 \%$ | $36.1 \%$ | $35.0 \%$ | $31.8 \%$ | $30.0 \%$ |
| SG\&A Exp. | 308 | 158 | 355 | 300 | 354 | 450 | 446 | 533 | 430 | 441 |
| D\&A Exp. | 99 | 107 | 104 | 260 | 226 | 197 | 201 | 213 | 232 | 254 |
| Operating Profit | 511 | 610 | 327 | 471 | 536 | 572 | 701 | 666 | 506 | 502 |
| Operating Margin | $20.3 \%$ | $25.5 \%$ | $13.4 \%$ | $16.7 \%$ | $20.0 \%$ | $18.6 \%$ | $20.8 \%$ | $18.6 \%$ | $16.2 \%$ | $15.1 \%$ |
| Net Profit | 312 | 413 | 133 | 335 | 644 | 55 | 694 | 533 | 376 | 124 |
| Net Margin | $12.4 \%$ | $17.3 \%$ | $5.5 \%$ | $11.8 \%$ | $24.0 \%$ | $1.8 \%$ | $20.6 \%$ | $14.9 \%$ | $12.0 \%$ | $3.7 \%$ |
| Free Cash Flow | 208 | 278 | 382 | 133 | 539 | $(14)$ | $(154)$ | $(132)$ | $(52)$ | $(609)$ |
| Income Tax | 80 | 134 | 18 | 11 | 96 | 432 | 145 | 88 | 54 | 29 |

Balance Sheet Metrics

| Year | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Total Assets | 3,437 | 3,585 | 5,223 | 9,598 | 8,161 | 7,751 | 7,582 | 9,861 | 10,451 | 10,974 |
| Cash \& Equivalents | 478 | 477 | 2,490 | 214 | 2,270 | 1,137 | 555 | 613 | 747 | 439 |
| Accounts Receivable | 379 | 447 | 385 | 398 | 486 | 534 | 606 | 613 | 531 | 557 |
| Inventories | 428 | 436 | 358 | 440 | 450 | 593 | 701 | 769 | 750 | 813 |
| Goodwill \& Int. Ass. | 371 | 372 | 287 | 1,844 | 1,895 | 2,032 | 1,953 | 1,933 | 2,015 | 1,907 |
| Total Liabilities | 1,505 | 1,842 | 3,734 | 6,197 | 4,219 | 3,933 | 3,823 | 5,767 | 5,982 | 5,169 |
| Accounts Payable | 173 | 208 | 232 | 240 | 282 | 419 | 523 | 574 | 483 | 648 |
| Long-Term Debt | 699 | 1,079 | 2,934 | 3,817 | 2,369 | 1,837 | 1,705 | 3,050 | 3,572 | 2,394 |
| Shareholder's Equity | 1,834 | 1,627 | 1,359 | 3,254 | 3,795 | 3,675 | 3,585 | 3,932 | 4,268 | 5,625 |
| LTD/E Ratio | 0.38 | 0.66 | 2.16 | 1.17 | 0.62 | 0.50 | 0.48 | 0.78 | 0.84 | 0.43 |

Profitability \& Per Share Metrics

| Year | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Return on Assets | $9.4 \%$ | $11.8 \%$ | $3.0 \%$ | $4.5 \%$ | $7.2 \%$ | $0.7 \%$ | $9.0 \%$ | $6.1 \%$ | $3.7 \%$ | $1.2 \%$ |
| Return on Equity | $18.2 \%$ | $23.9 \%$ | $8.9 \%$ | $14.5 \%$ | $18.3 \%$ | $1.5 \%$ | $19.1 \%$ | $14.2 \%$ | $9.2 \%$ | $2.5 \%$ |
| ROIC | $12.3 \%$ | $15.2 \%$ | $3.7 \%$ | $5.8 \%$ | $9.5 \%$ | $0.9 \%$ | $12.5 \%$ | $8.5 \%$ | $4.9 \%$ | $1.5 \%$ |
| Shares Out. | 89 | 80 | 78 | 112 | 113 | 111 | 106 | 106 | 106 | 117 |
| Revenue/Share | 28.03 | 28.39 | 30.92 | 25.34 | 23.64 | 27.34 | 30.83 | 33.76 | 29.29 | 28.56 |
| FCF/Share | 2.31 | 3.29 | 4.83 | 1.19 | 4.76 | $(0.12)$ | $(1.41)$ | $(1.25)$ | $(0.48)$ | $(5.23)$ |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

## Disclaimer

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[^0]:    ${ }^{1}$ In millions of shares
    Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.

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