



# Allstate Corporation (ALL)

Updated May 13<sup>th</sup>, 2022 by Quinn Mohammed

## Key Metrics

<b>Current Price:</b>	\$128	<b>5 Year CAGR Estimate:</b>	3.3%	<b>Market Cap:</b>	\$36 B
<b>Fair Value Price:</b>	\$96	<b>5 Year Growth Estimate:</b>	6.5%	<b>Ex-Dividend Date<sup>1</sup>:</b>	06/03/2022
<b>% Fair Value:</b>	134%	<b>5 Year Valuation Multiple Estimate:</b>	-5.6%	<b>Dividend Payment Date<sup>2</sup>:</b>	07/01/2022
<b>Dividend Yield:</b>	2.7%	<b>5 Year Price Target</b>	\$131	<b>Years of Dividend Growth:</b>	10
<b>Dividend Risk Score:</b>	D	<b>Retirement Suitability Score:</b>	D	<b>Rating:</b>	Hold

## Overview & Current Events

Allstate Corporation is an insurance company that offers property and casualty insurance to its customers. The company also sells life, accident, and health insurance products. Its segments include Allstate Protection, Service Businesses, Allstate Life, Allstate Benefits, Allstate Annuities, etc. Allstate's insurance brands include Allstate, Encompass, and Esurance. Allstate Corporation was founded in 1931 and the company is headquartered in Northbrook, IL. Allstate is currently trading with a market capitalization of \$36 billion.

Allstate Corporation reported first quarter 2022 results on May 4<sup>th</sup>, for the period ending March 31<sup>st</sup>, 2022. The company reported consolidated revenue of \$12.3 billion for the quarter, a 1% year-over-year decrease. Property and casualty insurance premiums totaled \$10.98 billion, up 6.5% from \$10.31 billion from the same period a year ago. Adjusted net income per share of \$2.58 was a 58% decline from \$6.11 a year ago, due to higher auto accident frequency and increased inflation, unfavorable prior year reserve reestimates and lower net investment income.

Total policies in force continue to increase YoY, from 183 million to 190 million, a 4% increase. The annual adjusted net income return on common shareholder's equity was 12.8%, 10.4 points lower than last year's 23.2%. The company returned more than \$1 billion to shareholders through dividends and share repurchases in Q1 2022. Book value per share decreased 6.3% YoY to \$75.95.

## Growth on a Per-Share Basis

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2027
<b>EPS</b>	\$4.34	\$5.70	\$5.42	\$5.21	\$4.89	\$6.71	\$8.86	\$10.43	\$14.29	\$13.48	<b>\$9.10</b>	<b>\$12.47</b>
<b>DPS</b>	\$0.88	\$1.00	\$1.12	\$1.18	\$1.29	\$1.45	\$1.84	\$2.00	\$2.16	\$3.24	<b>\$3.40</b>	<b>\$4.34</b>
<b>Shares<sup>3</sup></b>	479.0	449.0	418.0	381.0	366.0	355.0	342.0	326.0	314.0	280.6	<b>275.0</b>	<b>250.0</b>

Allstate's profits took a large hit during the last financial crisis. Earnings once peaked in 2006 at \$7.67 and continued to drop for several years before bottoming out in 2011, more than 80% below the peak that was hit five years earlier. Since then, profits have recovered, though, and have risen to new record highs since 2018, and through to 2020. The last year fell just short of its 2020 high, and we forecast a further reduction in EPS in 2022. From here on out we estimate ALL can produce 6.5% annualized earnings growth in the near term.

The insurance industry is not a high-growth industry, nevertheless, Allstate has managed to grow earnings successfully over the long-term, with ebbs and flows over certain time periods. Higher contract volumes are a good indicator for the company's near-term growth. Allstate would benefit from rising interest rates, as this allows the company to deploy the insurance float more profitably, which should bolster profit growth as well. The company has very successfully reduced its share count throughout the last decade. It is likely that share repurchases will remain a key factor for earnings-per-share growth going forward as well. In the last 12 months, the company has repurchased 9.2% of common shares outstanding. The company is focused on returning value directly to shareholders.

<sup>1</sup> Estimate based on last year's date

<sup>2</sup> Estimate based on last year's date

<sup>3</sup> in millions.

*Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.*



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## Valuation Analysis

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	Now	2027
Avg. P/E	8.2	8.7	11	12.6	13.8	13.1	10.3	13.5	7.5	9.2	<b>14.0</b>	<b>10.5</b>
Avg. Yld.	3.1%	1.5%	1.9%	1.8%	1.9%	1.6%	2.2%	1.9%	2.1%	2.2%	<b>2.7%</b>	<b>3.3%</b>

Allstate Corporation trades at 14.0 times this year's expected net earnings right now. This is 30% above the 10-year average PE of 10.8. We believe that shares are fairly overvalued right here, which implies a valuation headwind. Allstate's dividend yield is slightly above that of the broad market at 2.7% and is elevated in comparison to its average historical yield of 2.0%.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

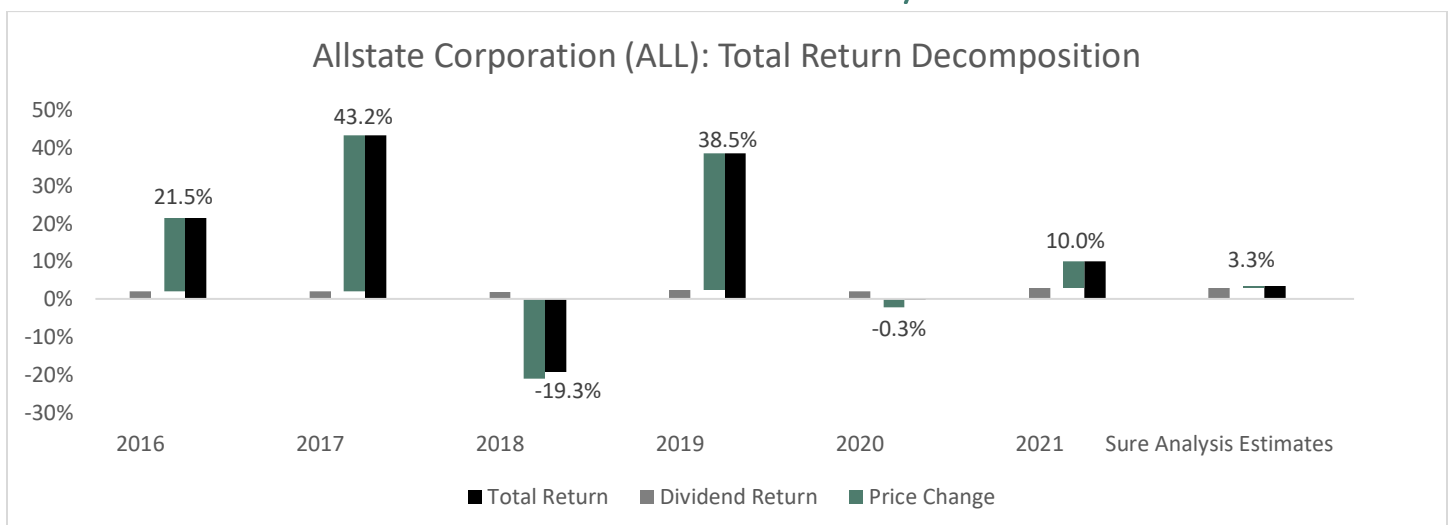
Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2027
Payout	20%	18%	21%	23%	26%	22%	21%	19%	15%	24%	<b>37%</b>	<b>35%</b>

Allstate saw its profits shrink considerably during the last financial crisis, which is why the company cut its dividend during those troubled times. The dividend was cut from 2008 to 2009 as well as from 2009 to 2010. The dividend payout ratio is quite low, though, and there have been no cuts to earnings estimates for the company due to the coronavirus pandemic. Allstate even provided a Shelter-in-Place Payback of over \$900 million to customers since they are driving less due to social distancing, and adjusted net income is still growing significantly. The risk of another dividend cut during the next couple of years is relatively low. Allstate does not have strong recession performance; its profits declined massively, and it took the company until 2018 to breach its earnings-per-share record that the company set in 2006. Allstate is thus not a resilient investment. Allstate is highly reliant on auto insurance, which is responsible for more than 50% of revenues. Shifts towards more autonomous driving or ride sharing could thus turn into a headwind in the distant future.

## Final Thoughts & Recommendation

Allstate is one of the largest American insurers and a very shareholder friendly company. We are forecasting total annualized returns of 3.3% in the intermediate term, and the stock is trading at 132% fair value, thus it is fairly overvalued. As a result of this overvaluation, combined with the overt shareholder friendliness of the corporation, we rate ALL a hold.

## Total Return Breakdown by Year



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## Income Statement Metrics

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
<b>Revenue</b>	33,315	34,507	35,239	35,653	37,399	39,407	39,815	44,675	44,791	50,588
<b>SG&amp;A Exp.</b>						-217	468	114	-51	-644
<b>D&amp;A Exp.</b>	388	368	366	371	382	483	511	647	686	
<b>Net Profit</b>	2,306	2,280	2,850	2,171	1,877	3,554	2,160	4,847	5,576	1,599
<b>Net Margin</b>	6.9%	6.6%	8.1%	6.1%	5.0%	9.0%	5.4%	10.8%	12.4%	3.2%
<b>Free Cash Flow</b>	2,769	4,035	2,948	3,313	3,680	4,015	4,898	4,696	5,183	
<b>Income Tax</b>	1,000	1,116	1,386	1,111	877	995	468	1,242	1,383	1,289

## Balance Sheet Metrics

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
<b>Total Assets (\$B)</b>	126,947	123,520	108,479	104,656	108,610	112,422	112,249	119,950	125,987	99,440
<b>Cash &amp; Equivalents</b>	806	675	657	495	436	617	499	338	377	763
<b>Acc. Receivable</b>	13,818	12,858	13,955	14,062	14,342	14,707	15,719	15,683	15,699	18,388
<b>Goodwill &amp; Int.</b>	1,240	1,243	1,219	1,219	1,219	2,737	3,243	3,026	2,997	3,502
<b>Total Liab. (\$B)</b>	106,367	102,040	86,175	84,631	88,037	89,871	90,937	93,952	95,770	74,313
<b>Long-Term Debt</b>	6,057	6,201	5,140	5,124	6,347	6,350	6,451	6,631	7,825	7,976
<b>Total Equity</b>	20,580	20,700	20,558	18,279	18,827	20,805	19,382	23,750	28,247	23,209
<b>LTD/E Ratio</b>	0.29	0.29	0.23	0.26	0.31	0.28	0.30	0.26	0.26	0.32

## Profitability & Per Share Metrics

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
<b>Return on Assets</b>	1.8%	1.8%	2.5%	2.0%	1.8%	3.2%	1.9%	4.2%	4.5%	1.4%
<b>Return on Equity</b>	11.9%	11.0%	13.8%	11.2%	10.1%	17.9%	10.7%	22.5%	21.4%	6.2%
<b>ROIC</b>	9.1%	8.4%	10.3%	8.3%	7.2%	12.7%	7.6%	16.1%	15.8%	4.5%
<b>Shares Out.</b>	479.0	449.0	418.0	381.0	366.0	355.0	342.0	326.0	314.0	280.6
<b>Revenue/Share</b>	67.58	73.37	80.42	87.64	99.12	107.14	112.73	133.96	141.97	169.13
<b>FCF/Share</b>	5.62	8.58	6.73	8.14	9.75	10.92	13.87	14.08	16.43	

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.