



Cisco Systems Inc. (CSCO)

Updated May 21st, 2022 by Nathan Parsh

Key Metrics

Current Price:	\$43	5 Year CAGR Estimate:	10.7%	Market Cap:	\$178 B
Fair Value Price:	\$47	5 Year Growth Estimate:	6.0%	Ex-Dividend Date:	07/01/22 ¹
% Fair Value:	92%	5 Year Valuation Multiple Estimate:	1.6%	Dividend Payment Date:	07/27/22 ²
Dividend Yield:	3.5%	5 Year Price Target	\$62	Years Of Dividend Growth:	12
Dividend Risk Score:	B	Retirement Suitability Score:	B	Rating:	Buy

Overview & Current Events

Cisco Systems is the global leader in high performance computer networking systems. The company's routers and switches allow networks around the world to connect to each other through the internet. Cisco also offers data center, cloud, and security products. The company went public on February 16th, 1990. Today, Cisco employs more than 79,000 people and generates about \$51 billion in annual revenues.

On February 16th, 2022, Cisco announced a 2.7% dividend increase in the quarterly payment to \$0.38.

On May 18th, 2022, Cisco reported earnings results for the third quarter of fiscal year 2022 for the period ending April 30th, 2022. Revenue grew 0.3% to \$12.8 billion, but was \$500 million less than expected. Adjusted earnings-per-share of \$0.87 compared favorably to adjusted earnings-per-share of \$0.83 in the prior year and was \$0.01 above estimates.

Beginning with the first quarter of fiscal year 2022, Cisco has renamed its business segments. Secure Agile Networks, formerly known as Infrastructure, grew 4% while End-to-End Security, formerly known as Security, improved by 7%. Internet for the Future was up 6% and Optimized Application Experiences was higher 8%. Collaboration was once again the lone segment to decline, as revenue decreased 7%. By region, the Americas grew 5% while Europe/Middle East/Africa and Asia-Pacific/Japan/China were both lower by 6%. Total gross margins contracted 60 basis points to 63.3%. Deferred revenue grew 7% to \$22.3 billion. Cisco repurchased 5 million shares at an average price of \$54.20 during the quarter. The company remaining share repurchase authorization is \$17.6 billion, or 9.9% of the current market cap.

Cisco offered a revised outlook for fiscal year 2022 as well, with the company now expecting revenue growth of 2% to 3%, down from 5.5% to 6.5% and 5% to 7% previously. Adjusted earnings-per-share is now expected in a range of \$3.29 to \$3.37, compared to \$3.41 to \$3.46 and \$3.38 to \$3.45 previously. At the midpoint, this would be a 3.4% improvement from the prior year. We have updated our forecast accordingly.

Growth on a Per-Share Basis

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2027
EPS	\$1.85	\$2.02	\$2.06	\$2.21	\$2.36	\$2.39	\$2.60	\$3.10	\$3.21	\$3.22	\$3.33	\$4.46
DPS	\$0.28	\$0.62	\$0.72	\$0.80	\$0.94	\$1.10	\$1.32	\$1.40	\$1.44	\$1.46	\$1.52	\$2.03
Shares³	5298	5389	5107	5085	5029	4983	4670	4307	4243	4238	4170	4000

Between 2012 and 2021, Cisco's earnings increased at a rate of 6.4% per year. We reaffirm our expected growth rate of 6% due to a combination of improving margins and share repurchases offset by revenue weakness.

Cisco has increased its dividend for 12 consecutive years. For much of this time, shareholders have seen impressive dividend growth since the company instituted its dividend, though growth has slowed considerably over the past few years.

¹ Estimated ex-dividend date

² Estimated dividend payment date

³ Share count in millions

Disclosure: This analyst has a position in the security discussed in this research report.



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Valuation Analysis

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	Now	2027
Avg. P/E	9.7	10.3	11.3	12.3	11.5	13.3	15.1	16.1	15.5	17.2	12.9	14.0
Avg. Yld.	1.6%	3.0%	3.1%	2.9%	3.5%	3.5%	3.2%	2.7%	2.8%	2.6%	3.5%	3.3%

Shares of Cisco have declined \$13, or 23.2%, since our February 17th, 2022 report. The 2009 to 2010 time frame saw shares of Cisco trade with a well above average price-to-earnings multiple. Over the last decade, shares have traded with an average P/E of 13.2. Given the company's overall business performance of the past few years, growth in deferred revenue, and large cash balance coupled with near-term guidance, we have lowered our target P/E to 14 from 15. With shares trading at more than just under 13 times earnings, this implies a tailwind from multiple expansion. Reaching our valuation target would add 1.6% to annual returns through 2027.

Safety, Quality, Competitive Advantage, & Recession Resiliency

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2027
Payout	15%	30%	35%	36%	40%	46%	51%	45%	45%	45%	46%	46%

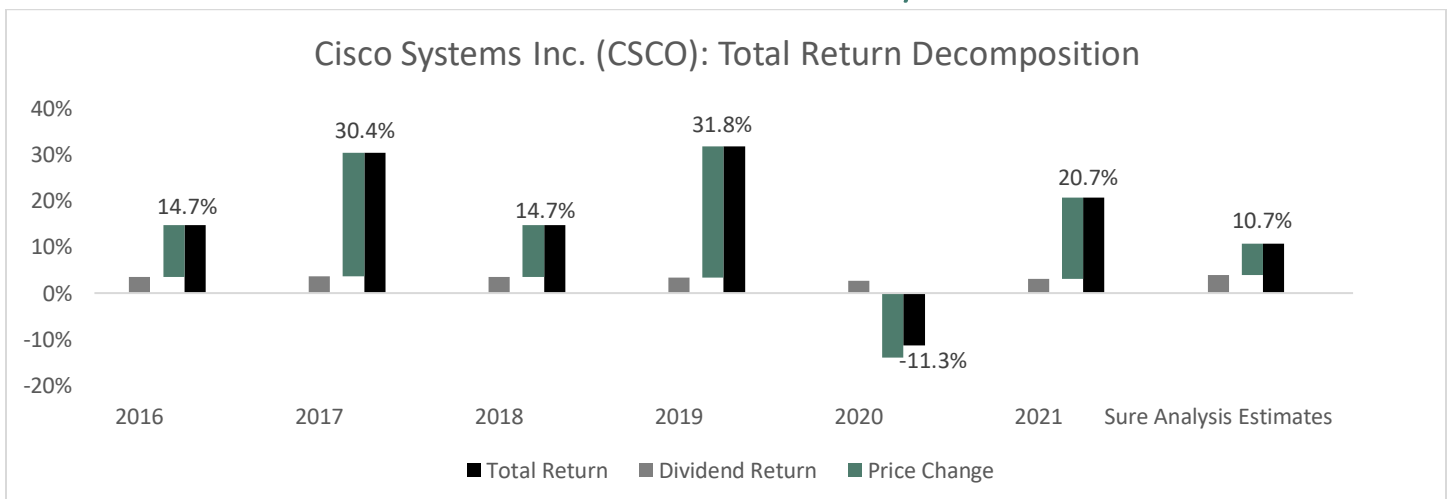
Cisco ended the third quarter of fiscal 2022 with \$20.1 billion in cash and equivalents. Given the cash on the balance sheet, it is likely that Cisco would be able to continue to pay a dividend even in the event of an extended recession.

With everything from computers to cell phones to buildings connected today, Cisco is in a prime position to capitalize on the Internet of Things. In fact, Cisco is responsible for 80% of all the data moved over the internet in the past 30 years. While Cisco continues to enjoy hardware dominance, the company is attempting to become more of a subscription services company. This should help create more predictable revenue streams. One such example of this effort is the Catalyst 9K switch. This switch is twice as fast as competing products and protects data and cloud networks.

Final Thoughts & Recommendation

Cisco Systems is projected to return 10.7% annually over the next five years, up from our prior estimate of 6.9%. Our estimated return stems from a 6% earnings growth rate, a 3.5% dividend yield, and a small contribution from multiple expansion. Cisco's quarter was mixed and the company lowered guidance for both revenue and earnings. That said, the selloff in the stock following the quarterly report seems overdone. We have lowered our five-year price target \$7 to \$62 due to revised guidance, but now view shares as a buy due to total return potential.

Total Return Breakdown by Year



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Income Statement Metrics

Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2021
Revenue	46061	48607	47142	49161	49247	48005	49330	51904	49301	49818
Gross Profit	28209	29440	27769	29681	30960	30224	30606	32666	31683	31894
Gross Margin	61.2%	60.6%	58.9%	60.4%	62.9%	63.0%	62.0%	62.9%	64.3%	64.0%
SG&A Exp.	11969	11802	11437	11861	11433	11177	11386	11398	11094	11411
D&A Exp.	2208	2460	2439	2442	2150	2286	2192	1897	1808	1862
Operating Profit	10369	11301	9763	11254	12928	12729	12667	14541	14101	13719
Op. Margin	22.5%	23.2%	20.7%	22.9%	26.3%	26.5%	25.7%	28.0%	28.6%	27.5%
Net Profit	8041	9983	7853	8981	10739	9609	110	11621	11214	10591
Net Margin	17.5%	20.5%	16.7%	18.3%	21.8%	20.0%	0.2%	22.4%	22.7%	21.3%
Free Cash Flow	10365	11734	11057	11325	12424	12912	12832	14922	14656	14762
Income Tax	2118	1244	1862	2220	2181	2678	12929	2950	2756	2671

Balance Sheet Metrics

Year	2011	2012	2013	2014	2015	2016	2017	2018	2019	2021
Total Assets (\$B)	91759	101191	105070	113373	121652	129818	108784	97793	94853	97497
Cash & Equivalents	9799	7925	6726	6877	7631	11708	8934	11750	11809	9175
Acc. Receivable	4369	5470	5157	5344	5847	5146	5554	5491	5472	5766
Inventories	1663	1476	1591	1627	1217	1616	1846	1383	1282	1559
Goodwill & Int.	18957	25322	27519	26845	29126	32305	34258	35730	35382	41787
Total Liabilities	40458	42063	48409	53666	58067	63681	65580	64222	56933	56222
Accounts Payable	859	1029	1032	1104	1056	1385	1904	2059	2218	2362
Long-Term Debt	16328	16211	20845	25354	28643	33717	25569	24666	14583	11526
Total Equity	51286	59120	56654	59698	63586	66137	43204	33571	37920	41275
LTD/E Ratio	0.32	0.27	0.37	0.42	0.45	0.51	0.59	0.73	0.38	0.28

Profitability & Per Share Metrics

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Return on Assets	9.0%	10.3%	7.6%	8.2%	9.1%	7.6%	0.1%	11.3%	11.6%	11.0%
Return on Equity	16.3%	18.1%	13.6%	15.4%	17.4%	14.8%	0.2%	30.3%	31.4%	26.7%
ROIC	12.2%	14.0%	10.3%	11.0%	12.1%	10.0%	0.1%	18.3%	20.3%	20.1%
Shares Out.	5298	5389	5107	5085	5029	4983	4670	4307	4243	4238
Revenue/Share	8.52	9.03	8.93	9.55	9.68	9.51	10.11	11.66	11.59	11.76
FCF/Share	1.92	2.18	2.09	2.20	2.44	2.56	2.63	3.35	3.45	3.48

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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