



# Qualcomm Inc (QCOM)

Updated May 1<sup>st</sup>, 2022 by Nate Parsh

## Key Metrics

<b>Current Price:</b>	\$140	<b>5 Year CAGR Estimate:</b>	16.5%	<b>Market Cap:</b>	\$156 B
<b>Fair Value Price:</b>	\$201	<b>5 Year Growth Estimate:</b>	7.0%	<b>Ex-Dividend Date:</b>	06/01/22
<b>% Fair Value:</b>	70%	<b>5 Year Valuation Multiple Estimate:</b>	7.5%	<b>Dividend Payment Date:</b>	06/23/22
<b>Dividend Yield:</b>	2.1%	<b>5 Year Price Target</b>	\$282	<b>Years Of Dividend Growth:</b>	20
<b>Dividend Risk Score:</b>	A	<b>Retirement Suitability Score:</b>	B	<b>Rating:</b>	Buy

## Overview & Current Events

“Quality Communications” was started in the living room of Dr. Irwin Jacobs in 1985. The company’s first product and service was a satellite used by long-haul trucking companies that could locate and message drivers. Qualcomm, as it is known today, develops and sells integrated circuits for use in voice and data communications. The chip maker receives royalty payments for its patents used in devices that are on 3G and 4G networks. Qualcomm has a current market capitalization of \$156 billion and should generate sales of more than \$44 billion this year.

On April 13<sup>th</sup>, 2022, Qualcomm increased its quarterly dividend 10.3% to \$0.75, marking the company’s 20<sup>th</sup> consecutive year of dividend growth.

On April 27<sup>th</sup>, 2022, Qualcomm announced results for the second quarter of fiscal year 2022 for the period ending March 31<sup>st</sup>, 2022 (the company’s fiscal year ends September 30<sup>th</sup>, 2022). Revenue surged 41.1% to \$11.2 billion, topping expectations by \$600 million. Adjusted earnings-per-share of \$3.21 compared very favorably to \$1.90 in the previous year and was \$0.29 ahead of estimates.

Revenues for Qualcomm CDMA Technologies, or QCT, grew 52% to \$9.5 billion. Handsets, Internet of Things, RF front-end, and Automotive grew 56%, 61%, 28%, and 41%, respectively. Qualcomm Technology Licensing, or QTL, was lower by 2% to \$1.6 billion. Qualcomm repurchased six million shares at an average price of \$159 during the quarter. Leadership eyes adjusted earnings-per-share of \$2.75 to \$2.95 for the third quarter, above consensus of \$2.59.

We have raised our adjusted earnings-per-share estimates to \$12.56 from \$10.74 due to the ongoing strength in the company’s main businesses.

## Growth on a Per-Share Basis

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2027
<b>EPS</b>	\$3.71	\$4.51	\$5.27	\$4.66	\$4.44	\$4.28	\$3.69	\$3.59	\$4.19	\$8.54	<b>\$12.56</b>	<b>\$17.62</b>
<b>DPS</b>	\$0.93	\$1.20	\$1.54	\$1.80	\$2.02	\$2.20	\$2.43	\$2.48	\$2.60	\$2.72	<b>\$3.00</b>	<b>\$4.21</b>
<b>Shares<sup>1</sup></b>	1706	1685	1669	1524	1476	1474	1470	1470	1130	1114	<b>1140</b>	<b>1050</b>

Qualcomm’s earnings-per-share declined almost 16% during the last recession. The company has grown earnings-per-share at a rate of 6.6% per year over the last decade. An agreement with Apple and Huawei, a lower share count and leadership in 5G should allow the company to grow in the coming years. We also believe that demand for 3G/4G/5G headsets will increase following a recovery from the COVID-19 pandemic. We are raising our earnings-per-share growth rate through 2027 to 7% from 6.6%. Applying the expected growth rate to our guidance for fiscal 2022 of \$12.56, Qualcomm could earn \$17.62 by fiscal 2027.

<sup>1</sup> In millions of shares

Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.



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## Valuation Analysis

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	Now	2027
Avg. P/E	15.9	14.2	14.3	14.5	12.1	13.7	16.6	18.6	21.0	15.1	<b>11.1</b>	<b>16.0</b>
Avg. Yld.	1.6%	1.9%	2.0%	2.7%	3.8%	3.8%	3.9%	3.8%	2.9%	2.1%	<b>2.1%</b>	<b>1.5%</b>

Shares of Qualcomm have decreased \$39, or 21.8%, since our February 4<sup>th</sup>, 2022 report. Based off of the earnings forecast for fiscal 2022, the stock trades with a price-to-earnings ratio of 11.1. Qualcomm's stock had an average price-to-earnings ratio of close to 15 for the last decade, but we feel that 16 times earnings is an appropriate valuation target given recent results and tailwinds from 5G. If the stock were to revert to our new P/E target by fiscal 2027, valuation would be a 7.5% tailwind to annual returns over this time period.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

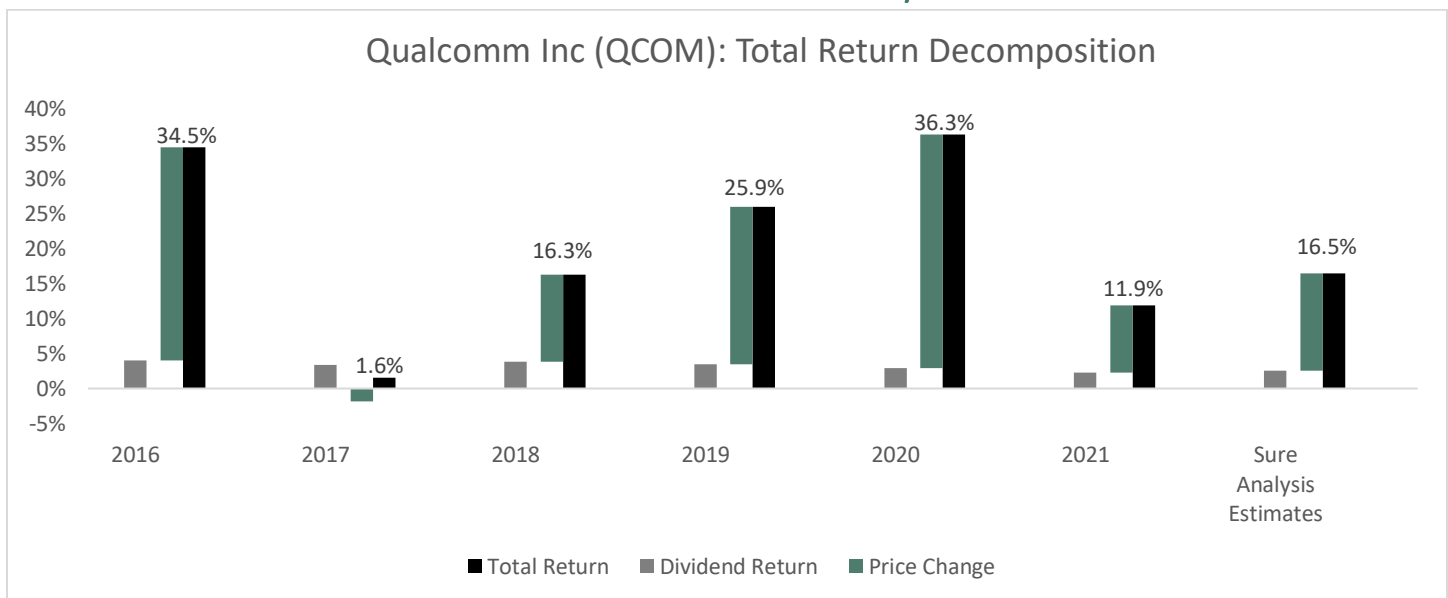
Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2027
Payout	25%	27%	29%	39%	46%	51%	67%	69%	62%	32%	<b>24%</b>	<b>24%</b>

Qualcomm earnings declined during the last recession and would likely do so in the event of the next one. While handheld devices have become a necessity amongst consumers, the company would likely see a decline in earnings-per-share due to their high costs. The components that Qualcomm produces are considered to be the best available, so phone makers will likely continue using the company's products in future iterations of their devices. This is especially true as 5G launches occur.

## Final Thoughts & Recommendation

After second quarter results, Qualcomm is projected to return 16.5% annually through fiscal 2027, up from 7.6% previously. Our expected return stems from a 7% earnings growth rate, a starting yield of 2.1%, and a high single-digit contribution from multiple expansion. Qualcomm experienced strong growth in its more important segment, with each individual business performing very well. We have raised our five-year price target \$41 to \$282 to reflect higher earnings estimates for the fiscal year. We now view shares of Qualcomm as a buy.

## Total Return Breakdown by Year



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## Income Statement Metrics

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
<b>Revenue</b>	19121	24866	26487	25281	23554	22258	22611	24273	23531	33,566
<b>Gross Profit</b>	12025	15046	15801	14903	13805	12466	12367	15674	14276	19,304
<b>Gross Margin</b>	62.9%	60.5%	59.7%	58.9%	58.6%	56.0%	54.7%	64.6%	60.7%	57.5%
<b>SG&amp;A Exp.</b>	2270	2518	2290	2344	2385	2658	2986	2195	2074	2,339
<b>D&amp;A Exp.</b>	897	1017	1150	1214	1428	1461	1561	1401	1393	1,582
<b>Operating Profit</b>	5682	7230	7550	5776	6495	2581	621	7667	6255	9,789
<b>Op. Margin</b>	29.7%	29.1%	28.5%	22.8%	27.6%	11.6%	2.7%	31.6%	26.6%	29.2%
<b>Net Profit</b>	6109	6853	7967	5271	5705	2445	-4964	4386	5198	9,043
<b>Net Margin</b>	31.9%	27.6%	30.1%	20.8%	24.2%	11.0%	-22.0%	18.1%	22.1%	26.9%
<b>Free Cash Flow</b>	4714	7730	7702	4512	7093	4311	3124	6399	4407	8,648
<b>Income Tax</b>	1279	1349	1244	1219	1131	543	5356	3095	521	1,231

## Balance Sheet Metrics

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
<b>Total Assets</b>	43012	45516	48574	50796	52359	65486	32718	32957	35594	41,240
<b>Cash &amp; Equivalents</b>	3807	6142	7907	7560	5946	35029	11777	11839	6707	7,116
<b>Acc. Receivable</b>	1418	2066	2362	1941	2194	3576	2667	1046	2687	2,214
<b>Inventories</b>	1030	1302	1458	1492	1556	2035	1693	1400	2598	3,228
<b>Goodwill &amp; Int.</b>	6855	6529	7068	9221	9179	10360	9453	8454	7976	8,704
<b>Total Liabilities</b>	9467	9429	9408	19382	20591	34740	31911	28048	29517	31,290
<b>Accounts Payable</b>	1298	1554	2183	1300	1858	1971	1825	1368	2248	2,750
<b>Long-Term Debt</b>	0	0	0	10969	11757	21893	16370	15933	15726	15,745
<b>Total Equity</b>	33523	36088	39169	31421	31778	30746	807	4909	6077	9,950
<b>LTD/E Ratio</b>	0.00	0.00	0.00	0.35	0.37	0.71	20.29	3.25	2.59	1.58

## Profitability & Per Share Metrics

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
<b>Return on Assets</b>	15.4%	15.5%	16.9%	10.6%	11.1%	4.1%	-10.1%	13.4%	15.2%	23.5%
<b>Return on Equity</b>	20.2%	19.7%	21.2%	14.9%	18.1%	7.8%	-31.5%	153.5%	94.6%	112.8%
<b>ROIC</b>	19.9%	19.7%	21.2%	12.9%	13.3%	5.1%	-14.2%	23.1%	24.4%	38.1%
<b>Shares Out.</b>	1706	1685	1669	1524	1476	1474	1470	1470	1130	1114
<b>Revenue/Share</b>	10.98	14.18	15.45	15.42	15.72	14.94	15.46	19.90	20.48	29.21
<b>FCF/Share</b>	2.71	4.41	4.49	2.75	4.74	2.89	2.14	5.25	3.84	7.53

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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