



# Thomson Reuters Corporation (TRI)

Updated May 3<sup>rd</sup>, 2022 by Quinn Mohammed

## Key Metrics

|                             |      |                                            |       |                                  |            |
|-----------------------------|------|--------------------------------------------|-------|----------------------------------|------------|
| <b>Current Price:</b>       | \$99 | <b>5 Year CAGR Estimate:</b>               | 2.6%  | <b>Market Cap:</b>               | \$49 B     |
| <b>Fair Value Price:</b>    | \$74 | <b>5 Year Growth Estimate:</b>             | 7.0%  | <b>Ex-Dividend Date:</b>         | 05/25/2022 |
| <b>% Fair Value:</b>        | 135% | <b>5 Year Valuation Multiple Estimate:</b> | -5.8% | <b>Payment Date:</b>             | 06/15/2022 |
| <b>Dividend Yield:</b>      | 1.8% | <b>5 Year Price Target</b>                 | \$103 | <b>Years of Dividend Growth:</b> | 29         |
| <b>Dividend Risk Score:</b> | B    | <b>Retirement Suitability Score:</b>       | D     | <b>Rating:</b>                   | Sell       |

## Overview & Current Events

Thomson Reuters Corporation is a global financial information and data solutions provider for businesses and professionals in the fields of finance, accounting, tax, and media. Thomson Reuters was created in 2008 when the Thomson Corporation purchased the British company Reuters Group. Thomson Reuters is cross listed in Toronto and New York, where it trades under the ticker TRI on both exchanges. Thomson Reuters is a rare example of an international company that trades on an American stock exchange and reports financial results in U.S. dollars. Accordingly, all figures referenced in this report are in USD and refer to the company's NYSE-listed common equity.

Thomson Reuters reported first quarter results on May 3<sup>rd</sup>, 2022 for the period ending March 31<sup>st</sup>, 2022. For the quarter, total company revenue was up 6% to \$1.67 billion. The majority of total revenues is recurring revenues (78%). The company produced adjusted EPS of \$0.66 per share, compared to adjusted EPS of \$0.58 in 2021. The increase is due primarily to higher adjusted EBITDA, as a result of growth in recurring and transaction revenues.

In February 2022, Thomson Reuters announced a 10% increase to the dividend to \$1.78 per share, which marked the 29<sup>th</sup> consecutive annual dividend increase.

As Thomson Reuters generates most of their revenue from selling information and software solutions electronically and on a subscription basis, the business has historically been resilient, and this resiliency has benefited them throughout the pandemic impact. Thomson Reuters reaffirmed their detailed outlook out to 2023, at which point they anticipate 5.8% total revenue growth. In 2022, they expect roughly 5.5% total revenue growth (up from 5% at prior guidance), with a 35% adjusted EBITDA margin, and \$1.3 billion free cash flow.

## Growth on a Per-Share Basis

| Year                      | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021    | 2022          | 2027          |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------------|---------------|
| <b>EPS</b>                | \$2.11 | \$1.54 | \$1.85 | \$2.13 | \$1.79 | \$2.51 | \$0.75 | \$3.11 | \$2.25 | \$11.50 | <b>\$2.45</b> | <b>\$3.44</b> |
| <b>DPS</b>                | \$1.28 | \$1.30 | \$1.32 | \$1.34 | \$1.36 | \$1.38 | \$1.39 | \$1.44 | \$1.52 | \$1.52  | <b>\$1.78</b> | <b>\$1.97</b> |
| <b>Shares<sup>1</sup></b> | 830.0  | 831.0  | 811.0  | 784.0  | 749.0  | 720.0  | 550.0  | 503.0  | 490.0  | 490.0   | <b>486.0</b>  | <b>450.0</b>  |

Just as the sale of Refinitiv to LSEG comes to completion, Thomson Reuters sets off on a two-year Change Program to become an operating company from a holding company, and to position themselves as a content-driven technology company rather than a content provider. The program will take 24 months and require roughly \$600 million in investments, but by 2023 should achieve organic revenue growth of around 5.8%, adjusted EBITDA margins of 39.5%, and free cash flow of \$1.95 billion. At the end of Q1 2022, they held roughly \$665 million in cash and cash equivalents to target acquisitions that strengthen the value proposition; and no debt maturities until 2023.

In addition, the company has made it clear that share repurchases are a priority, which will help drive earnings-per-share higher as well in the intermediate term. Finally, the large position in LSEG shares should prove fruitful as LSEG has a healthy track record of earnings growth. Between 2022 and 2027, we expect Thomson Reuters to grow its earnings-per-share by 7% annually.

<sup>1</sup> In millions

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## Valuation Analysis

| Year      | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | Now  | 2027 |
|-----------|------|------|------|------|------|------|------|------|------|------|------|------|
| Avg. P/E  | 13.5 | 24.4 | 21.8 | 23.9 | 29.9 | 23.2 | 64.4 | 8.9  | 33.1 | 15.3 | 40.4 | 30.0 |
| Avg. Yld. | 4.5% | 3.5% | 3.3% | 2.6% | 2.5% | 2.4% | 3.2% | 2.4% | 1.9% | 1.6% | 1.8% | 1.9% |

We see fair value for this stock at 30 times earnings and today, shares trade for 40.4 times estimated earnings, significantly higher than the 5-year average of 29.0 and 10-year average of 26.0. We therefore estimate a significant 5.8% headwind to total returns annually as the valuation moderates over time. We are forecasting mediocre dividend growth as the company is targeting a 50% to 60% dividend payout ratio, and they are projected to surpass this in 2022.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

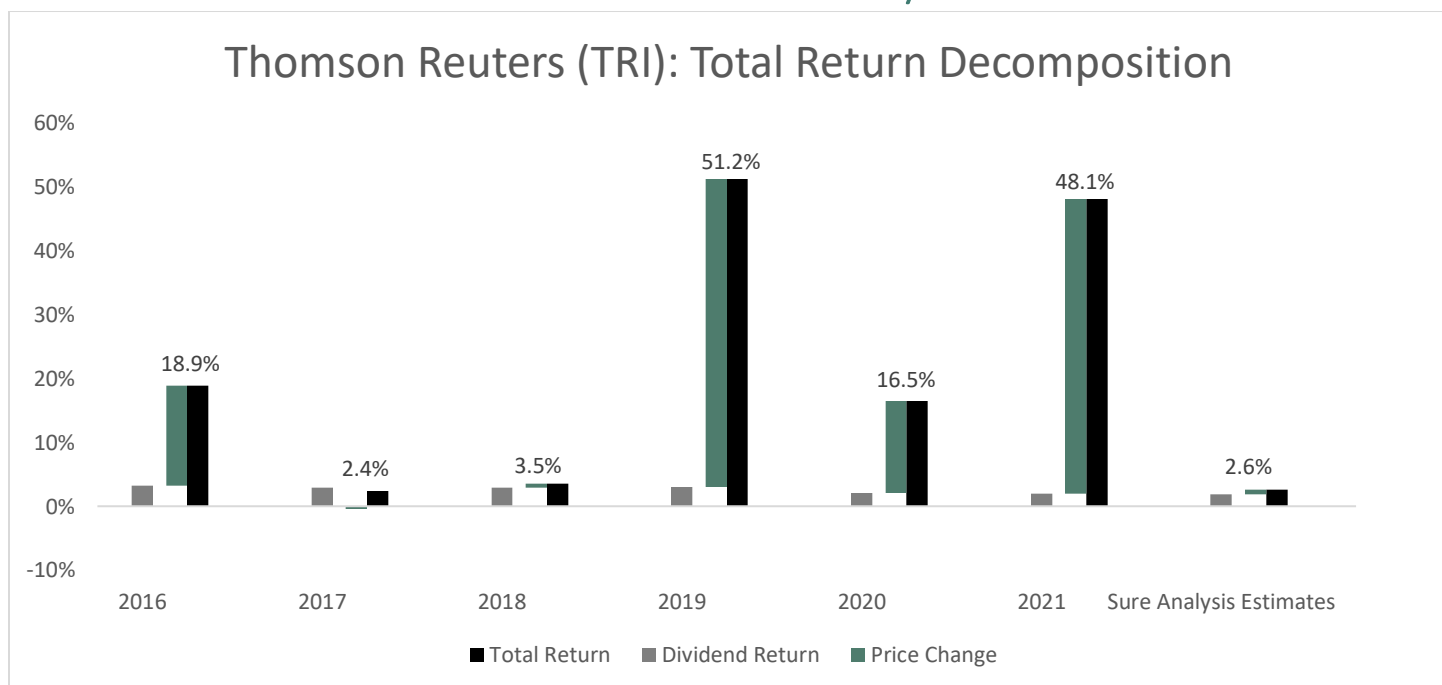
| Year   | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2027 |
|--------|------|------|------|------|------|------|------|------|------|------|------|------|
| Payout | 61%  | 84%  | 71%  | 63%  | 76%  | 55%  | 185% | 46%  | 68%  | 13%  | 73%  | 57%  |

Qualitatively, Thomson Reuters' strongest competitive advantage is its brand recognition, which provides it with strong pricing power in the competitive world of financial information. The company's payout ratio appears to be safe today, and we expect the 29-year annual dividend streak to continue. TRI was founded during the last recession, so it is difficult to know exactly how much its business was impacted. However, since 78% of revenues are subscription-based, the company has some built-in defense to the current pandemic.

## Final Thoughts & Recommendation

We see total returns for Thomson Reuters coming in at 2.6%, which is underwhelming, and entirely due to an expected negative unwinding of the valuation level. The expected results of the two-year Change Program are a net positive, but the stock today is already pricing in much of that benefit. We are maintaining our sell recommendation on Thomson Reuters given the unattractive valuation. Shares are trading at 135% of our fair value estimate.

## Total Return Breakdown by Year



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## Income Statement Metrics

| Year             | 2012   | 2013   | 2014   | 2015   | 2016   | 2017  | 2018  | 2019  | 2020  | 2021  |
|------------------|--------|--------|--------|--------|--------|-------|-------|-------|-------|-------|
| Revenue          | 13,132 | 12,702 | 12,607 | 11,257 | 11,166 | 5,297 | 5,501 | 5,906 | 5,984 | 6,348 |
| Gross Profit     | 7,781  | 7,327  | 7,626  | 6,832  | 6,566  | 2,844 | 2,805 | 3,475 | 3,715 |       |
| D&A Exp.         | 1,735  | 1,830  | 1,822  | 1,582  | 1,552  | 605   | 619   | 717   | 792   | 770   |
| Operating Profit | 2,606  | 1,502  | 2,454  | 1,520  | 1,410  | 1,034 | 775   | 1,199 | 1,919 | 1,242 |
| Op. Margin       | 19.8%  | 11.8%  | 19.5%  | 13.5%  | 12.6%  | 19.5% | 14.1% | 20.3% | 32.1% | 19.6% |
| Net Profit       | 1,989  | 137    | 1,909  | 1,255  | 3,098  | 1,395 | 3,933 | 1,564 | 1,122 | 5,689 |
| Net Margin       | 15.1%  | 1.1%   | 15.1%  | 11.1%  | 27.7%  | 26.3% | 71.5% | 26.5% | 18.8% | 89.6% |
| Free Cash Flow   | 1,694  | 1,099  | 1,446  | 1,887  | 2,079  | 1,510 | 1,486 | 197   | 1,241 | 1,286 |
| Income Tax       | 126    | 848    | 62     | 34     | -15    | -134  | 136   | -1198 | 71    | 1607  |

## Balance Sheet Metrics

| Year               | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   |
|--------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Total Assets       | 32,537 | 32,439 | 30,597 | 29,112 | 27,852 | 26,480 | 17,018 | 17,295 | 17,881 | 22,149 |
| Cash & Equivalents | 1,283  | 1,316  | 1,018  | 966    | 2,368  | 874    | 2,706  | 825    | 1,787  | 778    |
| Acc. Receivable    | 1,795  | 1,733  | 1,792  | 1,714  | 1,327  | 1,415  | 1,069  | 1,120  | 1,122  | 1,057  |
| Inventories        | 55     | 46     | 37     | 33     | 32     | 31     | 33     | 23     | 26     |        |
| Goodwill & Int.    | 26,044 | 26,383 | 25,056 | 23,781 | 21,534 | 21,815 | 9,308  | 10,271 | 10,233 | 10,093 |
| Total Liabilities  | 15,039 | 16,009 | 15,938 | 16,012 | 14,596 | 12,905 | 7,808  | 7,735  | 7,901  | 8,315  |
| Accounts Payable   | 461    | 406    | 411    | 282    | 311    | 307    | 326    | 265    | 217    | 1,363  |
| Long-Term Debt     | 7,231  | 8,066  | 8,110  | 8,424  | 7,389  | 7,026  | 3,216  | 3,255  | 3,772  | 3,786  |
| Total Equity       | 17,035 | 15,926 | 14,068 | 12,503 | 12,663 | 12,967 | 9,100  | 9,450  | 9,870  | 13,834 |
| LTD/E Ratio        | 0.42   | 0.50   | 0.57   | 0.67   | 0.58   | 0.54   | 0.35   | 0.34   | 0.38   | 0.27   |

## Profitability & Per Share Metrics

| Year             | 2012  | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  |
|------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Return on Assets | 6.1%  | 0.4%  | 6.1%  | 4.2%  | 10.9% | 5.1%  | 18.1% | 9.1%  | 6.4%  | 28.4% |
| Return on Equity | 11.9% | 0.8%  | 12.7% | 9.4%  | 24.6% | 10.9% | 35.6% | 16.9% | 11.6% | 48.0% |
| ROIC             | 8.1%  | 0.6%  | 8.1%  | 5.7%  | 14.7% | 6.8%  | 23.8% | 12.4% | 8.4%  | 36.3% |
| Shares Out.      | 830.0 | 831.0 | 811.0 | 784.0 | 749.0 | 720.0 | 550.0 | 503.0 | 490.0 | 490.0 |
| Revenue/Share    | 17.44 | 16.84 | 17.12 | 15.81 | 16.42 | 8.10  | 8.23  | 11.75 | 12.02 | 12.84 |
| FCF/Share        | 2.25  | 1.46  | 1.96  | 2.65  | 3.06  | 2.31  | 2.22  | 0.39  | 2.49  | 2.60  |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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