



# Kinder Morgan, Inc. (KMI)

Updated July 23<sup>rd</sup>, 2022 by Samuel Smith

## Key Metrics

<b>Current Price:</b>	\$17.7	<b>5 Year CAGR Estimate:</b>	9.8%	<b>Market Cap:</b>	\$39.3B
<b>Fair Value Price:</b>	\$18.9	<b>5 Year Growth Estimate:</b>	3.2%	<b>Ex-Dividend Date:</b>	07/29/22 <sup>1</sup>
<b>% Fair Value:</b>	94%	<b>5 Year Valuation Multiple Estimate:</b>	1.3%	<b>Dividend Payment Date:</b>	08/16/22 <sup>2</sup>
<b>Dividend Yield:</b>	6.3%	<b>5 Year Price Target</b>	\$22	<b>Years Of Dividend Growth:</b>	5
<b>Dividend Risk Score:</b>	D	<b>Retirement Suitability Score:</b>	B	<b>Rating:</b>	Buy

## Overview & Current Events

Kinder Morgan, Inc., in its current form, conducted its initial public offering on 2/10/11. Today, the company is among the largest energy companies in the U.S. It is engaged in storage and transportation of oil and gas, and other products. It owns an interest in or operates approximately 83,000 miles of pipelines and 144 terminals. Its pipelines transport natural gas, refined petroleum products, crude oil, carbon dioxide (CO<sub>2</sub>) and more. Kinder Morgan's transportation assets operate like a toll road, whereby the company receives a fee for its services, which generally avoids commodity price risk. Approximately 90% of Kinder Morgan's cash flow is fee-based.

On July 20<sup>th</sup>, 2022 Kinder Morgan reported its second-quarter financial results. Q2 net income attributable to KMI stood at \$635 million, compared to \$757 million net loss in the year-ago period. Distributable cash flow increased to \$1.18 billion from \$1.03 billion in the year-ago period. Adjusted earnings increased to \$621 million from \$516 million year-over-year. Revenue increased significantly by 63.5% to \$5.15 billion year-over-year. Meanwhile, KMI's natural gas transport volumes and total refined product volumes decreased 2% year-over-year, while crude and condensate pipeline volumes were also down by 6% year-over-year.

Furthermore, for the FY2022, Kinder Morgan continues to expect a net income attributable to KMI of \$2.5B and declare dividends of \$1.11 per share, distributable cash flow of \$4.7B, and adjusted EBITDA of \$7.2B and aims to end 2022 with a 4.3x net debt-to-adjusted EBITDA ratio. Finally, the management approved a \$0.2775 cash dividend for the second quarter.

## Growth on a Per-Share Basis

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2027
<b>DCFPS<sup>3</sup></b>	\$1.55	\$1.65	\$2.00	\$2.14	\$2.02	\$2.00	\$2.12	\$2.19	\$2.02	\$2.40	<b>\$2.22</b>	<b>\$2.60</b>
<b>DPS</b>	\$1.34	\$1.56	\$1.70	\$1.93	\$0.50	\$0.50	\$0.72	\$1.00	\$1.05	\$1.07	<b>\$1.11</b>	<b>\$1.30</b>
<b>Shares<sup>4</sup></b>	1036	1031	2125	2229	2230	2217	2216	2200	2200	2267	<b>2268</b>	<b>2200</b>

Kinder Morgan's biggest growth catalysts for the future are new pipeline and terminals projects. Natural gas is a compelling growth catalyst and continued to drive growth in the first half of this year. Natural gas is rapidly replacing coal, which gives Kinder Morgan a major advantage. Unfortunately for them, new pipeline projects face severe political headwinds for the foreseeable future so growth for the company will likely slow significantly.

The company plans to continue investing in growth projects and joint ventures in 2022 and they expect to fully fund it with internally generated cash flow without the need to access capital markets. For 2022, we expect Kinder Morgan to generate DCF per share of approximately \$2.22. The company grew its dividend by 1.9% in 2021 and analysts expect a \$1.11 per share dividend in 2022. We expect the company's DCF per share to increase steadily over the next half decade due to continued incremental growth projects and share repurchases.

<sup>1</sup> Estimate

<sup>2</sup> Estimate

<sup>3</sup> DCFPS stands for Distributable Cash Flow Per Share.

<sup>4</sup> In millions



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## Valuation Analysis

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	Now	2027
Avg P/DCF	22.8	21.8	21.2	7.0	10.3	9.0	8.8	9.0	4.9	7.3	<b>8.0</b>	<b>8.5</b>
Avg. Yld.	3.8%	4.3%	4.0%	12.9%	2.4%	2.8%	3.9%	5.1%	10.6%	6.2%	<b>6.3%</b>	<b>5.9%</b>

Since Kinder Morgan, Inc. became a publicly traded stock its valuation has fluctuated wildly. During the heyday of the oil and gas industry of 2011-2014, Kinder Morgan held a very high valuation, but when the oil and gas markets entered a downturn and Kinder Morgan cut its dividend, the stock valuation dramatically contracted. If energy prices remain elevated for an extended period of time, Kinder Morgan stock could return to its 10-year average valuation.

However, a more conservative view values KMI at a price-to-DCF ratio of 8.5 given the current uncertain oil and gas pricing environment with recession risks rising. This is a reasonable estimate of fair value now that Kinder Morgan is on more solid financial ground and has returned to dividend growth. As a result, we expect slight multiple expansion over the next five years.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2027
Payout	86.5%	94.6%	85.0%	90.2%	24.8%	25.0%	34.0%	45.5%	52.0%	45.2%	<b>50.0%</b>	<b>50.0%</b>

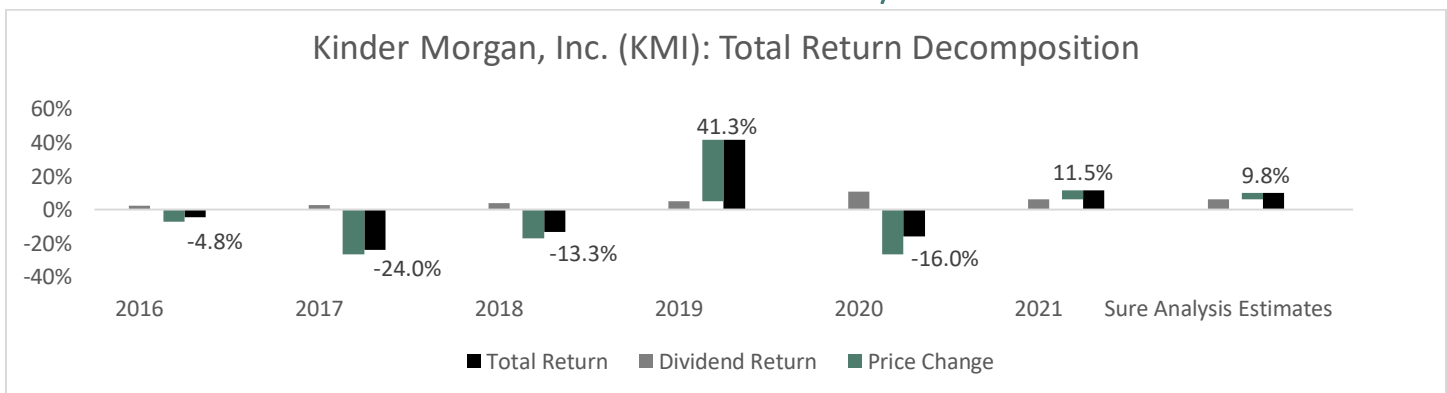
Kinder Morgan operates in the cyclical energy sector, but its business model still enables it to generate fairly stable cash flows. Kinder Morgan has a fairly low interest coverage ratio, and its elevated level of debt prompted the company's dividend cut in 2016. The good news is the new dividend payout level seems to be secure, and the company utilized the savings from the dividend reduction to pay down debt and improve its balance sheet. Kinder Morgan has been deleveraging and the company received a credit rating upgrade from Standard & Poor's and Moody's.

Kinder Morgan has significant network and economies of scale competitive advantages as one of the largest energy companies in the U.S. and the largest natural gas transporter, moving approximately 40% of the natural gas used in the U.S. It is also the largest independent transporter of petroleum products and carbon dioxide, and the largest independent terminals operator.

## Final Thoughts & Recommendation

Kinder Morgan is coming off a multi-year turnaround. The company took on too much debt, which forced it to cut its dividend when capital markets closed off during the oil and gas industry downturn of 2014-2016. Now that the company is back on track, the stock is once again somewhat attractive for value and income. The combination of the 6.4% dividend yield and expected steady per share distributable cash flow growth could result in annualized total returns of 9.8% per year through 2027, which earns Kinder Morgan a Buy recommendation at current prices.

## Total Return Breakdown by Year



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## Income Statement Metrics

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
<b>Revenue</b>	9,973	14,070	16,226	14,403	13,058	13,705	14,144	13,209	11,700	16,610
<b>Gross Profit</b>	5,497	7,011	7,908	8,035	7,420	7,099	7,426	7,535	6,991	7,982
<b>Gross Margin</b>	55.1%	49.8%	48.7%	55.8%	56.8%	51.8%	52.5%	57.0%	59.8%	48.1%
<b>SG&amp;A Exp.</b>	929	613	610	690	703	688	601	590	648	655
<b>Operating Profit</b>	2,580	3,891	4,723	4,513	3,924	3,541	3,961	3,931	3,492	4,533
<b>Operating Margin</b>	25.9%	27.7%	29.1%	31.3%	30.1%	25.8%	28.0%	29.8%	29.8%	27.3%
<b>Net Profit</b>	315	1,193	1,026	253	708	183	1,609	2,190	119	1,784
<b>Net Margin</b>	3.2%	8.5%	6.3%	1.8%	5.4%	1.3%	11.4%	16.6%	1.0%	10.7%
<b>Free Cash Flow</b>	786	753	850	1,417	1,876	1,413	2,139	2,478	2,843	
<b>Income Tax</b>	139	742	648	564	917	1,938	587	926	481	369

## Balance Sheet Metrics

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
<b>Total Assets</b>	68,245	75,185	83,049	84,104	80,305	79,055	78,866	74,157	71,973	70,416
<b>Cash &amp; Equivalents</b>	714	598	315	229	684	264	3,280	185	1,184	1,140
<b>Acc. Receivable</b>	1,333	1,721	1,641	1,315	1,370	1,448	1,498	1,379	1,293	
<b>Inventories</b>	374	430	459	407	357	424	385	371	348	
<b>Goodwill &amp; Int.</b>	24,803	26,942	26,956	27,341	25,470	25,261	24,845	24,127	22,304	19,914
<b>Total Liabilities</b>	44,145	46,900	48,623	48,701	45,503	43,931	44,335	40,071	40,135	38,495
<b>Accounts Payable</b>	1,248	1,676	1,588	1,192	1,257	1,340	1,337	914	837	
<b>Long-Term Debt</b>	34,401	36,193	42,814	43,227	40,050	37,732	37,103	34,071	34,468	33,320
<b>Total Equity</b>	13,866	13,093	34,076	35,119	34,431	33,636	33,678	33,742	31,436	30,823
<b>LTD/E Ratio</b>	2.48	2.76	1.26	1.23	1.16	1.12	1.10	1.01	1.10	1.08

## Profitability & Per Share Metrics

Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
<b>Return on Assets</b>	0.6%	1.7%	1.3%	0.3%	0.9%	0.2%	2.0%	2.9%	0.2%	2.5%
<b>Return on Equity</b>	3.7%	8.9%	4.4%	0.7%	2.0%	0.5%	4.8%	6.5%	0.4%	5.7%
<b>ROIC</b>	0.7%	1.9%	1.4%	0.3%	0.9%	0.2%	2.2%	3.1%	0.2%	2.7%
<b>Shares Out.</b>	1036	1031	2125	2229	2230	2217	2216	2200	2200	2267
<b>Revenue/Share</b>	10.98	13.58	14.27	6.57	5.86	6.15	6.38	5.83	5.17	7.33
<b>FCF/Share</b>	0.87	0.73	0.75	0.65	0.84	0.63	0.97	1.09	1.26	

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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