



# Avient Corporation (AVNT)

Updated November 2<sup>nd</sup>, 2022, by Ian Bezek

## Key Metrics

|                             |      |                                            |       |                                  |          |
|-----------------------------|------|--------------------------------------------|-------|----------------------------------|----------|
| <b>Current Price:</b>       | \$28 | <b>5 Year CAGR Estimate:</b>               | 13.8% | <b>Market Cap:</b>               | \$2.6 B  |
| <b>Fair Value Price:</b>    | \$43 | <b>5 Year Growth Estimate:</b>             | 2.0%  | <b>Ex-Dividend Date:</b>         | 12/15/22 |
| <b>% Fair Value:</b>        | 65%  | <b>5 Year Valuation Multiple Estimate:</b> | 9.1%  | <b>Dividend Payment Date:</b>    | 01/06/23 |
| <b>Dividend Yield:</b>      | 3.5% | <b>5 Year Price Target</b>                 | \$48  | <b>Years Of Dividend Growth:</b> | 12       |
| <b>Dividend Risk Score:</b> | B    | <b>Retirement Suitability Score:</b>       | B     | <b>Rating:</b>                   | Buy      |

## Overview & Current Events

Avient is a company in the specialty chemicals industry. It primarily produces resins and other plastic additives. The company's PVCs, polymer colorings and other products go into end products such as plastic bottles, flooring, and electronic equipment. Avient emerged in 2020 when its predecessor company, Polyone, acquired Clariant Masterbatch. Polyone itself came about from a merger in 2000 and historically has acquired numerous other chemicals companies to build out its operations.

Following its transformation into Avient, the company's acquisitive streak has continued. In April, the company announced plans to buy DSM Protective Materials for \$1.485 billion. To help fund the DSM purchase, Avient recently sold off its distribution business.

Avient reported its Q3 earnings on November 2<sup>nd</sup>, 2022. Adjusted earnings-per-share of \$0.59 missed estimates and were down on a sequential basis. Revenues of \$823 million were flat year-over-year when adjusted for acquisitions and divestments. This was well short of expectations as analysts had expected mid-single digit growth. Avient also dramatically cut its forward guidance. This was an abrupt reversal from Q2, when Avient had reported stronger-than-expected numbers. Traders punished the company for the soft Q3 results, sending Avient shares to fresh 52-week lows. The company blamed weak customer demand and renewed Covid-19 lockdowns in China for the significant decrease in profitability. These factors seem likely to drag on Avient's results well into 2023.

## Growth on a Per-Share Basis

| Year          | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022          | 2027          |
|---------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|---------------|
| <b>EPS</b>    | \$0.80 | \$1.30 | \$1.80 | \$1.96 | \$2.13 | \$2.21 | \$2.43 | \$1.69 | \$1.46 | \$2.51 | <b>\$2.55</b> | <b>\$2.82</b> |
| <b>DPS</b>    | \$0.20 | \$0.26 | \$0.34 | \$0.43 | \$0.50 | \$0.58 | \$0.72 | \$0.79 | \$0.82 | \$0.85 | <b>\$0.99</b> | <b>\$1.20</b> |
| <b>Shares</b> | 89     | 95     | 89     | 85     | 83     | 81     | 78     | 77     | 91     | 92     | <b>92</b>     | <b>92</b>     |

Avient grew its earnings at a rapid pace between 2012 and 2018, with EPS tripling over that stretch. Since that period, however, growth has been much harder to come by. Earnings declined in 2019 and 2020 before posting a strong recovery last year. That momentum quickly faded in 2022 and Avient's latest earnings report hints at a much more challenging landscape for the company in the intermediate future.

Avient had also grown its dividend at an appealing rate, managing more than 17% annualized growth since 2012 and 11.3% annually over the past five years. That said, Avient's most recent dividend hike, announced October 13<sup>th</sup>, was for a much more conservative 4% increase. The company has generally maintained its payout ratio in the 20-30% range, although the payout ratio has been climbing in recent years.

Going forward, we estimate 2.0% annualized earnings growth over the next five years. This is a significant deceleration from past earnings growth. The company's Q3 earnings confirm the company's weakening growth prospects. Avient has successfully used acquisitions in the past to bolster growth, but this may be more challenging going forward as higher interest rates may constrain the company's ability to finance deals at acceptable terms.

*Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.*



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## Valuation Analysis

| Year      | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | Now         | 2027        |
|-----------|------|------|------|------|------|------|------|------|------|------|-------------|-------------|
| Avg. P/E  | 19.3 | 20.8 | 21.0 | 18.3 | 15.2 | 17.2 | 16.7 | 18.4 | 19.3 | 19.7 | <b>11.0</b> | <b>17.0</b> |
| Avg. Yld. | 1.3% | 1.0% | 0.9% | 1.2% | 1.5% | 1.5% | 1.8% | 2.5% | 2.9% | 1.7% | <b>3.5%</b> | <b>2.5%</b> |

Avient has generally maintained a stable P/E ratio of around 17 to 21 times earnings. However, the company's P/E ratio has now fallen to 11 amid the market sell-off. This is a significant discount to Avient's historical valuation metrics. This reflects some skepticism that Avient will be able to maintain its currently elevated profit margins.

Avient's dividend yield started off the in 2010s in the low 1% range. From 2016 and on, the dividend yield started to move up consistently, topping 2% in 2019 and reaching 2.9% in 2020. At present, the dividend yield has surged to 3.5%. As long as Avient can maintain its earnings during this economic downturn, that is an attractive starting yield.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

| Year   | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022       | 2027       |
|--------|------|------|------|------|------|------|------|------|------|------|------------|------------|
| Payout | 24%  | 17%  | 18%  | 21%  | 22%  | 24%  | 29%  | 46%  | 54%  | 34%  | <b>39%</b> | <b>43%</b> |

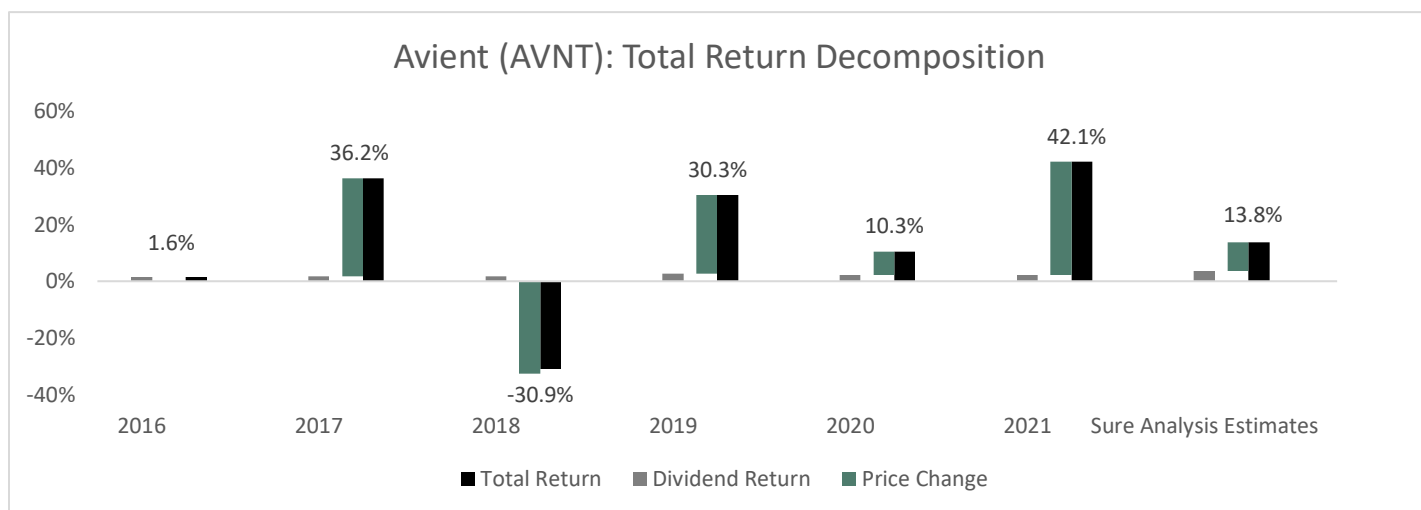
The specialty chemicals industry is known for being highly cyclical. That being the case, Avient's results have been quite strong compared to its sector. Still, as the above payout ratio shows, when earnings dip, such as they did in 2019 and 2020, the company's dividend coverage can slip a notch.

Avient announced that it will be issuing \$725 million of 2030 senior notes in August at a 7.125% interest rate to raise cash. This is a somewhat expensive interest rate, though understandable given current market conditions. Management has guided to keeping its net debt to adjusted EBITDA ratio below 3.0x, and its recent move to divest the Avient Distribution business should help in reaching this target.

## Final Thoughts & Recommendation

Given Avient's dramatically weaker than expected Q3 results and worsening outlook, we have significantly cut our earnings and growth estimates going forward. This has reduced our fair value estimate for the stock from \$60 to \$43. Despite that decline, shares appear significantly undervalued at today's price with a 13.8% annualized return outlook going forward. As such, Avient shares earn a buy rating today.

## Total Return Breakdown by Year



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## Income Statement Metrics

| Year             | 2012  | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  |
|------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Revenue          | 2,861 | 3,771 | 3,836 | 2,929 | 2,939 | 2,590 | 2,881 | 2,863 | 3,242 | 4,819 |
| Gross Profit     | 531   | 662   | 708   | 652   | 676   | 596   | 625   | 657   | 784   | 1,100 |
| Gross Margin     | 18.6% | 17.6% | 18.5% | 22.2% | 23.0% | 23.0% | 21.7% | 23.0% | 24.2% | 22.8% |
| SG&A Exp.        | 417   | 458   | 553   | 394   | 409   | 423   | 446   | 500   | 595   | 718   |
| D&A Exp.         | 70    | 111   | 134   | 116   | 106   | 98    | 92    | 88    | 115   | 146   |
| Operating Profit | 114   | 205   | 155   | 258   | 268   | 173   | 179   | 157   | 189   | 381   |
| Op. Margin       | 4.0%  | 5.4%  | 4.0%  | 8.8%  | 9.1%  | 6.7%  | 6.2%  | 5.5%  | 5.8%  | 7.9%  |
| Net Profit       | 72    | 244   | 79    | 145   | 165   | (58)  | 160   | 589   | 132   | 231   |
| Net Margin       | 2.5%  | 6.5%  | 2.1%  | 4.9%  | 5.6%  | -2.2% | 5.5%  | 20.6% | 4.1%  | 4.8%  |
| Free Cash Flow   | 50    | 33    | 116   | 149   | 143   | 123   | 178   | 219   | 158   | 133   |
| Income Tax       | 30    | 58    | 11    | 26    | 60    | 1     | 14    | 34    | 5     | 74    |

## Balance Sheet Metrics

| Year               | 2012  | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  |
|--------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Total Assets       | 2,128 | 2,944 | 2,666 | 2,595 | 2,736 | 2,705 | 2,723 | 3,273 | 4,871 | 4,997 |
| Cash & Equivalents | 210   | 365   | 239   | 280   | 226   | 244   | 171   | 865   | 650   | 601   |
| Acc. Receivable    | 314   | 428   | 397   | 347   | 326   | 392   | 347   | 330   | 517   | 642   |
| Inventories        | 244   | 343   | 309   | 287   | 266   | 328   | 285   | 261   | 328   | 461   |
| Goodwill & Int.    | 746   | 925   | 953   | 942   | 875   | 1,011 | 1,062 | 1,155 | 2,317 | 2,212 |
| Total Liabilities  | 1,497 | 1,966 | 1,889 | 1,890 | 2,010 | 2,106 | 2,183 | 2,221 | 3,159 | 3,207 |
| Accounts Payable   | 296   | 387   | 366   | 352   | 321   | 389   | 305   | 288   | 472   | 554   |
| Long-Term Debt     | 707   | 989   | 1,011 | 1,147 | 1,258 | 1,309 | 1,356 | 1,229 | 1,873 | 1,859 |
| Total Equity       | 629   | 977   | 776   | 704   | 725   | 599   | 540   | 1,052 | 1,697 | 1,775 |
| LTD/E Ratio        | 1.12  | 1.01  | 1.30  | 1.63  | 1.74  | 2.19  | 2.51  | 1.17  | 1.10  | 1.05  |

## Profitability & Per Share Metrics

| Year             | 2012  | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  |
|------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Return on Assets | 3.4%  | 9.6%  | 2.8%  | 5.5%  | 6.2%  | -2.1% | 5.9%  | 19.6% | 3.2%  | 4.7%  |
| Return on Equity | 11.8% | 30.4% | 9.0%  | 19.5% | 23.1% | -8.7% | 28.1% | 73.9% | 9.6%  | 13.3% |
| ROIC             | 5.5%  | 14.8% | 4.2%  | 7.9%  | 8.6%  | -3.0% | 8.4%  | 28.2% | 4.5%  | 6.4%  |
| Shares Out.      | 89    | 95    | 89    | 85    | 83    | 81    | 78    | 77    | 91    | 92    |
| Revenue/Share    | 31.86 | 39.08 | 41.02 | 33.02 | 34.74 | 31.55 | 35.83 | 36.84 | 35.78 | 52.32 |
| FCF/Share        | 0.55  | 0.34  | 1.24  | 1.68  | 1.70  | 1.50  | 2.21  | 2.82  | 1.74  | 1.45  |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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