



Spire Inc. (SR)

Updated November 27th, 2022 by Felix Martinez

Key Metrics

Current Price:	\$75	5 Year CAGR Estimate:	7.3%	Market Cap:	\$3.92 B
Fair Value Price:	\$69	5 Year Growth Estimate:	5.5%	Ex-Dividend Date:	12/09/22
% Fair Value:	109%	5 Year Valuation Multiple Estimate:	-1.7%	Dividend Payment Date:	01/04/23
Dividend Yield:	3.9%	5 Year Price Target	\$90	Years Of Dividend Growth:	20
Dividend Risk Score:	B	Retirement Suitability Score:	B	Rating:	Hold

Overview & Current Events

Spire Inc. is a public utility holding company based in St. Louis, Missouri. The company provides natural gas service through its regulated core utility operations while engaging in non-regulated activities that provide business opportunities. The company was previously known as the Laclede Group, trading under the symbol LG. Laclede Gas Company was one of the first twelve industrial companies that made up the Dow Jones Industrial average. The company was first listed on the NYSE on November 14, 1889. In 2009, The Company celebrated 120 years of trading on the exchange. In 2016, shareholders approved renaming the Company to Spire and trading on the NYSE under the new symbol SR. The company has five gas utilities, serving 1.7 million homes and businesses across Alabama, Mississippi, and Missouri. This makes Spire the 5th largest publicly traded natural gas company in the country. The company has a market cap of \$3.92 billion and generated \$2.2 billion in sales in Fiscal Year (FY)2022. Spire has been growing its dividends for 20 straight years.

On November 16th, 2022, the company reported its FY2022 fourth quarter and fiscal year results. The company ends its Fiscal Year at the end of every September. The company also announced a dividend increase of 5.1% to \$0.72 per share. This marks the twenty consecutive years of dividend growth. For the quarter, the company generated \$314.2 million in revenue, up 8.3% compared to the fourth quarter of FY2021. For the fourth quarter, the gas utility segment reported a loss on an net economic earnings (NEE) basis of \$37.9 million compared to a loss of \$17.8 million in the prior year. For the gas marketing segment, NEE was \$11.7 million, up from \$9.1 million in the prior year. Results this year reflect a higher margin as improved basis differentials more than offset the prior-year impact of Winter Storm Uri. Overall, earnings for the quarter were a loss of \$(0.20) per share.

For the year, revenue was down (1.7)% compared to the full year of 2021. Also, net income and earnings were down year-over-year (18.7)% and (20.4)%, respectively.

We will use \$4.29 for our fair value and total return calculations as we expect the company to bounce back its earnings per shares. The company's long-term per share growth target is between 5-7%, driven by the continuous and consistent growth of the company's gas utilities.

Growth on a Per-Share Basis

Year	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2028
EPS	\$2.87	\$3.05	\$3.19	\$3.42	\$3.56	\$3.72	\$3.73	\$3.76	\$4.86	\$3.86	\$4.29	\$5.61
DPS	\$1.70	\$1.76	\$1.84	\$1.96	\$2.10	\$2.25	\$2.37	\$2.49	\$2.60	\$2.74	\$2.88	\$3.68
Shares¹	26.0	35.0	43.0	44.0	47.0	49.0	50.0	51.0	51.7	52.1	52.1	52.1

Over the last ten years, Spire has grown Earnings per Share (EPS) at a Compound Annual Growth Rate (CAGR) of 3.3%. However, EPS has grown by over 2.9% over the past five years. We expect Spire will grow earnings for the next five years at a CAGR of 5.5%. This will give the company an EPS of \$5.61 in 2028. Most of this growth will come from a growing customer base in the region and increasing utility fees. The dividend growth rate is in line with the company's EPS

¹ Share count is in millions.

Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.



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growth rate. Over the past ten years, the company has been paying a growing dividend rate of 5.4%. We expect Spire to continue to grow its dividend at a slightly lower rate of 5% over the next five years.

Valuation Analysis

Year	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Now	2028
Avg. P/E	15.6	17.2	18.3	18.7	20.9	19.9	22.3	16.3	12.6	16.2	17.4	16.0
Avg. Yld.	3.8%	3.8%	3.4%	3.1%	2.8%	3.1%	2.7%	4.7%	4.3%	4.4%	3.9%	4.1%

The company has a current valuation of 17.4x earnings, slightly lower than its ten-year average. However, a fair PE of 16x earnings is a good base case. Thus, this suggests that the company has a (1.7)% valuation headwind. The current dividend yield is slightly higher than its ten-year average of 3.8%.

Safety, Quality, Competitive Advantage, & Recession Resiliency

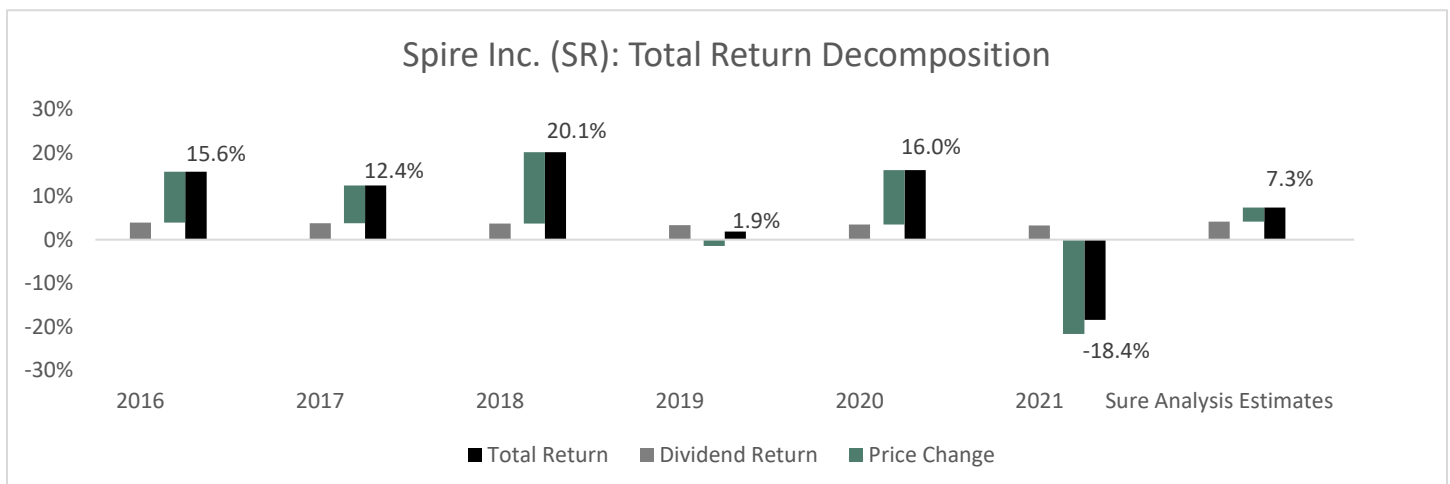
Year	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2028
Payout	59.2%	57.7%	57.7%	57.3%	59.0%	60.5%	63.5%	66.2%	53.5%	71.0%	67%	66%

Spire's competitive advantage is its state-regulated utility business, which requires excessive capital expenses for infrastructure and poses high entry barriers to potential competitors in the area. During the Great Recession of 2008-2009, the company grew earnings from \$2.31 in 2007 to \$2.64 in 2008 and \$2.92 in 2009. The dividend was well covered, and the company increased its dividend by 2.7% in 2008. This shows the dividend safety and the resilience of this company. However, in 2010, earnings did drop by (14%) to \$2.52 per share. The drop-in earnings did not affect the dividend payment that year. The company had a dividend payout ratio of 62% and increased the dividend by 2.6% that year. The company has a stable balance sheet with a debt-to-equity ratio of 1.7. The company's interest coverage decreases slightly to a ratio of 3.3. But the ratio is still better than when the company had a 1.7 ratio at the end of FY2020. Spire's dividend payout ratio has been stable in the 60% area. However, the current 67% dividend payout ratio is higher than we would like to see for utility companies like Spire.

Final Thoughts & Recommendation

The company is a safe investment, as most utility companies are. However, SR is overvalued at the current price relative to our fair price estimate of \$69. Thus, we see a 5-year projected annual return of 7.3%. This return will come from the 3.9% dividend yield and the 5.5% earnings growth. Thus, we rate Spire as a Hold at the current price.

Total Return Breakdown by Year



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Income Statement Metrics

Year	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Revenue	1,017	1,627	1,976	1,537	1,741	1,965	1,952	1,855	2,236	2,199
Gross Profit	205	361	545	544	632	616	638	701	823	825
Gross Margin	20.1%	22.2%	27.6%	35.4%	36.3%	31.3%	32.7%	37.8%	36.8%	37.5%
D&A Exp.	49	83	131	138	154	168	182	197	213	237
Operating Profit	97	166	273	282	341	294	302	355	450	408
Operating Margin	9.5%	10.2%	13.8%	18.4%	19.6%	15.0%	15.5%	19.1%	20.1%	18.6%
Net Profit	53	85	137	144	162	214	185	89	272	221
Net Margin	5.2%	5.2%	6.9%	9.4%	9.3%	10.9%	9.5%	4.8%	12.2%	10.0%
Free Cash Flow	33	-48	33	35	-150	-43	-372	-169	-375	-497
Income Tax	18	32	62	70	78	-27	35	12	69	59

Balance Sheet Metrics

Year	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Total Assets	3,125	5,074	5,290	6,064	6,547	6,844	7,619	8,241	9,356	10,084
Cash & Equivalents	53	16	14	5	7	4	6	4	4	7
Accounts Receivable	101	148	138	128	141	152	140	132	338	211
Inventories	199	270	215	202	226	210	197	192	305	422
Goodwill & Int. Ass.	247	938	946	1,165	1,172	1,172	1,172	1,172	1,172	1,172
Total Liabilities	2,079	3,566	3,717	4,296	4,555	4,588	5,076	5,719	6,698	7,252
Accounts Payable	140	177	147	211	257	290	302	243	410	617
Long-Term Debt	987	2,138	2,190	2,469	2,572	2,629	2,866	3,132	3,667	4,277
Shareholder's Equity	1,046	1,508	1,574	1,768	1,991	2,255	2,301	2,280	2,416	2,577
D/E Ratio	0.94	1.42	1.39	1.40	1.29	1.17	1.13	1.24	1.38	1.52

Profitability & Per Share Metrics

Year	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Return on Assets	2.1%	2.1%	2.6%	2.5%	2.6%	3.2%	2.6%	1.1%	3.1%	2.3%
Return on Equity	6.4%	6.6%	8.9%	8.6%	8.6%	10.1%	8.1%	3.9%	11.6%	8.8%
ROIC	3.5%	3.0%	3.7%	3.6%	3.7%	4.5%	3.6%	1.6%	4.5%	3.3%
Shares Out.	26.0	35.0	43.0	44.0	47.0	49.0	50.0	51.0	51.7	52.1
Revenue/Share	39.12	45.33	45.64	34.70	37.04	39.86	38.43	36.17	43.24	42.20
FCF/Share	1.27	-1.35	0.75	0.79	-3.19	-0.87	-7.33	-3.28	-7.25	-9.54

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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