

Albemarle Corporation (ALB)

Updated May 17th, 2023 by Nathan Parsh

Key Metrics

| Current Price: | \$209 | 5 Year CAGR Estimate: | 21.1% | Market Cap: | \$24.5 B |
|-----------------------------|-------|-------------------------------------|-------|-------------------------------|----------|
| Fair Value Price: | \$419 | 5 Year Growth Estimate: | 5.0% | Ex-Dividend Date: | 06/15/23 |
| % Fair Value: | 50% | 5 Year Valuation Multiple Estimate: | 14.9% | Dividend Payment Date: | 07/03/23 |
| Dividend Yield: | 0.8% | 5 Year Price Target | \$534 | Years Of Dividend Growth | ո:28 |
| Dividend Risk Score: | Α | Retirement Suitability Score: | С | Rating: | Buy |

Albemarle is the largest producer of lithium and second largest producer of bromine in the world. The two products account for nearly two-thirds of annual sales. Albemarle produces lithium from its salt brine deposits in the U.S. and Chile. The company has two joint ventures in Australia that also produce lithium. Albemarle's Chile assets offer a very low-cost source of lithium. The company operates in nearly 100 countries. Beginning January 1st, 2023, the company reorganized into the following segments: Energy Storage, Specialties, and Ketjen. Albemarle produces annual sales of more than \$7 billion.

On May 3rd, 2023, Albemarle announced first quarter results for the period ending March 31st 2023. For the quarter, revenue grew 128.3% to \$2.58 billion, but this was \$160 million less than expected. Adjusted earnings-per-share of \$10.32 compared very favorably to \$2.38 in the prior year and was \$3.26 above estimates.

For the quarter, revenue for Energy Storage grew 319% to \$1.94 billion, due mostly to a 301% contribution from pricing but also from an 18% increase in volume related to the company's expansion in Chile and a new processing plant in China. Revenues for Specialties was lower by 6.1% to \$418.8 million as a 9% increase in pricing was offset by a 15% drop in volume. Ketjen sales of \$217.8 was essentially flat from the prior year, as pricing was offset by a 12% decrease in volume.

Albemarle provided an updated outlook for 2023 as well, with the company now expecting revenue in a range of \$9.8 billion to \$11.5 billion, down from \$11.3 billion to \$12.9 billion previously. Adjusted earnings-per-share are now projected to be in a range of \$20.75 to \$25.75, down from \$26.00 to \$33.00 previously. We have updated our forecast accordingly.

Growth on a Per-Share Basis

| Year | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2028 |
|---------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|---------|
| EPS | \$4.90 | \$1.69 | \$3.00 | \$5.68 | \$3.90 | \$5.50 | \$6.04 | \$4.12 | \$4.05 | \$22.84 | \$23.25 | \$29.67 |
| DPS | \$0.96 | \$1.10 | \$1.15 | \$1.22 | \$1.27 | \$1.33 | \$1.47 | \$1.54 | \$1.56 | \$1.58 | \$1.60 | \$2.30 |
| Shares ¹ | 80 | 78 | 112 | 113 | 111 | 106 | 106 | 106 | 117 | 118 | 118 | 118 |

Albemarle has experienced somewhat erratic earnings-per-share performance over the last decade. The company also saw a 19% decrease in earnings-per-share during the last recession, before making a new high in 2010. Albemarle has experienced steep drops in profitability in several other years (2012, 2014, 2017 and 2020). Earnings-per-share are up 18.7% on average over the last decade, with much of that growth occurring last year. Looking at just the last five years, that growth rate reaches nearly 40%. The company's guidance for the year points towards another excellent year of growth. However, given the expected high base of earnings-per-share for 2023, we have lowered our growth outlook to 5.0% from 7.5%, though we note the company's leadership positions in the areas of lithium and bromine. Higher demand following a recovery from the COVID-19 pandemic should allow for outsized growth from a low base in 2021 as well.

After increasing its dividend 1.3% for the dividend paid April 3rd, 2023, Albemarle has now increased its dividend for 28 consecutive years. Dividends have grown by an average rate of 5.7% over the last ten years.

- in millions of shares

¹ In millions of shares



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Valuation Analysis

| Year | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | Now | 2028 |
|-----------|------|------|------|------|------|------|------|------|------|------|------|------|
| Avg. P/E | 13.1 | 38.0 | 17.8 | 13.0 | 29.5 | 15.6 | 14.4 | 25.1 | 57.7 | 9.5 | 9.0 | 18.0 |
| Avg. Yld. | 1.5% | 1.7% | 2.1% | 1.7% | 1.1% | 1.3% | 2.0% | 1.7% | 0.7% | 0.7% | 0.8% | 0.4% |

Shares of Albemarle have decreased \$53, or 20.2%, since our February 20th, 2023, report. Based on the current share price and guidance for 2023, the stock has a price-to-earnings ratio of 9.0. Over the last decade, Albemarle has traded with an average price-to-earnings ratio of more than 23. We feel a valuation of 18 times earnings is a fair starting point given the quality of the company and its leadership position in its industry. If the stock were to trade with this target by 2028, then valuation would be a 14.9% tailwind to annual returns over this time period.

Safety, Quality, Competitive Advantage, & Recession Resiliency

| Year | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2028 |
|--------|------|------|------|------|------|------|------|------|------|------|------------|------|
| Payout | 20% | 65% | 38% | 21% | 33% | 21% | 24% | 37% | 39% | 7% | 7 % | 8% |

Albemarle's earnings-per-share declined almost 20% from 2008 to 2009. The company has also had wild swings in profitability in recent years. Therefore, the company cannot be considered recession-proof. We should note that despite the decreases in earnings, Albemarle's dividend payout ratio has only exceeded 50% once over the last ten years. A key competitive advantage of Albemarle is that it ranks as the largest producer of lithium in the world. The metal is used in batteries for electric cars, pharmaceuticals, airplanes, mining and other applications. Albemarle is also a top producer of Bromine, which is used in the electronics, construction and automotive industries. The company possesses a size and scale that competitors will struggle to match.

Final Thoughts & Recommendation

After first quarter earnings, Albemarle is now projected to return 21.1% annually through 2028, down slightly from our prior estimate of 21.3%. This expected return is based on earnings growth of 5.0%, a starting yield of 0.8%, and a mid-double-digit tailwind from multiple expansion. Albemarle can be a volatile name as seen by the drastic reduction in earnings guidance for the year after just one quarter. Still, the company is a leader in its industry and saw high growth rates in its most important business. We remain enthused by Albemarle's leadership position in its industry as well as several long-term growth prospects that the company possess. We have lowered our five-year price target \$144 to \$534 due to revised estimates for the year, but we maintain our buy rating on the stock due to projected returns.

Total Return Breakdown by Year



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Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.



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Income Statement Metrics

| Year | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |
|------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Revenue | 2,394 | 2,446 | 2,826 | 2,677 | 3,072 | 3,375 | 3,589 | 3,129 | 3,328 | 7,320 |
| Gross Profit | 850 | 771 | 860 | 970 | 1,106 | 1,217 | 1,258 | 995 | 998 | 3,075 |
| Gross Margin | 35.5% | 31.5% | 30.4% | 36.2% | 36.0% | 36.1% | 35.0% | 31.8% | 30.0% | 42.0% |
| SG&A Exp. | 158 | 355 | 300 | 354 | 450 | 446 | 533 | 430 | 441 | 524 |
| D&A Exp. | 107 | 104 | 260 | 226 | 197 | 201 | 213 | 232 | 254 | 301 |
| Operating Profit | 610 | 327 | 471 | 536 | 572 | 701 | 666 | 506 | 502 | 2,478 |
| Operating Margin | 25.5% | 13.4% | 16.7% | 20.0% | 18.6% | 20.8% | 18.6% | 16.2% | 15.1% | 33.9% |
| Net Profit | 413 | 133 | 335 | 644 | 55 | 694 | 533 | 376 | 124 | 2,690 |
| Net Margin | 17.3% | 5.5% | 11.8% | 24.0% | 1.8% | 20.6% | 14.9% | 12.0% | 3.7% | 36.7% |
| Free Cash Flow | 278 | 382 | 133 | 539 | (14) | (154) | (132) | (52) | (609) | 646 |
| Income Tax | 134 | 18 | 11 | 96 | 432 | 145 | 88 | 54 | 29 | 391 |

Balance Sheet Metrics

| Year | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |
|----------------------------|-------|-------|-------|-------|-------|-------|-------|--------|--------|--------|
| Total Assets | 3,585 | 5,223 | 9,598 | 8,161 | 7,751 | 7,582 | 9,861 | 10,451 | 10,974 | 15,457 |
| Cash & Equivalents | 477 | 2,490 | 214 | 2,270 | 1,137 | 555 | 613 | 747 | 439 | 1,499 |
| Accounts Receivable | 447 | 385 | 398 | 486 | 534 | 606 | 613 | 531 | 557 | 1,191 |
| Inventories | 436 | 358 | 440 | 450 | 593 | 701 | 769 | 750 | 813 | 2,076 |
| Goodwill & Int. Ass. | 372 | 287 | 1,844 | 1,895 | 2,032 | 1,953 | 1,933 | 2,015 | 1,907 | 1,905 |
| Total Liabilities | 1,842 | 3,734 | 6,197 | 4,219 | 3,933 | 3,823 | 5,767 | 5,982 | 5,169 | 7,266 |
| Accounts Payable | 208 | 232 | 240 | 282 | 419 | 523 | 574 | 483 | 648 | 2,052 |
| Long-Term Debt | 1,079 | 2,934 | 3,817 | 2,369 | 1,837 | 1,705 | 3,050 | 3,572 | 2,394 | 3,217 |
| Shareholder's Equity | 1,627 | 1,359 | 3,254 | 3,795 | 3,675 | 3,585 | 3,932 | 4,268 | 5,625 | 7,983 |
| LTD/E Ratio | 0.66 | 2.16 | 1.17 | 0.62 | 0.50 | 0.48 | 0.78 | 0.84 | 0.43 | 0.40 |

Profitability & Per Share Metrics

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|------------------|-------|-------|-------|-------|--------|--------|--------|--------|--------|-------|
| Year | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |
| Return on Assets | 11.8% | 3.0% | 4.5% | 7.2% | 0.7% | 9.0% | 6.1% | 3.7% | 1.2% | 20.4% |
| Return on Equity | 23.9% | 8.9% | 14.5% | 18.3% | 1.5% | 19.1% | 14.2% | 9.2% | 2.5% | 39.5% |
| ROIC | 15.2% | 3.7% | 5.8% | 9.5% | 0.9% | 12.5% | 8.5% | 4.9% | 1.5% | 27.4% |
| Shares Out. | 80 | 78 | 112 | 113 | 111 | 106 | 106 | 106 | 117 | 118 |
| Revenue/Share | 28.39 | 30.92 | 25.34 | 23.64 | 27.34 | 30.83 | 33.76 | 29.29 | 28.56 | 62.14 |
| FCF/Share | 3.29 | 4.83 | 1.19 | 4.76 | (0.12) | (1.41) | (1.25) | (0.48) | (5.23) | 5.49 |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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