



# MasterCard, Inc (MA)

Updated July 27<sup>th</sup>, 2023 by Nathan Parsh

## Key Metrics

<b>Current Price:</b>	\$397	<b>5 Year CAGR Estimate:</b>	11.2%	<b>Market Cap:</b>	\$380 B
<b>Fair Value Price:</b>	\$327	<b>5 Year Growth Estimate:</b>	15.0%	<b>Ex-Dividend Date:</b>	07/06/23
<b>% Fair Value:</b>	121%	<b>5 Year Valuation Multiple Estimate:</b>	-3.8%	<b>Dividend Payment Date:</b>	08/09/23
<b>Dividend Yield:</b>	0.6%	<b>5 Year Price Target</b>	\$658	<b>Years Of Dividend Growth:</b>	12
<b>Dividend Risk Score:</b>	C	<b>Retirement Suitability Score:</b>	F	<b>Rating:</b>	Buy

## Overview & Current Events

MasterCard is a world leader in electronic payments. The company partners with 25,000 financial institutions around the world to provide an electronic payment network. MasterCard has more than 3.2 billion credit and debit cards in use.

On December 6<sup>th</sup>, 2022, MasterCard raised its quarterly dividend 16.3% to \$0.57.

On July 27<sup>th</sup>, 2023, MasterCard announced second quarter results for the period ending June 30<sup>th</sup>, 2023. For the quarter, revenue grew 14% to \$6.3 billion, which was \$130 million above estimates. Adjusted earnings-per-share of \$2.89 compared favorably to \$2.56 in the prior year and was \$0.06 better than expected.

On a local currency basis, gross dollar volumes for the quarter increased 12% worldwide to \$2.267 trillion, with the U.S. growing 6% and the rest of the world improving by 16%. Cross border volumes remain strong with results up 24% year-over-year. Switched transactions grew 17% and cards in use increased 8% to 3,221 billion. Expenses were more restrained, growing just 5% from the prior year. The adjusted operating margin expanded 80 basis points to 58.6%. The company repurchased 6.5 million shares at an average price of \$369.23 during the quarter. Quarter-to-date through July 24<sup>th</sup>, 2023, MasterCard repurchased an addition 1.3 million shares at an average price of \$382. The company has \$6.4 billion, or 1.7% of its market capitalization, remaining on its share repurchase authorization.

We expect that MasterCard will earn \$12.11 in 2023 compared to \$12.30 in 2023 and \$12.19 previously.

## Growth on a Per-Share Basis

Year	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2028
<b>EPS</b>	\$2.56	\$3.10	\$3.35	\$3.69	\$4.58	\$6.49	\$7.77	\$6.43	\$8.76	\$10.22	<b>\$12.11</b>	<b>\$24.36</b>
<b>DPS</b>	\$0.29	\$0.44	\$0.64	\$0.76	\$0.88	\$1.00	\$1.32	\$1.60	\$1.76	\$1.96	<b>\$2.28</b>	<b>\$4.59</b>
<b>Shares<sup>1</sup></b>	1211	1165	1116	1081	1054	1040	1008	1001	986	963	<b>949</b>	<b>920</b>

MasterCard has grown earnings-per-share at a rate of almost 17% per year over the last decade. We project that the company can continue to grow earnings by at least 15% annually through 2028. This growth will come from a combination of through an increase in revenue, a recovery from the pandemic and share buybacks. If the company is able to hit our projections, then MasterCard could earn \$24.36 based off of 2023 earnings estimates.

It is estimated by some research firms that a little more than 20% of point-of-sale purchase are made with cash in the U.S. This trend is similar to other industrialized countries. Consumers are also turning towards online shopping to make their purchases, making a credit card essential to them. The conversion from cash to credit and debit cards should allow MasterCard an opportunity for growth for the foreseeable future. We also believe that a recovery from COVID-19, and any additional direct payments from governments to consumers, will result in accelerated spending amongst consumers, which will benefit the electronic payment companies in general and MasterCard specifically given its leadership in the space.

<sup>1</sup> Share count in millions

Disclosure: This analyst has a long position in the security discussed in this research report.



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MasterCard has increased its dividends for the last 12 years, and has paid an uninterrupted dividend since 2006. We see the dividend more than doubling to \$4.59 per share by 2028 as the payout ratio is quite low and earnings growth is strong.

## Valuation Analysis

Year	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Now	2028
Avg. P/E	24.1	25.0	27.6	26.0	27.8	29.4	33.0	43.3	41.0	33.6	32.8	27.0
Avg. Yld.	0.5%	0.6%	0.7%	0.8%	0.7%	0.6%	0.5%	0.6%	0.5%	0.6%	0.6%	0.7%

MasterCard's share price has increased \$16, or 4.2%, since our April 29<sup>th</sup>, 2023 report. Based off 2023 earnings-per-share estimates, shares have a current price-to-earnings ratio, or P/E, of 32.8. We are reaffirming our 2028 target P/E of 27 to reflect the quality of earnings over the recent years. Growth prospects for the company in the electronic payment space also contribute to our higher target multiple. If shares were to revert to this target P/E by 2028, then valuation would be a 3.8% headwind to annual returns over this period.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

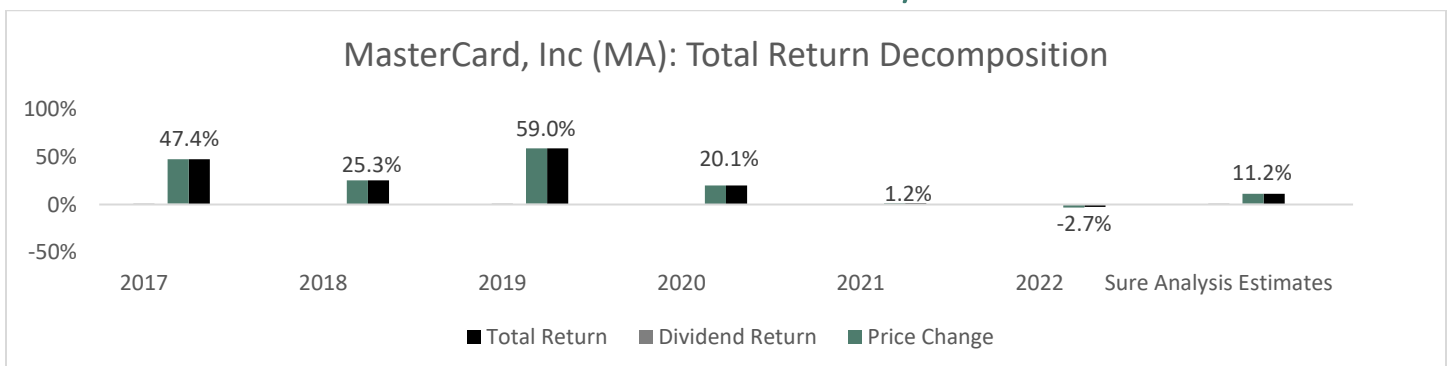
Year	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2028
Payout	11%	14%	19%	21%	19%	15%	17%	25%	20%	19%	19%	19%

MasterCard was able to grow earnings during the last recession. Consumers will likely cut back on spending if/when the economy weakens, but they will still need to buy items like gas, groceries and clothes. While total spending may fall, consumers' habits of using credit and debit cards to make purchases will likely remain the same, if not increase in the future. This is one of the key competitive advantages that MasterCard possesses. As one of the largest companies in the electronic payment space, MasterCard is likely to benefit from increased use of debit and credit cards as a form of payment for goods and services. In addition, the company discussed several partnerships on the first quarter conference call with different corporations. For example, iPhone users will be able to access a digital version of their MasterCard in their Apple Wallet, making it easy and convenient to shop and spend.

## Final Thoughts & Recommendation

Following second quarter earnings results, MasterCard is expected to offer a total annual return of 11.2% through 2028, down from our previous estimate of 12.5%. This projected return stems from a 15% growth rate and a starting yield of 0.6%, offset by a low single-digit multiple contraction. MasterCard continues to show strong growth numbers, which is reflected in the premium multiple. We remain enthused by the company's business model and its leadership position in its industry. We have lowered our five-year price target \$10 to \$658 due to EPS estimates for 2023, but continue to view shares of MasterCard as a buy due to projected returns.

## Total Return Breakdown by Year



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## Income Statement Metrics

Year	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
<b>Revenue</b>	8,312	9,441	9,667	10,776	12,497	14,950	16,883	15,301	18,884	22,237
<b>SG&amp;A Exp.</b>	3,454	4,044	4,244	4,491	5,318	6,117	6,665	6,567	7,982	
<b>D&amp;A Exp.</b>	258	321	366	373	437	459	522	580	726	0.0%
<b>Operating Profit</b>	4,600	5,076	5,057	5,912	6,743	8,374	9,696	8,154	10,176	8,867
<b>Operating Margin</b>	55.3%	53.8%	52.3%	54.9%	54.0%	56.0%	57.4%	53.3%	53.9%	750
<b>Net Profit</b>	3,116	3,617	3,808	4,059	3,915	5,859	8,118	6,411	8,687	12,620
<b>Net Margin</b>	37.5%	38.3%	39.4%	37.7%	31.3%	39.2%	48.1%	41.9%	46.0%	56.8%
<b>Free Cash Flow</b>	3,836	3,073	3,759	4,255	5,241	5,719	7,455	6,516	8,649	9,930
<b>Income Tax</b>	1,384	1,462	1,150	1,587	2,607	1,345	1,613	1,349	1,620	44.7%

## Balance Sheet Metrics

Year	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
<b>Total Assets</b>	14,242	15,329	16,250	18,675	21,329	24,860	29,236	33,584	37,669	38,724
<b>Cash &amp; Equivalents</b>	3,599	5,137	5,747	6,721	5,933	6,682	6,988	10,113	7,421	7,008
<b>Accounts Receivable</b>	2,317	2,161	2,147	2,509	3,344	4,728	5,509	4,352	4,325	3,425
<b>Goodwill &amp; Int. Ass.</b>	1,794	2,236	2,694	2,478	4,155	3,895	5,438	6,713	11,333	11,381
<b>Total Liabilities</b>	6,747	8,505	10,188	12,991	15,832	19,442	23,319	27,096	30,286	32,347
<b>Accounts Payable</b>	338	419	472	609	933	537	489	527	738	926
<b>Long-Term Debt</b>	-	1,494	3,268	5,180	5,424	6,334	8,527	12,672	13,901	14,023
<b>Shareholder's Equity</b>	7,484	6,790	6,028	5,656	5,468	5,395	5,893	6,391	7,312	6,298
<b>LTD/E Ratio</b>	-	0.22	0.54	0.92	0.99	1.17	1.45	1.98	1.90	2.23

## Profitability & Per Share Metrics

Year	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
<b>Return on Assets</b>	23.3%	24.5%	24.1%	23.2%	19.6%	25.4%	30.0%	20.4%	24.4%	26.0%
<b>Return on Equity</b>	43.3%	50.7%	59.4%	69.5%	70.4%	108%	144%	104%	126.8%	145.9%
<b>ROIC</b>	43.2%	45.7%	43.2%	40.2%	35.9%	51.7%	62.0%	38.2%	43.0%	47.6%
<b>Shares Out.</b>	1211	1165	1116	1081	1054	1040	1008	1001	986	963
<b>Revenue/Share</b>	6.84	8.08	8.50	9.79	11.66	14.28	16.52	15.21	19.04	22.90
<b>FCF/Share</b>	3.16	2.63	3.31	3.86	4.89	5.46	7.29	6.48	8.72	10.40

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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