



# Xcel Energy Inc. (XEL)

Updated July 27<sup>th</sup>, 2023, by Eli Inkrot

## Key Metrics

|                             |      |                                            |       |                                  |                       |
|-----------------------------|------|--------------------------------------------|-------|----------------------------------|-----------------------|
| <b>Current Price:</b>       | \$64 | <b>5 Year CAGR Estimate:</b>               | 5.9%  | <b>Market Cap:</b>               | \$36 B                |
| <b>Fair Value Price:</b>    | \$60 | <b>5 Year Growth Estimate:</b>             | 4.0%  | <b>Ex-Dividend Date:</b>         | 09/14/23 <sup>1</sup> |
| <b>% Fair Value:</b>        | 106% | <b>5 Year Valuation Multiple Estimate:</b> | -1.2% | <b>Dividend Payment Date:</b>    | 10/20/23 <sup>1</sup> |
| <b>Dividend Yield:</b>      | 3.3% | <b>5 Year Price Target</b>                 | \$73  | <b>Years Of Dividend Growth:</b> | 20                    |
| <b>Dividend Risk Score:</b> | B    | <b>Retirement Suitability Score:</b>       | B     | <b>Rating:</b>                   | Hold                  |

## Overview & Current Events

Xcel Energy's roots go back more than a century to three predecessor companies: Northern States Power, Southwestern Public Service Company, and Public Service Company of Colorado. In 1997, Public Service Company of Colorado and Southwestern Public Service Company merged to become New Century Energies, and then in 2000 the company merged with Northern States Power to form Xcel Energy. The company operates in eight Western and Midwestern states in the United States. Xcel's revenue is obtained mostly through two broad segments: regulated electric utilities (79% of total revenue last year) and regulated natural gas utilities. Xcel Energy is an industry leader in delivering renewable energy and in reducing carbon emissions. The \$36 billion market capitalization company is listed on the NASDAQ Stock Exchange under the trading symbol XEL.

On February 22<sup>nd</sup>, 2023, Xcel announced a \$0.52 quarterly dividend, marking a 6.7% year-over-year increase.

On July 27<sup>th</sup>, 2023, Xcel released Q2 results for the period ending June 30<sup>th</sup>, 2023. For the quarter, revenue equaled \$3.022 billion, representing an -11.7% decline compared to Q2 2022. This result was driven by an -11.0% decline in the Electric segment and a -17.4% decline in the Natural Gas segment. Net income equaled \$288 million or \$0.52 per share compared to \$328 million or \$0.60 per share in Q2 2022.

Xcel also reaffirmed its 2023 guidance, reiterating its expectation of \$3.30 to \$3.40 in earnings-per-share.

## Growth on a Per-Share Basis

| Year                      | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022   | 2023          | 2028          |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|---------------|
| <b>EPS</b>                | \$1.91 | \$2.03 | \$2.10 | \$2.21 | \$2.30 | \$2.47 | \$2.64 | \$2.79 | \$2.96 | \$3.17 | <b>\$3.35</b> | <b>\$4.08</b> |
| <b>DPS</b>                | \$1.11 | \$1.20 | \$1.28 | \$1.36 | \$1.44 | \$1.52 | \$1.62 | \$1.72 | \$1.83 | \$1.95 | <b>\$2.08</b> | <b>\$2.53</b> |
| <b>Shares<sup>2</sup></b> | 498    | 506    | 508    | 507    | 508    | 514    | 525    | 528    | 540    | 547    | <b>555</b>    | <b>575</b>    |

Xcel Energy's earnings-per-share have risen relatively consistently throughout the last decade, with an average growth rate of 5.8% per year. The last time Xcel had negative growth was in 2004-2005 when it saw a -5.5% decline in EPS. During the last financial crisis (2008-2009), Xcel was still able to grow its EPS despite a contracting economy. Given the guidance for this year, it appears Xcel is poised to continue posting steady results.

Xcel is focused on converting to renewable energy sources to supply power to customers. The company aims to be the industry's leading renewable energy provider. As of late Xcel has received regulatory approval in Colorado and the Upper Midwest to "dramatically increase the renewable energy available to our customers while retiring all of our coal-fired plants." In addition, the company is taking advantage of energy tax provisions in the Inflation Reduction Act.

We expect growth from renewable energy sales and replacement of aging infrastructure to drive an average annual growth rate of 4.0% through the next half decade.

<sup>1</sup> Estimate.

<sup>2</sup> In millions.

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## Valuation Analysis

| Year      | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | Now  | 2028 |
|-----------|------|------|------|------|------|------|------|------|------|------|------|------|
| Avg. P/E  | 15.0 | 15.4 | 16.5 | 18.5 | 20.2 | 18.9 | 22.3 | 23.9 | 22.5 | 22.2 | 19.1 | 18.0 |
| Avg. Yld. | 3.9% | 3.8% | 3.7% | 3.3% | 3.1% | 3.3% | 2.7% | 2.6% | 2.8% | 2.8% | 3.3% | 3.4% |

During the past decade shares of Xcel Energy have traded hands with an average P/E ratio of nearly 20 times earnings. We believe 18 times earnings is a fair starting multiple, taking into consideration the high quality of the company, but average growth prospects. With shares presently trading near 19 times our estimate of this year's earnings, there is the potential for a small valuation headwind.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

| Year   | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2028 |
|--------|------|------|------|------|------|------|------|------|------|------|------|------|
| Payout | 58%  | 59%  | 61%  | 62%  | 63%  | 62%  | 61%  | 62%  | 62%  | 62%  | 62%  | 62%  |

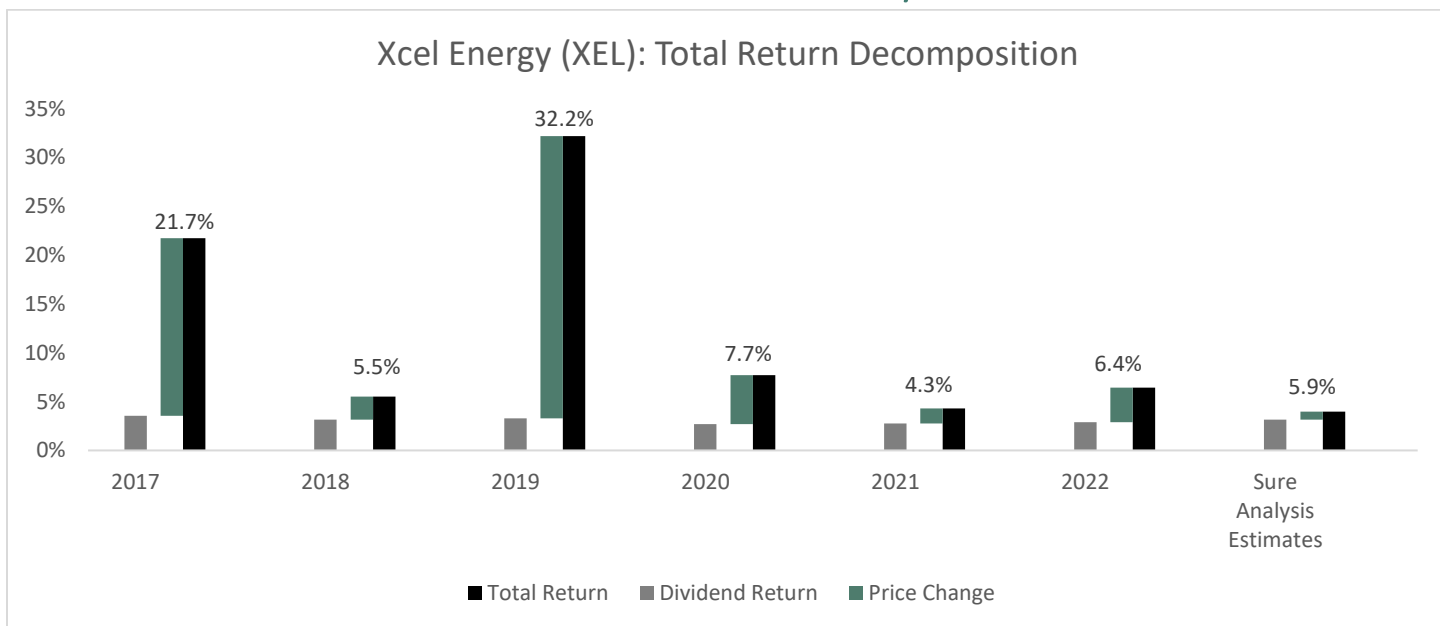
Xcel Energy's dividend appears safe. Dividend payouts have been steadily growing since 2003 and more recently, the company raised its dividend by 6.7% in 2023. Being primarily a regulated utility, revenue is protected by local regulators which gives Xcel growth certainty and protects its dividend. The company has also been able to keep its payout ratio relatively close to 60% over the past decade, which is where we expect it to remain going forward.

To properly execute its high capital expenditure plans the company will need a favorable regulatory, political, and public environment. The investments that Xcel Energy is making in renewable energy are in line with where regulations have been moving; the company has been trying to be an industry leader in reducing carbon emissions which should give them an upper hand with regulatory, political, and public support.

## Final Thoughts & Recommendation

Shares are down -10% in the last year. Xcel Energy has put together a very stable operating history, with reasonable earnings and dividend growth over the years. Total return potential comes in at 5.9% per year, stemming from 4% growth and a 3.3% starting yield, offset by the possibility of a valuation headwind. Shares earn a hold rating.

## Total Return Breakdown by Year



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## Income Statement Metrics

| Year             | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  | 2022  |
|------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Revenue          | 10915 | 11686 | 11024 | 11107 | 11404 | 11537 | 11529 | 11530 | 13430 | 15310 |
| Gross Profit     | 3507  | 3735  | 3990  | 4320  | 4520  | 4453  | 4723  | 4964  | 5258  | 5860  |
| Gross Margin     | 32.1% | 32.0% | 36.2% | 38.9% | 39.6% | 38.6% | 41.0% | 43.1% | 39.2% | 38.3% |
| SG&A Exp.        | 8     | 7     | 4     | ---   | ---   | ---   | ---   | ---   | ---   | ---   |
| D&A Exp.         | 1100  | 1151  | 1249  | 1436  | 1609  | 1781  | 1904  | 2082  | 2257  | 2554  |
| Operating Profit | 1839  | 1941  | 1996  | 2240  | 2223  | 1965  | 2104  | 2116  | 2203  | 2428  |
| Operating Margin | 16.9% | 16.6% | 18.1% | 20.2% | 19.5% | 17.0% | 18.2% | 18.4% | 16.4% | 15.9% |
| Net Profit       | 948   | 1021  | 984   | 1123  | 1148  | 1261  | 1372  | 1473  | 1597  | 1736  |
| Net Margin       | 8.7%  | 8.7%  | 8.9%  | 10.1% | 10.1% | 10.9% | 11.9% | 12.8% | 11.9% | 11.3% |
| Free Cash Flow   | -811  | -540  | -645  | -143  | -118  | -835  | -962  | -2521 | -2055 | -706  |
| Income Tax       | 484   | 524   | 543   | 581   | 542   | 181   | 128   | -6    | -70   | -135  |

## Balance Sheet Metrics

| Year               | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  | 2022  |
|--------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Total Assets       | 33907 | 36958 | 38821 | 41155 | 43030 | 45987 | 50448 | 53960 | 57850 | 61190 |
| Cash & Equivalents | 107   | 80    | 85    | 85    | 83    | 147   | 248   | 129   | 166   | 111   |
| Acc. Receivable    | 744   | 827   | 725   | 776   | 797   | 860   | 837   | 916   | 1018  | 1373  |
| Inventories        | 577   | 597   | 609   | 604   | 610   | 548   | 544   | 535   | 631   | 803   |
| Total Liabilities  | 24342 | 26743 | 28221 | 30134 | 31575 | 33765 | 37209 | 39380 | 42240 | 44510 |
| Accounts Payable   | 1261  | 1173  | 961   | 1045  | 1243  | 1237  | 1294  | 1237  | 1409  | 1804  |
| Long-Term Debt     | 11951 | 12777 | 13902 | 14842 | 15791 | 17247 | 18704 | 20650 | 23380 | 24780 |
| Total Equity       | 9566  | 10214 | 10601 | 11021 | 11455 | 12222 | 13239 | 14580 | 15610 | 16680 |
| LTD/E Ratio        | 1.25  | 1.25  | 1.31  | 1.35  | 1.38  | 1.41  | 1.41  | 1.42  | 1.50  | 1.49  |

## Profitability & Per Share Metrics

| Year             | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  | 2022  |
|------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Return on Assets | 2.9%  | 2.9%  | 2.6%  | 2.8%  | 2.7%  | 2.8%  | 2.8%  | 2.8%  | 2.9%  | 2.9%  |
| Return on Equity | 10.3% | 10.3% | 9.5%  | 10.4% | 10.2% | 10.7% | 10.8% | 10.6% | 10.6% | 10.8% |
| ROIC             | 4.6%  | 4.6%  | 4.1%  | 4.5%  | 4.3%  | 4.4%  | 4.5%  | 4.4%  | 4.3%  | 4.3%  |
| Shares Out.      | 498   | 506   | 508   | 507   | 508   | 514   | 520   | 528   | 540   | 547   |
| Revenue/Share    | 21.98 | 23.18 | 21.70 | 21.82 | 22.40 | 22.58 | 22.17 | 21.83 | 24.87 | 27.99 |
| FCF/Share        | -1.63 | -1.07 | -1.27 | -0.28 | -0.23 | -1.63 | -1.85 | -4.78 | -3.81 | -1.29 |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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