

# Darden Restaurants Inc. (DRI)

Updated January 10th, 2024 by Felix Martinez

### **Key Metrics**

<b>Current Price:</b>	\$164	5 Year CAGR Estimate:	7.5%	Market Cap:	\$19.3 B
Fair Value Price:	\$151	5 Year Growth Estimate:	6.0%	Ex-Dividend Date:	01/09/24
% Fair Value:	109%	5 Year Valuation Multiple Estimate:	-1.6%	<b>Dividend Payment Date:</b>	02/01/24
Dividend Yield:	3.2%	5 Year Price Target	\$202	Years Of Dividend Growth	n: 2
<b>Dividend Risk Score:</b>	F	Retirement Suitability Score:	D	Rating:	Hold

#### **Overview & Current Events**

Darden Restaurants Inc. is a restaurant company with a portfolio of brands including Olive Garden, LongHorn Steakhouse, Cheddar's Scratch Kitchen, Yard House, The Capital Grille, Seasons 52, Bahama Breeze, and Eddie V's. The company employs 165,000 team members, and as of the fiscal year ending May 31, 2022, it owns and operates over 1,800 restaurants in the United States and Canada, and 71 franchisees serve restaurants. Darden Restaurants Inc. has a \$19.3 billion market capitalization and a 10-year dividend CAGR of 15.0% before the COVID-19 pandemic. However, recently the company has been very aggressive in increasing its dividend.

On December 15<sup>th</sup>, 2023, Darden Restaurants Inc. reported the second quarter results for Fiscal Year (FY)2024, ending on November 26<sup>th</sup>, 2023. The company completes its fiscal year at the end of May. The company saw a 9.7% increase in total sales to \$2.7 billion. The growth was fueled by a 2.8% rise in same-restaurant sales and the addition of Ruth's Chris Steak House restaurants. Adjusted diluted net earnings per share increased by 21.1%, reaching \$1.84.

President & CEO Rick Cardenas emphasized Darden's consistent market share growth and outperformance in industry same-restaurant sales. He expressed gratitude to the restaurant teams for their efforts during the busy holiday season.

Segment-wise analysis showcased robust performance across Olive Garden, LongHorn Steakhouse, Fine Dining, and Other Business. Darden declared a quarterly cash dividend of \$1.31 per share and repurchased approximately 1.2 million shares for \$181 million.

Looking ahead, Darden updated its fiscal 2024 financial outlook, projecting total sales of around \$11.5 billion, same-restaurant sales growth of 2.5% to 3.0%, and adjusted diluted net earnings per share of \$8.75 to \$8.90.

In summary, Darden's Q2 results reflect continued growth and financial stability, underscoring its strong position in the restaurant industry. The company's commitment to long-term success is evident in its strategic initiatives and positive outlook for the fiscal year.

#### Growth on a Per-Share Basis

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2029
EPS	\$2.47	\$2.63	\$3.53	\$4.02	\$4.81	\$5.82	\$3.13	\$4.31	\$7.40	\$8.00	\$8.88	\$11.88
DPS	\$1.97	\$1.97	\$2.00	\$2.24	\$2.52	\$3.00	\$2.64	\$1.55	\$4.40	\$4.84	\$5.24	<i>\$7.70</i>
Shares <sup>1</sup>	133.0	129.0	129.0	126.0	126.0	125.0	125.0	131.2	129.0	129.0	129.0	129.0

Darden Restaurants, Inc. has grown operating margins for the past five years. 2014 operating margin was 4.6%, which increased to 9.9% at the end of 2022. This performance was attributable to revenue growth, outpacing selling, general, and administrative expenses. However, the operating margin is currently sitting at a 11.4% rate. After FY2023, we forecast 6% earnings-per-share growth annually over the next five years, which will give the company expected earnings of \$11.88 per share for 2029. Net margin has also been increasing over the past few years, which will help with earnings growth.

Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.

<sup>&</sup>lt;sup>1</sup> Share count is in millions



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### **Valuation Analysis**

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	Now	2029
Avg. P/E	18.16	22.32	19.22	22.12	18.17	20.0	24.4	33.3	17.0	17.0	18.5	17.0
Avg. Yld.	3.8%	3.5%	2.9%	2.5%	2.8%	2.7%	3.4%	1.1%	3.5%	3.1%	3.2%	3.8%

Darden Restaurants Inc. is estimated to grow earnings by 8.8% over the next five years. This is higher than in the past five years of earnings growth of 8.6%. Revenue grew at 5.9% CAGR in the previous five years, and operating profit grew at an 18.7% CAGR. Darden Restaurants Inc. has traded at a historical 10-year average P/E of 21.2x. However, we believe 17x is a reasonable approximation of fair value moving forward, given that we are headed for a recession and given that interest rates have risen rapidly. We determine the fair value of Darden Restaurants Inc. to be \$151 based on the EPS of \$8.88 for FY2024. Thus, the company looks to be a little overvalued at the current price.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

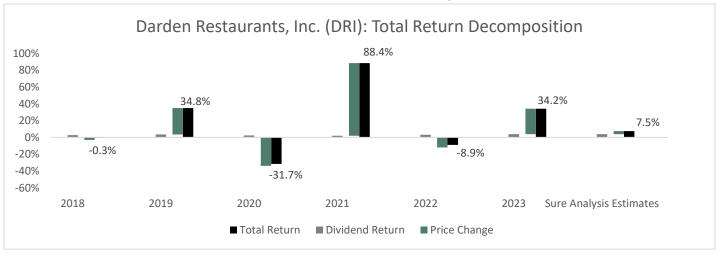
Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2023	2029
Payout	80%	75%	57%	56%	52%	52%	84%	36%	59%	61%	59%	65%

Darden Restaurants Inc. generates stable free cash flow and has demonstrated a record of managing costs while improving sales. Darden has \$367 million in cash and cash equivalents, decreasing by (10.2)% compared to what was reported for the quarter ending on May 29, 2022. The company's debt/equity ratio of 2.3, which is in the high side. Darden Restaurants Inc. had also managed to maintain profitability and dividends during the financial crisis. In 2009, the dividend yield was 3.1% (\$0.80 per share), while earnings-per-share were \$2.65, suggesting that although the business is exposed to consumption and economic cycles, Darden Restaurants Inc. was able to weather the financial crisis. However, during the COVID-19 pandemic, The company suspended the dividend as all its locations had to resort to takeout only. But the dividend is now higher than it was pre-COVID-19.

### Final Thoughts & Recommendation

Darden Restaurants Inc. is a well-managed company that has introduced successful marketing and value-driven promotional campaigns to customers through a digital transformation strategy relying on data analytics and leveraging its network of more than 1,800 stores. We rate the company as a hold given the projected 7.5% annualized total return for the next five years.

# Total Return Breakdown by Year



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#### **Income Statement Metrics**

2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
5921	6286	6764	6934	7170	8080	8510	7807	9630	10,490
1304	1295	1423	1541	1569	1745	1849	1408	1995	2,083
22.0%	20.6%	21.0%	22.2%	21.9%	21.6%	21.7%	18.0%	20.7%	
625	665	674	623	627	662	661	614	466	504
278	304	319	290	273	313	337	356	368	388
401	325	430	628	669	770	852	438	1160	1191
6.8%	5.2%	6.4%	9.1%	9.3%	9.5%	10.0%	5.6%	12.0%	
412	286	710	375	479	596	713	-52	953	982
7.0%	4.6%	10.5%	5.4%	6.7%	7.4%	8.4%	-0.7%	9.9%	
439	324	158	526	580	583	779	227	854	952
37	-9	-21	90	155	2	64	-112	139	137
	5921 1304 22.0% 625 278 401 6.8% 412 7.0% 439	5921 6286   1304 1295   22.0% 20.6%   625 665   278 304   401 325   6.8% 5.2%   412 286   7.0% 4.6%   439 324	5921 6286 6764   1304 1295 1423   22.0% 20.6% 21.0%   625 665 674   278 304 319   401 325 430   6.8% 5.2% 6.4%   412 286 710   7.0% 4.6% 10.5%   439 324 158	5921   6286   6764   6934     1304   1295   1423   1541     22.0%   20.6%   21.0%   22.2%     625   665   674   623     278   304   319   290     401   325   430   628     6.8%   5.2%   6.4%   9.1%     412   286   710   375     7.0%   4.6%   10.5%   5.4%     439   324   158   526	5921   6286   6764   6934   7170     1304   1295   1423   1541   1569     22.0%   20.6%   21.0%   22.2%   21.9%     625   665   674   623   627     278   304   319   290   273     401   325   430   628   669     6.8%   5.2%   6.4%   9.1%   9.3%     412   286   710   375   479     7.0%   4.6%   10.5%   5.4%   6.7%     439   324   158   526   580	5921     6286     6764     6934     7170     8080       1304     1295     1423     1541     1569     1745       22.0%     20.6%     21.0%     22.2%     21.9%     21.6%       625     665     674     623     627     662       278     304     319     290     273     313       401     325     430     628     669     770       6.8%     5.2%     6.4%     9.1%     9.3%     9.5%       412     286     710     375     479     596       7.0%     4.6%     10.5%     5.4%     6.7%     7.4%       439     324     158     526     580     583	5921     6286     6764     6934     7170     8080     8510       1304     1295     1423     1541     1569     1745     1849       22.0%     20.6%     21.0%     22.2%     21.9%     21.6%     21.7%       625     665     674     623     627     662     661       278     304     319     290     273     313     337       401     325     430     628     669     770     852       6.8%     5.2%     6.4%     9.1%     9.3%     9.5%     10.0%       412     286     710     375     479     596     713       7.0%     4.6%     10.5%     5.4%     6.7%     7.4%     8.4%       439     324     158     526     580     583     779	5921     6286     6764     6934     7170     8080     8510     7807       1304     1295     1423     1541     1569     1745     1849     1408       22.0%     20.6%     21.0%     22.2%     21.9%     21.6%     21.7%     18.0%       625     665     674     623     627     662     661     614       278     304     319     290     273     313     337     356       401     325     430     628     669     770     852     438       6.8%     5.2%     6.4%     9.1%     9.3%     9.5%     10.0%     5.6%       412     286     710     375     479     596     713     -52       7.0%     4.6%     10.5%     5.4%     6.7%     7.4%     8.4%     -0.7%       439     324     158     526     580     583     779     227	5921     6286     6764     6934     7170     8080     8510     7807     9630       1304     1295     1423     1541     1569     1745     1849     1408     1995       22.0%     20.6%     21.0%     22.2%     21.9%     21.6%     21.7%     18.0%     20.7%       625     665     674     623     627     662     661     614     466       278     304     319     290     273     313     337     356     368       401     325     430     628     669     770     852     438     1160       6.8%     5.2%     6.4%     9.1%     9.3%     9.5%     10.0%     5.6%     12.0%       412     286     710     375     479     596     713     -52     953       7.0%     4.6%     10.5%     5.4%     6.7%     7.4%     8.4%     -0.7%     9.9%       439     324     158     526     580

#### **Balance Sheet Metrics**

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Total Assets	7083	5995	4583	5292	5470	5893	9946	10656	10136	10240
Cash & Equivalents	98	536	275	233	147	457	763	1215	421	368
Acc. Receivable	40	47	44	43	40	40	23	68	40	80
Inventories	197	164	175	179	205	207	207	191	271	288
Goodwill & Int.	1447	1447	1447	2152	2135	2135	1843	1844	1917	1844
Total Liabilities	4926	3661	2631	3191	3275	3500	7615	7843	7938	8040
Accounts Payable	233	199	242	250	277	333	249	305	367	426
Long-Term Debt	2686	1467	440	937	927	928	1199	930	929	885
Total Equity	2157	2334	1952	2102	2195	2393	2331	2813	2198	2202
D/E Ratio	1.25	0.63	0.23	0.45	0.42	0.39	0.51	0.33	0.42	0.40

### **Profitability & Per Share Metrics**

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Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Return on Assets	4.1%	10.9%	7.1%	9.7%	11.1%	12.6%	-0.7%	6.1%	9.2%	9.6%
Return on Equity	13.6%	31.6%	17.5%	23.6%	27.7%	31.1%	-2.2%	24.5%	38.0%	44.6%
ROIC	6.0%	16.4%	12.1%	17.6%	19.4%	22.1%	-1.5%	17.3%	27.7%	31.6%
Shares Out.	133.0	129.0	129.0	126.0	126.0	125.0	125.0	131.0	129.0	122.9
Revenue/Share (\$)	47.19	52.15	53.62	56.91	64.13	67.87	63.63	54.60	74.65	85.34
FCF/Share (\$)	2.43	1.22	4.07	4.60	4.62	6.21	1.85	7.02	6.62	7.74

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise. 2019 refers to fiscal year period ending May 26, 2019. https://suredividend.typeform.com/to/xYFki7

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