



# The Travelers Companies (TRV)

Updated January 20<sup>th</sup>, 2024, by Josh Arnold

## Key Metrics

<b>Current Price:</b>	\$212	<b>5 Year CAGR Estimate:</b>	11.7%	<b>Market Cap:</b>	\$48 B
<b>Fair Value Price:</b>	\$214	<b>5 Year Growth Estimate:</b>	10.0%	<b>Ex-Dividend Date:</b>	03/07/24
<b>% Fair Value:</b>	99%	<b>5 Year Valuation Multiple Estimate:</b>	0.2%	<b>Dividend Payment Date:</b>	03/29/24
<b>Dividend Yield:</b>	1.9%	<b>5 Year Price Target</b>	\$344	<b>Years Of Dividend Growth:</b>	19
<b>Dividend Risk Score:</b>	A	<b>Retirement Suitability Score:</b>	B	<b>Rating:</b>	Buy

## Overview & Current Events

The Travelers Companies was founded in 1864 in Hartford, CT by two local businessmen. The company began with life and accident insurance but has expanded into other types of coverage in the 150+ years since then. Today, it generates about \$42 billion in annual revenue and has a \$48 billion market capitalization. The company offers a wide and deep variety of protection products for auto, home, and business customers. It is also a member of the Dow Jones Industrial Average, making it the only property casualty insurance provider in the prestigious index.

Travelers posted fourth quarter and full-year earnings on January 19<sup>th</sup>, 2024, and results were much better than expected, and the stock soared following results. The company posted adjusted earnings-per-share of \$7.01 for the quarter, which beat estimates by a staggering \$1.92. Net written premiums, which is akin to revenue, was \$9.99 billion. That was up more than 13% year-over-year, and beat estimates by \$40 million.

The company noted that both investment returns and core insurance income were very strong. Earned premium came to \$9.97 billion, up from \$8.82 billion in 2022's Q4. Net investment income was \$778 million, up from \$625 million year-over-year.

Underlying combined ratio was 85.9%, which was an enormous improvement from 90.6% in Q3 and from 91.4% in last year's Q4. Combined ratio is an expense measure for insurers, and the lower, the better.

Adjusted book value ended the year at \$122.90, up from \$115.78 in Q3. We start 2024 with an estimate of \$17.80 in earnings-per-share as we see the investment landscape as quite favorable for Travelers in 2024.

## Growth on a Per-Share Basis

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2029
<b>EPS</b>	\$10.56	\$10.87	\$10.13	\$7.27	\$8.94	\$9.60	\$10.48	\$13.94	\$12.47	\$13.13	<b>\$17.80</b>	<b>\$28.67</b>
<b>DPS</b>	\$2.15	\$2.38	\$2.68	\$2.83	\$3.03	\$3.23	\$3.37	\$3.49	\$3.67	\$3.93	<b>\$4.00</b>	<b>\$5.35</b>
<b>Shares<sup>1</sup></b>	322	296	280	271	264	259	255	241	241	228	<b>215</b>	<b>175</b>

After strong growth coming out of the Great Recession, Travelers failed to regain its 2015 high of \$10.87 in earnings-per-share until 2021. Conditions were quite favorable in 2021 in that prior reserve developments were unwound, investment conditions were excellent, and losses were lower than normal. We're expecting 10% growth from here, as Travelers' core business is performing extremely well, and higher interest rates mean investment income is strong.

Travelers could achieve this growth primarily from higher underwritten premiums and the buyback program, although margins should play a part as well, as long as there aren't any large catastrophes. We forecast low single-digit gains from higher revenue as well as a similar tailwind from the company's buyback, which has reduced the float by about a third in just the past decade alone. Recent reductions have been smaller in size given the higher share price, but Travelers is committed to reducing its share count over time. Lower operating expenses should also provide a bit of a boost to earnings, but the Travelers story is about higher premiums, uncertain catastrophe losses, and a lower share count.

<sup>1</sup> Share count in millions

Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.



# The Travelers Companies (TRV)

Updated January 20<sup>th</sup>, 2024, by Josh Arnold

The dividend has been raised in the mid-single-digit range annually and we expect that will continue for the foreseeable future. Travelers is not a pure income stock, and its 1.9% yield is now quite low by historical standards, and only slightly above that of the S&P 500.

## Valuation Analysis

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	Now	2029
<b>Avg. P/E</b>	8.8	9.7	11.2	17.2	14.7	14.5	11.3	11.0	15.0	14.5	<b>11.9</b>	<b>12.0</b>
<b>Avg. Yld.</b>	2.3%	2.3%	2.4%	2.3%	2.3%	2.3%	2.9%	2.3%	2.0%	2.1%	<b>1.9%</b>	<b>1.6%</b>

Travelers' price-to-earnings multiple stands at 11.9 times this year's earnings estimate. We therefore see the stock as fairly valued given that our estimate of fair value is 12 times earnings. That implies practically no impact on annual returns due to the valuation. We forecast the yield to decline to 1.6% over time as the dividend is raised and as the valuation stays about the same, with earnings growth outpacing dividend increases.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2029
<b>Payout</b>	20%	22%	25%	38%	34%	34%	32%	25%	29%	30%	<b>23%</b>	<b>19%</b>

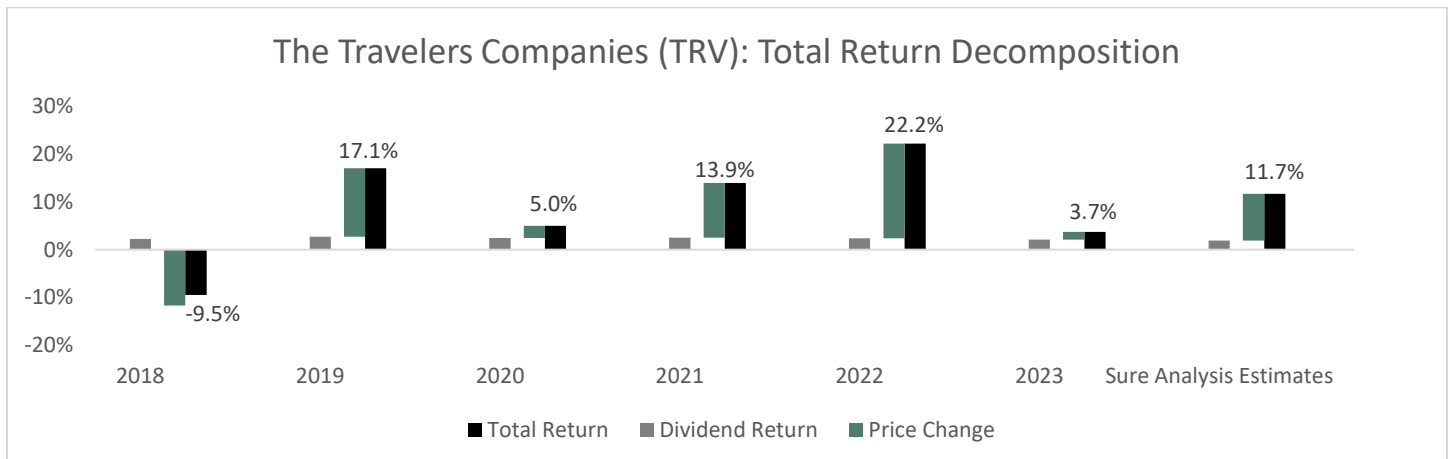
Travelers continues to be conservatively financed, so its balance sheet is in good shape and interest coverage remains robust. We believe the payout ratio should remain very low given that we are forecasting earnings to grow more quickly than the dividend. The dividend is, therefore, very safe and we see many more years of increases on the horizon. Importantly, this continues to allow Travelers to buy back hundreds of millions of dollars of its own shares annually.

Travelers' main competitive advantage is in its immense scale and recognizable brand. Its size allows it to underwrite policies that others would not be able to, and its brand is well-known from its long history. Travelers is more susceptible to catastrophes than recessions, as we saw in 2017 and again in 2018. This makes Travelers a defensive play should the economy weaken materially, but we reiterate that insurance companies are susceptible to significant and unforeseen shocks, as Travelers has demonstrated in recent years.

## Final Thoughts & Recommendation

Travelers looks like a relatively safe financial services provider with a strong growth outlook. We forecast total annual return potential of 11.7% in the coming years, consisting of the 1.9% yield, 10% earnings-per-share growth and essentially no impact from the valuation. We're updating Travelers from hold to buy after Q4 earnings.

## Total Return Breakdown by Year



[Click here to rate and review this research report. Your feedback is important to us.](#)

Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.



# The Travelers Companies (TRV)

Updated January 20<sup>th</sup>, 2024, by Josh Arnold

## Income Statement Metrics

Year	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
<b>Revenue</b>	26,191	27,174	26,815	27,625	28,902	30,282	31,581	31,981	34,816	36,884
<b>SG&amp;A Exp.</b>	3,757	3,964	4,094	4,154	4,170	4,297	4,365	4,509	4,677	4,810
<b>D&amp;A Exp.</b>	867	864	818	826	813	803	763	789	870	826
<b>Net Profit</b>	3,673	3,692	3,439	3,014	2,056	2,523	2,622	2,697	3,662	2,842
<b>Net Margin</b>	14.0%	13.6%	12.8%	10.9%	7.1%	8.3%	8.3%	8.4%	10.5%	7.7%
<b>Free Cash Flow</b>	3,816	3,693	3,434	4,469	4,148	4,380	5,205	6,519	7,274	6,465
<b>Income Tax</b>	1,272	1,397	1,301	1,039	674	438	516	540	796	512

## Balance Sheet Metrics

Year	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
<b>Total Assets (\$B)</b>	103.8	103.1	100.2	100.2	103.5	104.2	110.1	116.8	120.5	115.7
<b>Cash &amp; Equivalents</b>	294	374	380	307	344	373	494	721	761	799
<b>Acc. Receivable</b>	20,166	19,920	19,721	19,618	20,228	20,661	20,763	20,421	20,427	20,564
<b>Goodwill &amp; Int.</b>	3,985	3,915	3,852	3,848	4,293	4,282	4,291	4,293	4,314	4,239
<b>Total Liabilities</b>	79,016	78,242	76,586	77,024	79,752	81,339	84,179	87,563	91,579	94,157
<b>Accounts Payable</b>	4,626	4,698	4,670	4,882	5,049	5,074	4,982	4,617	4,295	4,015
<b>Long-Term Debt</b>	6,346	6,349	6,344	6,437	6,571	6,564	6,558	6,550	7,290	7,292
<b>Total Equity</b>	24,796	24,836	23,598	23,221	23,731	22,894	25,943	29,201	28,887	21,560
<b>LTD/E Ratio</b>	0.26	0.26	0.27	0.28	0.28	0.29	0.25	0.22	0.25	0.34

## Profitability & Per Share Metrics

Year	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
<b>Return on Assets</b>	3.5%	3.6%	3.4%	3.0%	2.0%	2.4%	2.4%	2.4%	3.1%	2.4%
<b>Return on Equity</b>	14.6%	14.9%	14.2%	12.9%	8.8%	10.8%	10.7%	9.8%	12.6%	11.3%
<b>ROIC</b>	11.7%	11.8%	11.3%	10.1%	6.9%	8.4%	8.5%	7.9%	10.2%	8.7%
<b>Shares Out.</b>	354	322	296	280	271	264	259	255	251	240
<b>Revenue/Share</b>	69.97	79.34	85.43	94.93	103.74	112.24	120.40	125.61	138.32	153.93
<b>FCF/Share</b>	10.20	10.78	10.94	15.36	14.89	16.23	19.84	25.60	29.00	26.97

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

### Disclaimer

Nothing presented herein is, or is intended to constitute, specific investment advice. Nothing in this research report should be construed as a recommendation to follow any investment strategy or allocation. Any forward-looking statements or forecasts are based on assumptions and actual results are expected to vary from any such statements or forecasts. No reliance should be placed on any such statements or forecasts when making any investment decision. While Sure Dividend has used reasonable efforts to obtain information from reliable sources, we make no representations or warranties as to the accuracy, reliability or completeness of third-party information presented herein. No guarantee of investment performance is being provided and no inference to the contrary should be made. There is a risk of loss from an investment in marketable securities. Past performance is not a guarantee of future performance.