



# RELX PLC (RELX)

Updated February 16<sup>th</sup>, 2024 by Nikolaos Sismanis

## Key Metrics

|                             |      |                                            |       |                                  |                 |
|-----------------------------|------|--------------------------------------------|-------|----------------------------------|-----------------|
| <b>Current Price:</b>       | \$43 | <b>5 Year CAGR Estimate:</b>               | 5.6%  | <b>Market Cap:</b>               | \$79.7 B        |
| <b>Fair Value Price:</b>    | \$37 | <b>5 Year Growth Estimate:</b>             | 7.0%  | <b>Ex-Dividend Date:</b>         | 05/02/2024      |
| <b>% Fair Value:</b>        | 116% | <b>5 Year Valuation Multiple Estimate:</b> | -3.0% | <b>Dividend Payment Date:</b>    | 06/13/2024      |
| <b>Dividend Yield:</b>      | 1.8% | <b>5 Year Price Target</b>                 | \$52  | <b>Years Of Dividend Growth:</b> | 13 <sup>1</sup> |
| <b>Dividend Risk Score:</b> | B    | <b>Retirement Suitability Score:</b>       | D     | <b>Rating:</b>                   | Hold            |

## Overview & Current Events

RELX is a global provider of information-based analytics and decision tools for professional and business customers. It operates through four segments: Scientific, Technical & Medical, and Risk & Business Analytics; Legal; and Exhibitions. RELX PLC was incorporated in 1903 and is headquartered in London, the United Kingdom, and has a market cap of \$79.7 billion. The stock trades in the NYSE, though the original 1988 listing remains on the London Stock Exchange. It serves customers in more than 180 countries, and has offices in about 40 countries. All numbers have been converted to U.S. dollars unless otherwise noted.

On February 15<sup>th</sup>, 2024, RELX PLC reported its full-year<sup>2</sup> results for the 12 months ending December 31<sup>st</sup>, 2023. For the year, earnings-per-share was \$1.20, 16.5% higher than last year in USD terms. The rise in EPS was mainly driven by higher revenues, which grew by 8% to \$11.7 billion. The company's first two business segments (Scientific, Technical & Medical, and Risk) reported sales growth of 4% and 8%, respectively. The Legal segment's revenues grew by 6%. The Exhibitions segment, which had been previously adversely impacted by COVID-19's impact on the event-planning industry, continued its recovery, growing revenues by 30%.

Management continued expanding RELX's portfolio during FY-2023, completing six acquisitions for a total consideration of £130 million (\$164 million), and one small disposal. For FY2024, management expects to see positive momentum across the group and strong underlying growth in revenues, operating profits and EPS. Based on our initial estimates, we expect FY2024 EPS of around \$1.53. RELX also declared a final dividend of 41.8 (\$0.53), pushing the total dividend for the year at 58.8p (\$0.75), an increase of 8% compared to last year. We don't speculate on the FY2024 dividend amount.

## Growth on a Per-Share Basis

| Year                      | 2014    | 2015    | 2016    | 2017    | 2018    | 2019    | 2020   | 2021   | 2022   | 2023   | 2024          | 2029          |
|---------------------------|---------|---------|---------|---------|---------|---------|--------|--------|--------|--------|---------------|---------------|
| <b>EADS<sup>3</sup></b>   | \$0.69  | \$0.70  | \$0.69  | \$1.10  | \$0.92  | \$1.03  | \$0.87 | \$1.03 | \$1.03 | \$1.20 | <b>\$1.53</b> | <b>\$2.15</b> |
| <b>DPS</b>                | \$0.41  | \$0.44  | \$0.44  | \$0.53  | \$0.54  | \$0.61  | \$0.65 | \$0.67 | \$0.66 | \$0.75 | <b>\$0.75</b> | <b>\$1.05</b> |
| <b>Shares<sup>4</sup></b> | 2,154.4 | 2,108.6 | 2,062.3 | 2,019.4 | 1,977.2 | 1,943.5 | 1,926  | 1,928  | 1,919  | 1,892  | <b>1,892</b>  | <b>1,750</b>  |

EPS has grown at CAGR of 6.3% over the past decade, while DPS has grown at a CAGR of 6.9% over the same period. The company has had consistent and stable growth over the past decade and has been a top holding in most of the U.K.'s income funds. In the original LSE listing, dividends have been growing annually since 2010 and have never been cut since 1999.

We have our CAGR expectations to around 7% for both EPS and DPS in the medium-term as demand for the company's solutions remains robust across all segments. Buybacks should also aid EPS growth. RELX deployed £500 million on share buybacks in 2022 and £800m in 2023. Management mentioned that due to RELX's strong financial performance, they intend to deploy £1 billion in buybacks in 2024, £150 million of which had already been repurchased as of February 15<sup>th</sup>.

<sup>1</sup> Dividends have been growing annually since 2010 in RELX's original listing and original declarations in constant currency.

<sup>2</sup> U.K.-based companies like RELX report twice per year. One interim H1 report, and one final, (H1 + H2) report.

<sup>3</sup> Earnings per American Depositary Share

<sup>4</sup> Share count is in millions.

*Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.*



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## Valuation Analysis

| Year      | 2014 | 2015  | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | Now         | 2029        |
|-----------|------|-------|------|------|------|------|------|------|------|------|-------------|-------------|
| Avg. P/E  | 20.4 | 21.16 | 23.1 | 29.3 | 19.5 | 23.2 | 22.5 | 25.4 | 27.9 | 25.7 | <b>28.0</b> | <b>24.0</b> |
| Avg. Yld. | 2.6% | 2.4%  | 2.4% | 2.2% | 2.3% | 2.4% | 2.8% | 2.2% | 2.3% | 2.4% | <b>1.8%</b> | <b>2.0%</b> |

RELX's valuation has been consistent over the years, with its average P/E standing at 24 times. Despite management's positive future outlook, we believe that shares are currently somewhat overvalued at a P/E of 28, and have set our fair P/E target in line with its historical average. Still, we note that RELX is one of the U.K.'s most consistent stocks in terms of growth with a big institutional presence. Investors have been willing to pay premium valuation over the past few years, even during the pandemic and during 2022-2023's shaky environment. As we've mentioned in previous reports, it could be that investors won't have an opportunity to purchase RELX shares at a discount, and this continues to hold true.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

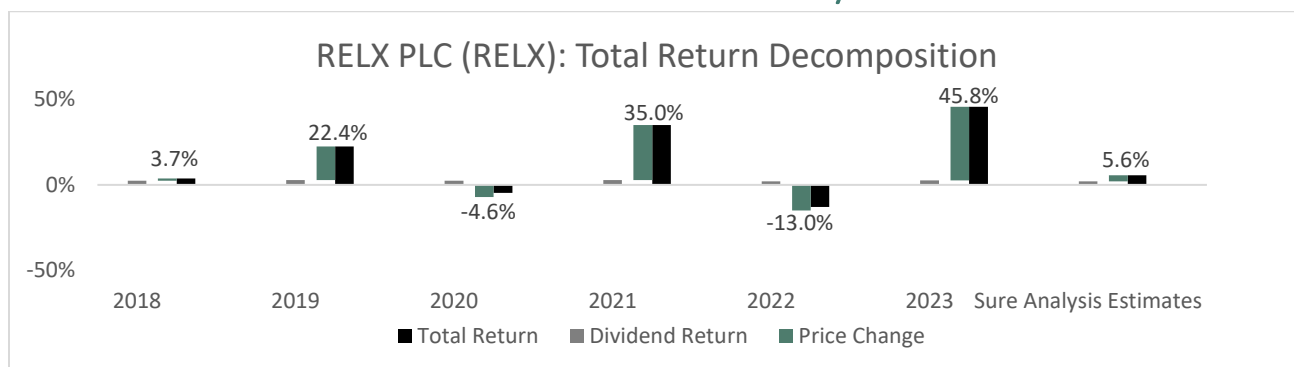
| Year   | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024       | 2029       |
|--------|------|------|------|------|------|------|------|------|------|------|------------|------------|
| Payout | 59%  | 63%  | 64%  | 48%  | 59%  | 59%  | 75%  | 65%  | 64%  | 63%  | <b>49%</b> | <b>49%</b> |

RELX holds a sort of legendary status in the U.K.'s investing culture, posing as one of the safest growth stocks one can own, having achieved consistent market-beating returns. With prudent capital allocation, the company secures its future advancements while growing its dividends and maintaining a healthy payout ratio. The payout ratio currently stands at a relatively comfortable level of 49%, allowing for excess cash to be allocated in future acquisitions and share repurchases. Further, while RELX's net borrowings position is at a heavy \$6.5 billion, operating cash flow covers interest payments by nearly 8.5 times. Hence, we believe the company should be able to absorb rising interest rates aright. We also find RELX's ability to withstand a potential recession strong, as the need for analytics is vital to operate any modern business. The industry, however, is under heavy competition. With new technologies in the sector being developed by the day, RELX must continually innovate and acquire other companies to stay ahead of the curve.

## Final Thoughts & Recommendation

RELX is a well-managed company with an impressive history of shareholder value creation. We believe that EPS and DPS will continue their upward trajectory. Its resiliency was proven in 2020, a year that revealed the vulnerability in many businesses, with all segments, excluding exhibitions, still growing. We forecast annualized returns of around 5.6% in the medium-term, as valuation headwinds could offset returns to be powered by our earnings growth of 7% and the 1.8% dividend yield. We rate shares a hold and feel the stock is suitable for dividend growth portfolios seeking limited risk, though investors shouldn't expect extraordinary returns either. U.S.-based investors should also be wary of FX-related risks, as the company reports its earnings in GBP.

## Total Return Breakdown by Year



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## Income Statement Metrics

| Year             | 2013    | 2014    | 2015    | 2016    | 2017    | 2018    | 2019    | 2020    | 2021  | 2022   |
|------------------|---------|---------|---------|---------|---------|---------|---------|---------|-------|--------|
| Revenue          | 9442    | 9516    | 9125    | 9342    | 9478    | 9996    | 10054   | 9125    | 9966  | 10,590 |
| Gross Profit     | \$6,128 | \$6,209 | \$5,871 | \$5,971 | \$6,085 | \$6,468 | \$6,536 | \$5,933 | 6441  | 6,821  |
| Gross Margin     | 64.9%   | 65.2%   | 64.3%   | 63.9%   | 64.2%   | 64.7%   | 65%     | 65.0%   | 64.6% | 64.4%  |
| SG&A Exp.        | \$4,021 | \$3,958 | \$3,682 | \$3,707 | \$3,673 | \$3,891 | \$3,906 | \$3995  | 3889  | 3,968  |
| D&A Exp.         | \$886   | \$856   | \$795   | \$812   | \$847   | \$869   | \$872   | \$1,082 | 996   | 883    |
| Operating Profit | \$2,107 | \$2,252 | \$2,190 | \$2,264 | \$2,412 | \$2,578 | \$2,630 | \$1,938 | 2552  | 2,853  |
| Operating Margin | 22.3%   | 23.7%   | 24%     | 24.2%   | 25.4%   | 25.8%   | 26.2%   | 21.2%   | 25.6% | 26.9%  |
| Net Profit       | \$127   | \$443   | \$455   | \$1573  | 2128    | 1897    | 1922    | 1571    | 2024  | 2,023  |
| Net Margin       | 9442    | 9516    | 9125    | 16.8%   | 22.5%   | 19.0%   | 19.1%   | 17.2%   | 20.3% | 19.1%  |
| Free Cash Flow   | ---     | ---     | ---     | 1828    | 2014    | 2165    | 2182    | 1584    | 2310  | 2,433  |
| Income Tax       | ---     | ---     | ---     | 412     | 84      | 390     | 432     | 353     | 448   | 596    |

## Balance Sheet Metrics

| Year                 | 2013    | 2014    | 2015    | 2016    | 2017    | 2018    | 2019    | 2020    | 2021  | 2022   |
|----------------------|---------|---------|---------|---------|---------|---------|---------|---------|-------|--------|
| Total Assets         | 17306   | 17256   | 16571   | 16367   | 17071   | 17763   | 18080   | 19280   | 18700 | 19,160 |
| Cash & Equivalents   | \$218   | \$430   | \$181   | \$199   | \$150   | \$145   | \$181   | \$120   | 153   | 404    |
| Accounts Receivable  | \$2,048 | \$2,041 | \$2,089 | \$2,120 | \$2,166 | \$2,210 | \$2,321 | \$2,626 | 2203  | 2,911  |
| Inventories          | \$234   | \$221   | \$234   | \$257   | \$266   | \$269   | \$285   | \$327   | 341   | 374    |
| Goodwill & Int. Ass. | 12697   | 12677   | 12425   | 12280   | 12377   | 13238   | 13474   | 14510   | 14400 | 14,420 |
| Total Liabilities    | 13311   | 13930   | 13344   | 13471   | 13945   | 14770   | 15208   | 16410   | 14350 | 14,610 |
| Accounts Payable     | \$544   | \$518   | \$361   | \$365   | \$324   | \$237   | \$227   | \$4443  | 147   | 4,861  |
| Long-Term Debt       | \$5,382 | \$5,935 | \$5,759 | \$5,932 | \$6,571 | \$7,620 | \$7,961 | \$9,333 | 8043  | 7,924  |
| Shareholder's Equity | \$3,941 | \$3,278 | \$3,176 | \$2,850 | \$3,097 | \$2,955 | \$2,840 | \$2,861 | 4362  | 4,570  |
| LTD/E Ratio          | 1.3657  | 1.8105  | 1.813   | 2.0815  | 2.1213  | 2.5784  | 2.8033  | 3.27    | 1.84  | 1.73   |

## Profitability & Per Share Metrics

| Year             | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021  | 2022  |
|------------------|--------|--------|--------|--------|--------|--------|--------|--------|-------|-------|
| Return on Assets | 9.9%   | 9.1%   | 9.1%   | 9.6%   | 12.7%  | 10.9%  | 10.7%  | 8.4%   | 10.7% | 10.7% |
| Return on Equity | 45.5%  | 43.6%  | 47.7%  | 52.2%  | 71.6%  | 62.7%  | 66.3%  | 55.1%  | 56.0% | 45.3% |
| ROIC             | 17.9%  | 16.9%  | 16.9%  | 17.7%  | 23.0%  | 18.7%  | 17.9%  | 13.6%  | 16.5% | 16.3% |
| Shares Out.      | 2239.1 | 2178.7 | 1125.9 | 2079.8 | 2035.2 | 1990.8 | 1956.2 | 1938   | 1939  | 1938  |
| Revenue/Share    | \$4.22 | \$4.37 | \$8.10 | \$4.49 | \$4.66 | \$5.02 | \$5.14 | \$4.71 | 5.14  | 5.47  |
| FCF/Share        | \$0.75 | \$0.84 | \$1.49 | \$0.88 | \$0.99 | \$1.09 | \$1.12 | \$0.82 | 1.19  | 7.92  |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

### Disclaimer

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