

### Southern Copper Corp. (SCCO)

Updated February 4<sup>th</sup>, 2024 by Quinn Mohammed

#### **Key Metrics**

<b>Current Price:</b>	\$82	5 Year CAGR Estimate:	8.0%	Market Cap:	\$63 B
Fair Value Price:	\$65	5 Year Growth Estimate:	9.5%	Ex-Dividend Date <sup>1</sup> :	02/12/2024
% Fair Value:	127%	5 Year Valuation Multiple Estimate:	-4.6%	Dividend Payment Date <sup>1</sup> :	02/29/2024
Dividend Yield:	3.9%	5 Year Price Target	\$102	Years Of Dividend Growth:	3
<b>Dividend Risk Score:</b>	F	Retirement Suitability Score:	F	Rating:	Hold

#### **Overview & Current Events**

Southern Copper Corporation is one of the largest integrated copper producers in the world. The corporation produces copper, molybdenum, zinc, lead, coal, and silver. All mining, smelting, and refining facilities are located in Peru and Mexico. Exploration activities are conducted in Peru, Mexico, and Chile. Southern Copper has been listed on the NYSE and the Lima Stock Exchange since 1996, under the ticker symbol SCCO. SCCO has a market capitalization of \$63 billion. Southern Copper Corp. is an indirect subsidiary of Grupo Mexico, which owns 88.9% of SCCO capital stock through its wholly owned Americas Mining Corporation.

On February 2<sup>nd</sup>, 2024, Southern Copper reported fourth quarter 2023 results. Fourth quarter net sales were \$2.3 billion, a 19% decrease compared to fourth quarter 2022 results. Volumes increased for molybdenum, but fell for copper, silver, and zinc. Additionally, copper, and silver prices rose during the quarter, but the prices of molybdenum and zinc decreased.

Net income was \$445 million, a 51% decrease year-over-year. Net income per share also declined by 50% to \$0.58 from \$1.17 in the prior year period.

The operating cash cost per pound of copper (including by-product revenue credits) was \$1.25 in Q4 2023, 27% higher than in the year-ago quarter.

A \$0.80 quarterly dividend was declared, which was a twenty cent reduction compared to last quarter's dividend, although its important to note Southern Copper pays a variable dividend.

#### Growth on a Per-Share Basis

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2029
EPS	\$1.61	\$0.93	\$1.00	\$1.90	\$2.00	\$1.92	\$2.03	\$4.39	\$3.41	\$3.14	\$3.49	\$5.49
DPS	\$0.46	\$0.34	\$0.18	\$0.59	\$1.40	\$1.60	\$1.50	\$3.20	\$3.50	\$4.00	\$3.20	\$4.08
Shares <sup>2</sup>	812.6	775.9	773.0	773.0	773.1	773.1	773.1	773.1	773.1	773.1	773.1	773.0

Southern Copper Corp has a very choppy earnings history as its growth is highly reliant on ever-changing commodity prices, primarily copper but also silver, zinc, and others. Even so, the company expects that the quality of the assets it operates and develops will fuel growth over the long term. While net income per share has grown by 7.7% on average over the last nine years, it has grown by 9.4% on average in the last five. The business is largely cyclical. A significant increase in precious metals prices caused significant growth in earnings in recent years, which led to blowout results in 2021. From this point on, we estimate that SCCO can continue to increase its net income per share by 9.5% going forward.

Southern Copper's growth is underpinned by solid fundamentals in the copper market. The automobile industry's global recovery was part of the cause for a significant increase in copper production in 2021. Additionally, government infrastructure packages can cause increases in copper demand, as it's a fundamental element to green energy. The

<sup>&</sup>lt;sup>1</sup> Estimate

<sup>&</sup>lt;sup>2</sup> In millions Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.



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company has long-term projects in place, such as starting up new mines, and a total investment program above \$15 billion for this decade. These investments are for projects in Mexico and Peru.

Some notable projects are Michiquillay (\$2.5B) and Los Chancas (\$2.6B). Michiquillay is expected to produce 225,000 tons of copper per year (and by-products) for more than 25 years with a start-up date by 2032. Los Chancas is anticipated to start producing 130,000 tons of copper and 7,500 tons of molybdenum annually in 2030. Southern also has some of the lowest cash cost for producing copper, and still, they are generally able to lower this and fuel bottom line growth. The company is also investing in increasing production at their existing mines and constructing other new mines. The company expects to increase its production capacity to 1.6 million tons of copper over the next ten years.

#### **Valuation Analysis**

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2029
Avg. P/E	18.6	30.5	27.2	20.2	22.8	18.8	21.1	22.0	14.7	21.2	23.4	18.5
Avg. Yld.	1.5%	1.2%	0.7%	1.5%	3.1%	4.4%	3.5%	3.8%	6.4%	4.7%	3.9%	4.0%

Southern Copper has traded at a price-to-net income of 21.7 and 19.6 on average over the past nine and five years. Today shares are trading at 23.4 times net income. We estimate that shares are worth 18.5 times net income, implying the potential for a meaningful valuation headwind. The yield of 3.9% is now below the five-year average 4.6% yield.

### Safety, Quality, Competitive Advantage, & Recession Resiliency

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2029
Payout	29%	37%	18%	31%	70%	83%	74%	73%	103%	127%	92%	74%

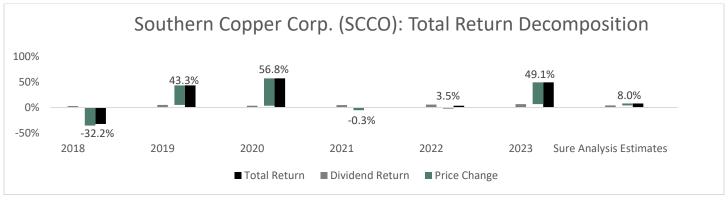
Southern Copper is a power player in the copper mining, smelting, and refining businesses. SCCO has the world's largest copper reserves. Southern also has the #1 mine life among copper producers and is one of the world's largest producer of mined copper. The corporation also has one of the lowest cash cost for produced copper among its peer group, which is yet another advantage.

SCCO was negatively affected by the great financial crisis, and earnings dropped in half from 2007 to 2009, which forced a reduction in the dividend from \$2.24 to \$0.44. While precious metals prices may increase during tough economic conditions, demand for the metals are likely to decrease.

#### Final Thoughts & Recommendation

Southern Copper is a copper behemoth with the world's largest copper reserves. We estimate SCCO can produce total annualized returns of 8.0% in the intermediate term, and currently trades at 127% of our estimated fair value. We rate SCCO as a hold.

#### Total Return Breakdown by Year



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#### **Income Statement Metrics**

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Revenue	5,788	5,046	5,380	6,655	7,097	7,286	7,985	10,934	10,048	9,896
<b>Gross Profit</b>	2,502	1,608	1,699	2,731	3,013	2,915	3,280	6,234	4,603	4,374
Gross Margin	43.2%	31.9%	31.6%	41.0%	42.5%	40.0%	41.1%	57.0%	45.8%	44.2%
SG&A Exp.	103	99	94	93	103	132	126	125	125	127
<b>Operating Profit</b>	2,233	1,414	1564	2,619	2,881	2,753	3,121	6,065	4,436	4,192
Operating Margin	38.6%	28.0%	29.1%	39.4%	40.6%	37.8%	39.1%	55.5%	44.1%	42.4%
Net Profit	1,333	736	777	729	1,543	1,486	1,570	3,397	2,639	2,425
Net Margin	23.0%	14.6%	14.4%	10.9%	21.7%	20.4%	19.7%	31.1%	26.3%	24.5%
Free Cash Flow	-174	-270	-195	953	1,114	1,204	2,191	3,400	1,854	2,564
Income Tax	755	465	501	1,593	1,054	945	1,174	2,299	1,612	1,519

#### **Balance Sheet Metrics**

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
<b>Total Assets</b>	11,394	12,593	13,234	13,780	14,288	16,407	16,947	18,298	17,277	16,730
Cash & Equivalents	364	275	546	1,005	845	1,925	2,184	3,002	2,070	1,152
<b>Accounts Receivable</b>	540	449	669	976	822	833	1,069	1,447	1,474	1,228
Inventories	836	857	1,010	1,042	1,033	1,069	950	973	1,014	1,017
<b>Total Liabilities</b>	5,557	7,294	7,363	7,631	7,675	9,549	9,671	10,090	9,131	9,244
Accounts Payable	547	647	584	660	673	598	595	592	658	653
Long-Term Debt	4,181	5,952	5,954	5,957	5,960	6,941	6,544	6,548	6,251	6,255
Shareholder's Equity	5,805	5,263	5,832	6,108	6,567	6,810	7,225	8,149	8,084	7,418
LTD/E Ratio	0.72	1.13	1.02	0.98	0.91	1.02	0.91	0.80	0.77	0.84

### **Profitability & Per Share Metrics**

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Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Return on Assets	11.9%	6.1%	6.0%	5.4%	11.0%	9.7%	9.4%	19.3%	14.8%	14.3%
Return on Equity	23.5%	13.3%	14.0%	12.2%	24.3%	22.2%	22.4%	44.2%	32.5%	31.3%
ROIC	13.5%	6.9%	6.7%	6.1%	12.5%	11.3%	11.4%	23.8%	18.1%	17.2%
Shares Out.	812.6	775.9	773.0	773.0	773.1	773.1	773.1	773.1	773.1	773.1
Revenue/Share	6.99	6.35	6.95	8.61	9.18	9.42	10.33	14.14	13.00	12.80
FCF/Share	-0.21	-0.34	-0.25	1.23	1.44	1.56	2.83	4.40	2.40	3.32

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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