## Paramount Global (PARA)

Updated March 2 ${ }^{\text {nd }}, 2024$ by Felix Martinez
Key Metrics

| Current Price: | \$11 | $\mathbf{5}$ Year CAGR Estimate: | $2.5 \%$ | Market Cap: | \$7.54 B |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Fair Value Price: | $\$ 10.30$ | $\mathbf{5}$ Year Growth Estimate: | $2.0 \%$ | Ex-Dividend Date: | $03 / 14 / 24$ |
| \% Fair Value: | $106 \%$ | $\mathbf{5}$ Year Valuation Multiple Estimate: | $-1.2 \%$ | Dividend Payment Date: | $04 / 01 / 24$ |
| Dividend Yield: | $1.8 \%$ | $\mathbf{5}$ Year Price Target | $\$ 11$ | Years Of Dividend Growth: | 0 |
| Dividend Risk Score: | C | Retirement Suitability Score: | D | Rating: | Sell |

## Overview \& Current Events

ViacomCBS Inc., now called Paramount Global, is an American multinational media conglomerate based in New York City. The corporation was formed via the re-merger of CBS Corporation and Viacom on December 4, 2019, the two created from the split of the original Viacom in 2005. The company's content brands include CBS, Showtime Networks, Paramount Pictures, Nickelodeon, MTV, Comedy Central, BET, and CBS All Access. The company has six different revenue segments, where Advertising, Affiliate, and Content Licensing are the most significant revenue source. Paramount is an $\$ 7.54$ billion market capitalization company that generated more than $\$ 29.6$ billion in revenue for 2023.
The company reported fourth-quarter results for Fiscal Year (FY)2023 on February $28^{\text {th }}, 2024$. Paramount+ reported a remarkable 69\% year-over-year increase in revenue during the fourth quarter, reaching an impressive 67.5 million subscribers. This growth was accompanied by a 31\% expansion in the global Average Revenue Per User (ARPU). Noteworthy achievements include the continued improvement of Direct-to-Consumer (DTC) Adjusted Operating Income Before Depreciation and Amortization (OIBDA) for the third consecutive quarter, with full-year DTC losses peaking in 2022, a year ahead of the established plan. The Total Affiliate and Subscription revenue also demonstrated a robust $13 \%$ growth, highlighting the success of the company's combined approach to linear and streaming services.
In the financial landscape, the fourth quarter stood out with the generation of $\$ 558$ million in Net Operating Cash Flow and $\$ 443$ million in Free Cash Flow. Looking ahead, Paramount+ is optimistic about its future, expecting significant earnings growth in 2024 and targeting Paramount+ Domestic Profitability by 2025. These financial indicators underscore the platform's strong performance and strategic positioning for sustained growth.

Examining the financial specifics for the three months ended December 31 and the twelve months ended December 31, Paramount+ registered a revenue of $\$ 7,638$ million, representing a $6 \%$ decrease from the previous year. Operating income saw a substantial 122\% increase, reaching \$404 million. Diluted earnings per share (EPS) improved by 93\%, reaching $\$(0.02)$. Additionally, the company generated $\$ 558$ million in operating cash flow during this period.

On a Non-GAAP basis, adjusted OIBDA decreased by $15 \%$, amounting to $\$ 520$ million, while adjusted diluted EPS dropped by $50 \%$ to $\$ 0.04$. Free cash flow for the quarter was reported at $\$ 443$ million. These financial metrics provide a comprehensive overview of Paramount+'s performance, emphasizing its positive trajectory in key operational and financial aspects.

## Growth on a Per-Share Basis

| Year | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 3}$ | $\mathbf{2 0 2 4}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EPS | $\$ 2.96$ | $\$ 3.31$ | $\$ 4.11$ | $\$ 4.40$ | $\$ 5.87$ | $\$ 5.01$ | $\$ 4.20$ | $\$ 3.48$ | $\$ 1.71$ | $\$ 0.52$ | $\mathbf{\$ 1 . 0 3}$ |
| DPS | $\$ 0.54$ | $\$ 0.60$ | $\$ 0.66$ | $\$ 0.72$ | $\$ 0.72$ | $\$ 0.78$ | $\$ 0.96$ | $\$ 0.96$ | $\$ 0.96$ | $\$ 0.39$ | $\mathbf{\$ 0 . 2 0}$ |
| Shares $^{\mathbf{1}}$ | 561.0 | 489.0 | 448.0 | 647.0 | 621.0 | 617.0 | 618.0 | 655.0 | 650.0 | 652.0 | $\mathbf{6 5 2 . 0}$ |

Over the last decade, Paramount had an earnings compound annual growth rate (CAGR) of (17.6)\% and a (36.2)\% CAGR over the past five years. With Viacom and CBS's merger completed, the company is one of the most significant content

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producers and providers globally. This allows Paramount to be in a solid position as content demand continues to grow. We estimate a five-year expected growth rate of $2 \%$ as management continues to integrate both companies.

The net Margin decreased for FY2023 to -2.05\%, compared to an FY2022 net margin of 3.7\%. The company had to freeze its dividend during 2018 as it was preparing for this merger. Before that, it had a 5-year dividend growth of $7.6 \%$. We do not expect the company to start growing its dividend over the next five years as the company cut its dividend by $79 \%$ in May 9 ${ }^{\text {th }}, 2023$.

Valuation Analysis

| Year | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 3}$ | Now | $\mathbf{2 0 2 9}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Avg. P/E | 18.7 | 14.2 | 15.5 | 13.4 | 8.4 | 8.4 | 8.9 | 8.7 | 9.8 | 28.1 | $\mathbf{1 0 . 6}$ | $\mathbf{1 0 . 0}$ |
| Avg. YId. | $1.0 \%$ | $1.3 \%$ | $1.0 \%$ | $1.2 \%$ | $1.7 \%$ | $1.9 \%$ | $2.6 \%$ | $3.2 \%$ | $5.7 \%$ | $2.6 \%$ | $\mathbf{1 . 8 \%}$ | $\mathbf{1 . 8 \%}$ |

Over the past decade, Paramount shares have traded with an average P/E of 13.4. However, over the past five years, it has averaged a P/E of $12.8 x$. We will use a P/E of $10 x$, given current headwinds for our fair value estimate. This represents a (1.2)\% downside as the current P/E of 10.6x based on the 2024 EPS estimate of \$1.03 per share.

## Safety, Quality, Competitive Advantage, \& Recession Resiliency

| Year | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 3}$ | $\mathbf{2 0 2 3}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{2 0 2 9}$ |  |  |  |  |  |  |  |  |  |  |  |
| Payout | $18.2 \%$ | $18.1 \%$ | $16.1 \%$ | $16.4 \%$ | $12.3 \%$ | $15.6 \%$ | $22.9 \%$ | $27.6 \%$ | $56.1 \%$ | $75.0 \%$ | $\mathbf{1 9 \%}$ |
| $\mathbf{1 8} \%$ |  |  |  |  |  |  |  |  |  |  |  |

Paramount's competitive advantage is its valuable content, such as the ones mentioned in the Overview section, and being in a great position to be one of the largest producers of new content in the future. However, this company is not recession resilient as its services and products are a luxury. During the Great recession of 2008-2009, the company's share price lost $83.7 \%$ from peak to trough. The company also cut its dividend from $\$ 1.06$ per share to $\$ 0.20$ per share, an $81.1 \%$ dividend cut. Also, the current dividend payout ratio is low, at 19\%, based on FY2024 earnings. The company currently has a debt-to-equity ratio (D/E) of 0.7 , which is good. The company also sports a credit rating of BBB-.

## Final Thoughts \& Recommendation

Paramount offers a negative projected total return. We forecast 2.5\% annualized return for the next five years as the moderate growth and overvaluation make Paramount unattractive at current prices. Thus, we rate PARA as a sell.

## Total Return Breakdown by Year



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## Paramount Global (PARA)

Updated March 2 ${ }^{\text {nd }}, 2024$ by Felix Martinez Income Statement Metrics

| Year | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 3}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | $\$ 12,519$ | $\$ 12,671$ | $\$ 13,166$ | $\$ 26,535$ | $\$ 27,250$ | $\$ 27,812$ | $\$ 25,285$ | $\$ 28,586$ | 30154 | 29650 |
| Gross Profit | $\$ 4,830$ | $\$ 4,760$ | $\$ 5,210$ | $\$ 11,052$ | $\$ 11,333$ | $\$ 10,589$ | $\$ 10,293$ | $\$ 10,842$ | 10309 | 7264 |
| Gross Margin | $39 \%$ | $38 \%$ | $40 \%$ | $42 \%$ | $42 \%$ | $38 \%$ | $40.7 \%$ | $37.9 \%$ | $34.2 \%$ | $24.5 \%$ |
| SG\&A Exp. | $\$ 1,971$ | $\$ 1,961$ | $\$ 2,265$ | $\$ 5,508$ | $\$ 5,206$ | $\$ 5,647$ | $\$ 5,389$ | $\$ 6,441$ | 7098 | 7398 |
| D\&A Exp. | $\$ 250$ | $\$ 235$ | $\$ 225$ | $\$ 443$ | $\$ 433$ | $\$ 443$ | $\$ 430$ | $\$ 390$ | 405 | 418 |
| Op. Profit | $\$ 2,609$ | $\$ 2,703$ | $\$ 2,729$ | $\$ 5,101$ | $\$ 5,694$ | $\$ 4,499$ | $\$ 4,688$ | $\$ 4,011$ | 2806 | -552 |
| Op. Margin | $21 \%$ | $21 \%$ | $21 \%$ | $19 \%$ | $21 \%$ | $16 \%$ | $18.5 \%$ | $14.0 \%$ | $9.3 \%$ | $-1.9 \%$ |
| Net Profit | $\$ 2,959$ | $\$ 1,413$ | $\$ 1,261$ | $\$ 2,321$ | $\$ 3,455$ | $\$ 3,308$ | $\$ 2,422$ | $\$ 4,543$ | 1104 | -608 |
| Net Margin | $24 \%$ | $11 \%$ | $10 \%$ | $9 \%$ | $13 \%$ | $12 \%$ | $9.6 \%$ | $15.9 \%$ | $3.7 \%$ | $-2.1 \%$ |
| Free Cash Flow | $\$ 1,097$ | $\$ 1,223$ | $\$ 1,489$ | $\$ 2,083$ | $\$ 3,112$ | $\$ 877$ | $\$ 1,970$ | $\$ 599$ | -139 | 147 |
| Income Tax | $\$ 659$ | $\$ 676$ | $\$ 628$ | $\$ 804$ | $\$ 617$ | $-\$ 9$ | $\$ 535$ | $\$ 646$ | 227 | -361 |

Balance Sheet Metrics

| Year | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 3}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Assets | $\$ 23,935$ | $\$ 23,765$ | $\$ 24,238$ | $\$ 20,843$ | $\$ 44,497$ | $\$ 49,519$ | $\$ 52,663$ | $\$ 58,620$ | 58393 | 53540 |
| Cash \& Equiv. | $\$ 428$ | $\$ 317$ | $\$ 598$ | $\$ 285$ | $\$ 856$ | $\$ 632$ | $\$ 2,984$ | $\$ 6,267$ | 2885 | 2460 |
| Acc. Rec. | $\$ 3,459$ | $\$ 3,375$ | $\$ 3,314$ | $\$ 3,697$ | $\$ 7,199$ | $\$ 7,206$ | $\$ 7,017$ | $\$ 6,984$ | 7412 | 7115 |
| Inventories | $\$ 922$ | $\$ 1,270$ | $\$ 1,427$ | $\$ 1,828$ | $\$ 2,785$ | $\$ 2,876$ | $\$ 1,757$ | $\$ 1,504$ | 1342 | 1414 |
| Goodwill \& Int. | $\$ 12,706$ | $\$ 7,428$ | $\$ 7,497$ | $\$ 7,557$ | $\$ 19,469$ | $\$ 19,973$ | $\$ 19,438$ | $\$ 19,356$ | 19193 | 19100 |
| Total Liabilities | $\$ 16,965$ | $\$ 18,202$ | $\$ 20,549$ | $\$ 18,865$ | $\$ 33,994$ | $\$ 36,230$ | $\$ 36,607$ | $\$ 35,650$ | 34787 | 30490 |
| Acc. Pay. | $\$ 302$ | $\$ 159$ | $\$ 148$ | $\$ 231$ | $\$ 502$ | $\$ 667$ | $\$ 571$ | $\$ 800$ | 1403 | 1100 |
| Long-Term Debt | $\$ 7,112$ | $\$ 8,448$ | $\$ 9,375$ | $\$ 10,162$ | $\$ 19,113$ | $\$ 18,719$ | $\$ 19,733$ | $\$ 17,709$ | 15846 | 14600 |
| Book Value | $\$ 6,970$ | $\$ 5,563$ | $\$ 3,689$ | $\$ 1,978$ | $\$ 10,449$ | $\$ 13,207$ | $\$ 15,371$ | $\$ 22,402$ | 23036 | 22530 |
| LTD/E Ratio | 1.02 | 1.52 | 2.54 | 5.14 | 1.83 | 1.42 | 1.28 | 0.79 | 0.69 | 0.65 |

Profitability \& Per Share Metrics

| Year | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 3}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Return on Assets | $11.8 \%$ | $5.9 \%$ | $5.3 \%$ | $10.3 \%$ | $10.6 \%$ | $7.0 \%$ | $4.7 \%$ | $8.2 \%$ | $1.9 \%$ | $-1.1 \%$ |
| Return on Equity | $34.9 \%$ | $22.5 \%$ | $27.3 \%$ | $81.9 \%$ | $55.6 \%$ | $28.0 \%$ | $17.0 \%$ | $24.1 \%$ | $4.9 \%$ | $-2.6 \%$ |
| ROIC | $19.4 \%$ | $10.1 \%$ | $9.3 \%$ | $18.4 \%$ | $16.5 \%$ | $10.7 \%$ | $7.1 \%$ | $11.9 \%$ | $2.8 \%$ | $-1.6 \%$ |
| Shares Out. (in millions) | 561.0 | 489.0 | 448.0 | 647.0 | 621.0 | 617.0 | 618.0 | 655.0 | 650.0 | 652.0 |
| Revenue/Share | $\$ 22.32$ | $\$ 25.91$ | $\$ 29.39$ | $\$ 41.01$ | $\$ 43.88$ | $\$ 45.08$ | $\$ 40.91$ | $\$ 43.64$ | 46.4 | 45.5 |
| FCF/Share | $\$ 1.96$ | $\$ 2.50$ | $\$ 3.32$ | $\$ 3.22$ | $\$ 5.01$ | $\$ 1.42$ | $\$ 3.19$ | $\$ 0.91$ | -0.2 | 0.23 |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

## Disclaimer

[^2]
[^0]:    ${ }^{1}$ Share count is in millions.
    Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.

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