



# Honeywell International (HON)

Updated April 26<sup>th</sup>, 2024 by Nathan Parsh

## Key Metrics

|                             |       |                                            |       |                                  |                       |
|-----------------------------|-------|--------------------------------------------|-------|----------------------------------|-----------------------|
| <b>Current Price:</b>       | \$190 | <b>5 Year CAGR Estimate:</b>               | 9.8%  | <b>Market Cap:</b>               | \$125 B               |
| <b>Fair Value Price:</b>    | \$179 | <b>5 Year Growth Estimate:</b>             | 9.0%  | <b>Ex-Dividend Date:</b>         | 05/10/24 <sup>1</sup> |
| <b>% Fair Value:</b>        | 106%  | <b>5 Year Valuation Multiple Estimate:</b> | -1.2% | <b>Dividend Payment Date:</b>    | 06/03/24 <sup>2</sup> |
| <b>Dividend Yield:</b>      | 2.3%  | <b>5 Year Price Target</b>                 | \$276 | <b>Years Of Dividend Growth:</b> | 14                    |
| <b>Dividend Risk Score:</b> | B     | <b>Retirement Suitability Score:</b>       | C     | <b>Rating:</b>                   | Buy                   |

## Overview & Current Events

Honeywell International is a diversified industrial company. Beginning with the first quarter of 2024, the company has four reportable segments: Aerospace Technologies, Industrial Automation, Building Automation, and Energy & Sustainability Solutions. Honeywell International has more than 99,000 employees around the world and more than 40% of sales come from international markets. The company generates about \$39 billion in annual revenues.

On September 29<sup>th</sup>, 2023, Honeywell International announced a 4.9% increase in the quarterly dividend rate to \$1.08, extending the company's dividend growth streak to 14 consecutive years.

On April 25<sup>th</sup>, 2024, Honeywell International reported first quarter results for the period ending March 31<sup>st</sup>, 2024. For the quarter, revenue improved 2.7% to \$9.1 billion, which beat estimates by \$60 million. Adjusted earnings-per-share of \$2.25 compared favorably to \$2.07 in the prior year and was \$0.07 better than expected.

Organic sales were up 3% for the quarter. The segment margin expanded 20 basis points to 22.2%. The backlog grew 6% to another new record of \$32 billion. Revenue for Aerospace Technologies grew 18% organically, led by the twelfth consecutive quarter of double-digit growth in commercial aviation. OEM was up more than 20% for the period. Defense and space improved 16%. The segment margin of 28.1% was higher by 150 basis points from the prior year. Industrial Automation decreased 12%, but orders in productivity solutions and services remain high. Warehouse automation volumes were down. Segment margin contracted 200 basis points to 16.8%. Building Automation decreased 3% though there was strength in building solutions and sequential order growth. Segment margin contracted 120 basis points to 24.0%. Energy & Sustainability Solutions grew 5% due to higher demand for advanced materials and fluorine products. The segment margin contracted 70 basis points to 19.8%.

Honeywell International reaffirmed its outlook for 2024. The company still expects revenue in a range of \$38.1 billion to \$38.9 billion for the year. Organic growth is projected to be up 4% to 6% for 2023. Adjusted earnings-per-share is forecasted to be in a range of \$9.80 to \$10.10, which would represent 8.6% year-over-year growth at the midpoint.

## Growth on a Per-Share Basis

| Year                      | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022   | 2023   | 2024          | 2029           |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|----------------|
| <b>EPS</b>                | \$5.56 | \$6.04 | \$6.59 | \$7.11 | \$8.01 | \$8.16 | \$7.10 | \$8.06 | \$8.76 | \$9.16 | <b>\$9.95</b> | <b>\$15.31</b> |
| <b>DPS</b>                | \$1.87 | \$2.15 | \$2.45 | \$2.74 | \$3.06 | \$3.36 | \$3.63 | \$3.77 | \$3.97 | \$4.17 | <b>\$4.32</b> | <b>\$6.65</b>  |
| <b>Shares<sup>3</sup></b> | 782    | 770    | 761    | 751    | 740    | 723    | 710    | 696    | 677    | 661    | <b>657</b>    | <b>640</b>     |

While Honeywell International did see earnings decline 24% during the last recession, the company has managed to grow earnings every year since 2010 outside of 2020. The company appears to have rebounded from the worst of the COVID-19 pandemic and we expect earnings growth to continue to be strong. We are reaffirming our expected growth rate of 9% through 2029 due to a combination of organic growth, margin expansion, and share repurchases.

<sup>1</sup> Estimated ex-dividend date

<sup>2</sup> Estimated dividend payment date

<sup>3</sup> In millions of shares

Disclosure: This analyst has a long position in the security discussed in this research report.



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Honeywell International has paused, but not cut, its dividend growth several times over the past two decades, most recently in 2010. We forecast that dividend will grow in line with earnings going forward.

## Valuation Analysis

| Year      | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | Now  | 2029 |
|-----------|------|------|------|------|------|------|------|------|------|------|------|------|
| Avg. P/E  | 16.9 | 16.9 | 17.0 | 18.9 | 18.8 | 20.3 | 23.0 | 25.9 | 24.5 | 22.9 | 19.1 | 18.0 |
| Avg. Yld. | 2.0% | 2.1% | 2.2% | 2.0% | 2.0% | 2.0% | 2.2% | 1.8% | 1.9% | 2.0% | 2.3% | 2.4% |

Honeywell International shares have decreased \$6, or 3.1%, since our February 3<sup>rd</sup>, 2024 report. We are reaffirming our target P/E of 18 from 17 to better match the stock's average P/E over the last decade. Using adjusted earnings-per-share estimates for 2024, shares have a forward multiple of 19.1, implying a possible headwind from multiple reversion. If shares reverted to our target multiple by 2029 then total returns could be reduced by 1.2% per year over this period.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

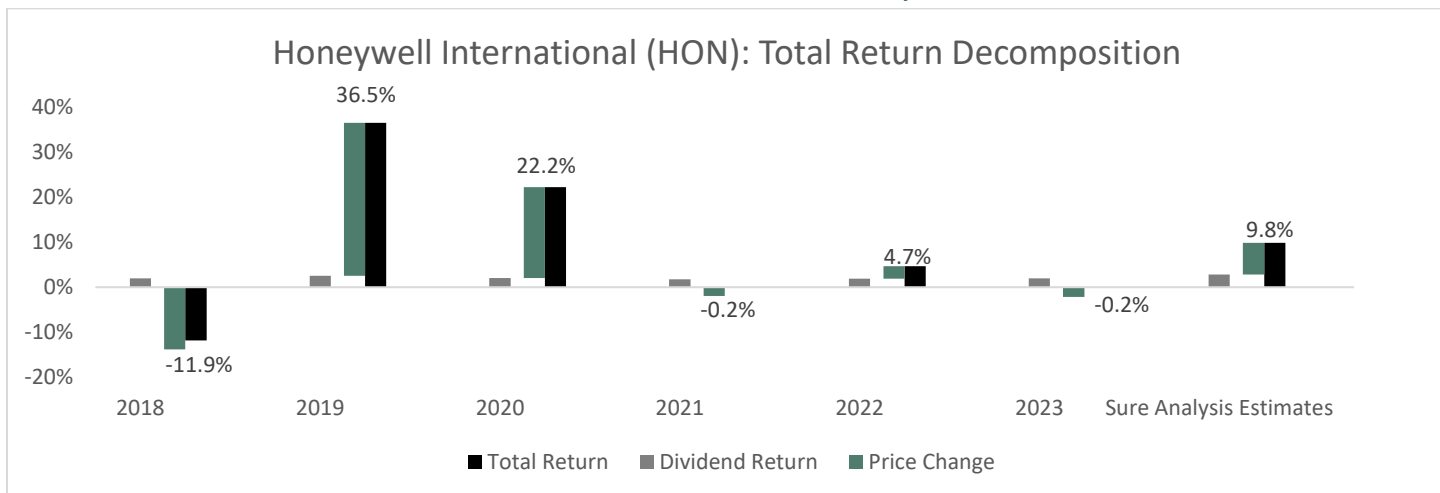
| Year   | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2029 |
|--------|------|------|------|------|------|------|------|------|------|------|------|------|
| Payout | 34%  | 36%  | 37%  | 39%  | 38%  | 41%  | 51%  | 47%  | 45%  | 46%  | 43%  | 43%  |

Industrial companies tend to perform very well when the economy is strong, but struggle in weak economic climates. As with most industrial companies, Honeywell International saw earnings decline in 2020, but results improved greatly over the last two years. Honeywell International divested two lower margin businesses in the form of spin offs recently. This should allow the company to focus on its higher margin businesses, particularly in Aerospace, where military products and aftermarket services should see growth as well. With a strong economy, the company's other products, such as Intelligrated and industrial products like Solstice, should perform well. We see Honeywell's strong position in these markets as its competitive advantage.

## Final Thoughts & Recommendation

Honeywell International is expected to return 9.8% annually through 2029, up from our previous estimate of 9.2%. Our projected return stems from a 9% earnings growth rate and a 2.3% starting yield that are partially offset by a low single-digit headwind from multiple reversion. The company's quarterly report saw mixed performance amongst its segments, but overall results were quite strong. Aerospace Technologies continues to be the top performing business within the company and the backlog is robust. We reaffirm our five-year price target of \$276, but now view shares of Honeywell International as a buy rating due to projected returns.

## Total Return Breakdown by Year



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## Income Statement Metrics

| Year             | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022   | 2023   |
|------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Revenue          | 40,306 | 38,581 | 39,302 | 40,534 | 41,802 | 36,709 | 32,637 | 34,392 | 35,466 | 36,662 |
| Gross Profit     | 11,349 | 11,834 | 11,625 | 12,390 | 12,756 | 12,370 | 10,468 | 10,998 | 11,641 | 13,667 |
| Gross Margin     | 28.2%  | 30.7%  | 29.6%  | 30.6%  | 30.5%  | 33.7%  | 32.1%  | 32.0%  | 32.8%  | 37.3%  |
| SG&A Exp.        | 5,518  | 5,006  | 5,574  | 6,087  | 6,051  | 5,519  | 4,772  | 4,798  | 5,214  | 5,127  |
| D&A Exp.         | 924    | 883    | 1,030  | 1,115  | 1,116  | 1,088  | 1,002  | 1,223  | 1,204  | 1,176  |
| Operating Profit | 5,831  | 6,828  | 6,051  | 6,303  | 6,705  | 6,851  | 5,696  | 6,200  | 6,427  | 7,084  |
| Op. Margin       | 14.5%  | 17.7%  | 15.4%  | 15.5%  | 16.0%  | 18.7%  | 17.5%  | 18.0%  | 18.1%  | 19.3%  |
| Net Profit       | 4,239  | 4,768  | 4,812  | 1,545  | 6,765  | 6,143  | 4,779  | 5,542  | 4,966  | 5,658  |
| Net Margin       | 10.5%  | 12.4%  | 12.2%  | 3.8%   | 16.2%  | 16.7%  | 14.6%  | 16.1%  | 14.0%  | 15.4%  |
| Free Cash Flow   | 3,986  | 4,446  | 4,403  | 4,935  | 5,606  | 6,058  | 5,302  | 5,143  | 4,508  | 4,301  |
| Income Tax       | 1,489  | 1,739  | 1,603  | 5,362  | 659    | 1,329  | 1,147  | 1,625  | 1,412  | 1,487  |

## Balance Sheet Metrics

| Year               | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022   | 2023   |
|--------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Total Assets       | 45,451 | 49,316 | 54,146 | 59,470 | 57,773 | 58,679 | 64,586 | 64,470 | 62,275 | 61,525 |
| Cash & Equivalents | 6,959  | 5,455  | 7,843  | 7,059  | 9,287  | 9,067  | 14,275 | 10,959 | 9,627  | 7,925  |
| Acc. Receivable    | 7,788  | 7,901  | 8,177  | 8,866  | 7,508  | 7,493  | 6,827  | 6,830  | 7,440  | 7,530  |
| Inventories        | 4,405  | 4,420  | 4,366  | 4,613  | 4,326  | 4,421  | 4,489  | 5,138  | 5,538  | 6,178  |
| Goodwill & Int.    | 14,996 | 20,472 | 22,341 | 22,773 | 19,685 | 19,297 | 19,618 | 21,369 | 20,719 | 21,280 |
| Total Liabilities  | 27,448 | 30,608 | 34,596 | 42,800 | 39,408 | 39,966 | 46,789 | 45,221 | 44,949 | 45,084 |
| Accounts Payable   | 5,365  | 5,580  | 5,690  | 6,584  | 5,607  | 5,730  | 5,750  | 6,484  | 6,329  | 6,849  |
| Long-Term Debt     | 8,683  | 12,068 | 15,775 | 17,882 | 16,214 | 16,002 | 22,384 | 19,599 | 19,570 | 20,443 |
| Total Equity       | 17,657 | 18,283 | 19,369 | 16,502 | 18,180 | 18,494 | 17,549 | 18,569 | 16,697 | 16,434 |
| LTD/E Ratio        | 0.49   | 0.66   | 0.81   | 1.08   | 0.89   | 0.87   | 1.28   | 1.06   | 1.17   | 1.24   |

## Profitability & Per Share Metrics

| Year             | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  | 2022  | 2023  |
|------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Return on Assets | 9.3%  | 10.1% | 9.3%  | 2.7%  | 11.5% | 10.6% | 7.8%  | 8.6%  | 7.8%  | 9.1%  |
| Return on Equity | 24.1% | 26.5% | 25.6% | 8.6%  | 39.0% | 33.5% | 26.5% | 30.7% | 28.2% | 34.2% |
| ROIC             | 15.9% | 16.6% | 14.6% | 4.4%  | 19.6% | 17.7% | 12.8% | 14.0% | 13.1% | 15.3% |
| Shares Out.      | 782   | 770   | 761   | 751   | 740   | 723   | 710   | 696   | 677   | 661   |
| Revenue/Share    | 50.69 | 48.88 | 50.69 | 52.50 | 55.51 | 50.27 | 45.89 | 49.10 | 51.92 | 54.87 |
| FCF/Share        | 5.01  | 5.63  | 5.68  | 6.39  | 7.44  | 8.30  | 7.46  | 7.34  | 6.60  | 6.44  |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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