



Cambridge Bancorp (CATC)

Updated May 6th, 2024, by Patrick Neuwirth

Key Metrics

Current Price:	\$67	5 Year CAGR Estimate:	4.0%	Market Cap:	\$469 M
Fair Value Price:	\$57	5 Year Growth Estimate:	3.0%	Ex-Dividend Date:	08/07/23
% Fair Value:	118%	5 Year Valuation Multiple Estimate:	-3.3%	Dividend Payment Date:	08/22/23
Dividend Yield:	4.0%	5 Year Price Target	\$66	Years Of Dividend Growth:	24
Dividend Risk Score:	B	Retirement Suitability Score:	B	Rating:	Hold

Overview & Current Events

Cambridge Bancorp (CATC), the parent company of Cambridge Trust Company, is based in Cambridge, Massachusetts. The company is a regional bank that provides commercial and consumer banking, and trust and investment management services to individuals and businesses. Cambridge Trust Company has approximately \$5.4 billion in assets, and a total of 22 offices in Massachusetts and New Hampshire. Cambridge Trust Company is one of New England's leaders in private banking and wealth management with \$4.8 billion in client assets under management and administration on March 31st, 2024. The company was founded in 1890 and has 380 employees.

On April 23rd, 2024, Cambridge Bancorp announced its first quarter results for the period ending March 31st, 2024. For the quarter, the company reported a net income of \$6.9 million, which represents a decrease of \$1.1 million, or 14.3%, compared to net income of \$8.0 million for the fourth quarter of 2023. Reported earnings per diluted share for the same periods were \$0.87 and \$1.02, a decrease of 14.7%.

Despite these declines, operating net income was slightly more robust at \$8.0 million, though still down 8.3% from \$8.7 million in the previous quarter. Net interest and dividend income, before the provision for credit losses, decreased by \$1.1 million, or 4.0%, to \$27.0 million for the first quarter from \$28.2 million for the fourth quarter of 2023. This was primarily due to a higher cost of funds, partially offset by higher yields on earning assets. The adjusted net interest margin decreased by 5 basis points to 2.05% from 2.10% in the fourth quarter of 2023. Wealth Management Assets Under Management and Administration grew by 12.5% to \$4.80 billion and revenue increased by 9.8% to \$8.7 million in the first quarter of 2024 compared to the same period last year. Total deposits, excluding wholesale deposits, remained flat compared to the fourth quarter of 2023 and totaled \$4.02 billion at quarter end as the deposit market remains competitive. Asset quality ratios of non-performing loans to total loans and non-performing assets to total assets at 0.43% and 0.32%, respectively, showed a slight increase in risk exposure. Last September, Cambridge Bancorp and Eastern Bankshares, Inc. (EBC) announced plans for an all-stock merger, which has been approved by shareholders at their special meetings on February 28th, 2024, with completion pending regulatory approvals. This merger is expected to broaden Cambridge Trust Company's market reach and enhance operational efficiencies.

Growth on a Per-Share Basis

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2029
EPS	\$3.78	\$3.93	\$4.15	\$3.61	\$5.77	\$5.37	\$5.03	\$7.69	\$7.30	\$4.34	\$4.35	\$5.04
DPS	\$1.68	\$1.80	\$1.84	\$1.86	\$1.96	\$2.04	\$2.12	\$2.38	\$2.56	\$2.68	\$2.68	\$3.59
Shares¹	4	4	4	4	4	5	7	7	7	7	7	7

The company has grown earnings by 1.5% per year over the past decade and -4.1% over the past five years. We expect earnings to increase by 3% per year for the next five years. The company has been able to increase its dividend for 24 consecutive years. Over the last five years, the average annual dividend growth rate is 6.5%. In January 2023, the company increased its quarterly dividend by 4.7% from \$0.64 to \$0.67 per share.

¹ In millions.

Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.



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Valuation Analysis

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	Now	2029
Avg. P/E	11.6	11.8	11.9	11.9	18.9	14.8	14.8	12.0	11.0	13.0	15.4	13.0
Avg. Yld.	1.9%	3.8%	3.9%	3.7%	2.7%	2.3%	2.6%	3.5%	2.8%	4.5%	4.0%	5.5%

During the past decade shares of Cambridge Bancorp have traded with an average price-to-earnings ratio of about 13 and today, it stands at 15.4. We are using 13 times earnings as a fair value baseline, implying the potential for a valuation headwind. The company's dividend yield is currently 4.0% which is above the average yield over the past decade of 3.2% and the five-year average of 2.8%.

Safety, Quality, Competitive Advantage, & Recession Resiliency

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2029
Payout	44%	46%	44%	52%	34%	38%	42%	31%	32%	32%	62%	71%

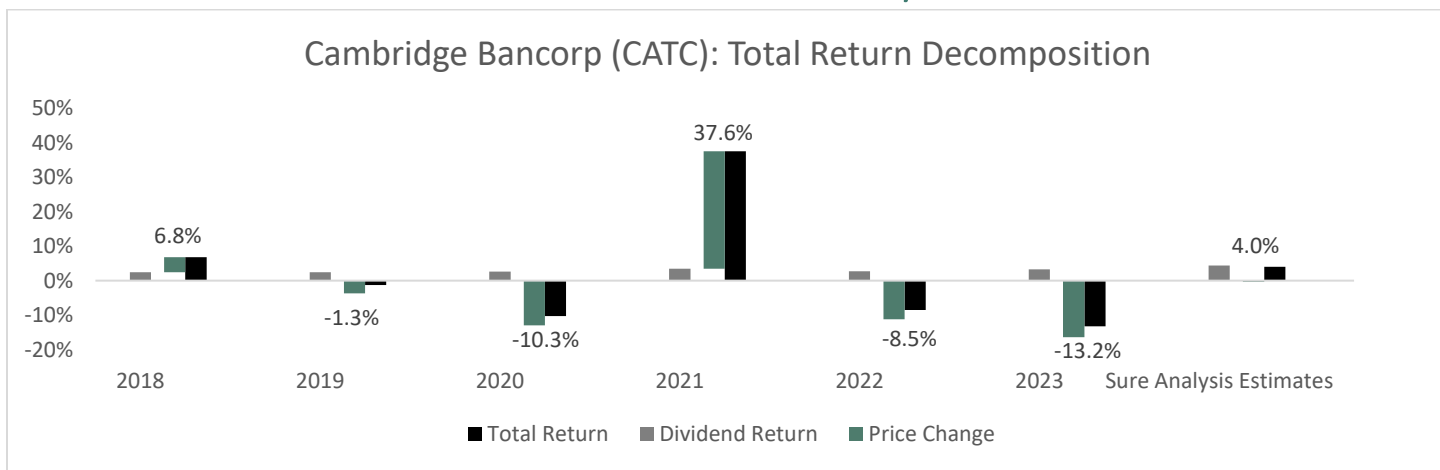
During the past five years, the company's dividend payout ratio has averaged around 40%. Cambridge Bancorp's dividend is comfortably covered by earnings. Given the expected earnings growth, there is room for the dividend to continue to grow at least at the same pace and keep the payout ratio around the 60% to 70% levels.

Cambridge Bancorp has demonstrated a strong financial performance (operating net income and EPS growth) combined with a sound asset quality track record and has a business model focused on private banking. The bank's Wealth Management capability is well suited to service the highly affluent Boston and southern New Hampshire markets. The company is the 18th largest independent investment advisers in Massachusetts². Cambridge Bancorp's strategic focus is expanding the Wealth Management assets under management and leveraging the private banking model in highly attractive markets. The merger with Northmark contributes to the strategic expansion into attractive, affluent North Andover, Andover, and Winchester markets.

Final Thoughts & Recommendation

Cambridge Bancorp is an old and well-established regional bank active in Massachusetts and New Hampshire with a solid earnings track record and a dividend yield of 4.0%. As a result of the banking crisis, the company's share price may continue to see some short-term pressure and lower quarterly results. We estimate total return potential of 4.0% per year for the next five years based on a 3% earnings-per-share growth, the dividend yield, and a valuation headwind. The shares earn a hold rating.

Total Return Breakdown by Year



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² Boston Business Journal 2022

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Income Statement Metrics

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Revenue	73	78	82	88	97	115	160	172	186	163
SG&A Exp.	33	37	39	41	44	50	62	69	74	74
D&A Exp.	2	2	2	2		1	(8)	(2)	-	1.1
Net Profit	15	16	17	15	24	25	32	54	53	34
Net Margin	20.5%	20.2%	20.5%	16.9%	24.7%	21.9%	20.0%	31.4%	28.5%	20.9%
Free Cash Flow	16	15	15	29	23	27	35	63	50	32
Income Tax	7	8	9	13	7	9	11	19	19	12

Balance Sheet Metrics

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Total Assets	1,574	1,706	1,849	1,950	2,101	2,856	3,949	4,892	5,560	5,418
Cash & Equivalents	17	25	54	104	18	61	76	180	31	33
Goodwill & Int.	1	1		1	1	70	59	59	81	78
Total Liabilities	1,457	1,581	1,714	1,802	1,934	2,569	3,548	4,454	5,042	4,883
Long-Term Debt	69	4	4	4	93	136	33	17	105	452
Total Equity	116	125	135	148	167	287	402	438	518	535
LTD/E Ratio	0.59	0.03	0.03	0.02	0.56	0.47	0.08	0.04	0.20	0.85

Profitability & Per Share Metrics

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Return on Assets	1.0%	1.0%	1.0%	0.8%	1.2%	1.0%	0.9%	1.2%	1.0%	0.6%
Return on Equity	13.3%	13.0%	13.0%	10.5%	15.2%	11.1%	9.3%	12.9%	11.1%	6.5%
ROIC	10.1%	10.0%	12.6%	10.2%	11.6%	7.4%	7.5%	12.2%	9.8%	4.2%
Shares Out.	4	4	4	4	4	5	7	7	7	7.8
Revenue/Share	18.38	19.41	20.44	21.60	23.56	24.69	25.18	24.65	25.81	20.72
FCF/Share	4.01	3.78	3.64	7.12	5.58	5.77	5.45	9.08	6.96	4.04

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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