



Four Corners Property Trust, Inc. (FCPT)

Updated August 10th, 2024 by Felix Martinez

Key Metrics

Current Price:	\$27	5 Year CAGR Estimate:	9.3%	Market Cap:	\$2.5 B
Fair Value Price:	\$28	5 Year Growth Estimate:	4.0%	Ex-Dividend Date:	09/28/24 ¹
% Fair Value:	96%	5 Year Valuation Multiple Estimate:	0.9%	Dividend Payment Date:	10/13/24
Dividend Yield:	5.1%	5 Year Price Target	\$34	Years Of Dividend Growth:	8
Dividend Risk Score:	F	Retirement Suitability Score:	D	Rating:	Hold

Overview & Current Events

Four Corners Property Trust was formed after Darden Restaurants, Inc (DRI) spin-off, announced in November 2015. Four Corners Property Trust commenced trading on November 10, 2015, on the New York Stock Exchange under the symbol FCPT. FCPT has become an independent public trust that intends to elect and qualify to be treated as a real estate investment trust (REIT) effective January 1, 2016. FCPT, headquartered in Mill Valley, CA, is a real estate investment trust primarily acquiring and leasing restaurant properties. The Trust seeks to grow its portfolio by acquiring additional real estate to lease, on a net basis, for use in the restaurant and retail industries. The Trust has a seven-year dividend growth history and a market capitalization of \$2.5 billion.

On July 31st, 2024, FCPT reported second-quarter financial and operating results for Fiscal Year (FY)2024. The company successfully acquired \$45 million worth of high-quality assets while maintaining pricing discipline, yielding an initial weighted average cash return of 7.2%. CEO Bill Lenehan emphasized that the company's robust portfolio and rent collections position FCPT well to capitalize on future opportunities.

For the quarter ending June 30, 2024, FCPT achieved a 10.8% year-over-year increase in rental revenue, totaling \$58.5 million. Net income attributable to common shareholders was \$24.7 million, or \$0.27 per diluted share, reflecting a slight increase from the previous year. The company also saw improvements in its funds from operations (FFO) and adjusted funds from operations (AFFO), with per share increases of \$0.01 and \$0.03, respectively, compared to the same periods in 2023.

As of June 30, 2024, FCPT's real estate portfolio included 1,154 properties across 47 states, with an occupancy rate of 99.6% and an average remaining lease term of 7.4 years. The company maintained strong liquidity, with \$240 million in available resources, and a leverage ratio of 5.7x net debt to adjusted EBITDAre. FCPT declared a dividend of \$0.345 per share for the second quarter and continued to manage its capital effectively, raising \$2.4 million through its at-the-market (ATM) stock program.

Growth on a Per-Share Basis

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2029
FFO	\$0.91	\$1.51	\$1.35	\$1.36	\$1.41	\$1.44	\$1.49	\$1.56	\$1.60	\$1.62	\$1.66	\$2.02
DPS	NA	NA	\$1.17	\$1.00	\$1.11	\$1.17	\$1.23	\$1.29	\$1.34	\$1.37	\$1.40	\$1.62
Shares²	42.0	6.0	60.0	61.0	64.0	69.0	72.0	77.0	81.0	88.0	88.0	88.0

The most significant growth prospects from FCPT will be the continuation of profitable acquisitions in the future. The Trust does not have a long history of FFO growth, but FCPT has grown FFO at a Compound Annual Growth Rate (CAGR) of 2.9% over the past five years. During the COVID-19 pandemic, most REITs had to cut their dividend, or FFO decreased for the year. However, FCPT increased earnings by 4% from FY2019 to FY2020. We expect FCPT to continue to grow FFO at a 4% CAGR for the next five years. We expect the Trust to make \$2.02 per share in 2029.

¹ Ex-Dividend and Dividend Payment Date are estimates

² Share count is in millions.

Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.



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The dividend has been growing steadily, with a five-year average growth rate of 3.7%. We think that the Trust will continue to raise its dividend at a pace of 3% for the next five years.

Valuation Analysis

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	Now	2029
Avg. P/FFO	NA	16	15.2	18.9	18.5	18.4	19.9	18.9	16.2	15.6	16.2	17.0
Avg. Yld.	NA	NA	5.7%	3.9%	4.3%	4.1%	4.1%	4.4%	5.2%	5.4%	5.1%	4.7%

FCPT currently trades hands with a 16.2x FFO. Over the short history of FCPT, the Trust has five-year multiple averages of 17.8x FFO. However, we think a multiple of 17x FFO is fair for FCPT because it will be in line with the sector median. Thus, this will provide a 0.9% tailwind expansion over the next five years. The current dividend yield of 5.1% is attractive and higher than its five-year average.

Safety, Quality, Competitive Advantage, & Recession Resiliency

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2029
Payout	NA	NA	86.7%	74%	79%	81%	83%	83%	84%	85%	84%	80%

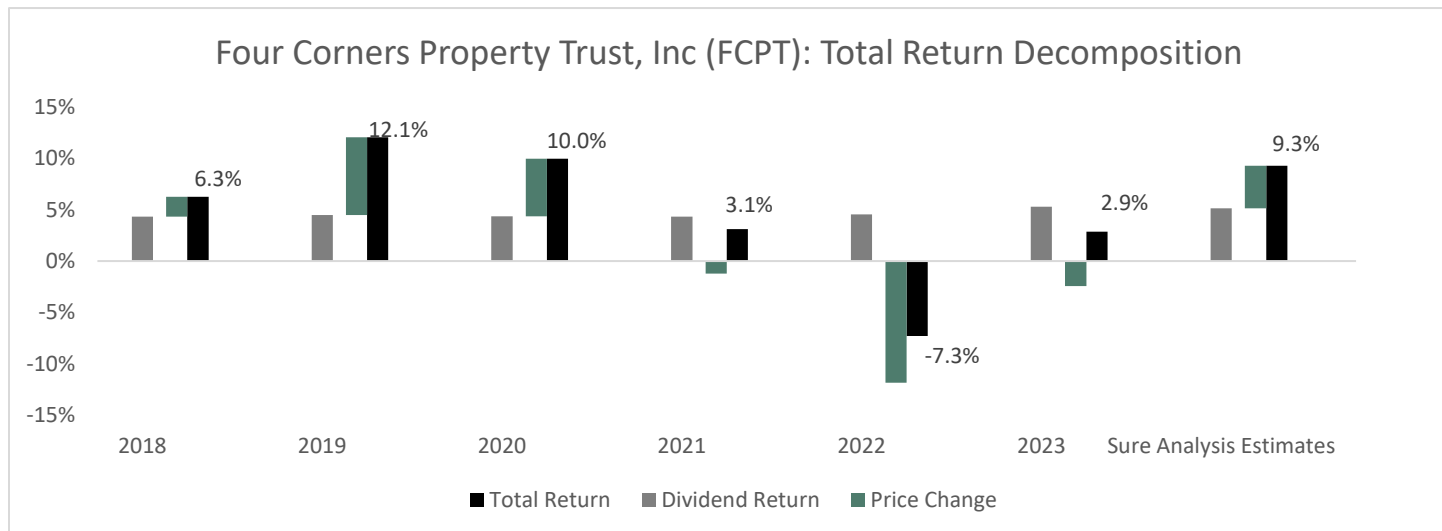
FCPT's competitive advantage is that it has a good management team. Also, the Trust is structured as a triple-net lease, which means property maintenance, taxes, and insurance are the tenant's responsibility. This results in strong operating margins in the 80-90% range for this sector, compared to most shopping center REITs' ~65% operating margins. FCPT does not have a long history, but the Trust held steadfast during the COVID-19 pandemic. From 2019 to 2020, revenue grew 6.9%, and FFO increased 4%. This speaks volumes as most retail REITs struggle mightily during the pandemic. Also, FCPT did not have to cut its dividend.

FCPT had a good balance sheet. The Trust has an interest coverage ratio of 2.9 and a debt-to-equity ratio of 0.9. The Trust currently has \$16 million cash on hand. The dividend payment is in line with other REITs paying out 84% of its FFO.

Final Thoughts & Recommendation

FCPT is a well-run retail REIT with a good balance sheet. The Trust went through the COVID-19 pandemic like it was not even there. The Trust looks fairly valued, with an expected total return for the next five years to be 9.3%. Thus, we rate it as a hold.

Total Return Breakdown by Year



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Income Statement Metrics

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Revenue	18	33	124	133	144	160	171	199	223	251
Gross Profit	1	16	106	114	124	139	151	170	187	210
Gross Margin	4.3%	49.2%	85.6%	85.8%	86.5%	86.8%	88.5%	85.2%	84.0%	83.7%
SG&A Exp.	0	2	11	12	13	14	15	18	20	23
D&A Exp.	1	4	21	22	24	26	29	35	41	51
Operating Profit	0	11	75	80	87	99	107	117	126	137
Operating Margin	-0.6%	32.4%	60.2%	60.4%	60.6%	61.6%	62.5%	58.8%	56.4%	54.6%
Net Profit	0	6	157	71	82	73	77	86	98	95
Net Margin	0.2%	17.0%	126%	53.6%	57.4%	45.3%	45.2%	42.9%	43.8%	37.8%
Free Cash Flow	1	22	71	79	81	105	91	122	142	165
Income Tax	-0.1	3	-80	0.0	0.3	0.3	0.2	-1	0	0

Balance Sheet Metrics

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Total Assets	12	929	937	1069	1343	1446	1668	1903	2199	2452
Cash & Equivalents	0	98	27	64	92	5	11	6	26	16
Accounts Receivable		0.1	0.2	0.4	1	0.4	1	1	3	3
Inventories	0.11	0.2	0.2	0.2	0.2	0.2	3	0	8	0
Goodwill & Int. Ass.			2	4	19	58	96	104	106	118
Total Liabilities	3	488	467	546	644	719	824	939	1060	1192
Accounts Payable	0.5	1	1	1	1	1	0	1	1	1
Long-Term Debt	0	392	439	516	616	670	754	878	995	1113
Shareholder's Equity	9	442	465	514	691	721	841	962	1136	1258
LTD/E Ratio	0	0.89	0.94	1.00	0.89	0.93	0.90	0.91	0.88	0.88

Profitability & Per Share Metrics

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Return on Assets	0.3%	1.2%	16.8%	7.1%	6.8%	5.2%	5.0%	4.8%	4.8%	4.1%
Return on Equity	0.3%	2.5%	34.6%	14.6%	13.7%	10.3%	9.9%	9.5%	9.3%	8.0%
ROIC	0.3%	1.4%	18.0%	7.3%	7.0%	5.4%	5.2%	5.0%	4.9%	4.2%
Shares Out.	42.0	6.0	60.0	61.0	64.0	69.0	72.0	77.0	81.8	88.8
Revenue/Share	0.42	5.34	2.08	2.19	2.23	2.33	2.39	2.59	2.73	2.82
FCF/Share	0.02	3.46	1.19	1.30	1.26	1.53	1.28	1.59	1.74	1.86

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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