



Masco Corporation (MAS)

Updated August 23rd, 2024 by Nathan Parsh

Key Metrics

Current Price:	\$81	5 Year CAGR Estimate:	8.7%	Market Cap:	\$17.6 B
Fair Value Price:	\$78	5 Year Growth Estimate:	8.0%	Ex-Dividend Date:	11/08/24 ¹
% Fair Value:	103%	5 Year Valuation Multiple Estimate:	-0.6%	Dividend Payment Date:	11/29/24 ²
Dividend Yield:	1.4%	5 Year Price Target	\$115	Years Of Dividend Growth:	11
Dividend Risk Score:	C	Retirement Suitability Score:	F	Rating:	Hold

Overview & Current Events

Masco Corporation is a world leader in the design, manufacture, and distribution of a wide variety of home improvement and building products. The company's leading brands include Behr paint, Hotspring spas, Kichler decorative and outdoor lighting, and Delta faucets, bath, and shower fixtures. Masco also sells branded decorative and functional hardware and waterproofing products. The company has two reportable segments, including Plumbing Products and Decorative Architectural Products. Masco's customers include plumbing, heating, and hardware wholesalers as well as hardware stores, home centers, and online retailers.

On October 26th, 2023, Masco announced that it was raising its quarterly dividend 1.7% to \$0.29.

On July 25th, 2024, Masco reported second quarter earnings results for the period ending June 30th, 2024. Revenue declined 1.9% to \$2.09 billion, which was \$10 million below estimates. Adjusted earnings-per-share of \$1.20 compared to \$1.19 in the prior year and was \$0.02 ahead of expectations.

Revenue for the Plumbing Products segment grew 2% to \$1.25 billion as gains in North America offset slightly weaker results in international markets. Acquisitions also aided results. Decorative Architectural Products were down 7% to \$838 million. Professional paint sales grew mid-single-digits, but this was offset by weaker results in DIY paint sales. By region, North America sales were lower by 1% to \$1.7 billion while international was down 3% to \$397 million. Gross margin improved 130 basis points to 37.5% and the operating margin expanded 10 basis points to 19.0%. The company repurchased 2 million shares during the period at an average price of \$71.50.

Masco provided guidance for 2024 as well. The company expects adjusted earnings-per-share in a range of \$4.05 to \$4.20 for the year.

Growth on a Per-Share Basis

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2029
EPS	\$2.30	\$1.03	\$1.46	\$1.75	\$2.36	\$2.22	\$3.06	\$1.86	\$3.66	\$4.08	\$4.13	\$6.07
DPS	\$0.33	\$0.37	\$0.39	\$0.41	\$0.44	\$0.50	\$0.55	\$0.85	\$1.12	\$1.14	\$1.16	\$1.70
Shares³	352	341	330	318	307	288	264	251	232	226	220	210

Masco's earnings-per-share have a compound annual growth rate of 6.6% since 2014, but this growth rate expands to 13.2% when looking at the last five years. Earnings growth has been somewhat erratic over the last decade, but the company has experienced a sharp rise in its profitability over this period. Given the higher starting base for EPS and the long-term growth rate, we are comfortable projecting earnings-per-share growth of 8% annually through 2024.

The company has aggressively repurchased its own stock over the last decade, retiring almost 5% annually of its share count from 352 million in 2014 to the current float of 220 million. Future repurchases should aid EPS growth as well.

Masco has increased its dividend for 11 consecutive years, a strong showing given the ups and downs of the company's historical performance. Dividend growth had been robust for much of this period, with the company growing its

¹ Estimated ex-dividend date.

² Estimated dividend payment date.

³ In millions of shares.

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dividend by 14.8% and 18.3% annually since 2014 and 2019, respectively. However, dividend growth has slowed substantially in recent years. Masco’s last two dividend increases have been for less than 2%.

Valuation Analysis

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	Now	2029
Avg. P/E	9.4	27.8	21.5	26	12.3	14.8	12.1	42.9	12.9	16.7	19.6	19.0
Avg. Yld.	1.5%	1.3%	1.2%	0.9%	1.5%	1.0%	1.0%	1.0%	1.2%	1.7%	1.4%	1.5%

Shares of Masco have performed well recently, with the stock returning 20.5% year-to-date and 41.4% over the last year. As a result, Masco trades at 19.6 times our expected earnings-per-share for 2024. This is slightly ahead of our target P/E of 19. Valuation could reduce annual returns by 0.6% if the stock were to reach our target multiple by 2029. Masco has never been a high yielding name, but the current yield is above the long-term average yield of 1.2%.

Safety, Quality, Competitive Advantage, & Recession Resiliency

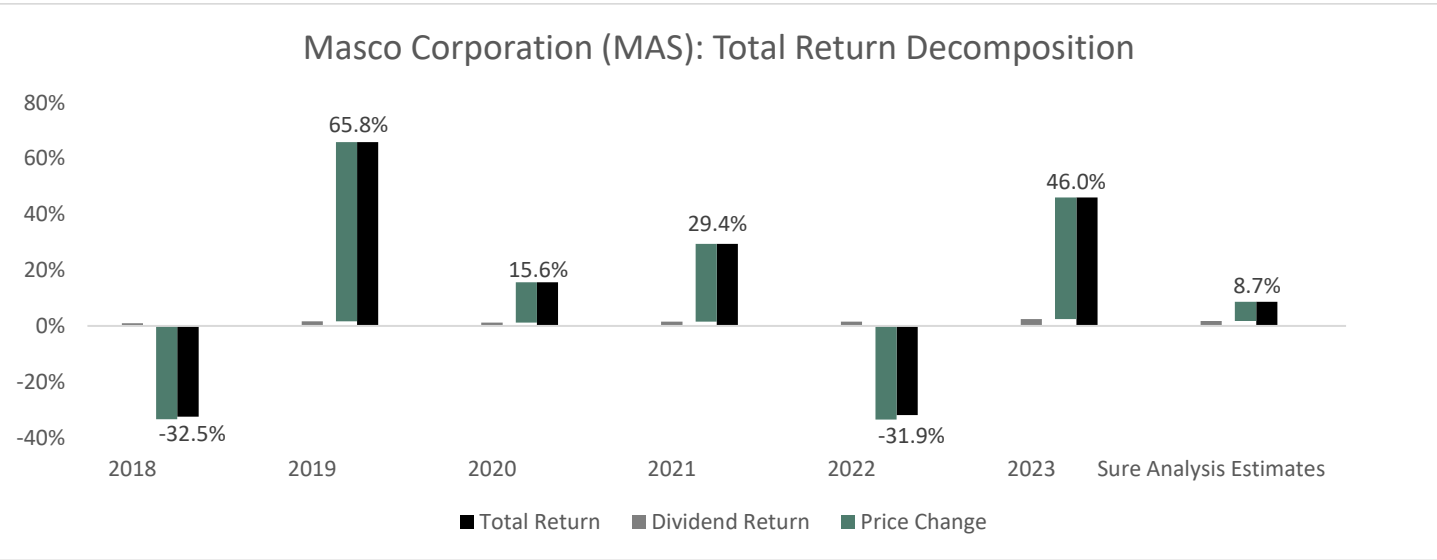
Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2029
Payout	14%	36%	27%	23%	19%	23%	18%	46%	31%	28%	28%	28%

Masco performed poorly during the 2007 to 2009 period, with the company posting an earnings-per-share loss each year of the Great Recession. It also took the company several years to return to profitability. More recently, Masco performed much better under adverse economic conditions. The company’s earnings-per-share grew 38% in 2020 even in the face of the global pandemic, though results did fall significantly the following year. The company benefits from market leading products that consumers trust. We expect that Masco would suffer declines during the next recession, though its likely the weakness would not be as extreme as during the Great Recession given the turmoil of that period. Masco’s dividend can be considered safe, though the slowing growth rate is something to monitor. The company’s payout ratio provides evidence that the dividend is covered.

Final Thoughts & Recommendation

After second quarter earnings results, Masco is expected to offer a total annual return of 8.7% through 2029. Our projected return stems from an 8% earnings growth rate and a starting yield of 1.4% that are partially offset by a small valuation headwind. Masco can be a volatile name, but the company’s long-term track record is one of growth. We have a five-year price target of \$115 for Masco, but initiate coverage of the stock with a hold rating due to projected returns.

Total Return Breakdown by Year



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Income Statement Metrics

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Revenue	7,006	7,142	7,361	6,014	6,654	6,707	7,188	8,375	8,680	7,967
Gross Profit	2,060	2,253	2,462	2,220	2,327	2,371	2,587	2,863	2,713	2,836
Gross Margin	29.4%	31.5%	33.4%	36.9%	35.0%	35.4%	36.0%	34.2%	31.3%	35.6%
SG&A Exp.	1,347	1,339	1,407	1,217	1,264	1,295	1,327	1,843	1,400	1,481
D&A Exp.	167	133	134	127	156	159	133	151	145	149
Operating Profit	713	914	1,055	1,003	1,063	1,076	1,260	1,020	1,313	1,355
Operating Margin	10.2%	12.8%	14.3%	16.7%	16.0%	16.0%	17.5%	12.2%	15.1%	17.0%
Net Profit	856	355	493	533	734	935	1,224	410	844	908
Net Margin	12.2%	5.0%	6.7%	8.9%	11.0%	13.9%	17.0%	4.9%	9.7%	11.4%
Free Cash Flow	474	652	609	578	813	671	839	802	616	1,170
Income Tax	(361)	293	296	245	221	230	269	210	288	278

Balance Sheet Metrics

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Total Assets	7,208	5,664	5,137	5,534	5,393	5,027	5,777	5,575	5,187	5,363
Cash & Equivalents	1,379	1,468	990	1,194	552	697	1,326	926	452	634
Acc. Receivable	820	853	917	1,066	990	997	1,138	1,171	1,149	1,090
Inventories	712	687	712	784	798	754	876	1,216	1,236	1,022
Goodwill & Int.	982	999	986	1,028	799	768	920	956	887	980
Total Liabilities	6,080	5,606	5,240	5,351	5,324	5,083	5,356	5,497	5,429	5,247
Accounts Payable	721	749	800	824	736	697	893	1,045	877	840
Long-Term Debt	3,424	3,407	2,997	3,085	2,979	2,773	2,795	2,959	3,151	2,948
Total Equity	924	(135)	(298)	(53)	(111)	(235)	195	(179)	(480)	(126)
LTD/E Ratio	3.71	(25.24)	(10.06)	(58.21)	(26.84)	(11.80)	14.33	(16.53)	(6.56)	(23.40)

Profitability & Per Share Metrics

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Return on Assets	12.1%	5.5%	9.1%	10.0%	13.4%	17.9%	22.7%	7.2%	15.7%	17.2%
Return on Equity	89.4%	59.9%		1332%	583%	---	671%	164%		
ROIC	19.5%	8.9%	15.5%	17.3%	23.2%	32.4%	41.3%	13.1%	28.4%	30.4%
Shares Out.	352	341	330	318	307	288	264	251	232	226
Revenue/Share	19.90	20.94	22.31	18.91	21.67	23.29	27.23	33.37	37.41	35.25
FCF/Share	1.35	1.91	1.85	1.82	2.65	2.33	3.18	3.20	2.66	5.18

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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