



# CME Group Inc. (CME)

Updated August 20<sup>th</sup>, 2024 by Samuel Smith

## Key Metrics

|                             |       |                                            |       |                                  |         |
|-----------------------------|-------|--------------------------------------------|-------|----------------------------------|---------|
| <b>Current Price:</b>       | \$210 | <b>5 Year CAGR Estimate:</b>               | 4.1%  | <b>Market Cap:</b>               | \$75 B  |
| <b>Fair Value Price:</b>    | \$192 | <b>5 Year Growth Estimate:</b>             | 3.8%  | <b>Ex-Dividend Date:</b>         | 9/9/24  |
| <b>% Fair Value:</b>        | 109%  | <b>5 Year Valuation Multiple Estimate:</b> | -1.8% | <b>Dividend Payment Date:</b>    | 9/25/24 |
| <b>Dividend Yield:</b>      | 2.2%  | <b>5 Year Price Target</b>                 | \$231 | <b>Years Of Dividend Growth:</b> | 19      |
| <b>Dividend Risk Score:</b> | D     | <b>Retirement Suitability Score:</b>       | D     | <b>Rating:</b>                   | Hold    |

## Overview & Current Events

CME Group is a Chicago-based company that operates futures and derivatives exchanges based on interest rates, equities, currencies, and commodities. The company was founded in 1898 but didn't IPO until 2002. Since then, CME Group has pursued industry consolidation through mergers (CBOT Holdings) and acquisitions (Nymex Holdings).

CME Group (CME) reported strong financial results for the first quarter of 2024, with revenue reaching \$1.5 billion and operating income at \$960 million. Net income for the quarter stood at \$855 million, translating to diluted earnings per common share of \$2.35. On an adjusted basis, net income was \$911 million, with diluted earnings per common share at \$2.50. Terry Duffy, Chairman and CEO of CME Group, attributed the company's record-setting adjusted net income and earnings per share to investors' increased reliance on their markets amid ongoing economic and geopolitical uncertainty. Average daily volume (ADV) for the first quarter of 2024 reached 26.4 million contracts, including a record non-U.S. ADV of 7.4 million contracts. Notably, average daily volume in U.S. Treasury futures and options grew by 12% year over year, hitting a new all-time high of 7.8 million contracts per day. Looking forward, Duffy reaffirmed the company's commitment to providing deep liquidity and capital efficiencies to clients navigating various risks across asset classes. In terms of financials, clearing and transaction fees revenue totaled \$1.2 billion for the quarter, with a total average rate per contract of \$0.695. Market data revenue amounted to \$175 million. As of March 31, 2024, CME Group held approximately \$1.7 billion in cash, including \$225 million deposited with the Fixed Income Clearing Corporation, and carried \$3.4 billion in debt. During the first quarter, the company distributed dividends of approximately \$2.3 billion, totaling approximately \$24.8 billion returned to shareholders since the introduction of the variable dividend policy in early 2012.

## Growth On A Per-Share Basis

| Year                      | 2014   | 2015   | 2016   | 2017    | 2018   | 2019   | 2020   | 2021   | 2022   | 2023   | 2024          | 2029           |
|---------------------------|--------|--------|--------|---------|--------|--------|--------|--------|--------|--------|---------------|----------------|
| <b>EPS</b>                | \$3.35 | \$3.69 | \$4.53 | \$11.94 | \$5.71 | \$6.85 | \$6.72 | \$6.67 | \$7.97 | \$9.34 | <b>\$9.59</b> | <b>\$11.55</b> |
| <b>DPS</b>                | \$1.88 | \$2.00 | \$2.40 | \$2.64  | \$2.80 | \$3.00 | \$3.40 | \$3.60 | \$4.00 | \$4.40 | <b>\$4.60</b> | <b>\$5.65</b>  |
| <b>Shares<sup>1</sup></b> | 337.3  | 338.4  | 339.7  | 340.4   | 357.8  | 358.4  | 359.0  | 358.6  | 359.7  | 360.0  | <b>360.1</b>  | <b>360.0</b>   |

Looking ahead we anticipate 3.8% average annual earnings per share growth over the next half decade. The main tailwind for the company is volatility in the public markets for the foreseeable future as there remains enormous uncertainty on how various trade, geopolitical, global growth, and interest rate scenarios will play out to direct the near-term future of the American and global economies.

Additionally, we expect CME to harvest significant synergies from its acquisition of Nymex Holdings, as their product offerings overlap nicely and enhance the overall competitive positioning of the firm. Finally, we see the company's extensive network and large volume enabling it to drive growth through starting ancillary services and exchange products, as well as selling order flow data to third parties. As a result, we expect CME Group to continue growing earnings-per-share at a slow but steady clip for the foreseeable future.

<sup>1</sup> In millions

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## Valuation Analysis

| Year      | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | Now  | 2029 |
|-----------|------|------|------|------|------|------|------|------|------|------|------|------|
| Avg. P/E  | 17.6 | 23.3 | 24.2 | 19.6 | 9.7  | 25.6 | 24.7 | 32.8 | 21.8 | 23.1 | 21.9 | 20.0 |
| Avg. Yld. | 3.2% | 2.3% | 2.2% | 1.1% | 5.1% | 1.7% | 2.0% | 1.6% | 2.3% | 2.0% | 2.2% | 2.4% |

CME Group's average price-to-earnings multiple of over the past decade is roughly in line with where it is today, with the stock currently trading at 21.9 times expected 2024 earnings. We believe that, while the market is experiencing near-term expectations of continued increases in volatility to drive growth in earnings, over the next several years growth will slow considerably. As a result, we are maintaining our fair value estimate of 20x earnings and believe the stock is slightly overvalued at present.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

| Year   | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2029 |
|--------|------|------|------|------|------|------|------|------|------|------|------|------|
| Payout | 56%  | 54%  | 53%  | 22%  | 49%  | 44%  | 51%  | 54%  | 50%  | 47%  | 48%  | 49%  |

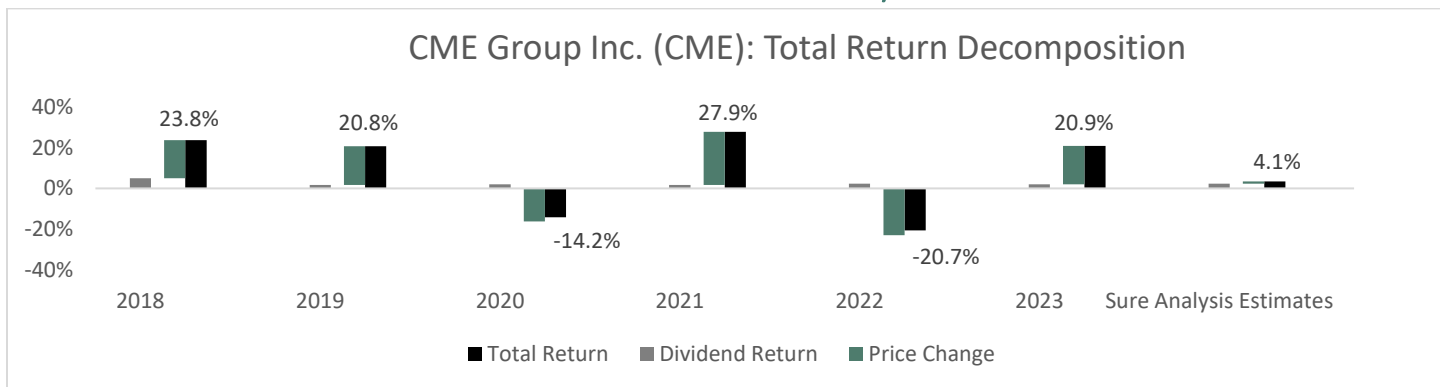
CME Group's biggest competitive advantage is its network effect as a consolidator in the financial exchange space. Thanks to its large volume, it offers customers considerable liquidity, which is an extremely attractive feature for this industry. The company's large volume also gives it economies of scale, enabling it to offer competitive pricing without considerably hurting profitability. This not only enables the company to retain customers but also attracts new ones. As its customer count grows, its network effect only grows stronger, which in turn drives further liquidity and cost advantages, resulting in a virtuous cycle. Given that more than half of all interest rate-related futures in the world and nearly all North American interest rate-related futures are traded on the company's exchanges, it is clear that the company has established a dominant network effect in its core business.

While the company is not directly impacted by changes in stock market valuations, it did suffer during the last recession due to depressed market sentiment and customer bankruptcies, dramatically reducing activity on the exchanges. From peak to trough, CME Group's trailing twelve-month earnings per share fell from ~\$3.45 in mid-2008 to \$2.40 in mid-2009. The biggest long-term risk to the company is the potential for new regulation to disrupt the company's business model, which could break up its exchange and clearing operations or even limit the volatility on the exchanges or its pricing power. However, we do not see any threat developing in the near future, making the business fairly low-risk from a long-term perspective.

## Final Thoughts & Recommendation

CME Group benefits from increased volatility. Given the increasing geo-political and macroeconomic uncertainties in the world today, this could bode well for the business. At the same time, the valuation currently stands at a slight premium. As a result, with a 4.1% expected annualized return over the next half decade, we rate shares as a Hold.

## Total Return Breakdown by Year



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## Income Statement Metrics

| Year             | 2014  | 2015  | 2016  | 2017    | 2018  | 2019  | 2020  | 2021  | 2022  | 2023  |
|------------------|-------|-------|-------|---------|-------|-------|-------|-------|-------|-------|
| Revenue          | 3,113 | 3,327 | 3,595 | 3,645   | 4,309 | 4,868 | 4,884 | 4,690 | 5,019 | 5,579 |
| Gross Profit     | 2,528 | 2,745 | 3,052 | 3,081   | 3,637 | 3,969 | 4,027 | 3,853 | 4,266 | 4,750 |
| Gross Margin     | 81.2% | 82.5% | 84.9% | 84.5%   | 84.4% | 81.5% | 82.5% | 82.2% | 85.0% | 85.1% |
| SG&A Exp.        | 226   | 215   | 144   | 118     | 166   | 174   | 191   | 152   | 137   | 144   |
| D&A Exp.         | 233   | 229   | 225   | 209     | 249   | 473   | 464   | 385   | 363   | 353   |
| Operating Profit | 1,768 | 1,989 | 2,201 | 2,311   | 2,608 | 2,588 | 2,637 | 2,645 | 3,016 | 3,436 |
| Operating Margin | 56.8% | 59.8% | 61.2% | 63.4%   | 60.5% | 53.2% | 54.0% | 56.4% | 60.1% | 61.6% |
| Net Profit       | 1,127 | 1,247 | 1,534 | 4,063   | 1,962 | 2,117 | 2,105 | 2,636 | 2,691 | 3,226 |
| Net Margin       | 36.2% | 37.5% | 42.7% | 111.5%  | 45.5% | 43.5% | 43.1% | 56.2% | 53.6% | 57.8% |
| Free Cash Flow   | 1,151 | 1,418 | 1,640 | 1,669   | 2,324 | 2,427 | 2,518 | 2,275 | 2,966 | 3,377 |
| Income Tax       | 645   | 710   | 754   | (1,537) | 814   | 574   | 616   | 737   | 799   | 927   |

## Balance Sheet Metrics

| Year                 | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021    | 2022    | 2023    |
|----------------------|--------|--------|--------|--------|--------|--------|--------|---------|---------|---------|
| Total Assets (\$B)   | 72.24  | 67.36  | 69.37  | 75.79  | 77.48  | 75.22  | 124.66 | 196.78  | 174.18  | 129.71  |
| Cash & Equivalents   | 1,366  | 1,693  | 1,869  | 1,904  | 1,375  | 1,551  | 1,633  | 2,835   | 2,720   | 2,912   |
| Accounts Receivable  | 341    | 358    | 364    | 360    | 553    | 492    | 461    | 435     | 483     | 536     |
| Goodwill & Int. Ass. | 27,382 | 27,282 | 27,186 | 27,091 | 33,481 | 33,036 | 32,839 | 31,235  | 30,928  | 30,721  |
| Total Liabilities    | 51,318 | 46,808 | 49,029 | 53,379 | 51,510 | 49,056 | 98,308 | 169,381 | 147,297 | 102,968 |
| Accounts Payable     | 37     | 29     | 26     | 31     | 116    | 62     | 69     | 49      | 121     | 91      |
| Long-Term Debt       | 2,108  | 2,229  | 2,231  | 2,233  | 4,401  | 3,743  | 3,444  | 3,445   | 3,438   | 3,425   |
| Shareholder's Equity | 20,924 | 20,552 | 20,341 | 22,412 | 25,919 | 26,129 | 26,320 | 27,399  | 26,879  | 26,738  |
| LTD/E Ratio          | 0.10   | 0.11   | 0.11   | 0.10   | 0.17   | 0.14   | 0.13   | 0.13    | 0.13    | 0.13    |

## Profitability & Per Share Metrics

| Year             | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  | 2022  | 2023  |
|------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Return on Assets | 1.8%  | 1.8%  | 2.2%  | 5.6%  | 2.6%  | 2.8%  | 2.1%  | 1.6%  | 1.5%  | 2.1%  |
| Return on Equity | 5.4%  | 6.0%  | 7.5%  | 19.0% | 8.1%  | 8.1%  | 8.0%  | 9.8%  | 9.9%  | 12.0% |
| ROIC             | 4.8%  | 5.4%  | 6.8%  | 17.2% | 7.1%  | 7.0%  | 7.1%  | 8.7%  | 8.8%  | 10.7% |
| Shares Out.      | 337.3 | 338.4 | 339.7 | 340.4 | 357.8 | 358.4 | 359.0 | 358.6 | 359.7 | 360.0 |
| Revenue/Share    | 9.26  | 9.85  | 10.61 | 10.71 | 12.54 | 13.59 | 13.62 | 13.07 | 13.97 | 15.52 |
| FCF/Share        | 3.42  | 4.20  | 4.84  | 4.91  | 6.76  | 6.78  | 7.02  | 6.34  | 8.26  | 9.39  |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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