COPT Defense Properties (CDP)

Updated November 20th, 2024 by Felix Martinez

Key Metrics

Current Price:	$30	**5 Year CAGR Estimate:**	7.3%	**Market Cap:**	$3.5 B
Fair Value Price:	$33	**5 Year Growth Estimate:**	2.5%	**Ex-Dividend Date:**	12/31/24
% Fair Value:	92%	**5 Year Valuation Multiple Estimate:**	1.6%	**Dividend Payment Date:**	01/15/25
Dividend Yield:	3.9%	**5 Year Price Target**	$37	**Years Of Dividend Growth:**	1
Dividend Risk Score:	D	**Retirement Suitability Score:**	C	**Rating:**	Hold

Overview & Current Events

COPT Defense Properties is a Real Estate Investment Trust (REIT) that invests in office and data center buildings, mainly in the suburbs of the Washington, D.C. metropolitan area. It primarily leases to the U.S. government and its contractors. As of December 31, 2022, the company derived 91% of its core portfolio annualized rental revenue from Defense/IT Locations and 9% from its Regional Office Properties. CDP's core portfolio of 192 properties encompassed 22.8 million square feet and was 95.3% leased. The company has a current market capitalization of $3.5 billion. On September 5th 2023, the company Announces New Name and Logo to Align with Defense and Mission Critical Sector Focus. Corporate Office Properties Trust (NYSE: OFC) ("COPT" or the "Company") announced that the Company is changing its name to COPT Defense Properties ("COPT Defense") and its ticker symbol for its common shares listed on the New York Stock Exchange from "OFC" to "CDP" effective September 15, 2023.

On October 28th, 2024, OFC reported third quarter results for Fiscal Year (FY)2024. The company reported strong third-quarter 2024 results, reflecting its robust Defense/IT-focused investment strategy. Diluted earnings per share (EPS) was $0.32, a significant improvement from the $(1.94) recorded in Q3 2023. Funds from operations per share (FFOPS), adjusted for comparability, reached $0.65, surpassing the midpoint of guidance. The company raised its 2024 FFOPS midpoint guidance to $2.57, marking a 6.2% year-over-year growth. Additionally, same-property cash net operating income (NOI) increased by 9.4% in Q3 and 8.8% year-to-date, with the annual NOI guidance midpoint raised to 8.5%.

Operational highlights include strong leasing activity, with 829,000 square feet leased in Q3 and 2.5 million square feet year-to-date, exceeding vacancy leasing targets. Tenant retention reached 88% in Q3 and 84% year-to-date, prompting an increase in annual guidance to 85%. The Defense/IT portfolio maintained impressive occupancy and lease rates at 95.0% and 96.5%, respectively. Development projects, representing $335.4 million in investments, were 79% leased, while acquisitions in Des Moines and San Antonio are expected to enhance the company's growth pipeline and rental revenue.

COPT Defense expanded its portfolio with strategic acquisitions, including a 365-acre site in Des Moines for a data center project and an 80,000-square-foot office building in San Antonio, now fully leased to the U.S. government. These investments align with its growth strategy, leveraging opportunities in high-demand markets. The company projects compound annual FFOPS growth of at least 4% through 2026, supported by strong operational performance and a well-positioned portfolio near critical U.S. defense installations. Guidance for full-year EPS and FFOPS has been adjusted to reflect this momentum, with projections now at $1.24-$1.26 and $2.56-$2.58, respectively.

Growth on a Per-Share Basis

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2029
EPS	$1.88	$2.01	$2.01	$2.03	$2.01	$2.03	$2.12	$2.29	$2.36	$2.42	***$2.57***	***$2.91***
DPS	$1.10	$1.10	$1.10	$1.10	$1.10	$1.10	$1.10	$1.10	$1.10	$1.14	***$1.18***	***$1.24***
Shares[1]	88.2	97.7	94.5	99.2	104.1	111.6	112.1	112.4	112.6	112.0	***112.0***	***112.0***

[1] Share count is in millions.

Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.

COPT Defense Properties (CDP)

Updated November 20th, 2024 by Felix Martinez

The most significant growth prospects from CDP will be the continuation of profitable acquisitions in the future and increasing rents at a modest rate. CDP had grown FFO at a Compound Annual Growth Rate (CAGR) of 2.8% over the past ten years. Over the past five years, FFO growth has improved with a CAGR of 4.8%. During the COVID-19 pandemic, most REITs had to cut their dividend, or FFO decreased for the year. However, FFO increased by 4% from 2019 to 2020 for the company. We expect CDP to continue to grow FFO at a 2.5% CAGR for the next five years. We expect the Trust to make $2.91 in FFO per share in 2029.

Valuation Analysis

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	Now	2029
Avg. P/E	15.1	10.9	15.5	14.4	10.5	14.5	12.3	12.2	11	10.6	***11.7***	***12.7***
Avg. Yld.	3.9%	5.0%	3.5%	3.8%	5.2%	3.7%	4.2%	3.9%	4.2%	4.5%	***3.9%***	***3.4%***

CDP currently trades hands with a 11.7x FFO, which is lower than its peers. Over the ten years history of CDP, the Trust has ten-year multiple averages of 12.7x FFO. Thus, we think a multiple of 12.7x FFO is fair for CDP. This will provide a 1.6% tailwind expansion over the next five years. The current dividend yield of 3.9% is in line with its five-year average. Thus, the company looks to be fairly valued.

Safety, Quality, Competitive Advantage, & Recession Resiliency

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2028
Payout	58.5%	54.7%	54.7%	54.2%	54.7%	54.2%	51.9%	48.0%	46.6%	47.1%	***46%***	***43%***

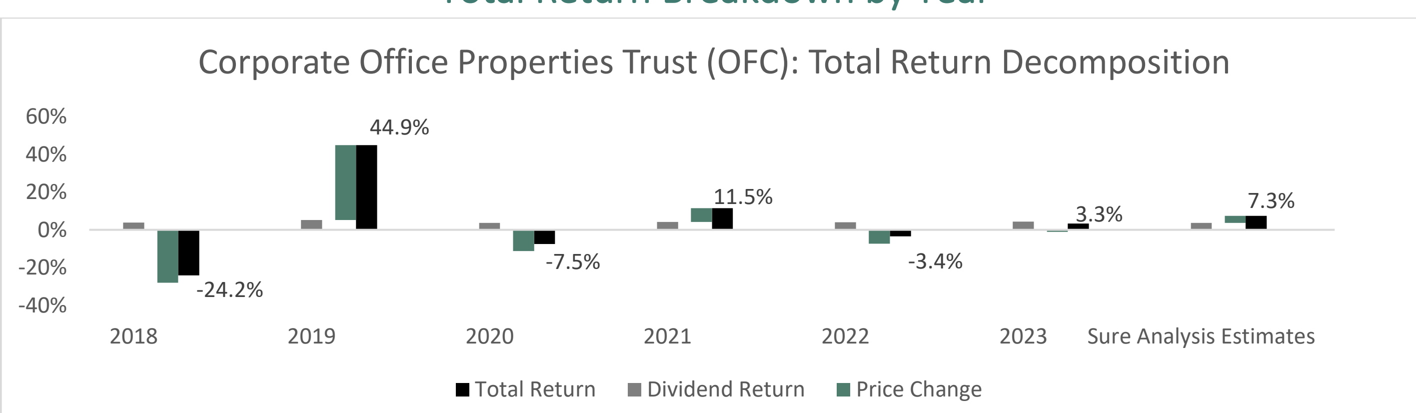
CDP's competitive advantage is that it has a strong management team. The company was very resilient during The Great Recession in 2008-2009 and droning the COVID-19 pandemic. During 2008, FFO increased by 9% to $2.44 per share. Also, in 2019, FFO increased by 2% to $2.49 per share. As mentioned above, CDP was one of the fortunate REITs that increased FFO in FY2020. This speaks volumes as most REITs struggle mightily during the pandemic. Also, OFC did not have to cut its dividend.

CDP has a good balance sheet. The Trust has an interest coverage ratio of 4.3 and a debt-to-equity ratio of 1.6. The dividend payment is meager compared to other REITs paying out 46% of its FFO. The low dividend payout ratio should help the company start a dividend growth policy in the future.

Final Thoughts & Recommendation

CDP is a well-run office REIT with a good balance sheet. The Trust went through the COVID-19 pandemic like it was not even there. The Trust offers an expected total return for the next five years of 7.3%. Thus, at the current price, the stock earns a hold rating.

Total Return Breakdown by Year



Disclosure: This analyst has no position in the security discussed in this research report, and no plans to initiate one in the next 72 hours.

COPT Defense Properties (CDP)

Updated November 20th, 2024 by Felix Martinez

Income Statement Metrics

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Revenue	586	625	574	613	578	612	582	664	739	685
Gross Profit	170	188	199	188	182	191	197	209	220	231
Gross Margin	29.1%	30.1%	34.6%	30.7%	31.4%	31.3%	33.9%	31.5%	29.8%	33.7%
SG&A Exp.	37	45	45	37	35	40	37	41	39	43
D&A Exp.	138	142	135	137	139	139	140	151	144	
Operating Profit	133	143	154	151	147	152	160	169	181	188
Operating Margin	22.7%	22.9%	26.8%	24.6%	25.4%	24.8%	27.5%	25.4%	24.5%	27.4%
Net Profit	40	178	30	69	72	192	97	77	173	-73
Net Margin	6.9%	28.5%	5.2%	11.2%	12.5%	31.3%	16.7%	11.5%	23.4%	-10.7%
Free Cash Flow	165	181	208	207	156	204	206	219	229	
Income Tax	0	0	0	1	0	0	0	0	0	1

Balance Sheet Metrics

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Total Assets	3,664	3,909	3,781	3,595	3,656	3,854	4,077	4,262	4,257	4,247
Cash & Equivalents	6	60	210	12	8	15	18	13	12	168
Accounts Receivable	127	135	125	119	116	123	133	150	168	198
Goodwill & Int. Ass.	44	98	78	59	43	27	19	15	10	
Total Liabilities	2,125	2,274	2,163	2,104	2,003	2,106	2,358	2,578	2,510	2,700
Accounts Payable	123	92	109	108	93	149	143	186	158	133
Long-Term Debt	1,914	2,078	1,904	1,828	1,824	1,831	2,087	2,272	2,232	2,416
Shareholder's Equity	1,252	1,345	1,351	1,402	1,585	1,679	1,661	1,623	1,682	1,484
LTD/E Ratio	1.32	1.35	1.25	1.30	1.15	1.09	1.26	1.40	1.33	1.63

Profitability & Per Share Metrics

Year	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Return on Assets	1.1%	4.7%	0.8%	1.9%	2.0%	5.1%	2.5%	1.8%	4.1%	-1.7%
Return on Equity	3.3%	13.7%	2.2%	5.0%	4.8%	11.7%	5.8%	4.7%	10.5%	-4.5%
ROIC	1.2%	5.0%	0.8%	2.0%	2.1%	5.4%	2.6%	2.0%	4.4%	-1.9%
Shares Out.	88.2	97.7	94.5	99.2	104.1	111.6	112.1	112.4	112.6	112.2
Revenue/Share	6.64	6.40	6.07	6.18	5.55	5.48	5.20	5.91	6.56	6.11
FCF/Share	1.87	1.85	2.20	2.09	1.50	1.83	1.84	1.95	2.04	

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

Disclaimer

Nothing presented herein is, or is intended to constitute, specific investment advice. Nothing in this research report should be construed as a recommendation to follow any investment strategy or allocation. Any forward-looking statements or forecasts are based on assumptions and actual results are expected to vary from any such statements or forecasts. No reliance should be placed on any such statements or forecasts when making any investment decision. While Sure Dividend has used reasonable efforts to obtain information from reliable sources, we make no representations or warranties as to the accuracy, reliability or completeness of third-party information presented herein. No guarantee of investment performance is being provided and no inference to the contrary should be made. There is a risk of loss from an investment in marketable securities. Past performance is not a guarantee of future performance.