



# Masco Corporation (MAS)

Updated October 29<sup>th</sup>, 2024 by Nathan Parsh

## Key Metrics

|                             |      |                                            |       |                                  |          |
|-----------------------------|------|--------------------------------------------|-------|----------------------------------|----------|
| <b>Current Price:</b>       | \$81 | <b>5 Year CAGR Estimate:</b>               | 8.8%  | <b>Market Cap:</b>               | \$17.7 B |
| <b>Fair Value Price:</b>    | \$79 | <b>5 Year Growth Estimate:</b>             | 8.0%  | <b>Ex-Dividend Date:</b>         | 11/08/24 |
| <b>% Fair Value:</b>        | 103% | <b>5 Year Valuation Multiple Estimate:</b> | -0.5% | <b>Dividend Payment Date:</b>    | 11/25/24 |
| <b>Dividend Yield:</b>      | 1.4% | <b>5 Year Price Target</b>                 | \$116 | <b>Years Of Dividend Growth:</b> | 11       |
| <b>Dividend Risk Score:</b> | C    | <b>Retirement Suitability Score:</b>       | D     | <b>Rating:</b>                   | Hold     |

## Overview & Current Events

Masco Corporation is a world leader in the design, manufacture, and distribution of a wide variety of home improvement and building products. The company's leading brands include Behr paint, Hotspring spas, Kichler decorative and outdoor lighting, and Delta faucets, bath, and shower fixtures. Masco also sells branded decorative and functional hardware and waterproofing products. The company has two reportable segments, including Plumbing Products and Decorative Architectural Products. Masco's customers include plumbing, heating, and hardware wholesalers as well as hardware stores, home centers, and online retailers.

On February 8<sup>th</sup>, 2023, Masco announced that it was raising its quarterly dividend 1.7% to \$0.29.

On October 29<sup>th</sup>, 2024, Masco reported third quarter earnings results for the period ending September 30<sup>th</sup>, 2024. Revenue of \$1.98 billion was unchanged from last year, but was \$20 million less than expected. Adjusted earnings-per-share of \$1.08 compared to \$1.00 in the prior year, but this was \$0.01 below estimates.

Revenue for the Plumbing Products segment increased 2% to \$1.22 billion, partially aided by acquisitions. Decorative Architectural Products fell 3% to \$764 million. By region, North America sales of \$1.6 billion were unchanged from the prior year while international was up 3% to \$388 million. Gross margin declined 100 basis points to 36.6% and the operating margin fell 140 basis points to 18.0%. The company repurchased 2.5 million shares during the period at an average price of \$76.80.

Masco provided updated guidance for 2024 as well. The company now expects adjusted earnings-per-share of \$4.15 for the year, up from a range of \$4.05 to \$4.20 previously.

## Growth on a Per-Share Basis

| Year                      | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022   | 2023   | 2024          | 2029          |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|---------------|
| <b>EPS</b>                | \$2.30 | \$1.03 | \$1.46 | \$1.75 | \$2.36 | \$2.22 | \$3.06 | \$1.86 | \$3.66 | \$4.08 | <b>\$4.15</b> | <b>\$6.10</b> |
| <b>DPS</b>                | \$0.33 | \$0.37 | \$0.39 | \$0.41 | \$0.44 | \$0.50 | \$0.55 | \$0.85 | \$1.12 | \$1.14 | <b>\$1.16</b> | <b>\$1.70</b> |
| <b>Shares<sup>1</sup></b> | 352    | 341    | 330    | 318    | 307    | 288    | 264    | 251    | 232    | 226    | <b>218</b>    | <b>210</b>    |

Masco's earnings-per-share have a compound annual growth rate of 6.6% since 2014, but this growth rate expands to 13.2% when looking at the last five years. Earnings growth has been somewhat erratic over the last decade, but the company has experienced a sharp rise in its profitability over this period. Given the higher starting base for EPS and the long-term growth rate, we are comfortable projecting earnings-per-share growth of 8% annually through 2024.

The company has aggressively repurchased its own stock over the last decade, retiring almost 5% annually of its share count from 352 million in 2014 to the current float of 220 million. Future repurchases should aid EPS growth as well.

Masco has increased its dividend for 11 consecutive years, a strong showing given the ups and downs of the company's historical performance. Dividend growth had been robust for much of this period, with the company growing its dividend by 14.8% and 18.3% annually since 2014 and 2019, respectively. However, dividend growth has slowed substantially in recent years. Masco's last two dividend increases have been for less than 2%.

<sup>1</sup> In millions of shares.

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## Valuation Analysis

| Year      | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | Now  | 2029 |
|-----------|------|------|------|------|------|------|------|------|------|------|------|------|
| Avg. P/E  | 9.4  | 27.8 | 21.5 | 26   | 12.3 | 14.8 | 12.1 | 42.9 | 12.9 | 16.7 | 19.5 | 19.0 |
| Avg. Yld. | 1.5% | 1.3% | 1.2% | 0.9% | 1.5% | 1.0% | 1.0% | 1.0% | 1.2% | 1.7% | 1.4% | 1.5% |

Shares of Masco are unchanged since our August 23<sup>rd</sup>, 2024 report. As a result, Masco trades at 19.5 times our expected earnings-per-share for 2024. This is slightly ahead of our target P/E of 19. Valuation could reduce annual returns by 0.5% if the stock were to reach our target multiple by 2029.

Masco has never been a high yielding name, but the current yield is above the long-term average yield of 1.2%.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

| Year   | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2029 |
|--------|------|------|------|------|------|------|------|------|------|------|------|------|
| Payout | 14%  | 36%  | 27%  | 23%  | 19%  | 23%  | 18%  | 46%  | 31%  | 28%  | 28%  | 28%  |

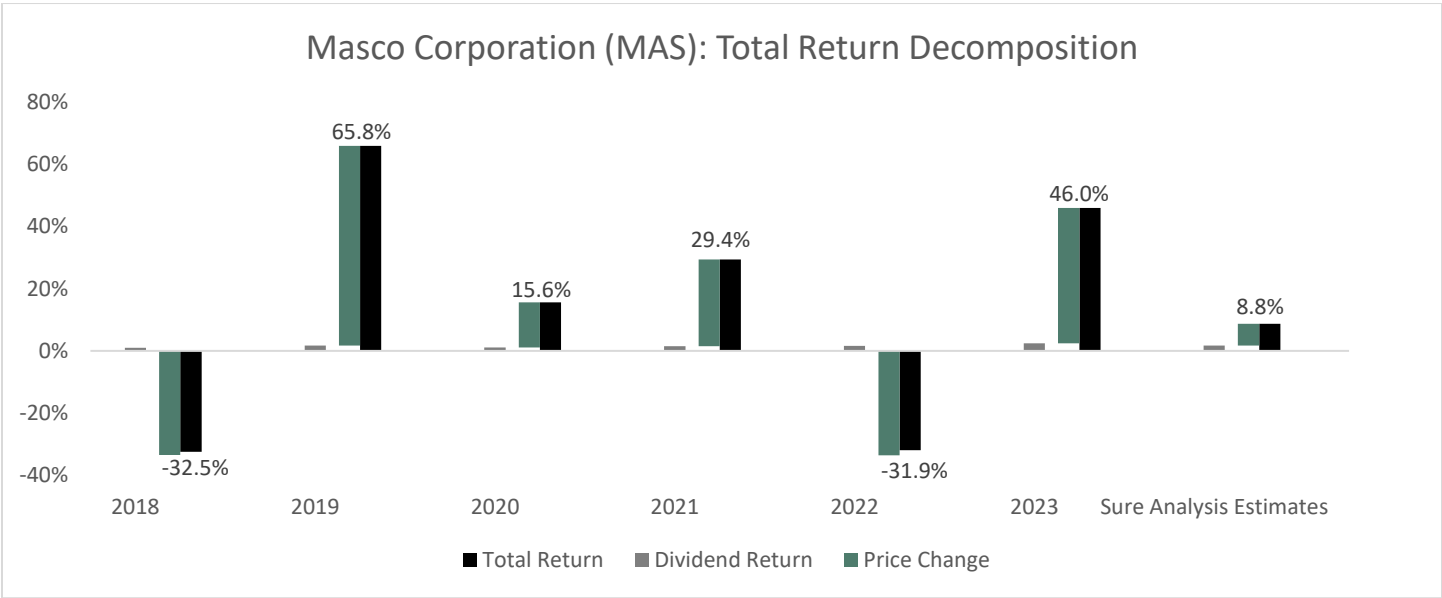
Masco performed poorly during the 2007 to 2009 period, with the company posting an earnings-per-share loss each year of the Great Recession. It also took the company several years to return to profitability. More recently, Masco performed much better under adverse economic conditions. The company’s earnings-per-share grew 38% in 2020 even in the face of the global pandemic, though results did fall significantly the following year. The company benefits from market leading products that consumers trust. We expect that Masco would suffer declines during the next recession, though it’s likely the weakness would not be as extreme as during the Great Recession given the turmoil of that period.

Masco’s dividend can be considered safe, though the slowing growth rate is something to monitor. The company’s payout ratio provides evidence that the dividend is well covered.

## Final Thoughts & Recommendation

Following third quarter earnings results, Masco is expected to offer a total annual return of 8.8% through 2029, up slightly from our prior estimate of 8.7%. Our projected return stems from an 8% earnings growth rate and a starting yield of 1.4% that are partially offset by a small valuation headwind. Masco can be a volatile name, but the company’s long-term track record is one of growth. We have raised our five-year price target \$1 to \$116 for Masco, but continue to rate the stock as a hold due to projected returns.

## Total Return Breakdown by Year



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## Income Statement Metrics

| Year             | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  | 2022  | 2023  |
|------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Revenue          | 7,006 | 7,142 | 7,361 | 6,014 | 6,654 | 6,707 | 7,188 | 8,375 | 8,680 | 7,967 |
| Gross Profit     | 2,060 | 2,253 | 2,462 | 2,220 | 2,327 | 2,371 | 2,587 | 2,863 | 2,713 | 2,836 |
| Gross Margin     | 29.4% | 31.5% | 33.4% | 36.9% | 35.0% | 35.4% | 36.0% | 34.2% | 31.3% | 35.6% |
| SG&A Exp.        | 1,347 | 1,339 | 1,407 | 1,217 | 1,264 | 1,295 | 1,327 | 1,843 | 1,400 | 1,481 |
| D&A Exp.         | 167   | 133   | 134   | 127   | 156   | 159   | 133   | 151   | 145   | 149   |
| Operating Profit | 713   | 914   | 1,055 | 1,003 | 1,063 | 1,076 | 1,260 | 1,020 | 1,313 | 1,355 |
| Operating Margin | 10.2% | 12.8% | 14.3% | 16.7% | 16.0% | 16.0% | 17.5% | 12.2% | 15.1% | 17.0% |
| Net Profit       | 856   | 355   | 493   | 533   | 734   | 935   | 1,224 | 410   | 844   | 908   |
| Net Margin       | 12.2% | 5.0%  | 6.7%  | 8.9%  | 11.0% | 13.9% | 17.0% | 4.9%  | 9.7%  | 11.4% |
| Free Cash Flow   | 474   | 652   | 609   | 578   | 813   | 671   | 839   | 802   | 616   | 1,170 |
| Income Tax       | (361) | 293   | 296   | 245   | 221   | 230   | 269   | 210   | 288   | 278   |

## Balance Sheet Metrics

| Year               | 2014  | 2015    | 2016    | 2017    | 2018    | 2019    | 2020  | 2021    | 2022   | 2023    |
|--------------------|-------|---------|---------|---------|---------|---------|-------|---------|--------|---------|
| Total Assets       | 7,208 | 5,664   | 5,137   | 5,534   | 5,393   | 5,027   | 5,777 | 5,575   | 5,187  | 5,363   |
| Cash & Equivalents | 1,379 | 1,468   | 990     | 1,194   | 552     | 697     | 1,326 | 926     | 452    | 634     |
| Acc. Receivable    | 820   | 853     | 917     | 1,066   | 990     | 997     | 1,138 | 1,171   | 1,149  | 1,090   |
| Inventories        | 712   | 687     | 712     | 784     | 798     | 754     | 876   | 1,216   | 1,236  | 1,022   |
| Goodwill & Int.    | 982   | 999     | 986     | 1,028   | 799     | 768     | 920   | 956     | 887    | 980     |
| Total Liabilities  | 6,080 | 5,606   | 5,240   | 5,351   | 5,324   | 5,083   | 5,356 | 5,497   | 5,429  | 5,247   |
| Accounts Payable   | 721   | 749     | 800     | 824     | 736     | 697     | 893   | 1,045   | 877    | 840     |
| Long-Term Debt     | 3,424 | 3,407   | 2,997   | 3,085   | 2,979   | 2,773   | 2,795 | 2,959   | 3,151  | 2,948   |
| Total Equity       | 924   | (135)   | (298)   | (53)    | (111)   | (235)   | 195   | (179)   | (480)  | (126)   |
| LTD/E Ratio        | 3.71  | (25.24) | (10.06) | (58.21) | (26.84) | (11.80) | 14.33 | (16.53) | (6.56) | (23.40) |

## Profitability & Per Share Metrics

| Year             | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  | 2022  | 2023  |
|------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Return on Assets | 12.1% | 5.5%  | 9.1%  | 10.0% | 13.4% | 17.9% | 22.7% | 7.2%  | 15.7% | 17.2% |
| Return on Equity | 89.4% | 59.9% |       | 1332% | 583%  | ---   | 671%  | 164%  |       |       |
| ROIC             | 19.5% | 8.9%  | 15.5% | 17.3% | 23.2% | 32.4% | 41.3% | 13.1% | 28.4% | 30.4% |
| Shares Out.      | 352   | 341   | 330   | 318   | 307   | 288   | 264   | 251   | 232   | 226   |
| Revenue/Share    | 19.90 | 20.94 | 22.31 | 18.91 | 21.67 | 23.29 | 27.23 | 33.37 | 37.41 | 35.25 |
| FCF/Share        | 1.35  | 1.91  | 1.85  | 1.82  | 2.65  | 2.33  | 3.18  | 3.20  | 2.66  | 5.18  |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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