



# Thomson Reuters Corporation (TRI)

Updated November 14<sup>th</sup>, 2024 by Quinn Mohammed

## Key Metrics

|                             |       |                                            |       |                                  |            |
|-----------------------------|-------|--------------------------------------------|-------|----------------------------------|------------|
| <b>Current Price:</b>       | \$168 | <b>5 Year CAGR Estimate:</b>               | 3.1%  | <b>Market Cap:</b>               | \$76 B     |
| <b>Fair Value Price:</b>    | \$111 | <b>5 Year Growth Estimate:</b>             | 10.5% | <b>Ex-Dividend Date:</b>         | 11/21/2024 |
| <b>% Fair Value:</b>        | 151%  | <b>5 Year Valuation Multiple Estimate:</b> | -7.9% | <b>Payment Date:</b>             | 12/10/2024 |
| <b>Dividend Yield:</b>      | 1.3%  | <b>5 Year Price Target</b>                 | \$183 | <b>Years of Dividend Growth:</b> | 31         |
| <b>Dividend Risk Score:</b> | B     | <b>Retirement Suitability Score:</b>       | C     | <b>Rating:</b>                   | Hold       |

## Overview & Current Events

Thomson Reuters Corporation is a global financial information and data solutions provider for businesses and professionals in the fields of finance, accounting, tax, and media. Thomson Reuters was created in 2008 when the Thomson Corporation purchased the British company Reuters Group. The company is cross listed in Toronto and New York, where it trades under the ticker TRI on both exchanges. Accordingly, all figures referenced in this report are in USD and refer to the company's NYSE-listed common equity.

On January 3<sup>rd</sup>, 2023, Thomson Reuters acquired SurePrep, a U.S.-based tax automation software and services company for \$500 million in cash, and in June 2023, it announced the agreement to acquire Casetext for \$650 million, which uses AI to improve the efficiency of legal professionals.

In February 2024, Thomson Reuters announced a 10% increase to the dividend to \$2.16 per share, which marked the 31<sup>st</sup> consecutive annual dividend increase.

On October 3<sup>rd</sup>, 2024, the company announced it is selling its FindLaw business to Internet Brands. The sale is expected to close in Q4.

Thomson Reuters reported third quarter 2024 results on November 5<sup>th</sup>, 2024, for the period ending September 30<sup>th</sup>, 2024. For the quarter, total company revenue grew 8% year-over-year to \$1.72 billion. The majority of total revenues was recurring revenues (80%). Thomson Reuters produced adjusted EPS of \$0.80 per share compared to adjusted EPS of \$0.82 in Q3 2023. The decrease is due primarily to lower adjusted EBITDA and higher taxes.

For 2024, Thomson Reuters forecasts total revenue growth of 7.0%, adjusted EBITDA margin of approximately 38%, and free cash flow of \$1.8 billion.

## Growth on a Per-Share Basis

| Year                      | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021    | 2022   | 2023   | 2024          | 2029          |
|---------------------------|--------|--------|--------|--------|--------|--------|--------|---------|--------|--------|---------------|---------------|
| <b>EPS</b>                | \$1.85 | \$2.13 | \$1.79 | \$2.51 | \$0.75 | \$3.11 | \$2.25 | \$11.50 | \$2.62 | \$3.51 | <b>\$3.71</b> | <b>\$6.11</b> |
| <b>DPS</b>                | \$1.32 | \$1.34 | \$1.36 | \$1.38 | \$1.39 | \$1.44 | \$1.52 | \$1.62  | \$1.78 | \$1.96 | <b>\$2.16</b> | <b>\$2.76</b> |
| <b>Shares<sup>1</sup></b> | 811    | 784    | 749    | 720    | 550    | 503    | 490    | 489     | 480    | 455    | <b>448</b>    | <b>400</b>    |

In January 2021, Thomson Reuters sold Refinitiv to LSEG, then set off on a two-year Change Program, which resulted in the company transforming itself from a holding company to an operating company. Upon completing this program, Thomson Reuters became a content-driven technology company rather than a content provider.

At the end of Q3 2024, Thomson held approximately \$1.7 billion in cash and cash equivalents to target acquisitions that could boost its growth. Thomson is executing its "Build, Partner, Buy" strategy wherein it is investing more than \$200 million per year in AI. As part of this strategy, it recently completed the bolt-on acquisitions of Safe Sign and Materia to improve its AI capabilities in Legal and Tax & Accounting.

The company has made it clear that share repurchases are a priority, which will help drive earnings-per-share higher over the long term. In 2022 and 2023, Thomson repurchased \$1.28 billion and \$1.08 billion of its shares. In November

<sup>1</sup> In millions

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2023, Thomson Reuters announced under its new share repurchase authorization it may repurchase up to \$1.0 billion worth of its shares, which it completed in Q2 2024.

Finally, Thomson Reuters completed the sale of its stake in LSEG as of Q2 2024. In 2023, TRI sold 56 million shares for gross proceeds of \$5.5 billion. It returned some of this to shareholders through a return of capital transaction, a cash distribution of \$4.67 per share and a reverse stock split which reduced the share count. In H1 2024, Thomson Reuters sold 16 million more shares of LSEG for \$1.8 billion.

Between 2024 and 2029, we expect Thomson Reuters to grow its earnings-per-share by 10.5% annually.

## Valuation Analysis

| Year      | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | Now  | 2029 |
|-----------|------|------|------|------|------|------|------|------|------|------|------|------|
| Avg. P/E  | 21.8 | 23.9 | 29.9 | 23.2 | 64.4 | 8.9  | 33.1 | 15.3 | 40.7 | 37.1 | 45.3 | 30.0 |
| Avg. Yld. | 3.3% | 2.6% | 2.5% | 2.4% | 3.2% | 2.4% | 1.9% | 1.6% | 1.5% | 1.5% | 1.3% | 1.5% |

We see fair value for this stock at 30 times earnings and today shares trade for 45.3 times estimated earnings, significantly higher than the 5-year average of 27.0 and 10-year average of 29.8. We therefore forecast a meaningful headwind to total returns annually as the valuation moderates over time. We are forecasting mediocre dividend growth as the company is targeting a 50% to 60% dividend payout ratio, and they are at the top end of this.

## Safety, Quality, Competitive Advantage, & Recession Resiliency

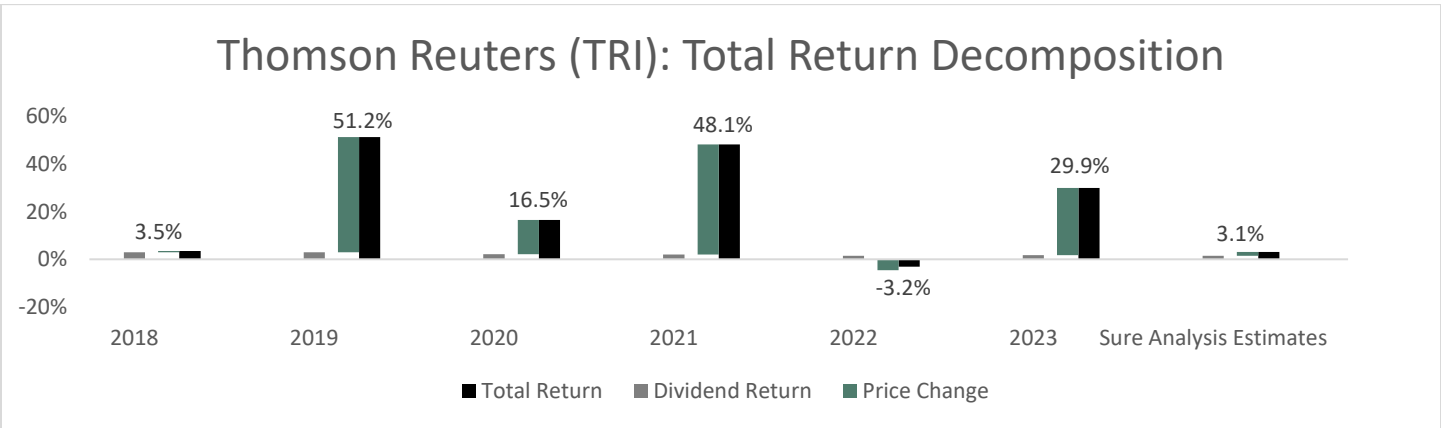
| Year   | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2029 |
|--------|------|------|------|------|------|------|------|------|------|------|------|------|
| Payout | 71%  | 63%  | 76%  | 55%  | 185% | 46%  | 68%  | 14%  | 68%  | 56%  | 58%  | 45%  |

Qualitatively, Thomson Reuters’ strongest competitive advantage is its brand recognition, which provides it with strong pricing power in the competitive world of financial information. The company’s payout ratio appears to be safe today, and we expect the 31-year annual dividend streak to continue. TRI was founded during the last recession, so it is difficult to know exactly how much its business was impacted. As Thomson Reuters generates most of its revenue from selling information and software solutions electronically and on a subscription basis (with 80% of revenue recurring), the business has historically been resilient, and this resiliency has benefited them throughout the pandemic impact.

## Final Thoughts & Recommendation

We see total annual returns for Thomson Reuters coming in at 3.1%, stemming from 10.5% earnings-per-share growth and the 1.3% dividend yield, partly offset by -7.9% P/E multiple contraction. The company has completed its two-year Change Program, and now labels itself as a content-driven technology company. TRI maintains its hold rating, but shares are expensive, trading at 151% of our fair value estimate.

## Total Return Breakdown by Year



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## Income Statement Metrics

| Year             | 2014   | 2015   | 2016   | 2017  | 2018  | 2019  | 2020  | 2021  | 2022  | 2023  |
|------------------|--------|--------|--------|-------|-------|-------|-------|-------|-------|-------|
| Revenue          | 12,607 | 11,257 | 11,166 | 5,297 | 5,501 | 5,906 | 5,984 | 6,348 | 6,627 | 6,794 |
| Gross Profit     | 7,626  | 6,832  | 6,566  | 2,844 | 2,805 | 3,475 | 3,715 | 3,870 |       |       |
| D&A Exp.         | 1,822  | 1,582  | 1,552  | 605   | 619   | 717   | 792   | 770   | 724   | 725   |
| Operating Profit | 2,454  | 1,520  | 1,410  | 1,034 | 775   | 1,199 | 1,919 | 1,234 | 1,834 | 2,332 |
| Op. Margin       | 19.5%  | 13.5%  | 12.6%  | 19.5% | 14.1% | 20.3% | 32.1% | 19.4% | 27.7% | 34.3% |
| Net Profit       | 1,909  | 1,255  | 3,098  | 1,395 | 3,933 | 1,564 | 1,122 | 5,689 | 1,402 | 2,695 |
| Net Margin       | 15.1%  | 11.1%  | 27.7%  | 26.3% | 71.5% | 26.5% | 18.8% | 89.6% | 21.2% | 39.7% |
| Free Cash Flow   | 1,446  | 1,887  | 2,079  | 1,510 | 1,486 | 197   | 1,241 | 1,286 | 1,320 | 1,797 |
| Income Tax       | 62     | 34     | -15    | -134  | 136   | -1198 | 71    | 1,607 | 195   | 417   |

## Balance Sheet Metrics

| Year               | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022   | 2023   |
|--------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Total Assets       | 30,597 | 29,112 | 27,852 | 26,480 | 17,018 | 17,295 | 17,881 | 22,149 | 21,711 | 18,680 |
| Cash & Equivalents | 1,018  | 966    | 2,368  | 874    | 2,706  | 825    | 1,787  | 708    | 1,069  | 1,298  |
| Acc. Receivable    | 1,792  | 1,714  | 1,327  | 1,415  | 1,069  | 1,120  | 1,122  | 1,038  | 1,069  | 1,122  |
| Inventories        | 37     | 33     | 32     | 31     | 33     | 23     | 26     | 28     |        |        |
| Goodwill & Int.    | 25,056 | 23,781 | 21,534 | 21,815 | 9,308  | 10,271 | 10,233 | 10,093 | 10,023 | 11,120 |
| Total Liabilities  | 15,938 | 16,012 | 14,596 | 12,905 | 7,808  | 7,735  | 7,901  | 8,315  | 9,762  | 7,620  |
| Accounts Payable   | 411    | 282    | 311    | 307    | 326    | 265    | 217    | 227    | 1,222  | 1,114  |
| Long-Term Debt     | 8,110  | 8,424  | 7,389  | 7,026  | 3,216  | 3,255  | 3,772  | 3,786  | 4,761  | 3,277  |
| Total Equity       | 14,068 | 12,503 | 12,663 | 12,967 | 9,100  | 9,450  | 9,870  | 13,724 | 11,949 | 11,060 |
| LTD/E Ratio        | 0.57   | 0.67   | 0.58   | 0.54   | 0.35   | 0.34   | 0.38   | 0.27   | 0.40   | 0.30   |

## Profitability & Per Share Metrics

| Year             | 2014  | 2015  | 2016  | 2017  | 2018  | 2019  | 2020  | 2021  | 2022  | 2023  |
|------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Return on Assets | 6.1%  | 4.2%  | 10.9% | 5.1%  | 18.1% | 9.1%  | 6.4%  | 28.4% | 6.4%  | 13.3% |
| Return on Equity | 12.7% | 9.4%  | 24.6% | 10.9% | 35.6% | 16.9% | 11.6% | 48.2% | 10.9% | 23.5% |
| ROIC             | 8.1%  | 5.7%  | 14.7% | 6.8%  | 23.8% | 12.4% | 8.4%  | 36.3% | 8.2%  | 17.4% |
| Shares Out.      | 811.0 | 784.0 | 749.0 | 720.0 | 550.0 | 503.0 | 490.0 | 494.5 | 484.9 | 464.0 |
| Revenue/Share    | 17.12 | 15.81 | 16.42 | 8.10  | 8.23  | 11.75 | 12.02 | 12.84 | 13.67 | 14.64 |
| FCF/Share        | 1.96  | 2.65  | 3.06  | 2.31  | 2.22  | 0.39  | 2.49  | 2.60  | 2.72  | 3.87  |

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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