



Four Corners Property Trust, Inc. (FCPT)

Updated March 14th, 2025 by Felix Martinez

Key Metrics

Current Price:	\$28	5 Year CAGR Estimate:	9.4%	Market Cap:	\$2.8 B
Fair Value Price:	\$29	5 Year Growth Estimate:	4.0%	Ex-Dividend Date:	03/31/25
% Fair Value:	95%	5 Year Valuation Multiple Estimate:	1.1%	Dividend Payment Date:	04/15/25
Dividend Yield:	5.2%	5 Year Price Target	\$35	Years Of Dividend Growth:	8
Dividend Risk Score:	F	Retirement Suitability Score:	C	Rating:	Hold

Overview & Current Events

Four Corners Property Trust was formed after Darden Restaurants, Inc (DRI) spin-off, announced in November 2015. Four Corners Property Trust commenced trading on November 10, 2015, on the New York Stock Exchange under the symbol FCPT. FCPT has become an independent public trust that intends to elect and qualify to be treated as a real estate investment trust (REIT) effective January 1, 2016. FCPT, headquartered in Mill Valley, CA, is a real estate investment trust primarily acquiring and leasing restaurant properties. The Trust seeks to grow its portfolio by acquiring additional real estate to lease, on a net basis, for use in the restaurant and retail industries. The Trust has a eight-year dividend growth history and a market capitalization of \$2.8 billion.

On February 12th, 2025, FCPT reported fourth-quarter and full year financial and operating results for Fiscal Year (FY)2024. The company reported strong financial results for Q4 and full-year 2024, driven by disciplined capital management and strategic acquisitions. The company acquired \$265 million in properties, including \$132 million in Q4, while maintaining a 99.8% rent collection rate for the year. Rental revenue for Q4 increased 5.3% to \$60.7 million, with net income rising to \$26.2 million, or \$0.27 per share. Annual net income reached \$100.5 million, reflecting stable growth.

FCPT's financial position remained strong, with AFFO per share increasing to \$0.44 in Q4 and \$1.73 for the year. The company raised \$102.3 million through share sales and ended 2024 with \$347 million in available liquidity, further boosted by credit facility expansions and refinancing in early 2025. Leverage remained low, supporting continued investment.

As of year-end, FCPT owned 1,198 properties across 47 states, with a 99.6% occupancy rate under long-term leases. The company acquired 87 properties in 2024 with a 7.1% cash yield and an average lease term of 11.9 years. FCPT also raised its Q4 dividend by 2.9% to \$0.355 per share. With a strong balance sheet and steady acquisitions, FCPT is well-positioned for continued growth.

Growth on a Per-Share Basis

Year	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2030
FFO	\$1.51	\$1.35	\$1.36	\$1.41	\$1.44	\$1.49	\$1.56	\$1.60	\$1.62	\$1.65	\$1.71	\$2.08
DPS	N/A	\$1.17	\$1.00	\$1.11	\$1.17	\$1.23	\$1.29	\$1.34	\$1.37	\$1.39	\$1.42	\$1.65
Shares¹	6.0	60.0	61.0	64.0	69.0	72.0	77.0	81.0	88.0	94.1	95.0	99.0

The most significant growth prospects from FCPT will be the continuation of profitable acquisitions in the future. The Trust does not have a long history of FFO growth, but FCPT has grown FFO at a Compound Annual Growth Rate (CAGR) of 2.8% over the past five years. During the COVID-19 pandemic, most REITs had to cut their dividend, or FFO decreased for the year. However, FCPT increased earnings by 4% from FY2019 to FY2020. We expect FCPT to continue to grow FFO at a 4% CAGR for the next five years. We expect the Trust to make \$2.08 per share in 2030.

¹ Share count is in millions.

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The dividend has been growing steadily, with a five-year average growth rate of 2.9%. We think that the Trust will continue to raise its dividend at a pace of 3% for the next five years.

Valuation Analysis

Year	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	Now	2030
Avg. P/FFO	16	15.2	18.9	18.5	18.4	19.9	18.9	16.2	15.6	16.5	16.1	17.0
Avg. Yld.	N/A	5.7%	3.9%	4.3%	4.1%	4.1%	4.4%	5.2%	5.4%	5.1%	5.2%	4.7%

FCPT currently trades hands with a 16.1x FFO. Over the short history of FCPT, the Trust has five-year multiple averages of 17.4x FFO. However, we think a multiple of 17x FFO is fair for FCPT because it will be in line with the sector median. Thus, this will provide a 1.1% tailwind expansion over the next five years. The current dividend yield of 5.2% is attractive and higher than its five-year average.

Safety, Quality, Competitive Advantage, & Recession Resiliency

Year	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2030
Payout	N/A	86.7%	73.5%	79%	81%	83%	83%	84%	85%	84%	83%	79%

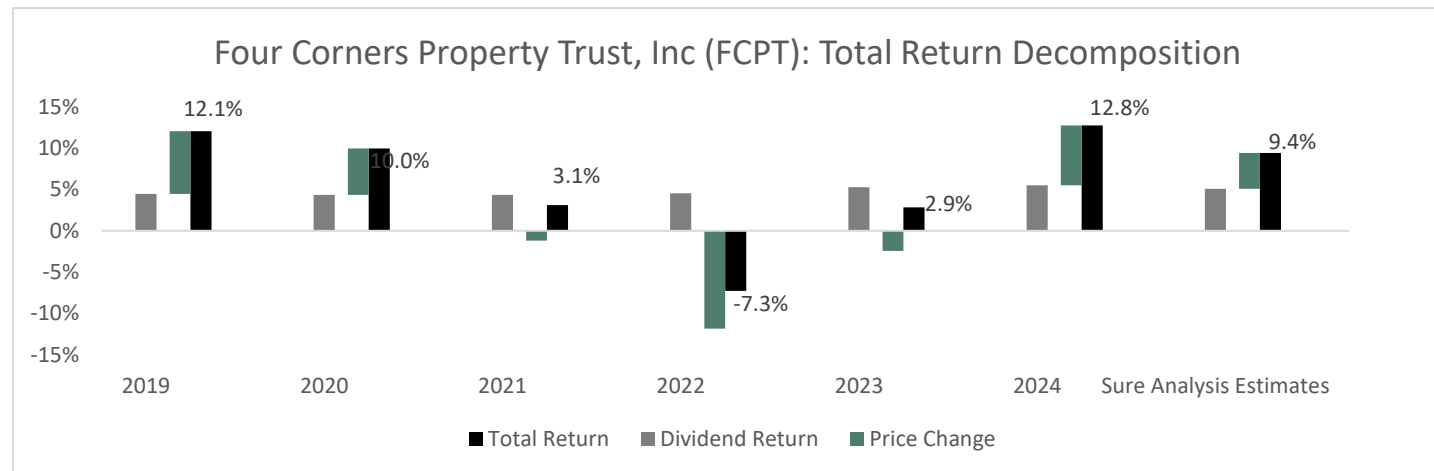
FCPT's competitive advantage is that it has a good management team. Also, the Trust is structured as a triple-net lease, which means property maintenance, taxes, and insurance are the tenant's responsibility. This results in strong operating margins in the 80-90% range for this sector, compared to most shopping center REITs' ~65% operating margins. FCPT does not have a long history, but the Trust held steadfast during the COVID-19 pandemic. From 2019 to 2020, revenue grew 6.9%, and FFO increased 4%. This speaks volumes as most retail REITs struggle mightily during the pandemic. Also, FCPT did not have to cut its dividend.

FCPT had a good balance sheet. The Trust has an interest coverage ratio of 3.1 and a debt-to-equity ratio of 0.8. The dividend payment is in line with other REITs paying out 84% of its FFO.

Final Thoughts & Recommendation

FCPT is a well-run retail REIT with a good balance sheet. The Trust went through the COVID-19 pandemic like it was not even there. The Trust looks fairly valued, with an expected total return for the next five years to be 9.4%. However, we rate it as a hold.

Total Return Breakdown by Year



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Income Statement Metrics

Year	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Revenue	33	124	133	144	160	171	199	223	251	268
Gross Profit	16	106	114	124	139	151	170	187	210	227
Gross Margin	49.2%	85.6%	85.8%	86.5%	86.8%	88.5%	85.2%	84.0%	83.7%	84.7%
SG&A Exp.	2	11	12	13	14	15	18	20	23	24
D&A Exp.	4	21	22	24	26	29	35	41	51	55
Operating Profit	11	75	80	87	99	107	117	126	137	149
Operating Margin	32.4%	60.2%	60.4%	60.6%	61.6%	62.5%	58.8%	56.4%	54.6%	55.6%
Net Profit	6	157	71	82	73	77	86	98	95	100
Net Margin	17.0%	126%	53.6%	57.4%	45.3%	45.2%	42.9%	43.8%	37.8%	37.3%
Free Cash Flow	22	71	79	81	105	91	122	142	165	144
Income Tax	3	-80	0.0	0.3	0.3	0.2	-1	0	0	0

Balance Sheet Metrics

Year	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Total Assets	929	937	1069	1343	1446	1668	1903	2199	2452	2653
Cash & Equivalents	98	27	64	92	5	11	6	26	16	4
Accounts Receivable	0.1	0.2	0.4	1	0.4	1	1	3	3	3
Inventories	0.2	0.2	0.2	0.2	0.2	3	0	8	0	0
Goodwill & Int. Ass.		2	4	19	58	96	104	106	118	124
Total Liabilities	488	467	546	644	719	824	939	1060	1192	1202
Accounts Payable	1	1	1	1	1	0	1	1	1	1
Long-Term Debt	392	439	516	616	670	754	878	995	1113	1138
Shareholder's Equity	442	465	514	691	721	841	962	1136	1258	1449
LTD/E Ratio	0.89	0.94	1.00	0.89	0.93	0.90	0.91	0.88	0.88	0.79

Profitability & Per Share Metrics

Year	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Return on Assets	1.2%	16.8%	7.1%	6.8%	5.2%	5.0%	4.8%	4.8%	4.1%	3.9%
Return on Equity	2.5%	34.6%	14.6%	13.7%	10.3%	9.9%	9.5%	9.3%	8.0%	7.4%
ROIC	1.4%	18.0%	7.3%	7.0%	5.4%	5.2%	5.0%	4.9%	4.2%	4.1%
Shares Out.	6.0	60.0	61.0	64.0	69.0	72.0	77.0	81.8	88.8	94.1
Revenue/Share	5.34	2.08	2.19	2.23	2.33	2.39	2.59	2.73	2.82	2.85
FCF/Share	3.46	1.19	1.30	1.26	1.53	1.28	1.59	1.74	1.86	1.53

Note: All figures in millions of U.S. Dollars unless per share or indicated otherwise.

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